

A photograph of a female doctor with blonde hair, wearing a white lab coat and a stethoscope, smiling warmly at a baby. The doctor is looking down at the baby, who is also smiling. The background is a soft-focus indoor setting.

Update on HITECH & Other Recovery Act HIT Provisions

October 15, 2009
Conference Call

Sponsored by:

- **Minnesota e-Health Initiative**
- **Minnesota Department of Health**
- **Minnesota Department of Human Services**



Monthly Update Calls

- Purpose of the Calls:
 - Brief update on issues important to Minnesota Stakeholders
 - Provide a Q & A opportunity
 - Compliment other communications activities
- Monthly Timing of the Calls
 - Third Thursday of the Month - 4:00-4:45 p.m.
 - Next Call is November 19, 2009: 4:00-4:45 p.m.
- E-mail feedback & suggestions for improvement to bob.b.johnson@state.mn.us

Plan for Receiving Questions From Conference Call Participants

- All lines will be muted during the call
- E-mail questions to **bob.b.johnson@state.mn.us** at any time during the presentation
- Questions will be addressed following the final presentation

*Following the call:
Questions will be reviewed and staff will identify future
resource materials to be posted.*

Reminder

- Key guidance is not yet final on meaningful use
- We don't have all the answers but we are very interested in hearing your questions and your perspectives.

Minnesota Opportunities from ARRA Federal Funding

ARRA Programs	National	State Share (est)
CMS Incentives For “meaningful use”	~\$32–\$42 billion	~\$450-\$650 million
3012 – Regional Extension Centers	~\$542 million	~\$7-9 million
3013 - Exchange	~ \$592 million	~\$9.6 million
3016 - Workforce	~ Not yet determined	~ Not yet determined

Topics for Discussion Today

- Key Alliance's Regional Extension Center Application
- Minnesota e-Health Workgroups Opportunities to participate
- Questions from Conference Call Participants

Update on Key Health Alliance's Regional Extension Center Application

**Jane McGrath
Paul Kleeberg, MD**



HIT Regional Extension Center

States of Minnesota & North Dakota

October 2009



On behalf of Key Health Alliance (The College of St. Scholastica,
Rural Health Resource Center, and Stratis Health)

Goals for this topics

- Assure understanding of the HIT Regional Extension Center opportunity, and our ideas and approach to serve as the HIT Regional Extension Center for Minnesota and North Dakota
- Provide a forum for feedback and questions
- *Call to action:* Consider enlisting providers to sign the Provider Commitment letter

HIT Regional Extension Centers

- New national program to offer technical assistance and support to health care providers to adopt, implement, and meaningfully use electronic health records
 - To improve the quality and efficiency of care
 - For eligible providers, to qualify for Medicare and Medicaid incentive payments
- Funded via ARRA stimulus package
- Managed by federal Office of the National Coordinator
- Measure of effectiveness - providers in becoming meaningful users of certified EHR technology

Scope and Timeline

- Four year cooperative agreement
 - Years 1 & 2 , 90% federally subsidized and 10% awardee contributed
 - Years 3 & 4, 10% federally subsidized and 90% awardee contributed
- Round one timeline
 - Full application - November 3, 2009
 - Awardee selection - December 11, 2009
 - Begin work - January 15, 2010

Who qualifies for support?

Primary-care providers (physicians and/or other health care professionals with prescriptive privileges, such as physician assistants and nurse practitioners) in any of the following settings:

- individual and small group practices (ten or fewer professionals with prescriptive privileges)
- primary care (family practice, ob/gyn, general, internal and pediatric medicine)
- public and Critical Access Hospitals
- Community Health Centers and Rural Health Clinics; and other settings that predominantly serve uninsured, underinsured, and medically underserved populations
- with or without an EHR

Scope of Regional Center Services

- General activities:
 - Education/Outreach to all providers in region
 - Participation in National Learning Consortium
 - Assessing progress towards “meaningful use”
 - Local workforce support
 - Program administration

Scope of Regional Center Services (cont.)

Provider technical assistance:

1. Vendor Selection & Group Purchasing

- selecting and negotiating contracts with vendors or resellers (of EHR systems, hardware and network infrastructure, and IT services)
- hold vendors accountable for adhering to service level agreements
- design group purchasing plans to leverage volume discounts
- assure a high level of service for their providers

2. Implementation and Project Management

- end-to-end project management support over the entire EHR implementation process
- individualized and on-site coaching, consultation and troubleshooting
- assess and enhance organizational readiness for health IT, assess and remediate gaps in IT infrastructure, configure the software to meet practice needs
- enable meaningful use, ensure adequate software training for all staff

Scope of Regional Center Services (cont.)

3. Practice and Workflow Redesign

- practice and workflow redesign necessary to achieve meaningful use of EHRs
- implement and troubleshoot the use of the EHR system
- consistent documentation of essential clinical information in structured format, instituting electronic administrative transactions, electronic prescribing, electronic laboratory ordering
- sharing key clinical data across practice settings, providing patient access to their health information, public health reporting, and policies and practices that protect the privacy and security of personal health information
- updating roles and responsibilities for clinicians and support staff, and leading continuous quality improvement activities

4. Functional Interoperability and HIE

- meeting the functional interoperability needs of practices, including, but not limited to the electronic exchange of administrative transactions, laboratory orders and results, medication prescriptions, quality and public health reports, patient summaries, and the information required to ensure continuity across the spectrum of care

5. Privacy and Security

- implementing best practices with respect to the privacy and security of personal health information

Minnesota and North Dakota approach

- Three organizations applying together as “Key Health Alliance” -- Stratis Health, Rural Health Resource Center, and The College of St. Scholastica
 - a strong track record of success in HIT and EHR technical assistance and support
 - a special emphasis in rural and underserved areas
 - ready to hit the ground running, and use the opportunity to serve as an Extension Center as the means to accelerate and expand work that we are already deeply engaged in
- Submitted preliminary application to serve as Regional Center for Minnesota and North Dakota, working closely with:
 - North Dakota Health Care Review, Inc. (NDHCRI), University of ND, Center for Rural Health

MN and ND approach (cont.)

- Inclusive planning and implementation process with many collaborators and stakeholders.
- Contacting organizations to solicit ideas and feedback to ensure this proposal represents the best possible approach, addressing local priorities, unique needs, and being well coordinated with existing initiatives:
 - Leverage Minnesota e-Health Advisory Committee and Minnesota Statewide HIT Implementation Plan
 - Work closely with MN and ND state HIE efforts
 - Coordinate with MN and ND state Medicaid offices

For full proposal: need to demonstrate provider interest and commitment

- List of priority primary care providers who have signed letter of commitment to work with the Regional Center technical assistance, providing their name and NPI #s
- Working with provider associations and networks:
 - Solicit support from MD leaders to assist with recruitment
 - Nine informational calls scheduled for priority providers
 - Direct-to-provider meetings
 - Email blasts
 - Sample letter templates
 - Public forum announcements

Informational Call Schedule

To find out more, join us for one of the following calls:

Wednesday, October 14th, 11:00 – 11:30 am

Monday, October 19th, 8:00 – 8:30 am

Wednesday, October 21st, 12:00 – 12:30 pm

Thursday, October 22nd, 10:00 – 10:30 am

Monday, October 26th, 8:30 – 9:00 am

Tuesday, October 27th, 11:30 – 12:00 pm

Wednesday, October 28th, 12:00 – 12:30 pm

Thursday, October 29th, 9:00 – 9:30 am

***All calls are CST*

To Join:

Dial 866-939-8416

Enter participant code 8695985#



Example of Provider Letter

We understand that the goal is to assist providers to optimize their electronic health record (EHR) systems and achieve meaningful use of HIT, and that subsidized assistance may be available for primary care practices. Based on this information, and recognizing that more details will follow, I am interested in and committed to using Key Health Alliance's Regional Center services. I understand that this project is voluntary, and that this letter of commitment is not a contractual obligation.

Clinic Name	Phone Number
Specialty/Specialties	Number of providers
Provider Signature or Authorized Representative	NPI Number
Printed Name	Title
Email Address	Date

Individual providers please complete information below. Practice managers signing on behalf of the practice's providers do not complete information below. Complete form on page 2.**

Example of Provider Letter (cont.)

For Practice Managers to complete on behalf of an entire clinic group.

Number of providers with prescribing privileges in practice (i.e., PA, NP, DO, MD)

Provider Names/Credentials	NPI #s	Specialties
1. _____	_____	_____
2. _____	_____	_____
3. _____	_____	_____
4. _____	_____	_____

Authorized Representative Signature

Title



Contact Info

Sue Severson, CPEHR, CPHIT

Director, Health Information Technology Services

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Minnesota e-Health Workgroups Opportunities to Participate

Martin LaVenture, Director
Office of Health Information Technology
Minnesota Department of Health



Exchange and Meaningful Use Workgroup

Co-Chairs:

Alan Abramson and Paul Kleeberg

Focus:

- Framework & Criteria for Exchange (Oct – Dec)
- Feedback on Meaningful Use Criteria (Jan – April)

Sign up by contacting Mick Hawton

michael.hawton@state.mn.us

First Meeting:

October 16, 2009 1:00-3:30pm



Minnesota e-Health Standards & Interoperability Workgroup

Co-Chairs:

Bobbie McAdam and Mike Ubl

Focus:

- Review and Comment on Standards Criteria for Exchange (Oct – Dec)
- Feedback on Standards Criteria related to Meaningful Use (Jan – April)

Sign up by contacting Priya Rajamani
priya.rajamani@state.mn.us

Next Meeting:

November 20, 2009 2:00-4:00pm

Privacy and Security Workgroup

Co-Chairs:

Laurie Beyer-Kropuenske and Darrell Shreve

Focus:

- Review and comment on privacy and security portions of the state strategic and operational plans
- Review and comment on State and federal privacy and security resources and tools

Sign up by contacting Mick Hawton
michael.hawton@state.mn.us

First Meeting:

October 30, 2009 9:30-11:30am

Outreach and Communications Workgroup

Co-Chairs:

Becky Schierman, Sue Severson, and Mark Sonneborn

Focus:

- Update the Minnesota e-health Communications Plan to support implementation of ARRA related activities (Oct – Dec)
- Identify outreach activities to help achieve *meaningful use* of EHRs in Minnesota (Jan – April)

Sign up by contacting Bob Johnson
bob.b.johnson@state.mn.us

First Meeting:

November 10, 2009 10:00am-12:00pm



For More Information

Detailed Charges, Deliverables, Timelines, and Staff Contact Information are available on the Minnesota e-Health Workgroups Webpage:

www.health.state.mn.us/e-health/wgshome.html

Sign up on our e-mail list to receive the Minnesota e-Health Weekly Update Instructions on our Homepage:

www.health.state.mn.us/e-health

For More Information

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Minnesota Department of Health
Protecting, maintaining and improving the health of all Minnesotans

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Minnesota e-Health Initiative

- Home
- Vision
- Annual Summit
- EHR Mandate/Statewide Plan
- Standards
- Privacy
- Population Health/Public Health
- Communications & Education/Training
- Advisory Committee
- MN Reports and Recommendations
- Laws & Legislation
- Consumers & Personal Health Records (PHRs)
- e-Health Resources & Activities

Minnesota e-Health Initiative

The Minnesota e-Health Initiative is a public-private collaborative whose Vision is to accelerate the adoption and use of health information technology in order to improve health care quality, increase patient safety, reduce health care costs and improve public health.

It is guided by a statewide advisory committee with 26 representatives from interested and affected stakeholders in health information technology (HIT).

The purpose of the initiative is to:

- **Empower Consumers** with information to make informed health and medical decisions.
- **Inform and Connect Healthcare Providers** by promoting the adoption and use of interoperable Electronic Health Records and electronic health information exchange.
- **Protect Communities and Improve Public Health** by advancing efforts to make public health systems interoperable and modernized.

Enhance the Infrastructure through:

- Adoption of standards for health information exchange.
- Policies for strong privacy and security protection of health information.
- Funding and other resources for implementation.
- Assessing and monitoring progress on adoption, use and interoperability.

[Subscribe](#) to e-Health Initiative Updates

Quick Links:

For more information about e-Health Contact Bill.Brand@health.state.mn.us or 651-201-5508

If you have questions or comments about this page, please contact MN@health@health.state.mn.us.

Announcements

[Register Here for the 2008 MN e-Health Summit!](#)

2008 MN e-Health Summit Brochure
June 25, 2008

2008 MN e-Health Legislative Report

Grants awarded to MN health care providers to support interconnected EHRs
[Award List](#)

www.health.state.mn.us/e-health



Questions?

e-mail questions to
bob.b.johnson@state.mn.us

