

Reception Room

- **Good evening!** The meeting will start shortly.
- **Participants are muted** on entry.
- **Check your audio:** Music is currently playing.
- **Check the chat box:** Information about the hearing, including information about how to access captions and view the slides, is available there.
- **To view captions for this event:** You can view captions in Teams by clicking the More (...) button in the Teams window, then choose "Turn on live captions." You can also view the captions on the web at: <https://www.streamtext.net/player?event=MNDOH>.
- **If you have any technical issues,** please visit the [Microsoft support page for Teams](#) or email Health.HRDCommunications@state.mn.us.





Tri-County Hospital Relocation Public Hearing

Virtual Public Hearing

January 11, 2023

PROTECTING, MAINTAINING AND IMPROVING THE HEALTH OF ALL MINNESOTANS



Your moderator for today's hearing.



Stacy Sjogren (Show-gren)
Management Analysis and
Development Senior Consultant

Tennessees Warning

- **The Minnesota Department of Health is hosting this public hearing to inform the public as required by law.**
- **Your comments, questions and image, which may be private data, may be visible during this event.** You are not required to provide this data, and there are no consequences for declining to do so.
- **The virtual presentation may be accessible to anyone** who has a business or legal right to access it. By participating, you are authorizing the data collected during this presentation to be maintained by MDH. MDH will be posting a transcript of this meeting to the website.
- **To opt out of the presentation, please exit now.**

6:05 p.m. – Introductions

6:10 p.m. – Welcome from MDH Health Regulation Division Director

6:15 p.m. – Overview

6:20 p.m. – Tri-County Hospital Presentation

6:50 p.m. – Public Comments and Questions

7:20 p.m. – Tri-County Hospital Closing Remarks

7:25 p.m. – Conclusion

7:30 p.m. – Public Hearing ends

Please welcome today's speakers.



Maria King,
MDH Health Regulation Director



Joel Beiswenger
President and CEO, Tri-County
Hospital



Kim Aagard
Chief Financial Officer, Tri-
County Hospital

Tri-County Hospital Representatives

Welcome Tri-County Hospital's representatives



Joel Beiswenger
President and CEO, Tri-County
Hospital



Kim Aagard
Chief Financial Officer, Tri-
County Hospital



Astera Health

Opening March 2023

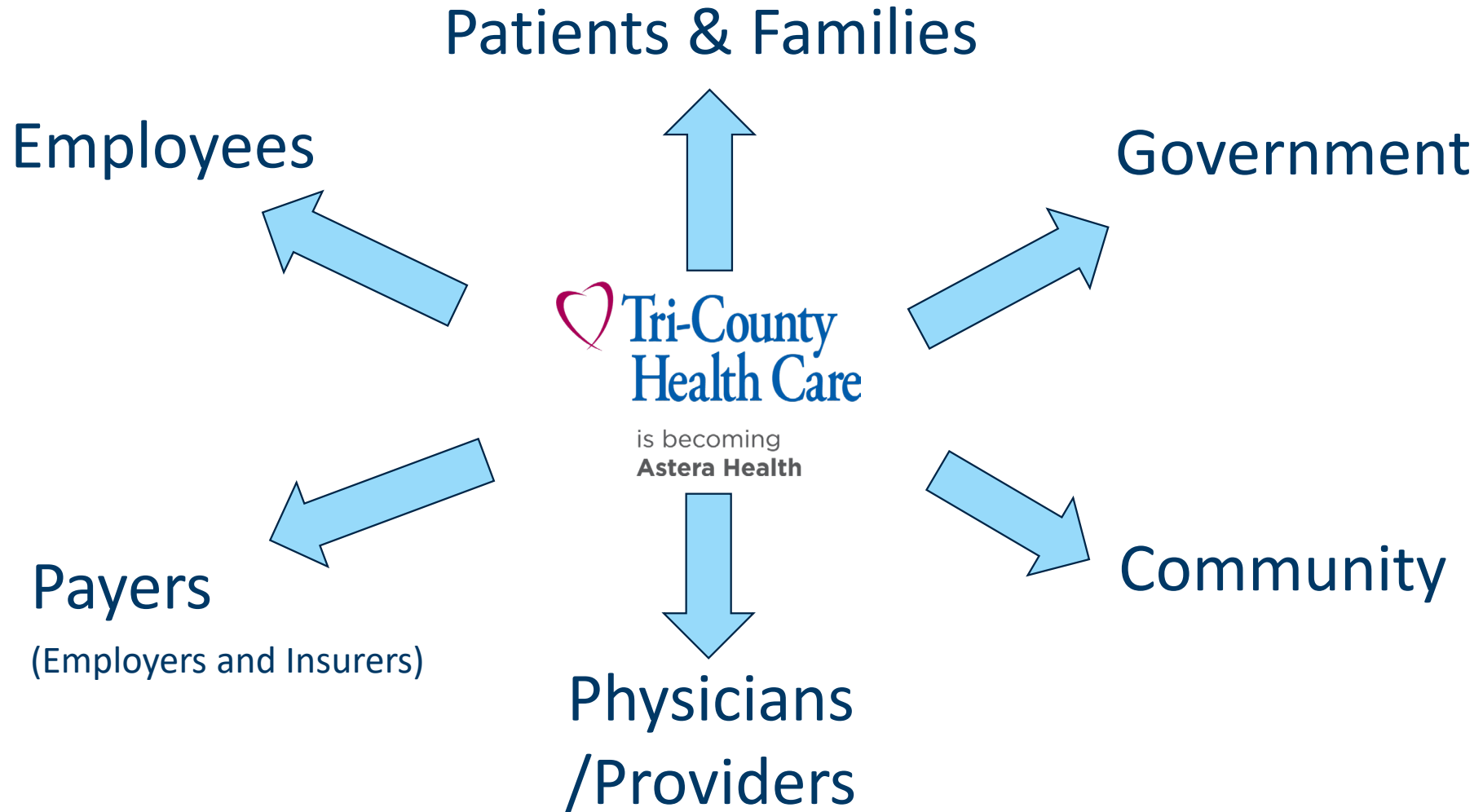
 **Tri-County
Health Care**

is becoming
Astera Health

Who owns Tri-County Health Care?

- Private, Not-for-Profit
- 11-member Governing Board
- Not government owned
 - No tax subsidies
 - Exists on revenues and donations

Multiple Stakeholders



Tri-County Health Care by the numbers

1 Hospital

2 Physical Therapy/Rehab Clinics

6 Clinics

12 Family Practice Physicians

8 Specialist Physicians

22 Advanced Practice

Providers

30 Visiting Physicians in **16** Specialties

77 Medical & Specialty Students

78 Volunteers

460 Employees

The Dollars and Cents

Revenue

- 50% Medicare – lose 7-8%
- 23% Medicaid & MN Care – lose 23%
- 2% no payment source
- Remainder is commercial insurance, worker's comp and other – THIS IS WHERE WE NEED TO GROW!

Expenses

- 2023: \$93M operating budget
- 65% Staffing costs
 - This goes back into the local economy
- 6th largest property taxpayer in Wadena County



How does a new facility
impact the cost of
healthcare?

Facilities of the Past



Wesley Hospital officially opens on January 30, 1925

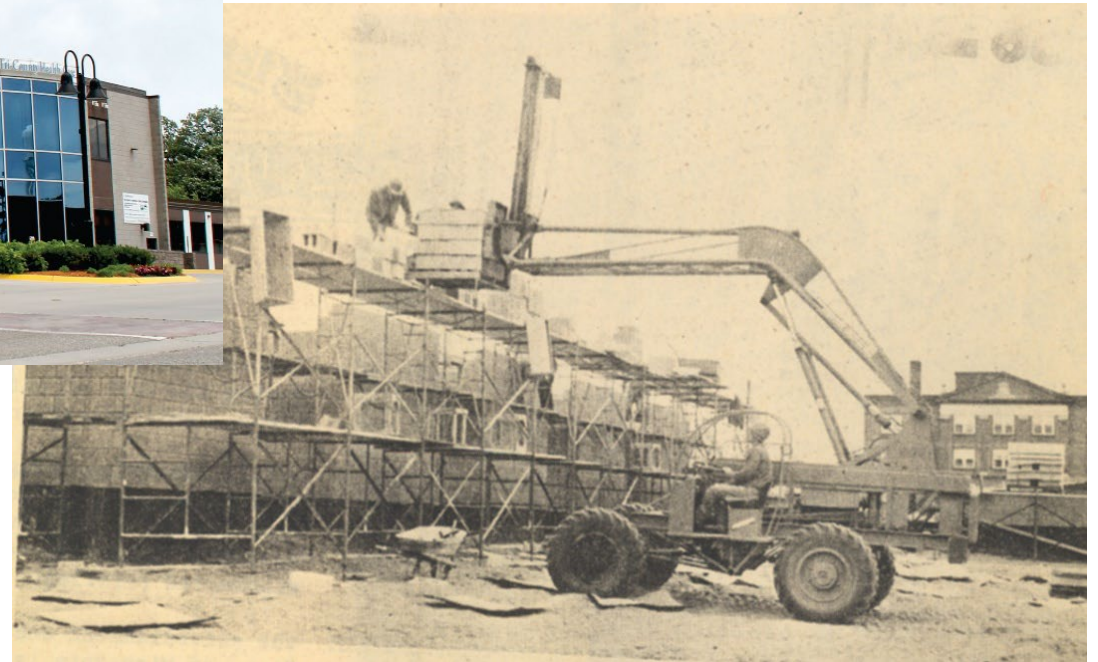


Construction begins on new hospital across the street from Wesley in 1972 and opens in 1974



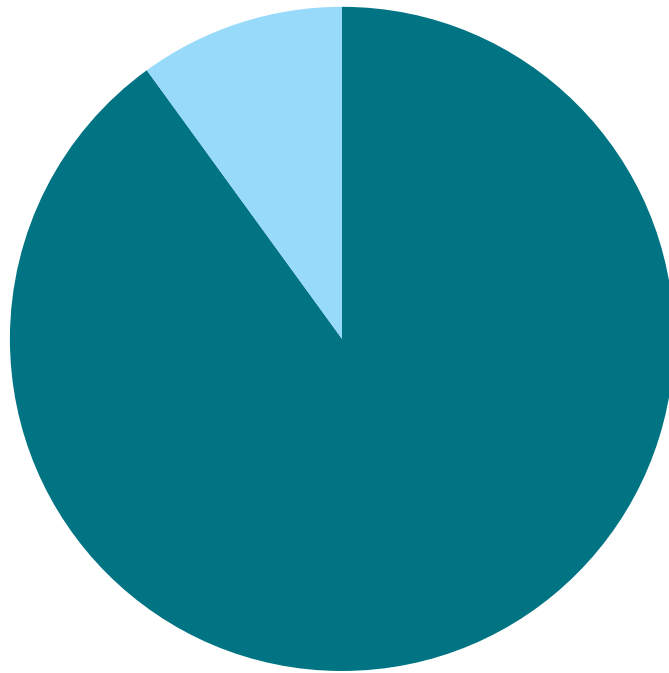
Construction begins on remodel in 2002 and finished in 2005 with various remodels over past 5-10 years

Why now for a project?



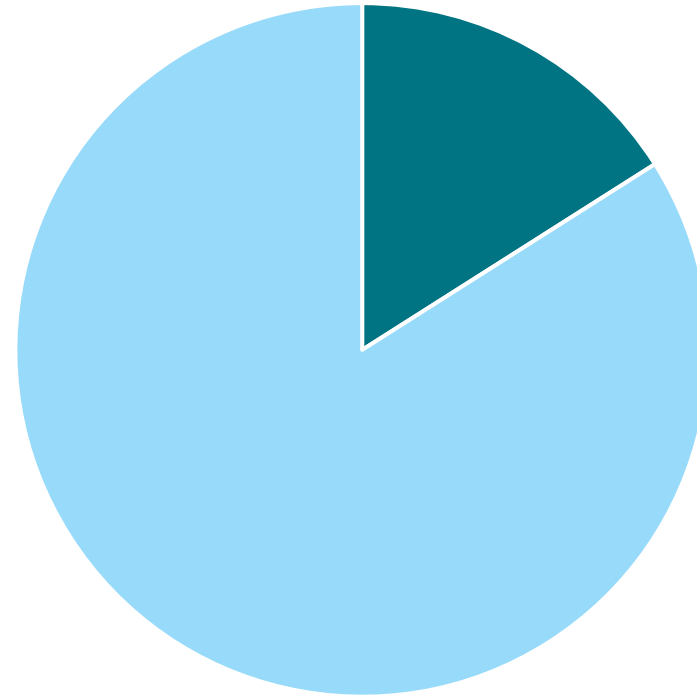
Building Designed for Different Patients

1974



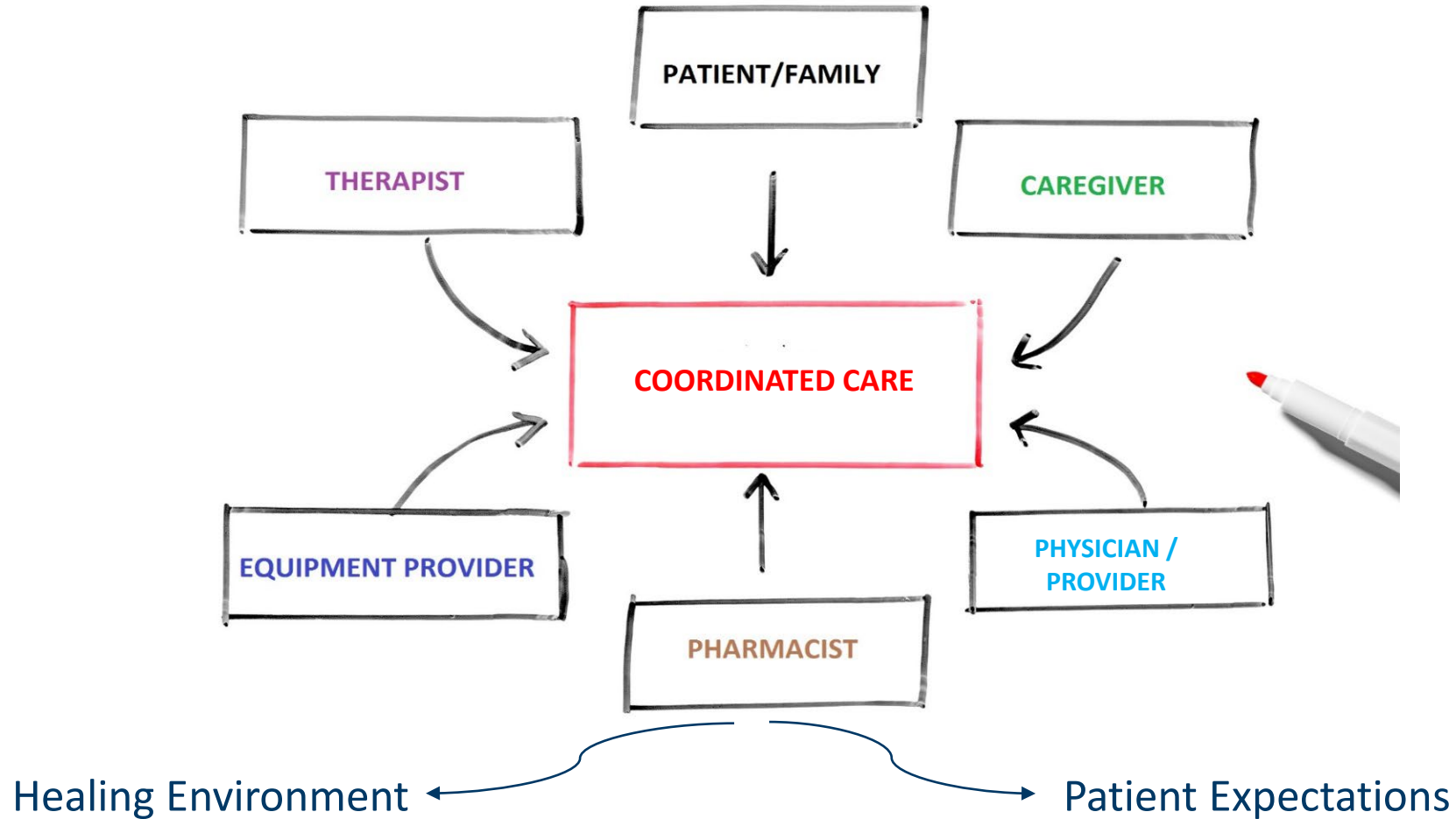
■ Inpatient ■ Outpatient

2022



■ Inpatient ■ Outpatient

Today's Treatment is Delivered Differently



Three Different Buildings in Wadena



Hospital and Clinic



Behavioral Health in Wesley



Physical Therapy

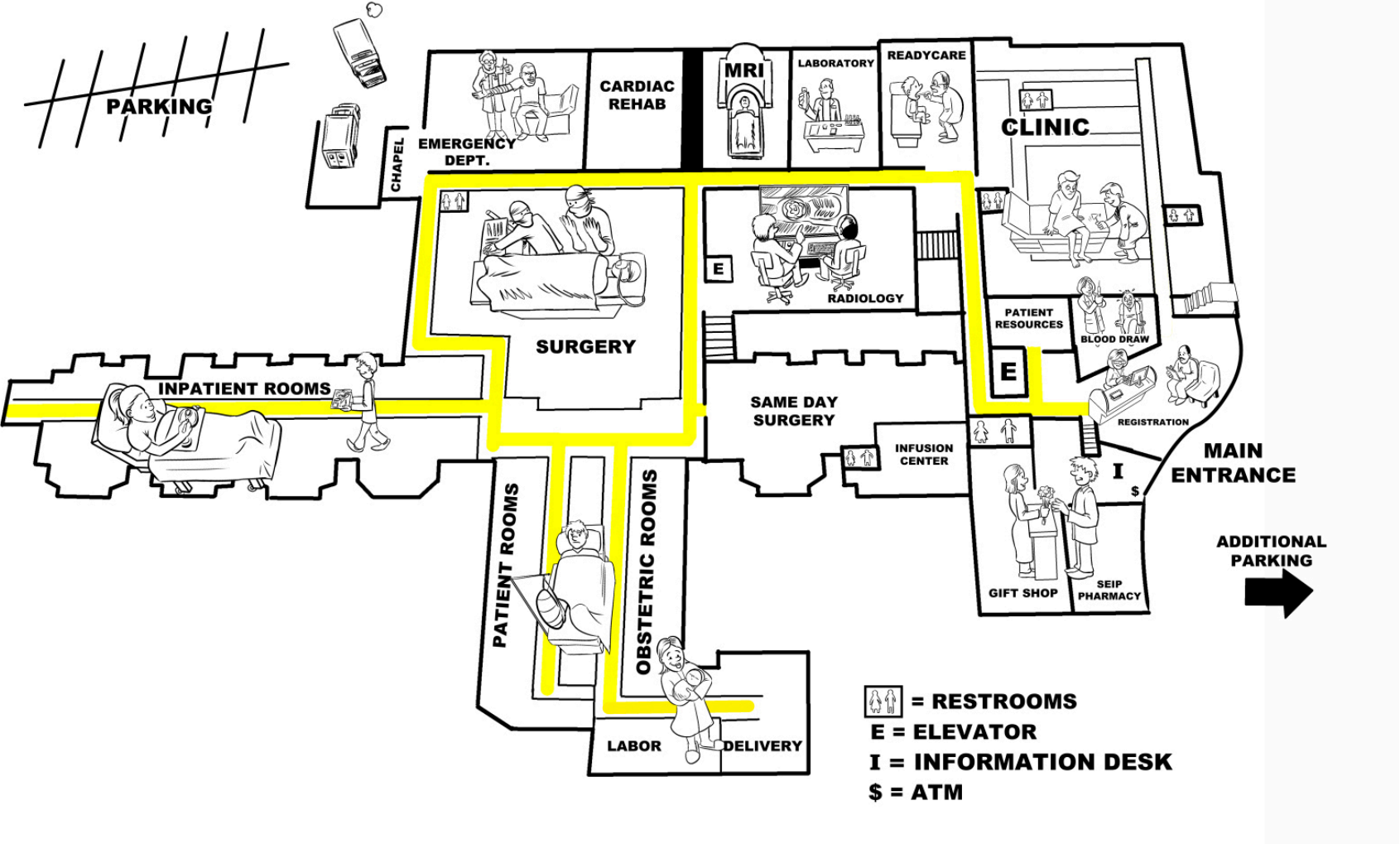
Four Patient Entry Points



Landlocked



Departments cannot expand internally



Perception Becomes Reality

- Facility does not represent the technology employed within or the quality of care
- Affecting long-term economic viability
- Could affect our ability to recruit best providers and staff

“Technology is more important (than building) in deciding where to go for your health care, but a new modern building gives the perception that you have modern equipment and technology.”

- PFAC member



New Facility vs. Addition/Remodeling

- Outpatient Focus
- Centralize Patient Services
- More Space
- Flexibility
- Disruption to Patients
- Compromises Future
- Cost Estimates
- 50-100 year old facilities



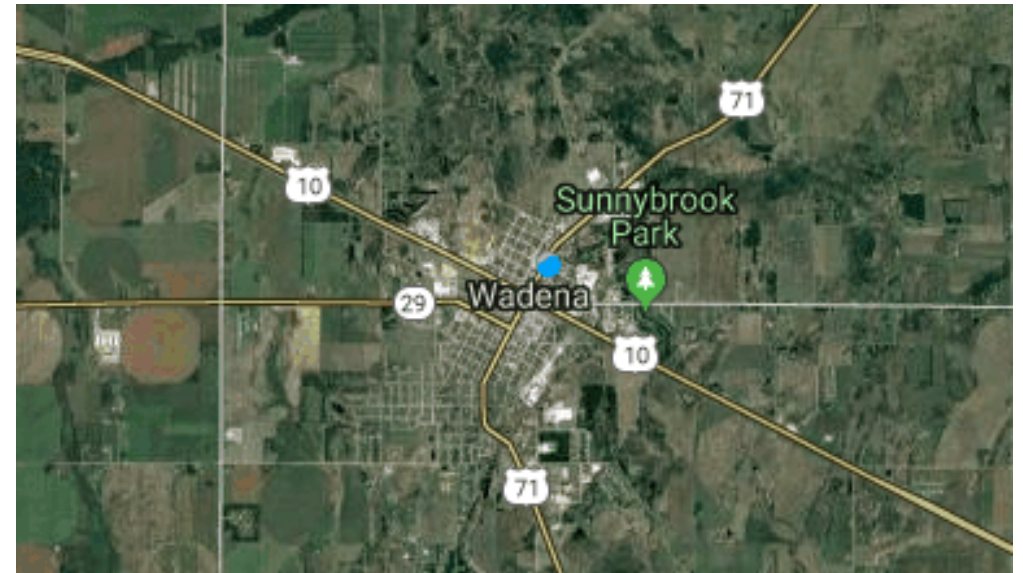
Highway 10 vs. Highway 71

Daily traffic estimates based on Tri-County location on these areas:

- East HWY-10 Traffic Count = 14,300
- West HWY-10 Traffic Count = 13,300
- 71 N of HWY-10 = 6,900

Highway-10 offers:

- Greater visibility
- Increased awareness
- Positioned for future growth



Evolution to Astera Health

- A brand change maintains our legacy and history of care in our communities while modernizing our organization
- Why Astera Health?
 - 5 Integral Parts make up the star: Hospital, Clinics, Providers, Staff, Communities We Serve
 - Tri-County is not a unique brand – regularly misused/misquoted
 - Our patient base is broader than our three-county area
- We are proud to be a strong, independent health system and our new name reflects this.



Astera Health Campus



LEGEND

- CLINIC / REHAB
- SURGERY / IMAGING / UNIVERSAL PLATFORM / EMERGENCY DEPT
- INPATIENT
- INFUSION
- ADMIN / CONFERENCE
- BUILDING SUPPORT
- PUBLIC CIRCULATION
- CAFE / KITCHEN



Astera Health Campus



Transition to new campus

- January 2023 – staff training begins
 - Staff will become familiar with new building, departments, etc.
 - Training and safety procedures
- Reducing schedules to ensure staff are familiar with layout and processes
- Public grand opening scheduled for March 18, 2023



 **Astera Health**

Save the Date!

GRAND OPENING

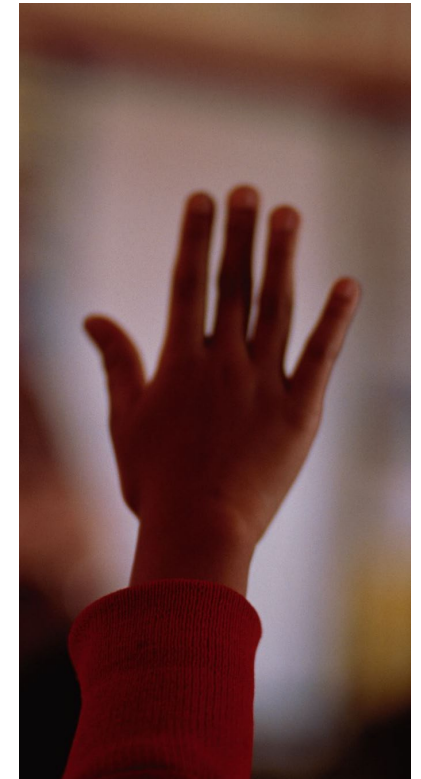
March 18, 2023

Full details to follow:

TCHC.org/build2023

[#AsteraArrives](https://twitter.com/AsteraArrives)

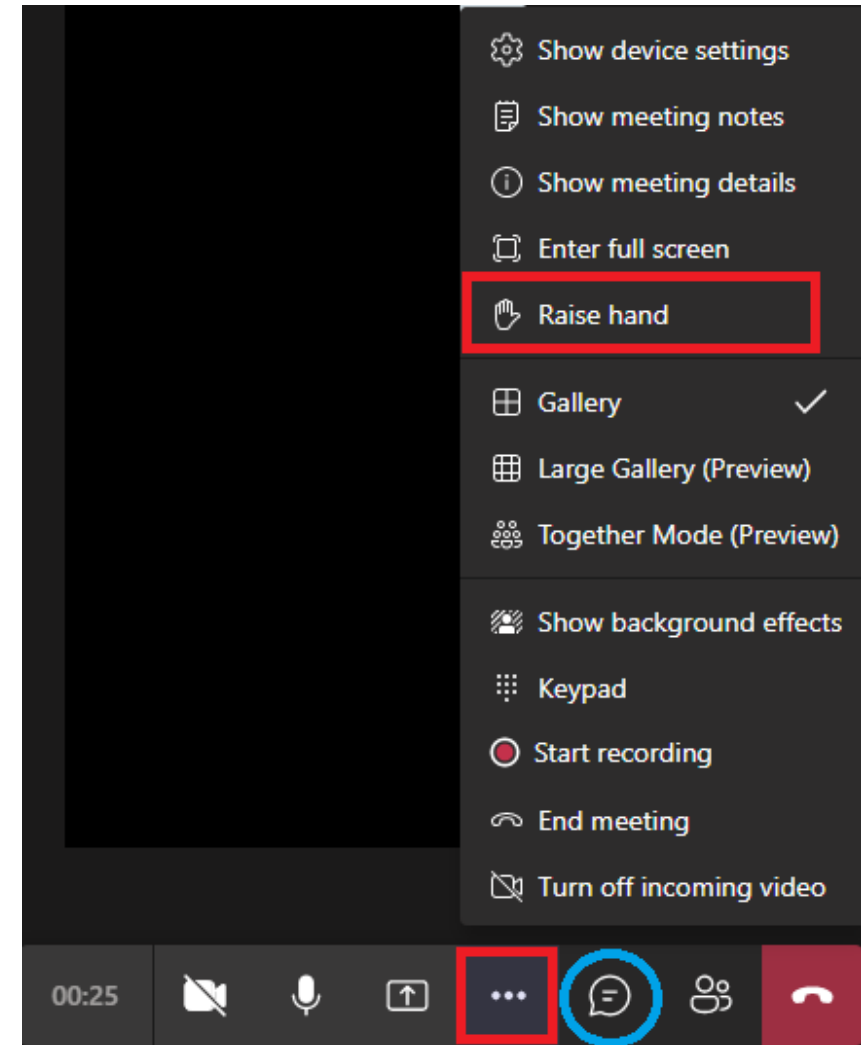
- **We welcome your comments and questions.**
- **Each person will have up to three minutes** to ask a question or provide public comment.
- **Please remember that the information you are sharing is being shared virtually for a public forum.**
- **Tri-County Hospital will have up to three minutes to respond** to each of the questions and/or comments.



How to Comment

Two ways to ask a question or provide a comment:

1. Raise your hand (outlined in red).
 2. Click the Chat bubble (circled in blue) to open the chat.
- **We will select speakers** in order and add questions from the chat throughout the public comment period.
 - **Please be respectful. Abusive, slanderous** (comments meant to discredit or malign someone) and vulgar language will not be tolerated.



Last question with 5 minutes remaining



Tri-County Hospital closing remarks



Joel Beiswenger
President and CEO, Tri-County
Hospital

Conclusion

- Thank you for participating in the Tri-County Hospital public hearing.
- The statute ([Minnesota Statutes Sec. 144.55](#)) gives MDH the authority to hold the meeting and to inform the public but not to change, delay or prevent the proposed changes, closures or relocations.
- You may provide comments or feedback on the [hearing website](#).
 - Comments for Tri-County Hospital will be accepted until Jan. 12, 2023.
- A transcript of the meeting will be available on the hearing website in 7-10 business days.



Maria King,
MDH Health Regulation Director

Thank you!

Health Regulation Division Communications

Health.HRDcommunications@state.mn.us