


**Allina REACHing for Meaningful Use**

Presented to MN  
eHealth Summit  
June 17, 2010

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UNIVERSITY OF MINNESOTA

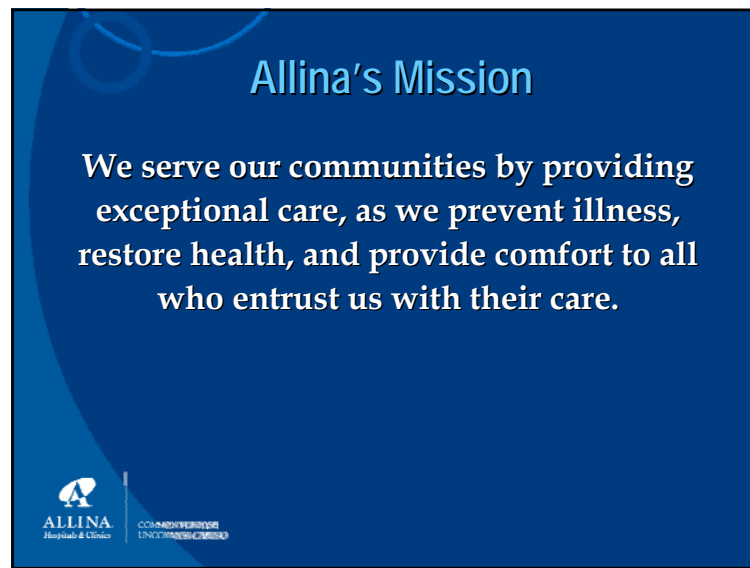


**Agenda**

- 1. Allina Mission**
- 2. Excellian**
- 3. Meaningful Use**


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**Allina's Mission**

We serve our communities by providing exceptional care, as we prevent illness, restore health, and provide comfort to all who entrust us with their care.

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**Allina Overview**


- **Facts about Allina Hospitals & Clinics**
  - Patient care facilities:
    - 11 hospitals
    - 47 Allina Medical Clinic sites
    - 10 Aspen Medical Group sites
    - 5 Quello Clinic sites
    - 23 hospital-based clinics
    - 15 community pharmacies
    - 3 ambulatory care centers

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## Allina Overview

- Key figures from 2008
  - 8.1 million lab tests performed
  - 4.5 million clinic visits
  - 1.2 million hospital outpatient visits
  - 867,186 pharmacy prescriptions filled
  - 276,999 emergency care visits
  - 188,714 oxygen / medical equipment orders filled
  - 121,472 inpatient hospital admissions
  - 66,285 hospice visits
  - 59,630 outpatient surgeries
  - 45,741 home care visits
  - 5,503 ambulance transports
  - 34,392 inpatient surgeries
  - 23,918 employees
  - 16,101 births
  - 1,821 staffed hospital beds




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## Excellian



## Allina Excellian Overview

- Allina Hospital and Clinics has been on an 8 year journey to install and use EHR.
- Allina is already using EDI for claim and eligibility transactions.



## Current Excellian Implementation Status

- Implementation complete in all 11 Allina hospitals
- Ambulatory implementations are ongoing due to acquisitions of, or partnering with, new clinics.

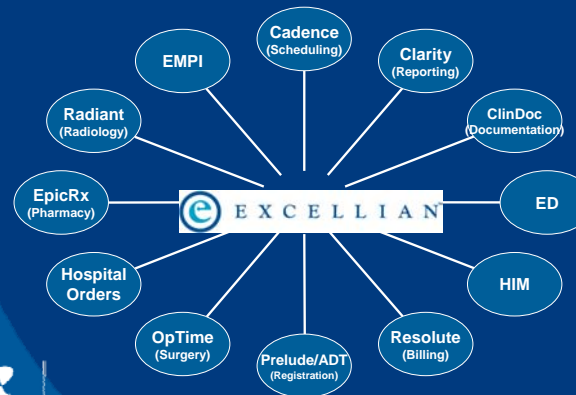


## Current Excellian Implementation Statistics

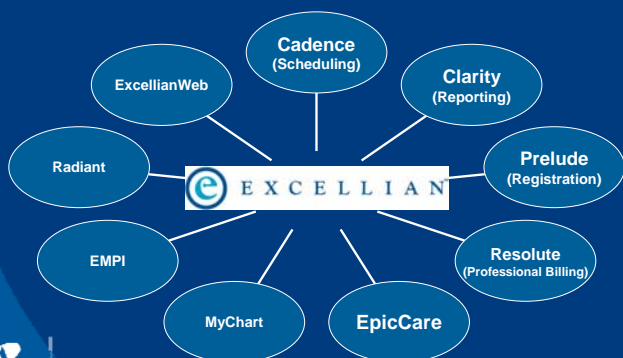
- Number of Excellian users = Over 30,000
- Number of patient records = Nearly 3,000,000
- Number of MyChart users = 100,000 and rising fast
- 100% physician using Computerized Physician Order Entry in live sites (except rare users)



## Hospital Applications



## Ambulatory Applications



## Meaningful Use



## Allina Meaningful Use Strategy

- Review Rule and Comment on Rule
- Create Steering Committee
- Perform Initial Assessment
- Review Final Rule
- Perform Final Assessment
- Prioritize Work
- Create Process for Monitoring



## Allina Meaningful Use Strategy

- **Review Rule and Comment on Rule**
- **Create Steering Committee**
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## Comments on Rule

- Timeline is short
  - Acquisition, design, and implementation takes many years
  - Human change management a big factor in supporting the full utilization of electronic tools and capability
  - Workflow, workflow, workflow




## Comments on Rule

- Requirements a moving target
- Risks of rework and wasted effort increases



## Comments on Rule

- Reporting
  - Many of the proposed HIT Functionality measures will require burdensome reporting, well beyond the estimated eight or nine hours per year/per provider included in the proposed rule.




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## Comments on Rule

- Quality Measures
  - What is the quality and safety vision?
  - Does the quality vision create a clear and uplifting goal?
  - Are all of the measures found in existing pay for reporting programs?




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## Allina Strategy

- Create Steering Committee
  - Create Charter and Assign Responsibilities



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## Allina Strategy - Create Steering Committee

- Executive Leadership:
  - CIO; CMIO; CCO
- Advisors:
  - VP - Payor Relations;
  - VP - Performance Resources;
  - VP - Patient Financial Services
- Subject Matter Experts:
  - Dir. - Admin Simplification;
  - Dir. - Regulatory Affairs;
  - Dir. - Reimbursement;
  - Policy Analyst/Lobbyist
- IS Team:
  - Mgr. - Data Integration;
  - Enterprise IT Architect;
  - Dir. - Enterprise Service Management;
  - Dir. - Security, Quality and Compliance




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## Perform Initial Assessment

- Calculate Estimated MU Incentive Payments
- Perform Gap Analysis
  - Systems and Processes




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## Perform Initial Assessment

- Internal Gap Assessment
  - Review each line item as they relate to Eligible Professional (Ambulatory) and to Eligible Hospital
  - Describe the MU Measurement
  - Indicate Accountability Including Reporting accountability
  - Estimate Preliminary Evaluation & Work Effort




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## Next Steps

- Review Final Rule
- Perform Final Assessment
- Prioritize Work
- Create Process for Monitoring



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## Thank you!



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