

Appendix A. Environmentally Preferable Cleaning Product Distributors

The two tables in this appendix list companies (“distributors”) that sell cleaning products in Minnesota. This list of distributors was compiled using the companies on the state of Minnesota cleaning product purchasing contract as well as a few other individual recommendations from colleagues at the MN Pollution Control Agency. All the distributors were contacted by mail and asked to participate in the following manner:

1. Provide cleaning products to the centers, when contacted by the centers or their property management staff. Products should include at least one same of general purpose, bathroom, and glass cleaners.
2. Provide samples that are ready-to-use in areas used by the center (rooms, bathrooms, hallways, etc).
3. Provide guidance to help center staff pick the proper products for the needs of the center, and to ensure products are used safely and properly.
4. Only provide products that either:
 - a. meet all 12 specifications for general cleaning supplies listed under the product formulation section of the state contract “Cleaning Supplies and Floor Care Products C-252(5)”, OR
 - b. are Green Seal certified.
5. **Do not encourage replacing the center’s disinfectant, unless the center director explicitly indicates that they have approval from their health consultant to use a new product.** Minnesota regulations require that bleach or a product approved by the center’s health consultant must be used to disinfect the following surfaces:
 - a. diapering surfaces;
 - b. toys and equipment that are likely to be mouthed by children; and
 - c. toilet training chairs, toilets, and toilet seats.

Six representatives responded to the letter. They are shown in the first table below. These companies are very interested in promoting their products to child care centers. The companies listed in the second table may also be willing to work with you, but they did not respond to our letter. We encourage you to contact one or more of these companies to find new environmentally preferable cleaning products for your center, to replace your existing products.

Cleaning Product Distributors that Have Volunteered to Participate

Product Manufacturer	Distributor	Contact Person	Address	Phone	Email
Brulin & Company, Inc.	Brulin & Company, Inc.	Mark Siefkin	2920 Dr. Andrew J. Brown Avenue, PO Box 270, Indianapolis, IN 46206	651-501-8908	msiefken@brulin.com
Chemical Specialties MFG	Chemical Specialties MFG	Fran Elliott	901 North Newkirk Street, Baltimore, MD 21205	800-638-7370	felliott@chemspecworld.com
3M Company	3M Company	Michael E. Stewart	Commercial Care Division, 3M Center-Bldg. 223-2N-21, St. Paul MN 55144	800 917 1937	
3M Company	Dalco Enterprise, Inc.	Joni Miklya	300 5th Avenue West, New Brighton, MN 55112	651-251-6614	joni.miklya@dalcoonline.com
Restore Cleaning Products	Restore	Linda Hanson	79 13th Ave. NE, Suite 209, Minneapolis, MN 55413	612-331-3605	linda@restoreproducts.com
Dalco Enterprise, Inc.	Dalco Enterprise, Inc.	Mark Miller	300 5th Avenue NW, New Brighton, MN 55112	651-604-2966	mark.miller@dalcoonline.com

Other Known Cleaning Product Distributors in Minnesota (these did not respond to our solicitation letter)

Product Manufacturer	Distributor	Contact Person	Address	Phone	Email
Dalco Enterprise, Inc.	Dalco Enterprise, Inc.	Jeff Madsen	300 5th Avenue NW, New Brighton, MN 55112	651-251-6651	jeff.madsen@dalcoonline.com
Ecolab, Inc	Ecolab Inc.	Kathleen Hall	370 Wabasha Street, St. Paul	651-293-2291	
Ecolab, Inc	Brissman Kennedy	Dione Johnson	296 East Pennsylvania Avenue, St. Paul MN 55101	800-327-3528	
Ecolab, Inc	Unisource	Steve Elert	9001 Wyoming Avenue North, Brooklyn Park, MN 55445	763-488-7200	
Ecolab, Inc	Lystads	Paul Niffenegger	810 South 48th Street, Grand Forks, ND 58201	800-289-7837	
Ecolab, Inc	Heartland Paper Company	Dwight Dexter	808 West Cherokee, Sioux Falls, SD 57104	800-843-7922	
3M Company	Brissman Kennedy	Dione Johnson	296 East Pennsylvania Avenue, St. Paul MN 55101	800-327-3528	
3M Company	Heartland Paper Company	Dwight Dexter	808 West Cherokee, Sioux Falls, SD 57104	800-843-7922	
3M Company	Stein's	Bob Remark	3001 17th Street South, Moorhead, MN 56560	218-233-2727	
Naturally Yours	Naturally Yours	Shelly Gervais	1926 South Glenstone Avenue #406, Springfield, MO 65804	417-889-3995	
Envirox	Premium Products	Chuck Holien	343 Maple Island Road, Burnsville, MN 55306	612-386-5748	chuck.holien@hotmail.com
EcoConcepts	EcoConcepts	Michelle Supraski	2450 Northeast Miami Gardens Drive Suite 100, Miami, FL 33180	888-326-6278	jefff@ecoconceptsusa.com
Hillyard	Hillyard	John Dalman	274 Apollo Drive, Lino Lakes, MN 55014	800-950-7660	jdalman@hillyard.com

Primary References

The following references were relied upon the most for developing the Best Practices to Prevent Environmental Asthma Triggers in Child Care.

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5. Minnesota Department of Human Services, Child Care Center Rule 9503. Available at <http://www.revisor.leg.state.mn.us/arule/9503/>
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