

Minnesota Beacon Community Project (MBCP)

John Sakowski  
Chief Operating Officer



**ICSI**

Transforming Health Care Through Collaboration

Copyright © 2010 by ICSI

ICSI

- Founded in 1993 by HealthPartners, Park Nicollet & Mayo Clinic
- 56 member care delivery organizations representing 9,000 physicians
- 6 health plan sponsors
- Evidence-based guidelines, order sets, protocols
- Support for quality improvement
- Facilitate collaboration among health care stakeholders to transform care delivery

**ICSI**

Copyright © 2010 by ICSI

2

MBCP Proposal Summary

- Four principal objectives:
  1. Support seamless connection of two independent HIE systems
  2. Expand number of regional clinics, hospitals, and long-term care facilities connected to the HIE system in 15 eastern MN counties
  3. Implement or expand services of the HIE systems

**ICSI**

Copyright © 2010 by ICSI

3

Proposal Summary

- Four principal objectives:
  4. Apply integrated HIT systems and unified point-of-care outpatient clinical decision support (CDS) to strengthen coordination at care transitions and improve quality and cost of care for vulnerable adults with chronic obstructive pulmonary disease (COPD) or congestive heart failure (CHF)

**ICSI**

Copyright © 2010 by ICSI

4

## Session 8: Building Capacity in Your Community: Lessons from Beacon Applications

### Consortium Members

- Minnesota Health Information Exchange (MNHIE)
- Community Health Information Collaborative (CHIC)
- Institute for Clinical Systems Improvement (ICSI)
- HealthPartners Research Foundation (HPRF)
- University of Minnesota Institute for Health Informatics (IHI)
- StratisHealth
- MN Community Measurement (MNCM)
- Park Nicollet Institute (PNI)

Copyright © 2010 by ICSI

5



### Stage 1: Cooperation (early December-January 8)

- Interest in a broad-based proposal that included both MNHIE & CHIC
- Making connections
- Settling on scope
- Producing a letter of intent

Copyright © 2010 by ICSI

6



### Stage 2: Coordination (January 9–January 23)

- Four writing teams
  - HIT
  - Care delivery
  - Measurement & evaluation
  - OMG

Copyright © 2010 by ICSI

7



### Stage 3: Collaboration (January 24–February 1)

- Critical issues emerge
  - HIT plan won't support care delivery vision
  - Two different approaches needed for clinical decision support
  - Initial budget figures about \$8 million over upper limit

Copyright © 2010 by ICSI

8



### Some Lessons Learned

- Deadline for submitting letter of intent was useful:
  - Solidified who was willing to participate
  - Narrowed the clinical & geographic scope
- Proposal requirements & limits constrain broad-based community efforts
  - Page limit
  - Short time period for development

Copyright © 2010 by ICSI

9



### More Lessons Learned

- Dynamics of working with large number of organizations still apply
  - More time needed
  - Harder to bring parties together
  - Broader vision at start
  - Less familiarity with the whole
- Start with more realistic vision

Copyright © 2010 by ICSI

10



### Even More Lessons Learned

- A crystal ball is useful
  - Acquire advance knowledge about funding announcement
  - Establish relationships before funding announcement is issued
- Effort was worthwhile
  - Relationships established
  - Community served through enlightened self-interest

Copyright © 2010 by ICSI

11



Thank you.



Transforming Health Care Through Collaboration

Copyright © 2010 by ICSI