

# Administrative Costs at Minnesota Health Plan Companies: 2022 and 2023

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#### Administrative Costs at Minnesota Health Plan Companies 2022 and 2023

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# Administrative Costs at Minnesota Health Plan Companies, 2022 and 2023

The Minnesota Department of Health (MDH) is required to annually collect and publish information on administrative spending of health plan companies (also referred to as group purchasers) that are licensed to offer health insurance coverage in Minnesota.<sup>1</sup>

This report presents administrative spending data for each health plan company that collected more than \$3 million in total health premiums from Minnesota residents each year. The report includes a summary of high-level trends and findings through 2023, and in Appendix A and B, detailed tables for each eligible Minnesota group purchaser on 14 categories of administrative spending in 2022 and 2023, respectively.

As observed previously, Minnesota health plan companies spend significant resources on administrative functions. In 2023, health plan companies collectively spent \$2.84 billion to offer, design, sell, and enable use of health insurance benefits for Minnesota residents, which amounts to 7.9% of total administrative spending as a percentage of total spending and an average of \$491 per insured Minnesotan.

**Table 1. Health Plan Administrative Spending, 2013 to 2023** 

| YEAR | ADMINISTRATIVE SPENDING (\$ BILLIONS) | AS A PERCENT OF TOTAL COSTS (%) | PER INSURED MINNESOTAN (\$) |
|------|---------------------------------------|---------------------------------|-----------------------------|
| 2013 | 1.47                                  | 7.3                             | 303                         |
| 2014 | 1.52                                  | 7.3                             | 295                         |
| 2015 | 1.71                                  | 7.6                             | 340                         |
| 2016 | 1.83                                  | 7.8                             | 353                         |
| 2017 | 1.84                                  | 7.4                             | 350                         |
| 2018 | 2.03                                  | 7.6                             | 365                         |
| 2019 | 2.17                                  | 7.9                             | 401                         |
| 2020 | 2.31                                  | 8.6                             | 422                         |
| 2021 | 2.32                                  | 7.5                             | 419                         |
| 2022 | 2.69                                  | 8.1                             | 474                         |
| 2023 | 2.84                                  | 7.9                             | 491                         |

Note: Administrative spending includes costs for medical and dental services. Source: MDH/Health Economics Program analysis of annual health plan filings.

Administrative spending by health plan companies in 2022 and 2023 continued its upward trend, both in absolute terms and on a per insured basis. Compared to 2021, total administrative spending rose by 22.4% in 2023; administrative spending per insured Minnesotan rose by 5.3%. Administrative spending as a percent of total costs settled at the second (2022) and third highest level of spending (2023) over the past ten years, raising questions about why economies of scale do not seem to constrain growth.

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<sup>&</sup>lt;sup>1</sup> Minnesota Statutes, section 62J.38, paragraph (b).

Figure 1 illustrates that administrative spending by health plan companies appears not driven by the underlying increase in the average price of goods and services (inflation). Despite recent increases, inflation was generally modest between 2013 and 2023, increasing by a cumulative 27.9% during that ten-year period. In contrast, health plan company administrative spending grew more than three times faster, at a cumulative rate of grow of 93.7%. Growth in health care claims costs has also exceeded inflation, generally tracking trends in administrative spending and growing by 78.8% over the same period.

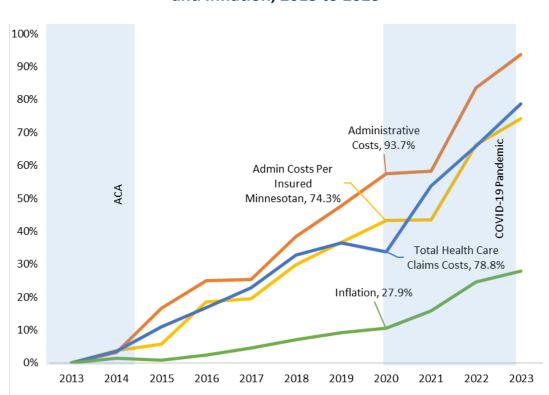


Figure 1: Cumulative Growth in Administrative Spending, Health Care Claims, and Inflation, 2013 to 2023

Source: MDH/Health Economics Program analysis of annual health plan filings (administrative costs, administrative costs per insured Minnesotan, total health care claims) and Minneapolis-St Paul Consumer Price Index (Inflation). Notable periods, the point when major coverage provisions of the Patient Protection and Affordable Care Act (ACA) took effect; the beginning and end of the COVID-19 pandemic (through May 2023) are indicated by shading.

Health plan companies varied widely in their administrative load, as shown in Table 2. Administrative spending ranged from a low of one percent to 55.0% of total spending. Several factors could influence this variation, including the size of the book of business, how established the health plan company is in the market, and if the health plan company continues to market their products to potential enrollees. Among the Minnesota nonprofit health plan companies and affiliated insurance carriers, which control most of the Minnesota insurance market, the spread of administrative spending was narrower, ranging from just over 6.9% to 10.8% of total spending.

Table 2. Administrative Spending as Percent of Total Spending by Health Plan Company, 2023

| HEALTH PLAN COMPANIES  | TOTAL<br>ADMINISTRATIVE<br>SPENDING (\$) | TOTAL<br>SPENDING (\$) | ADMINISTRATIVE<br>SPENDING AS A<br>PERCENT OF<br>TOTAL SPENDING<br>(%) |
|--|--|------------------------|--|
| Aetna Life Insurance Company                                       | 25,193,652                               | 596,719,622            | 4.2%   |
| Allina Health and Aetna Insurance<br>Company                       | 50,092,092                               | 313,410,748            | 16.0%  |
| American Heritage Life Insurance<br>Company                        | 1,038,887                                | 3,935,235              | 26.4%  |
| Ameritas Life Insurance Corp.                                      | 1,053,999                                | 8,657,468              | 12.2%  |
| Blue Cross Blue Shield of Minnesota*                               | 514,767,000                              | 7,474,625,321          | 6.9%   |
| Blue Plus*   | 345,441,000                              | 3,209,831,000          | 10.8%  |
| Care Improvement Plus South Central Insurance Company              | 86,718,549                               | 733,905,728            | 11.8%  |
| Cigna Health & Life Insurance Company                              | 11,981,886                               | 892,194,490            | 1.3%   |
| Clear Spring Health Insurance Company                              | 572,059                                  | 1,038,094              | 55.1%  |
| Colonial Penn Life Insurance Company                               | 117,833                                  | 3,864,020              | 3.1%   |
| Companion Life Insurance Company                                   | 215,455                                  | 6,807,241              | 3.2%   |
| Continental Life Insurance Company of Brentwood TN                 | 620,647                                  | 14,864,845             | 4.2%   |
| Delta Dental Plan of Minnesota                                     | 80,535,105                               | 914,109,151            | 8.8%   |
| Dentegra Insurance Company   | 424,107                                  | 2,235,559              | 19.0%  |
| Gerber Life Insurance Company                                      | 1,080,352                                | 4,152,790              | 26.0%  |
| Golden Rule Insurance Company                                      | 880,117                                  | 6,611,644              | 13.3%  |
| Guardian Life Insurance Company of America                         | 2,579,174                                | 15,237,867             | 16.9%  |
| HCC Life Insurance Company   | 1,947,126                                | 41,600,589             | 4.7%   |
| Health Care Service Corporation, A<br>Mutual Legal Reserve Company | 39,506,182                               | 116,583,082            | 33.9%  |
| HealthPartners, Inc.*  | 402,756,413                              | 6,286,651,710          | 6.4%   |
| HealthPartners Insurance Company*                                  | 65,652,349                               | 908,928,459            | 7.2%   |
| Hennepin Health*   | 30,549,500                               | 396,094,065            | 7.7%   |
| Humana Insurance Company   | 112,092,205                              | 877,599,522            | 12.8%  |
| Humana Wisconsin Health Organization Insurance Company             | 5,225,263                                | 49,533,748             | 10.6%  |
| Itasca Medical Care*   | 6,951,750                                | 84,037,740             | 8.3%   |
| Loyal American Life Insurance Company                              | 693,491                                  | 3,852,719              | 18.0%  |
| Medica Health Plans*   | 113,518,649                              | 1,409,752,538          | 8.1%   |
| Medica Insurance Company*  | 130,361,489                              | 1,543,193,718          | 8.5%   |
| Medica Self Insured*   | 92,158,653                               | 1,855,063,324          | 5.0%   |
| Metropolitan Life Insurance Company                                | 7,053,103                                | 67,088,653             | 10.5%  |
| MII Life Insurance, Incorporated                                   | 316,454                                  | 11,062,734             | 2.9%   |
| National Health Insurance Company                                  | 2,529,096                                | 9,275,639              | 27.3%  |
| Omaha Insurance Company  | 387,751                                  | 5,102,950              | 7.6%   |

## ADMINISTRATIVE COSTS AT MINNESOTA HEALTH PLAN COMPANIES 2022 AND 2023

|  | TOTAL          |                | ADMINISTRATIVE<br>SPENDING AS A<br>PERCENT OF |
|--|----------------|----------------|---|
|  | ADMINISTRATIVE | TOTAL          | TOTAL SPENDING                                |
| HEALTH PLAN COMPANIES                                  | SPENDING (\$)  | SPENDING (\$)  | (%)   |
| Pan-American Life Insurance Company                    | 1,867,880      | 11,116,353     | 16.8%   |
| PreferredOne Insurance Company                         | 6,842,838      | 55,784,786     | 12.3%   |
| PrimeWest Health*                                      | 32,800,984     | 459,604,798    | 7.1%  |
| Principal Life Insurance Company                       | 3,511,561      | 17,147,551     | 20.5%   |
| QBE Insurance Corporation                              | 1,106,474      | 10,482,262     | 10.6%   |
| Quartz Health Plan MN Corporation*                     | 3,396,460      | 43,215,287     | 7.9%  |
| ReliaStar Life Insurance Company                       | 2,557,193      | 8,614,519      | 29.7%   |
| Renaissance Life & Health Insurance Company of America | 2,150,158      | 5,102,022      | 42.1%   |
| Sanford Health Plan of Minnesota*                      | 3,155,626      | 29,588,180     | 10.7%   |
| Sierra Health and Life Insurance Company, Inc.         | 37,038,766     | 358,468,896    | 10.3%   |
| SilverScript Insurance Company                         | 4,584,923      | 26,725,388     | 17.2%   |
| South Country Health Alliance*                         | 20,794,513     | 247,229,730    | 8.4%  |
| Standard Insurance Company                             | 544,609        | 3,051,966      | 17.8%   |
| Starmount Life Insurance Company                       | 2,562,406      | 5,996,998      | 42.7%   |
| State Farm Mutual Automobile Insurance<br>Company      | 1,858,026      | 14,388,242     | 12.9%   |
| Sun Life Assurance Company of Canada                   | 2,403,718      | 20,358,407     | 11.8%   |
| Symetra Life Insurance Company                         | 1,028,034      | 2,002,713      | 51.3%   |
| UCare Health, Inc.*                                    | 3,342,120      | 41,210,567     | 8.1%  |
| UCare Minnesota*                                       | 496,123,902    | 6,104,904,955  | 8.1%  |
| UnitedHealthcare Insurance Company                     | 49,615,232     | 468,572,355    | 10.59%  |
| United Healthcare of Illinois, Inc.                    | 18,663,647     | 205,565,537    | 9.1%  |
| United of Omaha Life Insurance<br>Company              | 1,411,427      | 6,911,731      | 20.4%   |
| Wellcare Prescription Insurance, Inc.                  | 9,466,745      | 33,388,442     | 28.4%   |
| TOTAL  | 2,841,838,630  | 36,047,053,698 | 7.9%  |

<sup>\*</sup> Indicates a Minnesota Nonprofit Health Plan Company or Affiliated Insurance Carrier Source: MDH/Health Economics Program analysis of annual health plan filings.

Figure 2 shows the distribution of administrative spending across categories of expenses for all health plan companies in Minnesota as well as for nonprofit health plan companies and affiliated insurers, specifically. It demonstrates that two-thirds of administrative expenses (66.4%) are accounted for by three primary activities, a distribution that has held steady over time:

- General administration
- Claims processing
- Product management and marketing

The distribution between types of health plan companies is consistent, which is not unexpected given that the state's nonprofit health plan companies and affiliated insurance carriers represent 85.0% of the Minnesota health insurance business (as share of premiums).

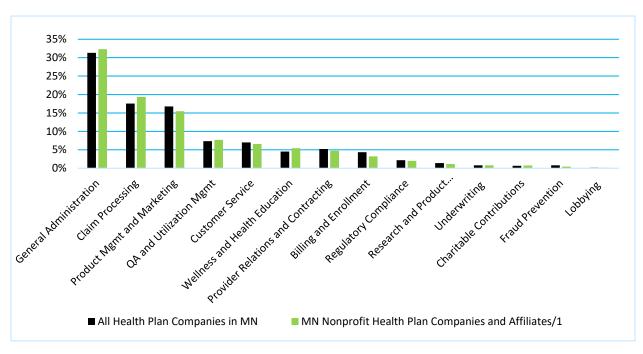


Figure 2: Distribution of Administrative Health Plan Companies Spending in Minnesota, by Category 2023

Note: Minnesota Nonprofit Health Plans and Affiliated Carriers include Blue Cross Blue Shield of Minnesota, Blue Plus, HealthPartners Insurance Company, HealthPartners, Inc., Hennepin Health, Itasca Medical Care, Medica Health Plans, Medica Insurance Company, Medica Self Insured, PreferredOne Insurance Company, PrimeWest Health, Quartz Health Plan, Sanford HealthPlan of Minnesota, South Country Health Alliance, UCare Health, Inc., and UCare Minnesota; includes administrative expenses across all product lines.

/1 Reflects 85.0% of health insurance business as measured by share of medical premium.

Source: MDH, Health Economics Program analysis of health plan annual reports.

### **Conclusion**

The nearly \$3 billion in health plan company administrative spending represent one factor contributing to the high and rising cost of health insurance in Minnesota and the nation. <sup>2,3,4</sup> With the highly aggregated data available for this analysis it remains not possible to identify

<sup>&</sup>lt;sup>2</sup> Chernew M, Mintz H. Administrative Expenses in the US Health Care System: Why So High? *JAMA*. 2021;326(17):1679–1680. doi:10.1001/jama.2021.17318.

<sup>&</sup>lt;sup>3</sup> Kocher RP. Reducing Administrative Waste in the US Health Care System. JAMA. 2021;325(5):427–428. doi:10.1001/jama.2020.24767.

<sup>&</sup>lt;sup>4</sup>Tollen L., Keating E, and A. Weil, How Administrative Spending Contributes to Excess U.S. Health Spending, Health Affairs Blog, February 20, 2022. Doi. 10.1377/hblog20200218.375060.

# ADMINISTRATIVE COSTS AT MINNESOTA HEALTH PLAN COMPANIES 2022 AND 2023

factors driving administrative spending or explain the variation in spending across businesses and over time. Moreover, these data do not lend themselves to identify what lines of expenditure represent productive administrative spending – key to ensuring effective health insurance functions – and which are more akin to inefficiency or waste in administration. As such, these data continue to primarily serve transparency considerations.

That said, MDH anticipates moving beyond "admiring the problem" with the help of a broader legislative study on administrative spending currently underway. This legislatively directed study aims to increase Minnesotans understanding of administrative expenditures related to health care across the industry, that is for health care providers and health plan companies, and by considering the burden placed on governments, employers, and residents. In addition to assessing the data infrastructure and developing system-wide estimates, the report will identify recommendations for policymakers to reducing the volume of administrative spending, including by identifying unproductive expenditure.

Additional information about the study is available online: https://www.health.state.mn.us/data/economics/docs/lvcjune25.pdf.

## ADMINISTRATIVE COSTS AT MINNESOTA HEALTH PLAN COMPANIES 2022 AND 2023

**About the data in this report:** Administrative expenses included in this report may capture some spending for activities that did not strictly qualify as administrative spending, such as reserves. These typically amount to less than one percent of administrative spending.

As required by Minnesota Statutes, section 62J.321, subdivision 5, health plans were provided an opportunity to review and comment on the data included in this report. MDH received no comments from health plans.

Comments or questions related to this report may be directed to <a href="mailto:hep@state.mn.us.">health.hep@state.mn.us.</a>

# Appendix A: Detailed Administrative Costs By Health Plan Company, 2022

#### 2022 Administrative Spending: Aetna Life Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 4.7%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 5.4%           |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 13.1%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | Calendar Year 2022    |               |   |
|---|-----------------------|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 215,666               | 209,464       | 425,130   |
| Claim Processing                                | 1,192,892             | 1,158,585     | 2,351,477   |
| Detection and Prevention of Fraud               | 3,228,545             | 3,135,694     | 6,364,239   |
| Customer Service                                | 0                     | 0             |   |
| Product Management and Marketing                | 2,254,738             | 2,189,893     | 4,444,631   |
| Underwriting                                    | 425,823               | 413,577       | 839,400   |
| Regulatory Compliance and<br>Government         | 203,897               | 198,033       | 401,930   |
| Lobbying  | 0                     | 0             |   |
| Provider Relations and Contracting              | 696,842               | 676,802       | 1,373,644   |
| Quality Assurance and Utilization<br>Management | 317,279               | 308,155       | 625,434   |
| Wellness and Health Education                   | 571,086               | 554,662       | 1,125,748   |
| Research and Product Development                | 58,807                | 57,116        | 115,923   |
| Charitable Contributions                        | 0                     | 0             |   |
| General Administration                          | 4,015,731             | 3,900,242     | 7,915,973   |
| Total Indirect Health Care Expenses             | 13,181,306            | 12,802,223    | 25,983,529  |

| Taxes and Assessments       | Calendar Year 2022 |  |
|-----------------------------|--------------------|--|
| MinnesotaCare Tax           |                    |  |
| Other Taxes and Assessments | 4,000              |  |

| Capital Costs Calendar Year                        |               |               |  |
|--|---------------|---------------|--|
|  | 2022 Incurred | 2022 Payments |  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |  |
| Capital Acquisitions                               |               |               |  |
| Other Capital Costs                                |               |               |  |
| Total Capital Expenditures                         |               |               |  |

#### 2022 Administrative Spending: Allina Health and Aetna Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 17.6%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 42.7%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 13.9%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | Calendar Year 2022    |               |   |
|---|-----------------------|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 0                     | 8,198,866     | 8,198,866   |
| Claim Processing                                | 0                     | 223,870       | 223,870   |
| Detection and Prevention of Fraud               | 0                     | 2,896         | 2,896   |
| Customer Service                                | 0                     | 0             |   |
| Product Management and Marketing                | 0                     | 1,368,054     | 1,368,054   |
| Underwriting                                    | 0                     | 0             |   |
| Regulatory Compliance and<br>Government         | 0                     | 10,345        | 10,345  |
| Lobbying  | 0                     | 0             |   |
| Provider Relations and Contracting              | 0                     | 2,092,036     | 2,092,036   |
| Quality Assurance and Utilization<br>Management | 0                     | 0             |   |
| Wellness and Health Education                   | 0                     | 0             |   |
| Research and Product Development                | 0                     | 0             |   |
| Charitable Contributions                        | 0                     | 19,611        | 19,611  |
| General Administration                          | 3,284,812             | 31,544,818    | 34,829,630  |
| Total Indirect Health Care Expenses             | 3,284,812             | 43,460,496    | 46,745,308  |

| Taxes and Assessments       | Calendar Year 2022 |  |
|-----------------------------|--------------------|--|
| MinnesotaCare Tax           |                    |  |
| Other Taxes and Assessments | 572,260            |  |

| Capital Costs Calendar Year                        |               |               |  |
|--|---------------|---------------|--|
|  | 2022 Incurred | 2022 Payments |  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |  |
| Capital Acquisitions                               |               |               |  |
| Other Capital Costs                                |               |               |  |
| Total Capital Expenditures                         |               |               |  |

#### 2022 Administrative Spending: American Heritage Life Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 37.4%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 37.4%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | Calendar Year 2022    |               |   |
|---|-----------------------|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 93,080                | 15,611        | 108,691   |
| Claim Processing                                | 73,481                | 11,736        | 85,217  |
| Detection and Prevention of Fraud               | 1,430                 | 77            | 1,507   |
| Customer Service                                | 57,793                | 12,230        | 70,023  |
| Product Management and Marketing                | 90,335                | 2,586         | 92,921  |
| Underwriting                                    |                       |               |   |
| Regulatory Compliance and<br>Government         |                       |               |   |
| Lobbying  |                       |               |   |
| Provider Relations and Contracting              |                       |               |   |
| Quality Assurance and Utilization<br>Management |                       |               |   |
| Wellness and Health Education                   |                       |               |   |
| Research and Product Development                | 95,016                | 14,682        | 109,698   |
| Charitable Contributions                        |                       | 0             |   |
| General Administration                          | 439,654               | 723,146       | 1,162,800   |
| Total Indirect Health Care Expenses             | 850,789               | 780,068       | 1,630,857   |

| Taxes and Assessments       | Calendar Year 2022 |
|-----------------------------|--------------------|
| MinnesotaCare Tax           |                    |
| Other Taxes and Assessments |                    |

| Capital Costs Calendar Year                        |               |               | Calendar Year 20 |
|--|---------------|---------------|------------------|
|  | 2022 Incurred | 2022 Payments |                  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                  |
| Capital Acquisitions                               |               |               |                  |
| Other Capital Costs                                |               |               |                  |
| Total Capital Expenditures                         |               |               |                  |

#### 2022 Administrative Spending: Ameritas Life Insurance Corp.

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 12.0%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 11.8%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | Calendar Year 2022    |               |   |
|---|-----------------------|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 119,000               | 64,000        | 183,000   |
| Claim Processing                                | 171,000               | 92,000        | 263,000   |
| Detection and Prevention of Fraud               | 15,000                | 8,000         | 23,000  |
| Customer Service                                |                       |               |   |
| Product Management and Marketing                | 14,000                | 7,000         | 21,000  |
| Underwriting                                    | 22,000                | 12,000        | 34,000  |
| Regulatory Compliance and<br>Government         |                       |               |   |
| Lobbying  |                       |               |   |
| Provider Relations and Contracting              | 9,000                 | 5,000         | 14,000  |
| Quality Assurance and Utilization<br>Management |                       |               |   |
| Wellness and Health Education                   |                       |               |   |
| Research and Product Development                |                       |               |   |
| Charitable Contributions                        |                       |               |   |
| General Administration                          | 223,800               | 120,969       | 344,769   |
| Total Indirect Health Care Expenses             | 573,800               | 308,969       | 882,769   |

| Taxes and Assessments       |         | Calendar Year 2022 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           |         |                    |
| Other Taxes and Assessments | 150,536 |                    |

| Capital Costs Calendar \                           |               |               | Calendar Year 202 |
|--|---------------|---------------|-------------------|
|  | 2022 Incurred | 2022 Payments |                   |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                   |
| Capital Acquisitions                               |               |               |                   |
| Other Capital Costs                                |               |               |                   |
| Total Capital Expenditures                         |               |               |                   |

#### 2022 Administrative Spending: Blue Cross Blue Shield of Minnesota

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 7.4%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 9.4%           |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 13.7%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| ect Health Care Expenses (Medical and Dental)   |                       |               | Calendar Year 2022                                  |
|---|-----------------------|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 9,095,000             | 1,938,000     | 11,033,000  |
| Claim Processing                                | 30,890,000            | 123,176,000   | 154,066,000   |
| Detection and Prevention of Fraud               | 678,000               | 353,000       | 1,031,000   |
| Customer Service                                | 21,477,000            | 2,767,000     | 24,244,000  |
| Product Management and Marketing                | 17,342,000            | 87,359,000    | 104,701,000   |
| Underwriting                                    | 2,206,000             | 501,000       | 2,707,000   |
| Regulatory Compliance and Government            | 1,059,000             | 243,000       | 1,302,000   |
| Lobbying  | 88,000                | 310,000       | 398,000   |
| Provider Relations and Contracting              | 9,199,000             | 5,225,000     | 14,424,000  |
| Quality Assurance and Utilization<br>Management | 6,930,000             | 4,311,000     | 11,241,000  |
| Wellness and Health Education                   | 20,905,000            | 25,315,000    | 46,220,000  |
| Research and Product Development                | 1,138,000             | 10,925,000    | 12,063,000  |
| Charitable Contributions                        |                       | 3,964,000     | 3,964,000   |
| General Administration                          | 49,249,000            | 90,261,000    | 139,510,000   |
| Total Indirect Health Care Expenses             | 170,256,000           | 356,648,000   | 526,904,000   |

| Taxes and Assessments       |            | Calendar Year 2022 |
|-----------------------------|------------|--------------------|
| MinnesotaCare Tax           | 87,493,000 |                    |
| Other Taxes and Assessments | 15,336,000 |                    |

| apital Costs                                       |               |               |
|--|---------------|---------------|
|  | 2022 Incurred | 2022 Payments |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |
| Capital Acquisitions                               | 18,688,000    | 18,688,000    |
| Other Capital Costs                                |               |               |
| Total Capital Expenditures                         | 18,688,000    | 18,688,000    |

#### 2022 Administrative Spending: Blue Plus

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 11.7% |
|--|-------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 11.7% |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | 11.7% |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 0.0%  |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| ect Health Care Expenses (Medical and Dental)   |                       |               | Calendar Year 2022                                  |
|---|-----------------------|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 931,000               | 400,000       | 1,331,00  |
| Claim Processing                                | 6,381,000             | 45,798,000    | 52,179,00   |
| Detection and Prevention of Fraud               | 241,000               | 126,000       | 367,00  |
| Customer Service                                | 5,485,000             | 372,000       | 5,857,00  |
| Product Management and Marketing                | 1,619,000             | 5,072,000     | 6,691,00  |
| Underwriting                                    | 6,000                 | 16,000        | 22,00   |
| Regulatory Compliance and Government            | 1,377,000             | 642,000       | 2,019,00  |
| Lobbying  | 59,000                | 95,000        | 154,00  |
| Provider Relations and Contracting              | 4,874,000             | 424,000       | 5,298,00  |
| Quality Assurance and Utilization<br>Management | 1,460,000             | 1,291,000     | 2,751,00  |
| Wellness and Health Education                   | 5,981,000             | 27,456,000    | 33,437,00   |
| Research and Product Development                | 2,220,000             | 4,857,000     | 7,077,00  |
| Charitable Contributions                        |                       | 292,000       | 292,00  |
| General Administration                          | 23,169,000            | 189,277,000   | 212,446,00  |
| Total Indirect Health Care Expenses             | 53,803,000            | 276,118,000   | 329,921,00  |

| Taxes and Assessments       |            | Calendar Year 2022 |
|-----------------------------|------------|--------------------|
| MinnesotaCare Tax           | 37,256,000 |                    |
| Other Taxes and Assessments | 45,298,000 |                    |

| pital Costs Calendar Year 2                        |               |               |   |
|--|---------------|---------------|---|
|  | 2022 Incurred | 2022 Payments |   |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |   |
| Capital Acquisitions                               |               |               |   |
| Other Capital Costs                                |               |               |   |
| Total Capital Expenditures                         |               |               | ] |

#### 2022 Administrative Spending: Care Improvement Plus South Central Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 13.3%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 13.3%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | irect Health Care Expenses (Medical and Dental) |               |   |
|---|---|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits                           | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 494,026   | 931,320       | 1,425,346   |
| Claim Processing                                | 2,778,896                                       | 5,238,676     | 8,017,572   |
| Detection and Prevention of Fraud               | 782,208   | 1,474,590     | 2,256,798   |
| Customer Service                                | 3,211,169                                       | 6,053,581     | 9,264,750   |
| Product Management and Marketing                | 3,972,792                                       | 7,489,367     | 11,462,159  |
| Underwriting                                    | 144,091   | 271,635       | 415,726   |
| Regulatory Compliance and<br>Government         | 82,338  | 155,220       | 237,558   |
| Lobbying  | 0   | 0             |   |
| Provider Relations and Contracting              | 2,552,467                                       | 4,811,821     | 7,364,288   |
| Quality Assurance and Utilization<br>Management | 2,943,571                                       | 5,549,116     | 8,492,687   |
| Wellness and Health Education                   | 144,091   | 271,635       | 415,726   |
| Research and Product Development                | 1,008,636                                       | 1,901,446     | 2,910,082   |
| Charitable Contributions                        | 0   | 0             |   |
| General Administration                          | 2,470,130                                       | 4,604,256     | 7,074,386   |
| Total Indirect Health Care Expenses             | 20,584,415                                      | 38,752,663    | 59,337,078  |

| Taxes and Assessments       |   | Calendar Year 2022 |
|-----------------------------|---|--------------------|
| MinnesotaCare Tax           | 0 |                    |
| Other Taxes and Assessments | 0 |                    |

| pital Costs Calendar Year 2                        |               |               |   |
|--|---------------|---------------|---|
|  | 2022 Incurred | 2022 Payments |   |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |   |
| Capital Acquisitions                               |               |               |   |
| Other Capital Costs                                |               |               |   |
| Total Capital Expenditures                         |               |               | ] |

#### 2022 Administrative Spending: Cigna Health & Life Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 1.6%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 5.7%           |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 10.6%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | Calendar Year 2022    |               |   |
|---|-----------------------|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 1,474,873             | 607,543       | 2,082,416   |
| Claim Processing                                | 2,522,246             | 1,297,567     | 3,819,813   |
| Detection and Prevention of Fraud               | 0                     | 0             |   |
| Customer Service                                | 793,099               | 281,780       | 1,074,879   |
| Product Management and Marketing                | 1,036,866             | 679,623       | 1,716,489   |
| Underwriting                                    | 28,230                | 8,101         | 36,331  |
| Regulatory Compliance and<br>Government         | 9,445                 | 19,426        | 28,871  |
| Lobbying  | 0                     | 0             |   |
| Provider Relations and Contracting              | 252,978               | 103,832       | 356,810   |
| Quality Assurance and Utilization<br>Management | 86,932                | 29,978        | 116,910   |
| Wellness and Health Education                   | 0                     | 0             |   |
| Research and Product Development                | 64,482                | 30,569        | 95,051  |
| Charitable Contributions                        | 0                     | 0             |   |
| General Administration                          | 1,555,221             | 988,279       | 2,543,500   |
| Total Indirect Health Care Expenses             | 7,824,372             | 4,046,698     | 11,871,070  |

| Taxes and Assessments       |           | Calendar Year 2022 |
|-----------------------------|-----------|--------------------|
| MinnesotaCare Tax           |           |                    |
| Other Taxes and Assessments | 2,167,092 |                    |

| apital Costs Calendar Year 2                       |               |               |  |
|--|---------------|---------------|--|
|  | 2022 Incurred | 2022 Payments |  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |  |
| Capital Acquisitions                               |               |               |  |
| Other Capital Costs                                |               |               |  |
| Total Capital Expenditures                         |               |               |  |

#### 2022 Administrative Spending: Clear Spring Health Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 43.5%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 43.5%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and Dental) |                       |               | Calendar Year 2022                                  |
|--|-----------------------|---------------|---|
| Indirect Expense Category                          | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                             |                       |               |   |
| Claim Processing                                   |                       |               |   |
| Detection and Prevention of Fraud                  |                       |               |   |
| Customer Service                                   |                       |               |   |
| Product Management and Marketing                   |                       |               |   |
| Underwriting                                       |                       |               |   |
| Regulatory Compliance and<br>Government            |                       |               |   |
| Lobbying   |                       |               |   |
| Provider Relations and Contracting                 |                       |               |   |
| Quality Assurance and Utilization<br>Management    |                       |               |   |
| Wellness and Health Education                      |                       |               |   |
| Research and Product Development                   |                       |               |   |
| Charitable Contributions                           |                       |               |   |
| General Administration                             |                       | 414,960       | 414,960   |
| Total Indirect Health Care Expenses                |                       | 414,960       | 414,960   |

| Taxes and Assessments       | Calendar Year 2022 |
|-----------------------------|--------------------|
| MinnesotaCare Tax           |                    |
| Other Taxes and Assessments |                    |

| apital Costs Calendar Yea                          |               |               | Calendar Year 20 |
|--|---------------|---------------|------------------|
|  | 2022 Incurred | 2022 Payments |                  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                  |
| Capital Acquisitions                               |               |               |                  |
| Other Capital Costs                                |               |               |                  |
| Total Capital Expenditures                         |               |               |                  |

#### 2022 Administrative Spending: Colonial Penn Life Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 4.6%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 4.6%           |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| direct Health Care Expenses (Medical and Dental) |                       |               | Calendar Year 2022                                  |
|--|-----------------------|---------------|---|
| Indirect Expense Category                        | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                           | 47,766                | 11,163        | 58,929  |
| Claim Processing                                 | 9,122                 | 2,132         | 11,254  |
| Detection and Prevention of Fraud                | 53,585                | 12,523        | 66,108  |
| Customer Service                                 | 0                     | 0             |   |
| Product Management and Marketing                 | 16,447                | 3,844         | 20,291  |
| Underwriting                                     | 22,163                | 5,179         | 27,342  |
| Regulatory Compliance and<br>Government          | 0                     | 0             |   |
| Lobbying   | 0                     | 0             |   |
| Provider Relations and Contracting               | 0                     | 0             |   |
| Quality Assurance and Utilization<br>Management  | 0                     | 0             |   |
| Wellness and Health Education                    | 0                     | 0             |   |
| Research and Product Development                 | 0                     | 0             |   |
| Charitable Contributions                         | 0                     | 0             |   |
| General Administration                           | 0                     | 0             |   |
| Total Indirect Health Care Expenses              | 149,083               | 34,841        | 183,924   |

| Taxes and Assessments       |   | Calendar Year 2022 |
|-----------------------------|---|--------------------|
| MinnesotaCare Tax           | 0 |                    |
| Other Taxes and Assessments | 0 |                    |

| apital Costs                                       |               |               | Calendar Year 2 |
|--|---------------|---------------|-----------------|
|  | 2022 Incurred | 2022 Payments |                 |
| Capital Costs on Behalf of a Hospital or<br>Clinic | 0             |               |                 |
| Capital Acquisitions                               | 0             |               |                 |
| Other Capital Costs                                |               |               |                 |
| Total Capital Expenditures                         |               |               |                 |

#### 2022 Administrative Spending: Companion Life Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 3.9%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 6.8%           |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 0.6%           |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| direct Health Care Expenses (Medical and Dental) |                       |               | Calendar Year 2022                                  |
|--|-----------------------|---------------|---|
| Indirect Expense Category                        | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                           | 1,875                 | 114           | 1,989   |
| Claim Processing                                 | 165                   |               | 165   |
| Detection and Prevention of Fraud                |                       |               |   |
| Customer Service                                 | 3,130                 | 2,424         | 5,554   |
| Product Management and Marketing                 | 166,477               | 54,290        | 220,767   |
| Underwriting                                     | 24,286                | 5,901         | 30,187  |
| Regulatory Compliance and<br>Government          | 22,130                | 21,733        | 43,863  |
| Lobbying   |                       |               |   |
| Provider Relations and Contracting               |                       |               |   |
| Quality Assurance and Utilization<br>Management  |                       |               |   |
| Wellness and Health Education                    |                       |               |   |
| Research and Product Development                 |                       |               |   |
| Charitable Contributions                         |                       |               |   |
| General Administration                           | 922                   | 274           | 1,196   |
| Total Indirect Health Care Expenses              | 218,985               | 84,736        | 303,721   |

| Taxes and Assessments       |         | Calendar Year 2022 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           |         |                    |
| Other Taxes and Assessments | 500,660 |                    |

| Capital Costs                                      |               |               | Calendar Year 202 |
|--|---------------|---------------|-------------------|
|  | 2022 Incurred | 2022 Payments |                   |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                   |
| Capital Acquisitions                               |               |               |                   |
| Other Capital Costs                                |               |               |                   |
| Total Capital Expenditures                         |               |               |                   |

#### 2022 Administrative Spending: Continental Life Insurance Company of Brentwood TN

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 5.9%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 9.2%           |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 5.8%           |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | direct Health Care Expenses (Medical and Dental) |               |   |
|---|--|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits                            | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 37,920   | 83,177        | 121,097   |
| Claim Processing                                | 41,152   | 131,173       | 172,325   |
| Detection and Prevention of Fraud               |  |               |   |
| Customer Service                                | 21,938   | 10,196        | 32,134  |
| Product Management and Marketing                |  | 7,498         | 7,498   |
| Underwriting                                    | 37,920   | 83,177        | 121,097   |
| Regulatory Compliance and<br>Government         |  | 48,108        | 48,108  |
| Lobbying  |  |               |   |
| Provider Relations and Contracting              | 7,262  | 23,148        | 30,410  |
| Quality Assurance and Utilization<br>Management |  |               |   |
| Wellness and Health Education                   |  |               |   |
| Research and Product Development                |  | 1,874         | 1,874   |
| Charitable Contributions                        |  |               |   |
| General Administration                          | 117,583  | 78,518        | 196,101   |
| Total Indirect Health Care Expenses             | 263,775  | 466,869       | 730,644   |

| Taxes and Assessments       |         | Calendar Year 2022 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           |         |                    |
| Other Taxes and Assessments | 312,053 |                    |

| Capital Costs                                      |               |               | Calendar Year 202 |
|--|---------------|---------------|-------------------|
|  | 2022 Incurred | 2022 Payments |                   |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                   |
| Capital Acquisitions                               |               |               |                   |
| Other Capital Costs                                |               |               |                   |
| Total Capital Expenditures                         |               |               |                   |

#### 2022 Administrative Spending: Delta Dental Plan of Minnesota

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 8.3%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 23.8%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | 5.7%           |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| direct Health Care Expenses (Medical and Dental) |                       |               | Calendar Year 2022                                  |
|--|-----------------------|---------------|---|
| Indirect Expense Category                        | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                           | 0                     | 3,707,139     | 3,707,139   |
| Claim Processing                                 | 0                     | 6,458,890     | 6,458,890   |
| Detection and Prevention of Fraud                | 0                     | 988,570       | 988,570   |
| Customer Service                                 | 0                     | 8,649,992     | 8,649,992   |
| Product Management and Marketing                 | 4,278,464             | 9,823,392     | 14,101,856  |
| Underwriting                                     | 559,459               | 8,073         | 567,532   |
| Regulatory Compliance and<br>Government          | 866,412               | 390,909       | 1,257,321   |
| Lobbying   | 0                     | 71,821        | 71,821  |
| Provider Relations and Contracting               | 485,141               | 1,733,394     | 2,218,535   |
| Quality Assurance and Utilization<br>Management  | 0                     | 6,599,462     | 6,599,462   |
| Wellness and Health Education                    | 0                     | 661,979       | 661,979   |
| Research and Product Development                 | 0                     | 5,199         | 5,199   |
| Charitable Contributions                         | 113,602               | 239,615       | 353,217   |
| General Administration                           | 16,627,280            | 7,901,310     | 24,528,590  |
| Total Indirect Health Care Expenses              | 22,930,358            | 47,239,745    | 70,170,103  |

| Taxes and Assessments       |           | Calendar Year 2022 |
|-----------------------------|-----------|--------------------|
| MinnesotaCare Tax           | 9,986,789 |                    |
| Other Taxes and Assessments | 1,974,689 |                    |

| apital Costs Calendar Ye                           |               |               | Calendar Year 20 |
|--|---------------|---------------|------------------|
|  | 2022 Incurred | 2022 Payments |                  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                  |
| Capital Acquisitions                               |               |               |                  |
| Other Capital Costs                                |               |               |                  |
| Total Capital Expenditures                         |               |               | ]                |

#### 2022 Administrative Spending: Gerber Life Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 19.3%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 10.5%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| ndirect Health Care Expenses (Medical and Dental) |                       |               | Calendar Year 2022                                  |
|---|-----------------------|---------------|---|
| Indirect Expense Category                         | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                            |                       |               |   |
| Claim Processing                                  |                       |               |   |
| Detection and Prevention of Fraud                 |                       |               |   |
| Customer Service                                  |                       |               |   |
| Product Management and Marketing                  |                       | 5,847         | 5,847   |
| Underwriting                                      |                       |               |   |
| Regulatory Compliance and<br>Government           |                       |               |   |
| Lobbying  |                       |               |   |
| Provider Relations and Contracting                |                       |               |   |
| Quality Assurance and Utilization<br>Management   |                       |               |   |
| Wellness and Health Education                     |                       |               |   |
| Research and Product Development                  |                       |               |   |
| Charitable Contributions                          |                       |               |   |
| General Administration                            |                       | 1,313,403     | 1,313,403   |
| Total Indirect Health Care Expenses               |                       | 1,319,250     | 1,319,250   |

| Taxes and Assessments       |         | Calendar Year 2022 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           |         |                    |
| Other Taxes and Assessments | 158,635 |                    |

| Capital Costs Calendar Yo                          |               |               | Calendar Year 20 |
|--|---------------|---------------|------------------|
|  | 2022 Incurred | 2022 Payments |                  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                  |
| Capital Acquisitions                               |               |               |                  |
| Other Capital Costs                                |               |               |                  |
| Total Capital Expenditures                         |               |               |                  |

#### 2022 Administrative Spending: Golden Rule Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 17.9%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 17.9%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| direct Health Care Expenses (Medical and Dental) |                       |               | Calendar Year 2022                                  |
|--|-----------------------|---------------|---|
| Indirect Expense Category                        | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                           | 11,260                | 26,861        | 38,121  |
| Claim Processing                                 | 52,979                | 126,386       | 179,365   |
| Detection and Prevention of Fraud                | 13,943                | 33,262        | 47,205  |
| Customer Service                                 | 39,066                | 93,195        | 132,261   |
| Product Management and Marketing                 | 42,922                | 102,393       | 145,315   |
| Underwriting                                     | 1,570                 | 3,745         | 5,315   |
| Regulatory Compliance and<br>Government          | 250                   | 598           | 848   |
| Lobbying   | 0                     | 0             |   |
| Provider Relations and Contracting               | 51,599                | 123,095       | 174,694   |
| Quality Assurance and Utilization<br>Management  | 34,936                | 83,343        | 118,279   |
| Wellness and Health Education                    | 0                     | 0             |   |
| Research and Product Development                 | 17,073                | 40,729        | 57,802  |
| Charitable Contributions                         | 0                     | 0             |   |
| General Administration                           | 40,263                | 96,049        | 136,312   |
| Total Indirect Health Care Expenses              | 305,861               | 729,656       | 1,035,517   |

| Taxes and Assessments       | Calendar Year 2022 |
|-----------------------------|--------------------|
| MinnesotaCare Tax           |                    |
| Other Taxes and Assessments |                    |

| Capital Costs Calendar Yo                          |               |               | Calendar Year 20 |
|--|---------------|---------------|------------------|
|  | 2022 Incurred | 2022 Payments |                  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                  |
| Capital Acquisitions                               |               |               |                  |
| Other Capital Costs                                |               |               |                  |
| Total Capital Expenditures                         |               |               |                  |

#### 2022 Administrative Spending: Guardian Life Insurance Company of America

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 17.2%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 18.4%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| direct Health Care Expenses (Medical and Dental) |                       |               | Calendar Year 2022                                  |
|--|-----------------------|---------------|---|
| Indirect Expense Category                        | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                           | 12,314                | 15,482        | 27,796  |
| Claim Processing                                 | 77,882                | 90,857        | 168,739   |
| Detection and Prevention of Fraud                |                       |               |   |
| Customer Service                                 | 8,336                 | 10,467        | 18,803  |
| Product Management and Marketing                 | 280,584               | 116,813       | 397,397   |
| Underwriting                                     | 43,950                | 11,373        | 55,323  |
| Regulatory Compliance and<br>Government          | 23,194                | 31,382        | 54,576  |
| Lobbying   |                       |               |   |
| Provider Relations and Contracting               |                       |               |   |
| Quality Assurance and Utilization<br>Management  | 7,567                 | 2,004         | 9,571   |
| Wellness and Health Education                    |                       |               |   |
| Research and Product Development                 |                       |               |   |
| Charitable Contributions                         |                       |               |   |
| General Administration                           | 378,084               | 1,194,379     | 1,572,463   |
| Total Indirect Health Care Expenses              | 831,911               | 1,472,757     | 2,304,668   |

| Taxes and Assessments       | Calendar Year 2022 |
|-----------------------------|--------------------|
| MinnesotaCare Tax           |                    |
| Other Taxes and Assessments |                    |

| Capital Costs Calendar Ye                          |               |               | Calendar Year 20 |
|--|---------------|---------------|------------------|
|  | 2022 Incurred | 2022 Payments |                  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                  |
| Capital Acquisitions                               |               |               |                  |
| Other Capital Costs                                |               |               |                  |
| Total Capital Expenditures                         |               |               |                  |

#### 2022 Administrative Spending: HCC Life Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 4.2%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| ndirect Health Care Expenses (Medical and Dental) |                       |               | Calendar Year 2022                                  |
|---|-----------------------|---------------|---|
| Indirect Expense Category                         | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                            | 51,565                | 8,947         | 60,512  |
| Claim Processing                                  | 223,243               | 38,736        | 261,979   |
| Detection and Prevention of Fraud                 |                       |               |   |
| Customer Service                                  |                       |               |   |
| Product Management and Marketing                  | 108,776               | 18,874        | 127,650   |
| Underwriting                                      | 248,234               | 43,072        | 291,306   |
| Regulatory Compliance and<br>Government           |                       |               |   |
| Lobbying  |                       |               |   |
| Provider Relations and Contracting                |                       |               |   |
| Quality Assurance and Utilization<br>Management   |                       |               |   |
| Wellness and Health Education                     |                       |               |   |
| Research and Product Development                  |                       |               |   |
| Charitable Contributions                          |                       |               |   |
| General Administration                            | 665,373               | 115,454       | 780,827   |
| Total Indirect Health Care Expenses               | 1,297,191             | 225,083       | 1,522,274   |

| Taxes and Assessments       |         | Calendar Year 2022 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           |         |                    |
| Other Taxes and Assessments | 631,818 |                    |

| Capital Costs Calendar Y                           |               |               | Calendar Year 20 |
|--|---------------|---------------|------------------|
|  | 2022 Incurred | 2022 Payments |                  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                  |
| Capital Acquisitions                               |               |               |                  |
| Other Capital Costs                                |               |               |                  |
| Total Capital Expenditures                         |               |               |                  |

#### 2022 Administrative Spending: Health Care Service Corporation

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 37.3%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 7.8%           |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 9.7%           |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | irect Health Care Expenses (Medical and Dental) |               |   |
|---|---|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits                           | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 43,227  | 28,369        | 71,596  |
| Claim Processing                                | 2,264,579                                       | 8,863,325     | 11,127,904  |
| Detection and Prevention of Fraud               | 51,576  | 26,311        | 77,887  |
| Customer Service                                | 1,367,825                                       | 1,545,516     | 2,913,341   |
| Product Management and Marketing                | 1,187,046                                       | 7,291,498     | 8,478,544   |
| Underwriting                                    | 395,426   | 240,975       | 636,401   |
| Regulatory Compliance and<br>Government         | 26,998  | 40,985        | 67,983  |
| Lobbying  | 7,127   | 13,900        | 21,027  |
| Provider Relations and Contracting              | 723,286   | 1,035,828     | 1,759,114   |
| Quality Assurance and Utilization<br>Management | 88,189  | 42,547        | 130,736   |
| Wellness and Health Education                   | 31,725  | 16,462        | 48,187  |
| Research and Product Development                | 0   | 0             |   |
| Charitable Contributions                        | 6,139   | 63,479        | 69,618  |
| General Administration                          | 8,858,747                                       | 3,134,721     | 11,993,468  |
| Total Indirect Health Care Expenses             | 15,051,890                                      | 22,343,916    | 37,395,806  |

| Taxes and Assessments       |           | Calendar Year 2022 |
|-----------------------------|-----------|--------------------|
| MinnesotaCare Tax           |           |                    |
| Other Taxes and Assessments | 1,240,769 |                    |

| apital Costs                                       |               |               | Calendar Year 20 |
|--|---------------|---------------|------------------|
|  | 2022 Incurred | 2022 Payments |                  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                  |
| Capital Acquisitions                               |               |               |                  |
| Other Capital Costs                                |               |               |                  |
| Total Capital Expenditures                         |               |               | ]                |

#### 2022 Administrative Spending: HealthPartners, Inc.

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 6.1% |
|--|------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 8.2% |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | 5.5% |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 6.2% |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | Calendar Year 2022    |               |   |
|---|-----------------------|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 9,626,326             | 1,174,868     | 10,801,194  |
| Claim Processing                                | 32,853,545            | 11,155,028    | 44,008,573  |
| Detection and Prevention of Fraud               | 497,126               | 48,081        | 545,207   |
| Customer Service                                | 20,243,575            | 314,168       | 20,557,743  |
| Product Management and Marketing                | 26,525,733            | 29,460,942    | 55,986,675  |
| Underwriting                                    | 5,178,216             | 600,494       | 5,778,710   |
| Regulatory Compliance and<br>Government         | 2,835,236             | 1,540,266     | 4,375,502   |
| Lobbying  | 402,704               | 0             | 402,704   |
| Provider Relations and Contracting              | 7,675,819             | 684,403       | 8,360,222   |
| Quality Assurance and Utilization<br>Management | 30,508,826            | 3,933,225     | 34,442,051  |
| Wellness and Health Education                   | 4,626,909             | 3,715,429     | 8,342,338   |
| Research and Product Development                | 2,054,946             | 334,312       | 2,389,258   |
| Charitable Contributions                        | 0                     | 169,652       | 169,652   |
| General Administration                          | 82,818,839            | 86,174,445    | 168,993,284   |
| Total Indirect Health Care Expenses             | 225,847,800           | 139,305,313   | 365,153,113   |

| Taxes and Assessments       |            | Calendar Year 2022 |
|-----------------------------|------------|--------------------|
| MinnesotaCare Tax           | 0          |                    |
| Other Taxes and Assessments | 42,237,089 |                    |

| apital Costs                                       |               |               | Calendar Year 2 |
|--|---------------|---------------|-----------------|
|  | 2022 Incurred | 2022 Payments |                 |
| Capital Costs on Behalf of a Hospital or<br>Clinic | 6,368,860     | 6,106,256     |                 |
| Capital Acquisitions                               | 3,596,450     | 3,894,680     |                 |
| Other Capital Costs                                | 0             | 0             |                 |
| Total Capital Expenditures                         | 9,965,310     | 10,000,936    |                 |

#### 2022 Administrative Spending: HealthPartners Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 7.5%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 7.7%           |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| direct Health Care Expenses (Medical and Dental) |                       |               | Calendar Year 2022                                  |
|--|-----------------------|---------------|---|
| Indirect Expense Category                        | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                           | 1,089,037             | 291,945       | 1,380,982   |
| Claim Processing                                 | 3,716,759             | 2,771,936     | 6,488,695   |
| Detection and Prevention of Fraud                | 56,240                | 11,948        | 68,188  |
| Customer Service                                 | 2,290,179             | 78,068        | 2,368,247   |
| Product Management and Marketing                 | 3,000,887             | 7,320,810     | 10,321,697  |
| Underwriting                                     | 585,818               | 149,218       | 735,036   |
| Regulatory Compliance and Government             | 320,753               | 382,744       | 703,497   |
| Lobbying   | 45,558                | 0             | 45,558  |
| Provider Relations and Contracting               | 868,374               | 170,069       | 1,038,443   |
| Quality Assurance and Utilization<br>Management  | 3,451,499             | 977,375       | 4,428,874   |
| Wellness and Health Education                    | 523,448               | 923,255       | 1,446,703   |
| Research and Product Development                 | 232,478               | 83,074        | 315,552   |
| Charitable Contributions                         | 0                     | 42,157        | 42,157  |
| General Administration                           | 9,369,392             | 21,413,667    | 30,783,059  |
| Total Indirect Health Care Expenses              | 25,550,422            | 34,616,266    | 60,166,688  |

| Taxes and Assessments       |            | Calendar Year 2022 |
|-----------------------------|------------|--------------------|
| MinnesotaCare Tax           |            |                    |
| Other Taxes and Assessments | 14,298,883 |                    |

| apital Costs                                       |               |               | Calendar Year 20 |
|--|---------------|---------------|------------------|
|  | 2022 Incurred | 2022 Payments |                  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                  |
| Capital Acquisitions                               |               |               |                  |
| Other Capital Costs                                |               |               |                  |
| Total Capital Expenditures                         |               |               | ]                |

#### 2022 Administrative Spending: Hennepin Health

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 7.8%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | 7.8%           |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | Calendar Year 2022    |               |   |
|---|-----------------------|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 325,979               | 72,090        | 398,069   |
| Claim Processing                                | 1,215,380             | 13,050,670    | 14,266,050  |
| Detection and Prevention of Fraud               | 207,738               | 5,768         | 213,506   |
| Customer Service                                | 2,209,059             | 49,638        | 2,258,697   |
| Product Management and Marketing                | 658,014               | 176,466       | 834,480   |
| Underwriting                                    | 0                     | 0             |   |
| Regulatory Compliance and<br>Government         | 2,102,389             | 749,923       | 2,852,312   |
| Lobbying  | 0                     | 40,000        | 40,000  |
| Provider Relations and Contracting              | 1,083,602             | 189,013       | 1,272,615   |
| Quality Assurance and Utilization<br>Management | 2,801,668             | 1,746,996     | 4,548,664   |
| Wellness and Health Education                   | 172,328               | 43,517        | 215,845   |
| Research and Product Development                | 0                     | 0             |   |
| Charitable Contributions                        | 0                     | 0             |   |
| General Administration                          | 872,592               | 4,649,314     | 5,521,906   |
| Total Indirect Health Care Expenses             | 11,648,749            | 20,773,395    | 32,422,144  |

| Taxes and Assessments       |           | Calendar Year 2022 |
|-----------------------------|-----------|--------------------|
| MinnesotaCare Tax           | 2,687,093 |                    |
| Other Taxes and Assessments | 4,478,489 |                    |

| apital Costs Calendar Year                         |               |               | Calendar Year 20 |
|--|---------------|---------------|------------------|
|  | 2022 Incurred | 2022 Payments |                  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                  |
| Capital Acquisitions                               |               |               |                  |
| Other Capital Costs                                |               |               |                  |
| Total Capital Expenditures                         |               |               | ]                |

#### 2022 Administrative Spending: Humana Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 13.1%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 4.3%           |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 13.1%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| ndirect Health Care Expenses (Medical and Dental) |                       |               | Calendar Year 2022                                  |
|---|-----------------------|---------------|---|
| Indirect Expense Category                         | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                            | 624,015               | 378,662       | 1,002,677   |
| Claim Processing                                  | 2,689,400             | 1,631,970     | 4,321,370   |
| Detection and Prevention of Fraud                 | 1,676,767             | 1,017,489     | 2,694,256   |
| Customer Service                                  | 3,126,369             | 1,897,130     | 5,023,499   |
| Product Management and Marketing                  | 29,147,237            | 17,687,004    | 46,834,241  |
| Underwriting                                      | 26,002                | 15,778        | 41,780  |
| Regulatory Compliance and<br>Government           | 2,668,221             | 1,619,118     | 4,287,339   |
| Lobbying  | 0                     | 0             |   |
| Provider Relations and Contracting                | 1,763,868             | 1,070,343     | 2,834,211   |
| Quality Assurance and Utilization<br>Management   | 3,685,116             | 2,236,187     | 5,921,303   |
| Wellness and Health Education                     | 10,168,110            | 4,643,983     | 14,812,093  |
| Research and Product Development                  | 2,122,465             | 1,287,945     | 3,410,410   |
| Charitable Contributions                          |                       | 0             |   |
| General Administration                            | 17,774,038            | 10,785,666    | 28,559,704  |
| Total Indirect Health Care Expenses               | 75,471,608            | 44,271,275    | 119,742,883   |

| Taxes and Assessments       |         | Calendar Year 2022 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           |         |                    |
| Other Taxes and Assessments | 231,789 |                    |

| Capital Costs Calendar Ye                          |               |               | Calendar Year 202 |
|--|---------------|---------------|-------------------|
|  | 2022 Incurred | 2022 Payments |                   |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                   |
| Capital Acquisitions                               |               |               |                   |
| Other Capital Costs                                |               |               |                   |
| Total Capital Expenditures                         |               |               |                   |

#### 2022 Administrative Spending: Humana Wisconsin Health Organization Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 12.1%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 12.1%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | Calendar Year 2022    |               |   |
|---|-----------------------|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 12,140                | 6,940         | 19,080  |
| Claim Processing                                | 97,608                | 55,801        | 153,409   |
| Detection and Prevention of Fraud               | 62,354                | 35,647        | 98,001  |
| Customer Service                                | 100,337               | 57,361        | 157,698   |
| Product Management and Marketing                | 1,160,613             | 663,506       | 1,824,119   |
| Underwriting                                    | 0                     | 0             |   |
| Regulatory Compliance and<br>Government         | 97,535                | 55,759        | 153,294   |
| Lobbying  | 0                     | 0             |   |
| Provider Relations and Contracting              | 62,044                | 35,470        | 97,514  |
| Quality Assurance and Utilization<br>Management | 97,100                | 55,511        | 152,611   |
| Wellness and Health Education                   | 344,947               | 149,218       | 494,165   |
| Research and Product Development                | 64,844                | 37,070        | 101,914   |
| Charitable Contributions                        | 0                     | 0             |   |
| General Administration                          | 625,578               | 357,634       | 983,212   |
| Total Indirect Health Care Expenses             | 2,725,100             | 1,509,917     | 4,235,017   |

| Taxes and Assessments       |        | Calendar Year 2022 |
|-----------------------------|--------|--------------------|
| MinnesotaCare Tax           |        |                    |
| Other Taxes and Assessments | 23,436 |                    |

| apital Costs Calendar Year                         |               |               | Calendar Year 20 |
|--|---------------|---------------|------------------|
|  | 2022 Incurred | 2022 Payments |                  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                  |
| Capital Acquisitions                               |               |               |                  |
| Other Capital Costs                                |               |               |                  |
| Total Capital Expenditures                         |               |               | ]                |

#### 2022 Administrative Spending: Integon National Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 24.3%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 35.6%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 24.9%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | lirect Health Care Expenses (Medical and Dental) Calendar Year 2022 |               |   |
|---|---|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits   | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          |   |               |   |
| Claim Processing                                |   |               |   |
| Detection and Prevention of Fraud               |   |               |   |
| Customer Service                                |   |               |   |
| Product Management and Marketing                |   |               |   |
| Underwriting                                    |   |               |   |
| Regulatory Compliance and<br>Government         |   |               |   |
| Lobbying  |   |               |   |
| Provider Relations and Contracting              |   |               |   |
| Quality Assurance and Utilization<br>Management |   |               |   |
| Wellness and Health Education                   |   |               |   |
| Research and Product Development                |   |               |   |
| Charitable Contributions                        |   |               |   |
| General Administration                          | 758,428   | 1,036,274     | 1,794,702   |
| Total Indirect Health Care Expenses             | 758,428   | 1,036,274     | 1,794,702   |

| Taxes and Assessments       | Calendar Year 2022 |
|-----------------------------|--------------------|
| MinnesotaCare Tax           |                    |
| Other Taxes and Assessments |                    |

| apital Costs Calendar Year 2                       |               |               |  |
|--|---------------|---------------|--|
|  | 2022 Incurred | 2022 Payments |  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |  |
| Capital Acquisitions                               |               |               |  |
| Other Capital Costs                                |               |               |  |
| Total Capital Expenditures                         |               |               |  |

#### 2022 Administrative Spending: Itasca Medical Care

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 8.3%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | 8.3%           |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| direct Health Care Expenses (Medical and Dental)  Calendar Year |                       |               |   |
|---|-----------------------|---------------|---|
| Indirect Expense Category                                       | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment  | 40,409                | 158,371       | 198,780   |
| Claim Processing  | 454,406               | 1,778,094     | 2,232,500   |
| Detection and Prevention of Fraud                               | 129,932               | 148,388       | 278,320   |
| Customer Service  | 135,254               | 71,464        | 206,718   |
| Product Management and Marketing                                | 0                     | 0             |   |
| Underwriting  | 0                     | 0             |   |
| Regulatory Compliance and<br>Government                         | 252,593               | 711,882       | 964,475   |
| Lobbying  | 0                     | 877           | 877   |
| Provider Relations and Contracting                              | 132,331               | 206,365       | 338,696   |
| Quality Assurance and Utilization<br>Management                 | 990,798               | 888,657       | 1,879,455   |
| Wellness and Health Education                                   | 0                     | 2,470         | 2,470   |
| Research and Product Development                                | 0                     | 0             |   |
| Charitable Contributions  | 0                     | 7,000         | 7,000   |
| General Administration  | 231,742               | 266,149       | 497,891   |
| Total Indirect Health Care Expenses                             | 2,367,465             | 4,239,717     | 6,607,182   |

| Taxes and Assessments       |         | Calendar Year 2022 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           | 704,612 |                    |
| Other Taxes and Assessments |         |                    |

| Capital Costs Calendar Year                        |               |               | Calendar Year 2022 |
|--|---------------|---------------|--------------------|
|  | 2022 Incurred | 2022 Payments |                    |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                    |
| Capital Acquisitions                               |               |               |                    |
| Other Capital Costs                                |               |               |                    |
| Total Capital Expenditures                         |               |               |                    |

#### 2022 Administrative Spending: Loyal American Life Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 18.0%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 18.0%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 18.0%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | rect Health Care Expenses (Medical and Dental)  Calendar Year 2022 |               |   |  |
|---|--|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits  | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 44,409   | 12,878        | 57,287  |  |
| Claim Processing                                | 21,829   | 49,464        | 71,293  |  |
| Detection and Prevention of Fraud               |  |               |   |  |
| Customer Service                                | 63,464   | 23,762        | 87,226  |  |
| Product Management and Marketing                | 125,430  | 135,259       | 260,689   |  |
| Underwriting                                    | 1,755  | 507           | 2,262   |  |
| Regulatory Compliance and<br>Government         |  |               |   |  |
| Lobbying  |  |               |   |  |
| Provider Relations and Contracting              |  |               |   |  |
| Quality Assurance and Utilization<br>Management |  |               |   |  |
| Wellness and Health Education                   |  |               |   |  |
| Research and Product Development                |  |               |   |  |
| Charitable Contributions                        |  |               |   |  |
| General Administration                          | 196,660  | 103,842       | 300,502   |  |
| Total Indirect Health Care Expenses             | 453,547  | 325,712       | 779,259   |  |

| Taxes and Assessments       |         | Calendar Year 2022 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           |         |                    |
| Other Taxes and Assessments | 171,332 |                    |

| apital Costs Calendar Year 2                       |               |               |  |
|--|---------------|---------------|--|
|  | 2022 Incurred | 2022 Payments |  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |  |
| Capital Acquisitions                               |               |               |  |
| Other Capital Costs                                |               |               |  |
| Total Capital Expenditures                         |               |               |  |

# 2022 Administrative Spending: Medica Health Plans

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 7.2%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | 6.4%           |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 8.7%           |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | irect Health Care Expenses (Medical and Dental) |               |   |  |
|---|---|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits                           | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 1,310,646                                       | 2,451,591     | 3,762,237   |  |
| Claim Processing                                | 2,770,499                                       | 3,329,010     | 6,099,509   |  |
| Detection and Prevention of Fraud               | 291,296   | 39,688        | 330,984   |  |
| Customer Service                                | 4,277,937                                       | 965,954       | 5,243,891   |  |
| Product Management and Marketing                | 6,142,822                                       | 14,063,873    | 20,206,695  |  |
| Underwriting                                    | 0   | 0             |   |  |
| Regulatory Compliance and<br>Government         | 3,191,331                                       | 2,076,879     | 5,268,210   |  |
| Lobbying  | 145,856   | 89,370        | 235,226   |  |
| Provider Relations and Contracting              | 2,986,119                                       | 1,254,820     | 4,240,939   |  |
| Quality Assurance and Utilization<br>Management | 1,358,195                                       | 748,402       | 2,106,597   |  |
| Wellness and Health Education                   | 2,077,966                                       | 199,484       | 2,277,450   |  |
| Research and Product Development                | 473,620   | 413,008       | 886,628   |  |
| Charitable Contributions                        | 14,268  | 1,538         | 15,806  |  |
| General Administration                          | 13,198,264                                      | 24,194,175    | 37,392,439  |  |
| Total Indirect Health Care Expenses             | 38,238,819                                      | 49,827,792    | 88,066,611  |  |

| Taxes and Assessments       |           | Calendar Year 2022 |
|-----------------------------|-----------|--------------------|
| MinnesotaCare Tax           |           |                    |
| Other Taxes and Assessments | 8,320,073 |                    |

| Capital Costs Ca                                   |               |               | Calendar Year 2022 |
|--|---------------|---------------|--------------------|
|  | 2022 Incurred | 2022 Payments |                    |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                    |
| Capital Acquisitions                               |               |               |                    |
| Other Capital Costs                                |               |               |                    |
| Total Capital Expenditures                         |               |               |                    |

# 2022 Administrative Spending: Medica Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 9.2%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 9.2%           |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 19.1%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| irect Health Care Expenses (Medical and De      | ect Health Care Expenses (Medical and Dental) |               |   |  |
|---|---|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits                         | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 1,319,343                                     | 5,932,575     | 7,251,91  |  |
| Claim Processing                                | 2,444,158                                     | 8,888,612     | 11,332,770  |  |
| Detection and Prevention of Fraud               | 121,979                                       | 16,509        | 138,488   |  |
| Customer Service                                | 8,101,095                                     | 1,861,094     | 9,962,189   |  |
| Product Management and Marketing                | 3,307,717                                     | 37,483,727    | 40,791,444  |  |
| Underwriting                                    | 387,470                                       | 113,061       | 500,531   |  |
| Regulatory Compliance and Government            | 2,321,319                                     | 1,405,624     | 3,726,943   |  |
| Lobbying  | 243,772                                       | 185,624       | 429,396   |  |
| Provider Relations and Contracting              | 4,674,801                                     | 1,225,954     | 5,900,755   |  |
| Quality Assurance and Utilization<br>Management | 3,321,933                                     | 1,705,858     | 5,027,791   |  |
| Wellness and Health Education                   | 1,304,713                                     | 91,025        | 1,395,738   |  |
| Research and Product Development                | 907,455                                       | 1,127,813     | 2,035,268   |  |
| Charitable Contributions                        | 40,598  | 4,400         | 44,998  |  |
| General Administration                          | 21,765,725                                    | 23,720,665    | 45,486,390  |  |
| Total Indirect Health Care Expenses             | 50,262,078                                    | 83,762,541    | 134,024,619   |  |

| Taxes and Assessments       |            | Calendar Year 2022 |
|-----------------------------|------------|--------------------|
| MinnesotaCare Tax           | 0          |                    |
| Other Taxes and Assessments | 28,484,235 |                    |

| Capital Costs Ca                                   |               |               | Calendar Year 2022 |
|--|---------------|---------------|--------------------|
|  | 2022 Incurred | 2022 Payments |                    |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                    |
| Capital Acquisitions                               |               |               |                    |
| Other Capital Costs                                |               |               |                    |
| Total Capital Expenditures                         |               |               |                    |

# 2022 Administrative Spending: Medica Self Insured

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 5.0%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | Calendar Year 2022    |               |   |
|---|-----------------------|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 851,055               | 6,302,574     | 7,153,629   |
| Claim Processing                                | 1,504,050             | 11,122,177    | 12,626,227  |
| Detection and Prevention of Fraud               | 43,419                | 5,724         | 49,143  |
| Customer Service                                | 6,392,914             | 1,884,071     | 8,276,985   |
| Product Management and Marketing                | 3,002,885             | 9,853,985     | 12,856,870  |
| Underwriting                                    | 1,075,520             | 314,323       | 1,389,843   |
| Regulatory Compliance and<br>Government         | 1,280,775             | 934,856       | 2,215,631   |
| Lobbying  | 133,144               | 98,841        | 231,985   |
| Provider Relations and Contracting              | 2,821,670             | 1,119,398     | 3,941,068   |
| Quality Assurance and Utilization<br>Management | 3,308,448             | 1,777,979     | 5,086,427   |
| Wellness and Health Education                   | 1,361,511             | 82,027        | 1,443,538   |
| Research and Product Development                | 581,208               | 1,409,099     | 1,990,307   |
| Charitable Contributions                        | 44,640                | 4,850         | 49,490  |
| General Administration                          | 12,029,822            | 12,759,313    | 24,789,135  |
| Total Indirect Health Care Expenses             | 34,431,061            | 47,669,217    | 82,100,278  |

| Taxes and Assessments       |           | Calendar Year 2022 |
|-----------------------------|-----------|--------------------|
| MinnesotaCare Tax           | 0         |                    |
| Other Taxes and Assessments | 6,069,103 |                    |

| Capital Costs Calendar Y                           |               |               | Calendar Year 2022 |
|--|---------------|---------------|--------------------|
|  | 2022 Incurred | 2022 Payments |                    |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                    |
| Capital Acquisitions                               |               |               |                    |
| Other Capital Costs                                |               |               |                    |
| Total Capital Expenditures                         |               |               |                    |

# 2022 Administrative Spending: Metropolitan Life Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 9.7%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 10.4%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | rect Health Care Expenses (Medical and Dental)  Calendar Year 2022 |               |   |  |
|---|--|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits  | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 70,851   | 72,963        | 143,814   |  |
| Claim Processing                                | 96,535   | 540,399       | 636,934   |  |
| Detection and Prevention of Fraud               | 2,842  | 0             | 2,842   |  |
| Customer Service                                | 119,336  | 194,707       | 314,043   |  |
| Product Management and Marketing                | 1,049,714  | 1,920,215     | 2,969,929   |  |
| Underwriting                                    | 96,067   | 10,757        | 106,824   |  |
| Regulatory Compliance and<br>Government         | 2,489  | 17,062        | 19,551  |  |
| Lobbying  | 0  | 0             |   |  |
| Provider Relations and Contracting              | 25,066   | 44,619        | 69,685  |  |
| Quality Assurance and Utilization<br>Management | 12,074   | 8,775         | 20,849  |  |
| Wellness and Health Education                   | 0  | 0             |   |  |
| Research and Product Development                | 0  | 0             |   |  |
| Charitable Contributions                        | 0  | 0             |   |  |
| General Administration                          | 20,876   | 1,694,841     | 1,715,717   |  |
| Total Indirect Health Care Expenses             | 1,495,850  | 4,504,338     | 6,000,188   |  |

| Taxes and Assessments       |         | Calendar Year 2022 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           |         |                    |
| Other Taxes and Assessments | 537,873 |                    |

| apital Costs Calendar Year                         |               |               |   |
|--|---------------|---------------|---|
|  | 2022 Incurred | 2022 Payments |   |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |   |
| Capital Acquisitions                               |               |               |   |
| Other Capital Costs                                |               |               |   |
| Total Capital Expenditures                         |               |               | ] |

# 2022 Administrative Spending: MII Life Insurance, Incorporated

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 2.7%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 174.0%         |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | rect Health Care Expenses (Medical and Dental)  Calendar Year 2022 |               |   |  |
|---|--|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits  | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 0  | 10,470        | 10,470  |  |
| Claim Processing                                | 0  | 0             |   |  |
| Detection and Prevention of Fraud               | 0  | 0             |   |  |
| Customer Service                                | 0  | 0             |   |  |
| Product Management and Marketing                | -52,781  | 2,863         | -49,918   |  |
| Underwriting                                    | 0  | 0             |   |  |
| Regulatory Compliance and<br>Government         | 971  | 8,697         | 9,668   |  |
| Lobbying  | 0  | 0             |   |  |
| Provider Relations and Contracting              | 0  | 0             |   |  |
| Quality Assurance and Utilization<br>Management | 0  | 0             |   |  |
| Wellness and Health Education                   | 0  | 0             |   |  |
| Research and Product Development                | 0  | 0             |   |  |
| Charitable Contributions                        | 0  | 2             | 2   |  |
| General Administration                          | 1,875  | 302,633       | 304,508   |  |
| Total Indirect Health Care Expenses             | -49,935  | 324,665       | 274,730   |  |

| Taxes and Assessments       |       | Calendar Year 2022 |
|-----------------------------|-------|--------------------|
| MinnesotaCare Tax           | 0     |                    |
| Other Taxes and Assessments | 8,854 |                    |

| apital Costs Calendar Year 2                       |               |               |  |
|--|---------------|---------------|--|
|  | 2022 Incurred | 2022 Payments |  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |  |
| Capital Acquisitions                               |               |               |  |
| Other Capital Costs                                |               |               |  |
| Total Capital Expenditures                         |               |               |  |

# 2022 Administrative Spending: Omaha Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 8.5%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 8.5%           |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | ect Health Care Expenses (Medical and Dental)  Calendar Year 2022 |               |   |  |
|---|---|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits   | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 7,337   | 1,706         | 9,043   |  |
| Claim Processing                                | 13,512  | 20,914        | 34,426  |  |
| Detection and Prevention of Fraud               |   |               |   |  |
| Customer Service                                | 28,661  | 5,871         | 34,532  |  |
| Product Management and Marketing                | 69,197  | 89,720        | 158,917   |  |
| Underwriting                                    | 3,276   | 1,361         | 4,637   |  |
| Regulatory Compliance and<br>Government         | 4,142   | 237           | 4,379   |  |
| Lobbying  |   |               |   |  |
| Provider Relations and Contracting              |   |               |   |  |
| Quality Assurance and Utilization<br>Management | 6,843   | 6,841         | 13,684  |  |
| Wellness and Health Education                   |   |               |   |  |
| Research and Product Development                | 2,335   | 680           | 3,015   |  |
| Charitable Contributions                        |   |               |   |  |
| General Administration                          | 139,954   | 57,574        | 197,528   |  |
| Total Indirect Health Care Expenses             | 275,257   | 184,904       | 460,161   |  |

| Taxes and Assessments       |         | Calendar Year 2022 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           |         |                    |
| Other Taxes and Assessments | 121,918 |                    |

| apital Costs Calendar Year 2                       |               |               |  |
|--|---------------|---------------|--|
|  | 2022 Incurred | 2022 Payments |  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |  |
| Capital Acquisitions                               |               |               |  |
| Other Capital Costs                                |               |               |  |
| Total Capital Expenditures                         |               |               |  |

# 2022 Administrative Spending: Pan-American Life Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 16.1%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 16.8%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | rect Health Care Expenses (Medical and Dental)  Calendar Ye |               |   |
|---|---|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits                                       | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 51,494  | 36,882        | 88,376  |
| Claim Processing                                | 34,329  | 24,588        | 58,917  |
| Detection and Prevention of Fraud               |   |               |   |
| Customer Service                                |   |               |   |
| Product Management and Marketing                |   | 1,905,900     | 1,905,900   |
| Underwriting                                    |   |               |   |
| Regulatory Compliance and<br>Government         |   |               |   |
| Lobbying  |   |               |   |
| Provider Relations and Contracting              |   |               |   |
| Quality Assurance and Utilization<br>Management |   |               |   |
| Wellness and Health Education                   |   |               |   |
| Research and Product Development                |   |               |   |
| Charitable Contributions                        |   |               |   |
| General Administration                          |   | 34,878        | 34,878  |
| Total Indirect Health Care Expenses             | 85,823  | 2,002,248     | 2,088,071   |

| Taxes and Assessments       |         | Calendar Year 2022 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           |         |                    |
| Other Taxes and Assessments | 377,493 |                    |

| Capital Costs Calendar Year                        |               |               | Calendar Year 20 |
|--|---------------|---------------|------------------|
|  | 2022 Incurred | 2022 Payments |                  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                  |
| Capital Acquisitions                               |               |               |                  |
| Other Capital Costs                                |               |               |                  |
| Total Capital Expenditures                         |               |               |                  |

# 2022 Administrative Spending: PreferredOne Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 6.9%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 7.2%           |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | rect Health Care Expenses (Medical and Dental) Calendar Year 202 |               |   |
|---|--|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits  | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 611,197  | 416,025       | 1,027,222   |
| Claim Processing                                | 989,802  | 673,731       | 1,663,533   |
| Detection and Prevention of Fraud               | 143,127  | 97,422        | 240,549   |
| Customer Service                                | 902,140  | 614,062       | 1,516,202   |
| Product Management and Marketing                | 2,100,634  | 8,901,127     | 11,001,761  |
| Underwriting                                    | 765,958  | 521,366       | 1,287,324   |
| Regulatory Compliance and<br>Government         | 488,002  | 332,169       | 820,171   |
| Lobbying  | 16,143   | 10,988        | 27,131  |
| Provider Relations and Contracting              | 702,105  | 477,904       | 1,180,009   |
| Quality Assurance and Utilization<br>Management | 555,912  | 378,394       | 934,306   |
| Wellness and Health Education                   | 177,217  | 688,129       | 865,346   |
| Research and Product Development                | 342,620  | 233,212       | 575,832   |
| Charitable Contributions                        |  |               |   |
| General Administration                          | 1,223,837  | 1,769,827     | 2,993,664   |
| Total Indirect Health Care Expenses             | 9,018,694  | 15,114,356    | 24,133,050  |

| Taxes and Assessments       |           | Calendar Year 2022 |
|-----------------------------|-----------|--------------------|
| MinnesotaCare Tax           | 6,098,152 |                    |
| Other Taxes and Assessments | 6,461,646 |                    |

| Capital Costs                                      |               |               | Calendar Year 2022 |
|--|---------------|---------------|--------------------|
|  | 2022 Incurred | 2022 Payments |                    |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                    |
| Capital Acquisitions                               |               |               |                    |
| Other Capital Costs                                |               |               |                    |
| Total Capital Expenditures                         |               |               |                    |

# 2022 Administrative Spending: PrimeWest Health

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 6.3%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | 6.3%           |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | rect Health Care Expenses (Medical and Dental)  Calendar Year 2022 |               |   |  |
|---|--|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits  | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 768,375  | 55,140        | 823,515   |  |
| Claim Processing                                | 2,572,906  | 2,657,026     | 5,229,932   |  |
| Detection and Prevention of Fraud               | 1,012,165  | 1,183,008     | 2,195,173   |  |
| Customer Service                                | 482,388  | 533,265       | 1,015,653   |  |
| Product Management and Marketing                | 100,719  | 158,469       | 259,188   |  |
| Underwriting                                    | 0  | 0             |   |  |
| Regulatory Compliance and<br>Government         | 689,525  | 1,010,015     | 1,699,540   |  |
| Lobbying  | 0  | 0             |   |  |
| Provider Relations and Contracting              | 1,921,757  | 1,245,803     | 3,167,560   |  |
| Quality Assurance and Utilization<br>Management | 2,459,381  | 1,621,276     | 4,080,657   |  |
| Wellness and Health Education                   | 1,166,260  | 836,740       | 2,003,000   |  |
| Research and Product Development                | 0  | 0             |   |  |
| Charitable Contributions                        | 0  | 0             |   |  |
| General Administration                          | 1,769,491  | 1,708,283     | 3,477,774   |  |
| Total Indirect Health Care Expenses             | 12,942,967   | 11,009,025    | 23,951,992  |  |

| Taxes and Assessments       |           | Calendar Year 2022 |
|-----------------------------|-----------|--------------------|
| MinnesotaCare Tax           | 2,764,358 |                    |
| Other Taxes and Assessments |           |                    |

| Capital Costs C                                    |               |               | Calendar Year 2 |
|--|---------------|---------------|-----------------|
|  | 2022 Incurred | 2022 Payments |                 |
| Capital Costs on Behalf of a Hospital or<br>Clinic | 0             | 0             |                 |
| Capital Acquisitions                               | 0             | 0             |                 |
| Other Capital Costs                                | 0             | 0             |                 |
| Total Capital Expenditures                         |               |               |                 |

# 2022 Administrative Spending: Principal Life Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 19.6%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 21.0%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 0.0%           |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | ect Health Care Expenses (Medical and Dental)  Calendar Year 2022 |               |   |  |
|---|---|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits   | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 66,699  | 72,451        | 139,150   |  |
| Claim Processing                                | 381,698   | 414,612       | 796,310   |  |
| Detection and Prevention of Fraud               | 0   | 0             |   |  |
| Customer Service                                | 8,570   | 9,308         | 17,878  |  |
| Product Management and Marketing                | 705,620   | 766,465       | 1,472,085   |  |
| Underwriting                                    | 0   | 0             |   |  |
| Regulatory Compliance and<br>Government         | 7,284   | 7,912         | 15,196  |  |
| Lobbying  | 0   | 0             |   |  |
| Provider Relations and Contracting              | 24,780  | 26,917        | 51,697  |  |
| Quality Assurance and Utilization<br>Management | 28,636  | 31,106        | 59,742  |  |
| Wellness and Health Education                   | 0   | 0             |   |  |
| Research and Product Development                | 10,069  | 10,938        | 21,007  |  |
| Charitable Contributions                        | 0   | 0             |   |  |
| General Administration                          | 186,386   | 202,458       | 388,844   |  |
| Total Indirect Health Care Expenses             | 1,419,742   | 1,542,167     | 2,961,909   |  |

| Taxes and Assessments       |         | Calendar Year 2022 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           | 0       |                    |
| Other Taxes and Assessments | 327,004 |                    |

| apital Costs                                       |               |               | Calendar Year 2 |
|--|---------------|---------------|-----------------|
|  | 2022 Incurred | 2022 Payments |                 |
| Capital Costs on Behalf of a Hospital or<br>Clinic | 0             | 0             |                 |
| Capital Acquisitions                               | 0             | 0             |                 |
| Other Capital Costs                                | 0             | 0             |                 |
| Total Capital Expenditures                         |               |               |                 |

# 2022 Administrative Spending: QBE Insurance Corporation

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 11.3%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | Calendar Year 2022    |               |   |
|---|-----------------------|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          |                       |               |   |
| Claim Processing                                |                       |               |   |
| Detection and Prevention of Fraud               |                       |               |   |
| Customer Service                                |                       |               |   |
| Product Management and Marketing                |                       | 261,000       | 261,000   |
| Underwriting                                    |                       |               |   |
| Regulatory Compliance and<br>Government         |                       |               |   |
| Lobbying  |                       |               |   |
| Provider Relations and Contracting              |                       |               |   |
| Quality Assurance and Utilization<br>Management |                       |               |   |
| Wellness and Health Education                   |                       |               |   |
| Research and Product Development                |                       |               |   |
| Charitable Contributions                        |                       |               |   |
| General Administration                          | 545,510               | 53,951        | 599,461   |
| Total Indirect Health Care Expenses             | 545,510               | 314,951       | 860,461   |

| Taxes and Assessments       |         | Calendar Year 2022 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           |         |                    |
| Other Taxes and Assessments | 221,646 |                    |

| apital Costs Calendar Year 2                       |               |               | Calendar Year 202 |
|--|---------------|---------------|-------------------|
|  | 2022 Incurred | 2022 Payments |                   |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                   |
| Capital Acquisitions                               |               |               |                   |
| Other Capital Costs                                |               |               |                   |
| Total Capital Expenditures                         |               |               |                   |

# 2022 Administrative Spending: Quartz Health Plan MN Corporation

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 8.2%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 10.4%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 7.4%           |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| ndirect Health Care Expenses (Medical and Dental) |                       |               | Calendar Year 2022                                  |
|---|-----------------------|---------------|---|
| Indirect Expense Category                         | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                            | 45,746                | 51,151        | 96,897  |
| Claim Processing                                  | 102,074               | 94,109        | 196,183   |
| Detection and Prevention of Fraud                 | 0                     | 0             |   |
| Customer Service                                  | 71,158                | 18,721        | 89,879  |
| Product Management and Marketing                  | 68,514                | 637,725       | 706,239   |
| Underwriting                                      | 33,569                | 48,699        | 82,268  |
| Regulatory Compliance and<br>Government           | 22,748                | 39,784        | 62,532  |
| Lobbying  | 0                     | 932           | 932   |
| Provider Relations and Contracting                | 24,746                | 79,143        | 103,889   |
| Quality Assurance and Utilization<br>Management   | 132,622               | 325,046       | 457,668   |
| Wellness and Health Education                     | 9,541                 | 111,183       | 120,724   |
| Research and Product Development                  | 25,986                | 80,350        | 106,336   |
| Charitable Contributions                          | 0                     | 0             |   |
| General Administration                            | 596,008               | 522,077       | 1,118,085   |
| Total Indirect Health Care Expenses               | 1,132,712             | 2,008,920     | 3,141,632   |

| Taxes and Assessments       |        | Calendar Year 2022 |
|-----------------------------|--------|--------------------|
| MinnesotaCare Tax           |        |                    |
| Other Taxes and Assessments | 62,803 |                    |

| apital Costs Calendar Year                         |               |               | Calendar Year 20 |
|--|---------------|---------------|------------------|
|  | 2022 Incurred | 2022 Payments |                  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                  |
| Capital Acquisitions                               |               |               |                  |
| Other Capital Costs                                |               |               |                  |
| Total Capital Expenditures                         |               |               | ]                |

# 2022 Administrative Spending: ReliaStar Life Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 36.0%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 42.4%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 1.1%           |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| lirect Health Care Expenses (Medical and De     | ct Health Care Expenses (Medical and Dental) Calendar Year 20 |               |   |
|---|---|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits   | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 52,278  | 16,876        | 69,15   |
| Claim Processing                                | 52,957  | 18,374        | 71,33   |
| Detection and Prevention of Fraud               | 5,884   | 2,042         | 7,920   |
| Customer Service                                | 100,420   | 10,408        | 110,828   |
| Product Management and Marketing                | 215,196   | 31,717        | 246,913   |
| Underwriting                                    | 72,853  | 3,634         | 76,487  |
| Regulatory Compliance and Government            | 11,702  | 2,833         | 14,535  |
| Lobbying  | 555   | 1,079         | 1,634   |
| Provider Relations and Contracting              | 0   | 0             |   |
| Quality Assurance and Utilization<br>Management | 0   | 0             |   |
| Wellness and Health Education                   | 0   | 0             |   |
| Research and Product Development                | 20,739  | 12,345        | 33,084  |
| Charitable Contributions                        | 2,239   | 6,777         | 9,016   |
| General Administration                          | 332,733   | 1,206,761     | 1,539,494   |
| Total Indirect Health Care Expenses             | 867,556   | 1,312,846     | 2,180,402   |

| Taxes and Assessments       |         | Calendar Year 2022 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           |         |                    |
| Other Taxes and Assessments | 423,875 |                    |

| Capital Costs Calendar Yea                         |               |               | Calendar Year 20 |
|--|---------------|---------------|------------------|
|  | 2022 Incurred | 2022 Payments |                  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                  |
| Capital Acquisitions                               |               |               |                  |
| Other Capital Costs                                |               |               |                  |
| Total Capital Expenditures                         |               |               |                  |

# 2022 Administrative Spending: Renaissance Life & Health Insurance Company of America

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 40.6%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 40.6%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 33.0%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | rect Health Care Expenses (Medical and Dental)  Calendar Ye |               |   |
|---|---|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits                                       | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 84,093  | 24,755        | 108,848   |
| Claim Processing                                | 70,726  | 197           | 70,923  |
| Detection and Prevention of Fraud               | 10,609  | 30            | 10,639  |
| Customer Service                                | 167,586   | 7,672         | 175,258   |
| Product Management and Marketing                | 202,162   | 97,609        | 299,771   |
| Underwriting                                    | 26,399  | 539           | 26,938  |
| Regulatory Compliance and<br>Government         |   | 189,732       | 189,732   |
| Lobbying  |   |               |   |
| Provider Relations and Contracting              | 4,426   | 1,303         | 5,729   |
| Quality Assurance and Utilization<br>Management | 7,073   | 20            | 7,093   |
| Wellness and Health Education                   |   |               |   |
| Research and Product Development                |   |               |   |
| Charitable Contributions                        |   | 651           | 651   |
| General Administration                          | 386,419   | 860,506       | 1,246,925   |
| Total Indirect Health Care Expenses             | 959,493   | 1,183,014     | 2,142,507   |

| Taxes and Assessments       |         | Calendar Year 2022 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           |         |                    |
| Other Taxes and Assessments | 114,266 |                    |

| Capital Costs Calendar Yea                         |               |               | Calendar Year 2 |
|--|---------------|---------------|-----------------|
|  | 2022 Incurred | 2022 Payments |                 |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                 |
| Capital Acquisitions                               |               |               |                 |
| Other Capital Costs                                |               |               |                 |
| Total Capital Expenditures                         |               |               |                 |

# 2022 Administrative Spending: Sanford Health Plan of Minnesota

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 10.8%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 8.9%           |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 18.3%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | irect Health Care Expenses (Medical and Dental) |               |   |
|---|---|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits                           | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 14,998  | 48,178        | 63,176  |
| Claim Processing                                | 16,951  | 73,656        | 90,607  |
| Detection and Prevention of Fraud               | 0   | 0             |   |
| Customer Service                                | 61,699  | 16,172        | 77,871  |
| Product Management and Marketing                | 70,541  | 511,539       | 582,080   |
| Underwriting                                    | 3,813   | 75            | 3,888   |
| Regulatory Compliance and<br>Government         | 7,711   | 74,400        | 82,111  |
| Lobbying  | 0   | 0             |   |
| Provider Relations and Contracting              | 36,646  | 59,315        | 95,961  |
| Quality Assurance and Utilization<br>Management | 75,791  | -9,257        | 66,534  |
| Wellness and Health Education                   | 9,529   | 3,532         | 13,061  |
| Research and Product Development                | 28,341  | 19,105        | 47,446  |
| Charitable Contributions                        | 0   | 0             |   |
| General Administration                          | 147,315   | 681,918       | 829,233   |
| Total Indirect Health Care Expenses             | 473,335   | 1,478,633     | 1,951,968   |

| Taxes and Assessments       |         | Calendar Year 2022 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           | 0       |                    |
| Other Taxes and Assessments | 255,923 |                    |

| apital Costs                                       |               |               | Calendar Year 202 |
|--|---------------|---------------|-------------------|
|  | 2022 Incurred | 2022 Payments |                   |
| Capital Costs on Behalf of a Hospital or<br>Clinic | 0             | 0             |                   |
| Capital Acquisitions                               | 0             | 0             |                   |
| Other Capital Costs                                | 0             | 0             |                   |
| Total Capital Expenditures                         |               |               |                   |

# 2022 Administrative Spending: Sierra Health and Life Insurance Company, Inc.

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 8.3%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 8.3%           |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | rect Health Care Expenses (Medical and Dental)  Calendar Year 2022 |               |   |  |
|---|--|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits  | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 670,571  | 700,876       | 1,371,447   |  |
| Claim Processing                                | 3,155,119  | 3,297,709     | 6,452,828   |  |
| Detection and Prevention of Fraud               | 830,356  | 867,882       | 1,698,238   |  |
| Customer Service                                | 2,326,527  | 2,431,671     | 4,758,198   |  |
| Product Management and Marketing                | 2,556,168  | 2,671,690     | 5,227,858   |  |
| Underwriting                                    | 93,500   | 97,725        | 191,225   |  |
| Regulatory Compliance and<br>Government         | 14,921   | 15,595        | 30,516  |  |
| Lobbying  | 0  | 0             |   |  |
| Provider Relations and Contracting              | 3,072,953  | 3,211,829     | 6,284,782   |  |
| Quality Assurance and Utilization<br>Management | 2,080,579  | 2,174,606     | 4,255,185   |  |
| Wellness and Health Education                   | 0  | 0             |   |  |
| Research and Product Development                | 1,016,759  | 1,062,710     | 2,079,469   |  |
| Charitable Contributions                        | 0  | 0             |   |  |
| General Administration                          | 2,397,787  | 2,506,150     | 4,903,937   |  |
| Total Indirect Health Care Expenses             | 18,215,240   | 19,038,443    | 37,253,683  |  |

| Taxes and Assessments       | Calendar Year 2022 |
|-----------------------------|--------------------|
| MinnesotaCare Tax           |                    |
| Other Taxes and Assessments |                    |

| Calendar Year 2                                    |               |               |  |
|--|---------------|---------------|--|
|  | 2022 Incurred | 2022 Payments |  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |  |
| Capital Acquisitions                               |               |               |  |
| Other Capital Costs                                |               |               |  |
| Total Capital Expenditures                         |               |               |  |

# 2022 Administrative Spending: SilverScript Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 18.0%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 18.0%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | irect Health Care Expenses (Medical and Dental) Calendar Year 2022 |               |   |  |
|---|--|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits  | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          |  |               |   |  |
| Claim Processing                                |  |               |   |  |
| Detection and Prevention of Fraud               |  |               |   |  |
| Customer Service                                |  |               |   |  |
| Product Management and Marketing                |  |               |   |  |
| Underwriting                                    |  |               |   |  |
| Regulatory Compliance and<br>Government         |  |               |   |  |
| Lobbying  |  |               |   |  |
| Provider Relations and Contracting              |  |               |   |  |
| Quality Assurance and Utilization<br>Management |  |               |   |  |
| Wellness and Health Education                   |  |               |   |  |
| Research and Product Development                |  |               |   |  |
| Charitable Contributions                        |  |               |   |  |
| General Administration                          | 1,019,440  | 4,080,576     | 5,100,016   |  |
| Total Indirect Health Care Expenses             | 1,019,440  | 4,080,576     | 5,100,016   |  |

| Taxes and Assessments       |         | Calendar Year 2022 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           |         |                    |
| Other Taxes and Assessments | 113,276 |                    |

| apital Costs Calendar Year 2                       |               |               | Calendar Year 202 |
|--|---------------|---------------|-------------------|
|  | 2022 Incurred | 2022 Payments |                   |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                   |
| Capital Acquisitions                               |               |               |                   |
| Other Capital Costs                                |               |               |                   |
| Total Capital Expenditures                         |               |               |                   |

# 2022 Administrative Spending: South Country Health Alliance

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 7.5%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | 7.5%           |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | Calendar Year 2022    |               |   |
|---|-----------------------|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 428,045               | 347,826       | 775,871   |
| Claim Processing                                |                       | 5,141,187     | 5,141,187   |
| Detection and Prevention of Fraud               | 318,685               | 140,746       | 459,431   |
| Customer Service                                | 530,576               | 167,839       | 698,415   |
| Product Management and Marketing                | 856,089               | 67,473        | 923,562   |
| Underwriting                                    |                       |               |   |
| Regulatory Compliance and Government            | 767,218               | 870,713       | 1,637,931   |
| Lobbying  |                       |               |   |
| Provider Relations and Contracting              | 481,094               | 325,723       | 806,817   |
| Quality Assurance and Utilization<br>Management | 2,297,125             | 93,197        | 2,390,322   |
| Wellness and Health Education                   |                       | 55,265        | 55,265  |
| Research and Product Development                |                       |               |   |
| Charitable Contributions                        |                       |               |   |
| General Administration                          | 2,532,545             | 4,088,783     | 6,621,328   |
| Total Indirect Health Care Expenses             | 8,211,377             | 11,298,752    | 19,510,129  |

| Taxes and Assessments       |        | Calendar Year 2022 |
|-----------------------------|--------|--------------------|
| MinnesotaCare Tax           |        |                    |
| Other Taxes and Assessments | 21,500 |                    |

| Calendar Year                                      |               |               |  |
|--|---------------|---------------|--|
|  | 2022 Incurred | 2022 Payments |  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |  |
| Capital Acquisitions                               |               |               |  |
| Other Capital Costs                                |               |               |  |
| Total Capital Expenditures                         |               |               |  |

# 2022 Administrative Spending: Standard Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 18.6%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 18.6%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | Calendar Year 2022    |               |   |
|---|-----------------------|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 19,282                | 18,232        | 37,514  |
| Claim Processing                                | 76,164                | 72,015        | 148,179   |
| Detection and Prevention of Fraud               | 4,821                 | 4,558         | 9,379   |
| Customer Service                                | 19,282                | 18,232        | 37,514  |
| Product Management and Marketing                | 19,282                | 18,232        | 37,514  |
| Underwriting                                    | 50,134                | 47,402        | 97,536  |
| Regulatory Compliance and<br>Government         | 19,282                | 18,232        | 37,514  |
| Lobbying  | 2,892                 | 2,735         | 5,627   |
| Provider Relations and Contracting              | 24,103                | 22,790        | 46,893  |
| Quality Assurance and Utilization<br>Management | 4,821                 | 4,558         | 9,379   |
| Wellness and Health Education                   | 4,821                 | 4,558         | 9,379   |
| Research and Product Development                | 2,892                 | 2,735         | 5,627   |
| Charitable Contributions                        | 2,892                 | 2,735         | 5,627   |
| General Administration                          | 77,128                | 72,927        | 150,055   |
| Total Indirect Health Care Expenses             | 327,796               | 309,941       | 637,737   |

| Taxes and Assessments       |        | Calendar Year 2022 |
|-----------------------------|--------|--------------------|
| MinnesotaCare Tax           |        |                    |
| Other Taxes and Assessments | 75,026 |                    |

| apital Costs Calendar Year                         |               |               |   |
|--|---------------|---------------|---|
|  | 2022 Incurred | 2022 Payments |   |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |   |
| Capital Acquisitions                               |               |               |   |
| Other Capital Costs                                |               |               |   |
| Total Capital Expenditures                         |               |               | ] |

# 2022 Administrative Spending: Starmount Life Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 39.4%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 39.4%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | Calendar Year 2022    |               |   |
|---|-----------------------|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 60,882                | 1,116         | 61,998  |
| Claim Processing                                | 42,712                | 4,070         | 46,782  |
| Detection and Prevention of Fraud               | 0                     | 0             |   |
| Customer Service                                | 83,290                | 5,505         | 88,795  |
| Product Management and Marketing                | 817,344               | 134,194       | 951,538   |
| Underwriting                                    | 56,203                | 1,030         | 57,233  |
| Regulatory Compliance and Government            | 5,659                 | 3,772         | 9,431   |
| Lobbying  | 2,091                 | 38            | 2,129   |
| Provider Relations and Contracting              | 75,168                | 105,525       | 180,693   |
| Quality Assurance and Utilization<br>Management | 0                     | 7,417         | 7,417   |
| Wellness and Health Education                   | 0                     | 0             |   |
| Research and Product Development                | 0                     | 0             |   |
| Charitable Contributions                        | 958                   | 5,428         | 6,386   |
| General Administration                          | 264,459               | 214,633       | 479,092   |
| Total Indirect Health Care Expenses             | 1,408,766             | 482,728       | 1,891,494   |

| Taxes and Assessments       | Calendar Year 2022 |
|-----------------------------|--------------------|
| MinnesotaCare Tax           |                    |
| Other Taxes and Assessments |                    |

| Capital Costs                                      |               |               | Calendar Year 2022 |
|--|---------------|---------------|--------------------|
|  | 2022 Incurred | 2022 Payments |                    |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                    |
| Capital Acquisitions                               |               |               |                    |
| Other Capital Costs                                |               |               |                    |
| Total Capital Expenditures                         |               |               |                    |

# 2022 Administrative Spending: State Farm Mutual Automobile Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 11.3%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 4.2%           |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 21.2%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | Calendar Year 2022    |               |   |
|---|-----------------------|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 60,671                | 7,358         | 68,029  |
| Claim Processing                                | 163,606               | 290,856       | 454,462   |
| Detection and Prevention of Fraud               | 8,611                 | 15,308        | 23,919  |
| Customer Service                                | 17,695                | 0             | 17,695  |
| Product Management and Marketing                | 31,852                | 782,216       | 814,068   |
| Underwriting                                    | 3,539                 | 1,913         | 5,452   |
| Regulatory Compliance and<br>Government         | 35,392                | 12,552        | 47,944  |
| Lobbying  | 0                     | 0             |   |
| Provider Relations and Contracting              | 7,584                 | 0             | 7,584   |
| Quality Assurance and Utilization<br>Management | 17,695                | 6,057         | 23,752  |
| Wellness and Health Education                   | 2,527                 | 0             | 2,527   |
| Research and Product Development                | 25,280                | 6,057         | 31,337  |
| Charitable Contributions                        |                       | 0             |   |
| General Administration                          | 50,559                | 25,660        | 76,219  |
| Total Indirect Health Care Expenses             | 425,011               | 1,147,977     | 1,572,988   |

| Taxes and Assessments       |         | Calendar Year 2022 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           |         |                    |
| Other Taxes and Assessments | 126,293 |                    |

| Capital Costs Calendar                             |               |               | Calendar Year 2022 |
|--|---------------|---------------|--------------------|
|  | 2022 Incurred | 2022 Payments |                    |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                    |
| Capital Acquisitions                               |               |               |                    |
| Other Capital Costs                                |               |               |                    |
| Total Capital Expenditures                         |               |               |                    |

# 2022 Administrative Spending: Sun Life Assurance Company of Canada

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 11.7%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 24.7%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | rect Health Care Expenses (Medical and Dental) Calendar Year 2022 |               |   |  |
|---|---|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits   | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 34,692  | 10,991        | 45,683  |  |
| Claim Processing                                | 194,087   | 89,825        | 283,912   |  |
| Detection and Prevention of Fraud               | 0   | 0             |   |  |
| Customer Service                                | 12,516  | 4,436         | 16,952  |  |
| Product Management and Marketing                | 15,379  | 10,754        | 26,133  |  |
| Underwriting                                    | 121,690   | 11,796        | 133,486   |  |
| Regulatory Compliance and<br>Government         | 5,664   | 298           | 5,962   |  |
| Lobbying  | 0   | 0             |   |  |
| Provider Relations and Contracting              | 0   | 0             |   |  |
| Quality Assurance and Utilization<br>Management | 0   | 0             |   |  |
| Wellness and Health Education                   | 0   | 0             |   |  |
| Research and Product Development                | 15,144  | 808           | 15,952  |  |
| Charitable Contributions                        | 0   | 0             |   |  |
| General Administration                          | 915,586   | 457,875       | 1,373,461   |  |
| Total Indirect Health Care Expenses             | 1,314,758   | 586,783       | 1,901,541   |  |

| Taxes and Assessments       |       | Calendar Year 2022 |
|-----------------------------|-------|--------------------|
| MinnesotaCare Tax           |       |                    |
| Other Taxes and Assessments | 4,000 |                    |

| Calendar Year                                      |               |               | Calendar Year 20 |
|--|---------------|---------------|------------------|
|  | 2022 Incurred | 2022 Payments |                  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                  |
| Capital Acquisitions                               |               |               |                  |
| Other Capital Costs                                |               |               |                  |
| Total Capital Expenditures                         |               |               |                  |

# 2022 Administrative Spending: Symetra Life Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 70.3%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | ect Health Care Expenses (Medical and Dental)  Calendar Year 2022 |               |   |  |
|---|---|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits   | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 23,772  | 1,429         | 25,201  |  |
| Claim Processing                                | 8,812   | 530           | 9,342   |  |
| Detection and Prevention of Fraud               | 308   | 19            | 327   |  |
| Customer Service                                | 1,520   | 91            | 1,611   |  |
| Product Management and Marketing                | 86,086  | 281,969       | 368,055   |  |
| Underwriting                                    | 18,740  | 1,127         | 19,867  |  |
| Regulatory Compliance and<br>Government         | 5,200   | 313           | 5,513   |  |
| Lobbying  | 0   | 0             |   |  |
| Provider Relations and Contracting              | 0   | 0             |   |  |
| Quality Assurance and Utilization<br>Management | 0   | 0             |   |  |
| Wellness and Health Education                   | 0   | 0             |   |  |
| Research and Product Development                | 0   | 0             |   |  |
| Charitable Contributions                        | 0   | 0             |   |  |
| General Administration                          | 219,885   | 23,090        | 242,975   |  |
| Total Indirect Health Care Expenses             | 364,323   | 308,568       | 672,891   |  |

| Taxes and Assessments       |        | Calendar Year 2022 |
|-----------------------------|--------|--------------------|
| MinnesotaCare Tax           |        |                    |
| Other Taxes and Assessments | 65,176 |                    |

| Capital Costs Calendar Year 2                      |               |               |  |
|--|---------------|---------------|--|
|  | 2022 Incurred | 2022 Payments |  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |  |
| Capital Acquisitions                               |               |               |  |
| Other Capital Costs                                |               |               |  |
| Total Capital Expenditures                         |               |               |  |

# 2022 Administrative Spending: UCare Health, Inc.

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 7.4%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 0.5%           |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 11.2%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | ect Health Care Expenses (Medical and Dental) |               |   |  |
|---|---|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits                         | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 47,458  | 82,796        | 130,254   |  |
| Claim Processing                                | 140,780                                       | 305,205       | 445,985   |  |
| Detection and Prevention of Fraud               | 8,420   | 14,690        | 23,110  |  |
| Customer Service                                | 191,131                                       | 333,454       | 524,585   |  |
| Product Management and Marketing                | 50,519  | 88,138        | 138,657   |  |
| Underwriting                                    | 5,358   | 9,348         | 14,706  |  |
| Regulatory Compliance and Government            | 33,297  | 58,091        | 91,388  |  |
| Lobbying  | 0   | 0             |   |  |
| Provider Relations and Contracting              | 68,890  | 120,188       | 189,078   |  |
| Quality Assurance and Utilization<br>Management | 278,496                                       | 238,425       | 516,921   |  |
| Wellness and Health Education                   | 4,593   | 8,013         | 12,606  |  |
| Research and Product Development                | 8,420   | 14,690        | 23,110  |  |
| Charitable Contributions                        | 0   | 0             |   |  |
| General Administration                          | 234,762                                       | 409,698       | 644,460   |  |
| Total Indirect Health Care Expenses             | 1,072,124                                     | 1,682,736     | 2,754,860   |  |

| Taxes and Assessments       |         | Calendar Year 2022 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           | 0       |                    |
| Other Taxes and Assessments | 155,009 |                    |

| Capital Costs Calen                                |               |               | Calendar Year 2 |
|--|---------------|---------------|-----------------|
|  | 2022 Incurred | 2022 Payments |                 |
| Capital Costs on Behalf of a Hospital or<br>Clinic | 0             | 0             |                 |
| Capital Acquisitions                               | 0             | 0             |                 |
| Other Capital Costs                                | 0             | 0             |                 |
| Total Capital Expenditures                         |               |               |                 |

# 2022 Administrative Spending: UCare Minnesota

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 8.3%  |
|--|-------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 10.8% |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | 7.8%  |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 9.5%  |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | rect Health Care Expenses (Medical and Dental) |               |   |  |
|---|--|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits                          | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 9,616,418                                      | 10,486,201    | 20,102,619  |  |
| Claim Processing                                | 38,413,166                                     | 40,812,327    | 79,225,493  |  |
| Detection and Prevention of Fraud               | 1,694,485                                      | 809,162       | 2,503,647   |  |
| Customer Service                                | 37,928,571                                     | 20,095,064    | 58,023,635  |  |
| Product Management and Marketing                | 15,962,232                                     | 43,727,476    | 59,689,708  |  |
| Underwriting                                    | 1,639,876                                      | 529,760       | 2,169,636   |  |
| Regulatory Compliance and<br>Government         | 7,212,570                                      | 3,408,660     | 10,621,230  |  |
| Lobbying  | 192,278  | 482,811       | 675,089   |  |
| Provider Relations and Contracting              | 12,626,719                                     | 37,519,586    | 50,146,305  |  |
| Quality Assurance and Utilization<br>Management | 63,778,474                                     | 38,421,609    | 102,200,083   |  |
| Wellness and Health Education                   | 1,030,146                                      | 5,575,605     | 6,605,751   |  |
| Research and Product Development                | 1,656,567                                      | 977,029       | 2,633,596   |  |
| Charitable Contributions                        | 0  | 33,366,602    | 33,366,602  |  |
| General Administration                          | 19,086,069                                     | 24,953,287    | 44,039,356  |  |
| Total Indirect Health Care Expenses             | 210,837,571                                    | 261,165,179   | 472,002,750   |  |

| Taxes and Assessments       |            | Calendar Year 2022 |
|-----------------------------|------------|--------------------|
| MinnesotaCare Tax           |            |                    |
| Other Taxes and Assessments | 67,225,407 |                    |

| Capital Costs                                      |               |               | Calendar Year 20 |
|--|---------------|---------------|------------------|
|  | 2022 Incurred | 2022 Payments |                  |
| Capital Costs on Behalf of a Hospital or<br>Clinic | 0             | 0             |                  |
| Capital Acquisitions                               | 12,328,031    | 12,559,048    |                  |
| Other Capital Costs                                | 0             | 0             |                  |
| Total Capital Expenditures                         | 12,328,031    | 12,559,048    |                  |

# 2022 Administrative Spending: United Healthcare of Illinois, Inc.

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 11.8%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 16.1%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | 11.6%          |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | ect Health Care Expenses (Medical and Dental)  Calendar Year 2022 |               |   |  |
|---|---|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits   | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 231,711   | 239,273       | 470,984   |  |
| Claim Processing                                | 1,306,971   | 1,349,628     | 2,656,599   |  |
| Detection and Prevention of Fraud               | 369,654   | 381,719       | 751,373   |  |
| Customer Service                                | 1,500,917   | 1,549,904     | 3,050,821   |  |
| Product Management and Marketing                | 1,860,270   | 1,920,986     | 3,781,256   |  |
| Underwriting                                    | 65,346  | 67,479        | 132,825   |  |
| Regulatory Compliance and<br>Government         | 38,599  | 39,859        | 78,458  |  |
| Lobbying  | 0   | 0             |   |  |
| Provider Relations and Contracting              | 1,193,800   | 1,232,764     | 2,426,564   |  |
| Quality Assurance and Utilization<br>Management | 1,381,413   | 1,426,500     | 2,807,913   |  |
| Wellness and Health Education                   | 67,588  | 69,794        | 137,382   |  |
| Research and Product Development                | 474,045   | 489,517       | 963,562   |  |
| Charitable Contributions                        | 0   | 0             |   |  |
| General Administration                          | 1,157,886   | 1,195,675     | 2,353,561   |  |
| Total Indirect Health Care Expenses             | 9,648,200   | 9,963,098     | 19,611,298  |  |

| Taxes and Assessments       |           | Calendar Year 2022 |
|-----------------------------|-----------|--------------------|
| MinnesotaCare Tax           |           |                    |
| Other Taxes and Assessments | 3,505,795 |                    |

| apital Costs Calendar Year                         |               |               | Calendar Year 20 |
|--|---------------|---------------|------------------|
|  | 2022 Incurred | 2022 Payments |                  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                  |
| Capital Acquisitions                               |               |               |                  |
| Other Capital Costs                                |               |               |                  |
| Total Capital Expenditures                         |               |               | ]                |

# 2022 Administrative Spending: United of Omaha Life Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 19.0%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 21.9%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 5.2%           |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | rect Health Care Expenses (Medical and Dental)  Calendar Year 2022 |               |   |  |
|---|--|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits  | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 127,358  | 8,723         | 136,081   |  |
| Claim Processing                                | 52,774   | 158,104       | 210,878   |  |
| Detection and Prevention of Fraud               |  |               |   |  |
| Customer Service                                | 10,457   | 1,893         | 12,350  |  |
| Product Management and Marketing                | 240,586  | 46,641        | 287,227   |  |
| Underwriting                                    | 45,695   | 1,191         | 46,886  |  |
| Regulatory Compliance and<br>Government         | 2,314  | 133           | 2,447   |  |
| Lobbying  |  |               |   |  |
| Provider Relations and Contracting              |  |               |   |  |
| Quality Assurance and Utilization<br>Management | 1,663  | 1,101         | 2,764   |  |
| Wellness and Health Education                   |  |               |   |  |
| Research and Product Development                | 3,232  | 3,809         | 7,041   |  |
| Charitable Contributions                        |  |               |   |  |
| General Administration                          | 72,855   | 42,511        | 115,366   |  |
| Total Indirect Health Care Expenses             | 556,934  | 264,106       | 821,040   |  |

| Taxes and Assessments       |        | Calendar Year 2022 |
|-----------------------------|--------|--------------------|
| MinnesotaCare Tax           |        |                    |
| Other Taxes and Assessments | 17,957 |                    |

| Calendar Year 2                                    |               |               |  |
|--|---------------|---------------|--|
|  | 2022 Incurred | 2022 Payments |  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |  |
| Capital Acquisitions                               |               |               |  |
| Other Capital Costs                                |               |               |  |
| Total Capital Expenditures                         |               |               |  |

# 2022 Administrative Spending: UnitedHealthcare Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 10.8%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 11.7%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 8.9%           |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | direct Health Care Expenses (Medical and Dental) |               |   |
|---|--|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits                            | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 481,863  | 504,119       | 985,982   |
| Claim Processing                                | 2,717,960  | 2,843,501     | 5,561,461   |
| Detection and Prevention of Fraud               | 768,728  | 804,236       | 1,572,964   |
| Customer Service                                | 3,121,287  | 3,265,457     | 6,386,744   |
| Product Management and Marketing                | 3,868,593  | 4,047,281     | 7,915,874   |
| Underwriting                                    | 135,893  | 142,170       | 278,063   |
| Regulatory Compliance and Government            | 80,269   | 83,977        | 164,246   |
| Lobbying  | 0  | 0             |   |
| Provider Relations and Contracting              | 2,482,612  | 2,597,282     | 5,079,894   |
| Quality Assurance and Utilization<br>Management | 2,872,768  | 3,005,459     | 5,878,227   |
| Wellness and Health Education                   | 140,555  | 147,047       | 287,602   |
| Research and Product Development                | 985,817  | 1,031,352     | 2,017,169   |
| Charitable Contributions                        | 0  | 0             |   |
| General Administration                          | 2,407,924  | 2,519,145     | 4,927,069   |
| Total Indirect Health Care Expenses             | 20,064,269                                       | 20,991,026    | 41,055,295  |

| Taxes and Assessments       |           | Calendar Year 2022 |
|-----------------------------|-----------|--------------------|
| MinnesotaCare Tax           |           |                    |
| Other Taxes and Assessments | 7,191,590 |                    |

| Capital Costs                                      |               |               | Calendar Year 2022 |
|--|---------------|---------------|--------------------|
|  | 2022 Incurred | 2022 Payments |                    |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                    |
| Capital Acquisitions                               |               |               |                    |
| Other Capital Costs                                |               |               |                    |
| Total Capital Expenditures                         |               |               |                    |

# 2022 Administrative Spending: Wellcare Prescription Insurance, Inc.

| Total Administrative Spending as percent of Total Carrier Spending 1:  | 19.3%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 19.3%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | direct Health Care Expenses (Medical and Dental)  Calendar Year 202 |               |   |
|---|---|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits   | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          |   |               |   |
| Claim Processing                                |   |               |   |
| Detection and Prevention of Fraud               |   |               |   |
| Customer Service                                |   |               |   |
| Product Management and Marketing                |   |               |   |
| Underwriting                                    |   |               |   |
| Regulatory Compliance and<br>Government         |   |               |   |
| Lobbying  |   |               |   |
| Provider Relations and Contracting              |   |               |   |
| Quality Assurance and Utilization<br>Management |   |               |   |
| Wellness and Health Education                   |   |               |   |
| Research and Product Development                |   |               |   |
| Charitable Contributions                        |   |               |   |
| General Administration                          |   | 5,410,032     | 5,410,032   |
| Total Indirect Health Care Expenses             |   | 5,410,032     | 5,410,032   |

| Taxes and Assessments       | Calendar Year 2022 |
|-----------------------------|--------------------|
| MinnesotaCare Tax           |                    |
| Other Taxes and Assessments |                    |

| Capital Costs Calendar Year 20                  |               |               | Calendar Year 2022 |
|---|---------------|---------------|--------------------|
|   | 2022 Incurred | 2022 Payments |                    |
| Capital Costs on Behalf of a Hospital or Clinic |               |               |                    |
| Capital Acquisitions                            |               |               |                    |
| Other Capital Costs                             |               |               |                    |
| Total Capital Expenditures                      |               |               |                    |

# Appendix B: Detailed Administrative Costs By Health Plan Company, 2023

# 2023 Administrative Spending: Aetna Life Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 4.2%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 6.4%           |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 18.9%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | rect Health Care Expenses (Medical and Dental)  Calendar Year 2023 |               |   |  |
|---|--|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits  | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 209,110  | 203,096       | 412,206   |  |
| Claim Processing                                | 1,156,629  | 1,123,365     | 2,279,994   |  |
| Detection and Prevention of Fraud               | 3,130,400  | 3,040,370     | 6,170,770   |  |
| Customer Service                                | 0  | 0             |   |  |
| Product Management and Marketing                | 2,186,196  | 2,123,322     | 4,309,518   |  |
| Underwriting                                    | 412,879  | 401,005       | 813,884   |  |
| Regulatory Compliance and<br>Government         | 197,699  | 192,013       | 389,712   |  |
| Lobbying  | 0  | 0             |   |  |
| Provider Relations and Contracting              | 675,659  | 656,227       | 1,331,886   |  |
| Quality Assurance and Utilization<br>Management | 307,634  | 298,787       | 606,421   |  |
| Wellness and Health Education                   | 553,726  | 537,801       | 1,091,527   |  |
| Research and Product Development                | 57,019   | 55,380        | 112,399   |  |
| Charitable Contributions                        | 0  | 0             |   |  |
| General Administration                          | 3,893,657  | 3,781,678     | 7,675,335   |  |
| Total Indirect Health Care Expenses             | 12,780,608   | 12,413,044    | 25,193,652  |  |

| Taxes and Assessments       |       | Calendar Year 2023 |
|-----------------------------|-------|--------------------|
| MinnesotaCare Tax           |       |                    |
| Other Taxes and Assessments | 4,000 |                    |

| apital Costs Calendar Year                         |               |               | Calendar Year 20 |
|--|---------------|---------------|------------------|
|  | 2023 Incurred | 2023 Payments |                  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                  |
| Capital Acquisitions                               |               |               |                  |
| Other Capital Costs                                |               |               |                  |
| Total Capital Expenditures                         |               |               |                  |

# 2023 Administrative Spending: Allina Health and Aetna Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending 1:  | 16.0%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 43.8%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 12.8%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | rect Health Care Expenses (Medical and Dental)  Calendar Year 2023 |               |   |  |
|---|--|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits  | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 0  | 9,754,128     | 9,754,128   |  |
| Claim Processing                                | 0  | 154,647       | 154,647   |  |
| Detection and Prevention of Fraud               | 0  | 1,417         | 1,417   |  |
| Customer Service                                | 0  | 0             |   |  |
| Product Management and Marketing                | 0  | 969,123       | 969,123   |  |
| Underwriting                                    | 0  | 0             |   |  |
| Regulatory Compliance and<br>Government         | 0  | 7,338         | 7,338   |  |
| Lobbying  | 0  | 0             |   |  |
| Provider Relations and Contracting              | 0  | 2,343,876     | 2,343,876   |  |
| Quality Assurance and Utilization<br>Management | 0  | 0             |   |  |
| Wellness and Health Education                   | 0  | 0             |   |  |
| Research and Product Development                | 0  | 0             |   |  |
| Charitable Contributions                        | 0  | 14,372        | 14,372  |  |
| General Administration                          | 4,870,436  | 31,976,755    | 36,847,191  |  |
| Total Indirect Health Care Expenses             | 4,870,436  | 45,221,656    | 50,092,092  |  |

| Taxes and Assessments       |         | Calendar Year 2023 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           |         |                    |
| Other Taxes and Assessments | 581,416 |                    |

| apital Costs Calendar Year 2                       |               |               |  |
|--|---------------|---------------|--|
|  | 2023 Incurred | 2023 Payments |  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |  |
| Capital Acquisitions                               |               |               |  |
| Other Capital Costs                                |               |               |  |
| Total Capital Expenditures                         |               |               |  |

# 2023 Administrative Spending: American Heritage Life Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 26.4%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 26.4%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | rect Health Care Expenses (Medical and Dental)  Calendar Year 2023 |               |   |  |
|---|--|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits  | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 47,627   | 7,151         | 54,778  |  |
| Claim Processing                                | 49,296   | 6,440         | 55,736  |  |
| Detection and Prevention of Fraud               | 1,024  | 47            | 1,071   |  |
| Customer Service                                | 45,845   | 9,699         | 55,544  |  |
| Product Management and Marketing                | 53,797   | 1,482         | 55,279  |  |
| Underwriting                                    | 0  | 0             |   |  |
| Regulatory Compliance and<br>Government         | 0  | 0             |   |  |
| Lobbying  | 0  | 0             |   |  |
| Provider Relations and Contracting              | 0  | 0             |   |  |
| Quality Assurance and Utilization<br>Management | 0  | 0             |   |  |
| Wellness and Health Education                   | 0  | 0             |   |  |
| Research and Product Development                | 59,627   | 10,413        | 70,040  |  |
| Charitable Contributions                        | 0  | 0             |   |  |
| General Administration                          | 363,156  | 383,283       | 746,439   |  |
| Total Indirect Health Care Expenses             | 620,372  | 418,515       | 1,038,887   |  |

| Taxes and Assessments       | Calendar Year 2023 |
|-----------------------------|--------------------|
| MinnesotaCare Tax           |                    |
| Other Taxes and Assessments |                    |

| apital Costs Calendar Year 2                       |               |               |  |
|--|---------------|---------------|--|
|  | 2023 Incurred | 2023 Payments |  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |  |
| Capital Acquisitions                               |               |               |  |
| Other Capital Costs                                |               |               |  |
| Total Capital Expenditures                         |               |               |  |

# 2023 Administrative Spending: Ameritas Life Insurance Corp.

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 12.2%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 12.0%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | rect Health Care Expenses (Medical and Dental)  Calendar Year 2023 |               |   |  |
|---|--|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits  | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 126,000  | 68,000        | 194,000   |  |
| Claim Processing                                | 214,000  | 115,000       | 329,000   |  |
| Detection and Prevention of Fraud               | 8,000  | 4,000         | 12,000  |  |
| Customer Service                                |  |               |   |  |
| Product Management and Marketing                | 10,000   | 5,000         | 15,000  |  |
| Underwriting                                    | 14,000   | 8,000         | 22,000  |  |
| Regulatory Compliance and Government            |  |               |   |  |
| Lobbying  |  |               |   |  |
| Provider Relations and Contracting              | 4,000  | 2,000         | 6,000   |  |
| Quality Assurance and Utilization<br>Management |  |               |   |  |
| Wellness and Health Education                   |  |               |   |  |
| Research and Product Development                |  |               |   |  |
| Charitable Contributions                        |  |               |   |  |
| General Administration                          | 309,099  | 166,900       | 475,999   |  |
| Total Indirect Health Care Expenses             | 685,099  | 368,900       | 1,053,999   |  |

| Taxes and Assessments       |         | Calendar Year 2023 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           |         |                    |
| Other Taxes and Assessments | 169,184 |                    |

| apital Costs Calendar Year 2                       |               |               |  |
|--|---------------|---------------|--|
|  | 2023 Incurred | 2023 Payments |  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |  |
| Capital Acquisitions                               |               |               |  |
| Other Capital Costs                                |               |               |  |
| Total Capital Expenditures                         |               |               |  |

# 2023 Administrative Spending: Blue Cross Blue Shield of Minnesota

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 6.9%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 8.8%           |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 12.9%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| ct Health Care Expenses (Medical and Dental) Calendar Year 2023 |                       |               |   |
|---|-----------------------|---------------|---|
| Indirect Expense Category                                       | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment  | 8,543,000             | 1,832,000     | 10,375,00   |
| Claim Processing  | 22,979,000            | 118,566,000   | 141,545,00  |
| Detection and Prevention of Fraud                               | 838,000               | 3,054,000     | 3,892,00  |
| Customer Service  | 21,551,000            | 2,966,000     | 24,517,00   |
| Product Management and Marketing                                | 17,819,000            | 85,569,000    | 103,388,00  |
| Underwriting  | 2,136,000             | 524,000       | 2,660,00  |
| Regulatory Compliance and Government                            | 1,126,000             | 192,000       | 1,318,00  |
| Lobbying  | 82,000                | 233,000       | 315,00  |
| Provider Relations and Contracting                              | 7,850,000             | 1,439,000     | 9,289,00  |
| Quality Assurance and Utilization<br>Management                 | 5,649,000             | 10,385,000    | 16,034,00   |
| Wellness and Health Education                                   | 19,767,000            | 29,320,000    | 49,087,00   |
| Research and Product Development                                | 262,000               | 7,400,000     | 7,662,00  |
| Charitable Contributions  |                       | 3,100,000     | 3,100,00  |
| General Administration  | 47,997,000            | 93,588,000    | 141,585,00  |
| Total Indirect Health Care Expenses                             | 156,599,000           | 358,168,000   | 514,767,00  |

| Taxes and Assessments       |            | Calendar Year 2023 |
|-----------------------------|------------|--------------------|
| MinnesotaCare Tax           | 92,723,000 |                    |
| Other Taxes and Assessments | 13,693,000 |                    |

| pital Costs                                     |               |               |
|---|---------------|---------------|
|   | 2023 Incurred | 2023 Payments |
| Capital Costs on Behalf of a Hospital or Clinic |               |               |
| Capital Acquisitions                            | 33,632,000    | 33,632,000    |
| Other Capital Costs                             |               |               |
| Total Capital Expenditures                      | 33,632,000    | 33,632,000    |

# 2023 Administrative Spending: Blue Plus

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 10.8% |
|--|-------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 10.3% |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | 10.8% |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 0.0%  |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | rect Health Care Expenses (Medical and Dental) |               |   |
|---|--|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits                          | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 1,156,000                                      | 473,000       | 1,629,000   |
| Claim Processing                                | 10,742,000                                     | 50,218,000    | 60,960,000  |
| Detection and Prevention of Fraud               | 276,000  | 731,000       | 1,007,000   |
| Customer Service                                | 10,189,000                                     | 743,000       | 10,932,000  |
| Product Management and Marketing                | 2,452,000                                      | 6,391,000     | 8,843,000   |
| Underwriting                                    | 7,000  | 18,000        | 25,000  |
| Regulatory Compliance and<br>Government         | 1,446,000                                      | 546,000       | 1,992,000   |
| Lobbying  | 46,000   | 70,000        | 116,000   |
| Provider Relations and Contracting              | 5,986,000                                      | 661,000       | 6,647,000   |
| Quality Assurance and Utilization<br>Management | 5,845,000                                      | 3,067,000     | 8,912,000   |
| Wellness and Health Education                   | 6,811,000                                      | 13,281,000    | 20,092,000  |
| Research and Product Development                | 4,847,000                                      | 25,400,000    | 30,247,000  |
| Charitable Contributions                        |  | 174,000       | 174,000   |
| General Administration                          | 29,605,000                                     | 164,260,000   | 193,865,000   |
| Total Indirect Health Care Expenses             | 79,408,000                                     | 266,033,000   | 345,441,000   |

| Taxes and Assessments       |            | Calendar Year 2023 |
|-----------------------------|------------|--------------------|
| MinnesotaCare Tax           | 42,731,000 |                    |
| Other Taxes and Assessments | 48,628,000 |                    |

| pital Costs Calendar Year 2                        |               |               |   |
|--|---------------|---------------|---|
|  | 2023 Incurred | 2023 Payments |   |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |   |
| Capital Acquisitions                               |               |               |   |
| Other Capital Costs                                |               |               |   |
| Total Capital Expenditures                         |               |               | ] |

### 2023 Administrative Spending: Care Improvement Plus South Central Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 11.8%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 11.8%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | irect Health Care Expenses (Medical and Dental) |               |   |  |
|---|---|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits                           | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 790,876   | 1,290,402     | 2,081,278   |  |
| Claim Processing                                | 4,448,677                                       | 7,258,514     | 11,707,191  |  |
| Detection and Prevention of Fraud               | 1,252,220                                       | 2,043,137     | 3,295,357   |  |
| Customer Service                                | 5,140,693                                       | 8,387,616     | 13,528,309  |  |
| Product Management and Marketing                | 6,359,960                                       | 10,376,987    | 16,736,947  |  |
| Underwriting                                    | 230,672   | 376,368       | 607,040   |  |
| Regulatory Compliance and<br>Government         | 131,813   | 215,067       | 346,880   |  |
| Lobbying  | 0   | 0             |   |  |
| Provider Relations and Contracting              | 4,086,192                                       | 6,667,079     | 10,753,271  |  |
| Quality Assurance and Utilization<br>Management | 4,712,302                                       | 7,688,648     | 12,400,950  |  |
| Wellness and Health Education                   | 230,672   | 376,368       | 607,040   |  |
| Research and Product Development                | 1,614,705                                       | 2,634,572     | 4,249,277   |  |
| Charitable Contributions                        | 0   | 0             |   |  |
| General Administration                          | 3,954,379                                       | 6,450,630     | 10,405,009  |  |
| Total Indirect Health Care Expenses             | 32,953,161                                      | 53,765,388    | 86,718,549  |  |

| Taxes and Assessments       |   | Calendar Year 2023 |
|-----------------------------|---|--------------------|
| MinnesotaCare Tax           | 0 |                    |
| Other Taxes and Assessments | 0 |                    |

| apital Costs Calendar Year 2                       |               |               | Calendar Year 20 |
|--|---------------|---------------|------------------|
|  | 2023 Incurred | 2023 Payments |                  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                  |
| Capital Acquisitions                               |               |               |                  |
| Other Capital Costs                                |               |               |                  |
| Total Capital Expenditures                         |               |               |                  |

### 2023 Administrative Spending: Clear Spring Health Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 55.1%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 55.1%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| direct Health Care Expenses (Medical and Dental) |                       |               | Calendar Year 2023                                  |
|--|-----------------------|---------------|---|
| Indirect Expense Category                        | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                           |                       |               |   |
| Claim Processing                                 |                       |               |   |
| Detection and Prevention of Fraud                |                       |               |   |
| Customer Service                                 |                       |               |   |
| Product Management and Marketing                 |                       |               |   |
| Underwriting                                     |                       |               |   |
| Regulatory Compliance and Government             |                       |               |   |
| Lobbying   |                       |               |   |
| Provider Relations and Contracting               |                       |               |   |
| Quality Assurance and Utilization<br>Management  |                       |               |   |
| Wellness and Health Education                    |                       |               |   |
| Research and Product Development                 |                       |               |   |
| Charitable Contributions                         |                       |               |   |
| General Administration                           |                       | 572,059       | 572,059   |
| Total Indirect Health Care Expenses              |                       | 572,059       | 572,059   |

| Taxes and Assessments       | Calendar Year 2023 |
|-----------------------------|--------------------|
| MinnesotaCare Tax           |                    |
| Other Taxes and Assessments |                    |

| Capital Costs Calendar Year 2                      |               |               |  |
|--|---------------|---------------|--|
|  | 2023 Incurred | 2023 Payments |  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |  |
| Capital Acquisitions                               |               |               |  |
| Other Capital Costs                                |               |               |  |
| Total Capital Expenditures                         |               |               |  |

### 2023 Administrative Spending: Colonial Penn Life Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 3.1%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 3.1%           |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | Calendar Year 2023    |               |   |
|---|-----------------------|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 29,435                | 5,543         | 34,978  |
| Claim Processing                                | 555                   | 105           | 660   |
| Detection and Prevention of Fraud               | 50,486                | 9,506         | 59,992  |
| Customer Service                                |                       |               |   |
| Product Management and Marketing                | 335                   | 63            | 398   |
| Underwriting                                    | 18,350                | 3,455         | 21,805  |
| Regulatory Compliance and<br>Government         |                       |               |   |
| Lobbying  |                       |               |   |
| Provider Relations and Contracting              |                       |               |   |
| Quality Assurance and Utilization<br>Management |                       |               |   |
| Wellness and Health Education                   |                       |               |   |
| Research and Product Development                |                       |               |   |
| Charitable Contributions                        |                       |               |   |
| General Administration                          |                       |               |   |
| Total Indirect Health Care Expenses             | 99,161                | 18,672        | 117,833   |

| Taxes and Assessments       | Calendar Year 2023 |
|-----------------------------|--------------------|
| MinnesotaCare Tax           |                    |
| Other Taxes and Assessments |                    |

| Capital Costs Calendar Year                        |               |               | Calendar Year 202 |
|--|---------------|---------------|-------------------|
|  | 2023 Incurred | 2023 Payments |                   |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                   |
| Capital Acquisitions                               |               |               |                   |
| Other Capital Costs                                |               |               |                   |
| Total Capital Expenditures                         |               |               |                   |

### 2023 Administrative Spending: Companion Life Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 3.2%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 4.5%           |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | irect Health Care Expenses (Medical and Dental)  Calendar Yea |               |   |  |
|---|---|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits   | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 1,219   | 74            | 1,293   |  |
| Claim Processing                                | 103   |               | 103   |  |
| Detection and Prevention of Fraud               |   |               |   |  |
| Customer Service                                | 2,047   | 1,519         | 3,566   |  |
| Product Management and Marketing                | 121,603   | 37,493        | 159,096   |  |
| Underwriting                                    | 15,424  | 3,748         | 19,172  |  |
| Regulatory Compliance and<br>Government         | 15,566  | 15,914        | 31,480  |  |
| Lobbying  |   |               |   |  |
| Provider Relations and Contracting              |   |               |   |  |
| Quality Assurance and Utilization<br>Management |   |               |   |  |
| Wellness and Health Education                   |   |               |   |  |
| Research and Product Development                |   |               |   |  |
| Charitable Contributions                        |   |               |   |  |
| General Administration                          | 575   | 170           | 745   |  |
| Total Indirect Health Care Expenses             | 156,537   | 58,918        | 215,455   |  |

| Taxes and Assessments       |         | Calendar Year 2023 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           |         |                    |
| Other Taxes and Assessments | 193,016 |                    |

| Calendar Year 2                                    |               |               |  |
|--|---------------|---------------|--|
|  | 2023 Incurred | 2023 Payments |  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |  |
| Capital Acquisitions                               |               |               |  |
| Other Capital Costs                                |               |               |  |
| Total Capital Expenditures                         |               |               |  |

### 2023 Administrative Spending: Continental Life Insurance Company of Brentwood TN

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 4.2%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 6.2%           |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 4.1%           |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | direct Health Care Expenses (Medical and Dental)  Calendar |               |   |  |
|---|--|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits                                      | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 25,031   | 53,971        | 79,002  |  |
| Claim Processing                                | 33,464   | 112,211       | 145,675   |  |
| Detection and Prevention of Fraud               |  |               |   |  |
| Customer Service                                | 15,355   | 4,830         | 20,185  |  |
| Product Management and Marketing                |  | 6,172         | 6,172   |  |
| Underwriting                                    | 25,031   | 53,971        | 79,002  |  |
| Regulatory Compliance and<br>Government         |  | 36,294        | 36,294  |  |
| Lobbying  |  |               |   |  |
| Provider Relations and Contracting              | 5,905  | 19,802        | 25,707  |  |
| Quality Assurance and Utilization<br>Management |  |               |   |  |
| Wellness and Health Education                   |  |               |   |  |
| Research and Product Development                |  | 1,543         | 1,543   |  |
| Charitable Contributions                        |  |               |   |  |
| General Administration                          | 88,603   | 138,464       | 227,067   |  |
| Total Indirect Health Care Expenses             | 193,389  | 427,258       | 620,647   |  |

| Taxes and Assessments       |         | Calendar Year 2023 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           |         |                    |
| Other Taxes and Assessments | 345,278 |                    |

| Calendar Year 2                                    |               |               |  |
|--|---------------|---------------|--|
|  | 2023 Incurred | 2023 Payments |  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |  |
| Capital Acquisitions                               |               |               |  |
| Other Capital Costs                                |               |               |  |
| Total Capital Expenditures                         |               |               |  |

### 2023 Administrative Spending: Delta Dental Plan of Minnesota

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 8.8%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 23.2%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | 8.6%           |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | Calendar Year 2023    |               |   |
|---|-----------------------|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 0                     | 4,470,086     | 4,470,086   |
| Claim Processing                                | 0                     | 7,770,112     | 7,770,112   |
| Detection and Prevention of Fraud               | 0                     | 1,192,023     | 1,192,023   |
| Customer Service                                | 0                     | 10,430,202    | 10,430,202  |
| Product Management and Marketing                | 5,075,878             | 9,406,201     | 14,482,079  |
| Underwriting                                    | 1,072,582             | 5,768         | 1,078,350   |
| Regulatory Compliance and<br>Government         | 1,531,021             | 344,917       | 1,875,938   |
| Lobbying  | 0                     | 43,430        | 43,430  |
| Provider Relations and Contracting              | 229,695               | 2,089,081     | 2,318,776   |
| Quality Assurance and Utilization<br>Management | 0                     | 6,326,572     | 6,326,572   |
| Wellness and Health Education                   | 0                     | 674,941       | 674,941   |
| Research and Product Development                | 4,587                 | 13,583        | 18,170  |
| Charitable Contributions                        | 101,278               | 352,570       | 453,848   |
| General Administration                          | 20,095,906            | 9,304,672     | 29,400,578  |
| Total Indirect Health Care Expenses             | 28,110,947            | 52,424,158    | 80,535,105  |

| Taxes and Assessments       |           | Calendar Year 2023 |
|-----------------------------|-----------|--------------------|
| MinnesotaCare Tax           | 8,556,900 |                    |
| Other Taxes and Assessments | 1,515,053 |                    |

| Capital Costs Calendar                             |               |               | Calendar Year 2023 |
|--|---------------|---------------|--------------------|
|  | 2023 Incurred | 2023 Payments |                    |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                    |
| Capital Acquisitions                               |               |               |                    |
| Other Capital Costs                                |               |               |                    |
| Total Capital Expenditures                         |               |               |                    |

### 2023 Administrative Spending: Dentegra Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 19.0%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 19.0%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | rect Health Care Expenses (Medical and Dental)  Calendar Year 2023 |               |   |  |
|---|--|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits  | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 0  | 2             | 2   |  |
| Claim Processing                                | 0  | 182,775       | 182,775   |  |
| Detection and Prevention of Fraud               | 0  | 0             |   |  |
| Customer Service                                | 0  | 0             |   |  |
| Product Management and Marketing                | 0  | 3,384         | 3,384   |  |
| Underwriting                                    | 0  | 0             |   |  |
| Regulatory Compliance and<br>Government         | 0  | 191           | 191   |  |
| Lobbying  | 0  | 0             |   |  |
| Provider Relations and Contracting              | 0  | 0             |   |  |
| Quality Assurance and Utilization<br>Management | 0  | 0             |   |  |
| Wellness and Health Education                   | 0  | 0             |   |  |
| Research and Product Development                | 0  | 0             |   |  |
| Charitable Contributions                        | 0  | 0             |   |  |
| General Administration                          | 0  | 237,755       | 237,755   |  |
| Total Indirect Health Care Expenses             |  | 424,107       | 424,107   |  |

| Taxes and Assessments       |        | Calendar Year 2023 |
|-----------------------------|--------|--------------------|
| MinnesotaCare Tax           |        |                    |
| Other Taxes and Assessments | 66,092 |                    |

| apital Costs Calendar Year 2                       |               |               |  |
|--|---------------|---------------|--|
|  | 2023 Incurred | 2023 Payments |  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |  |
| Capital Acquisitions                               |               |               |  |
| Other Capital Costs                                |               |               |  |
| Total Capital Expenditures                         |               |               |  |

### 2023 Administrative Spending: Gerber Life Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 26.0%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 9.2%           |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | direct Health Care Expenses (Medical and Dental)  Calendar Year 2023 |               |   |  |
|---|--|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits  | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          |  |               |   |  |
| Claim Processing                                |  |               |   |  |
| Detection and Prevention of Fraud               |  |               |   |  |
| Customer Service                                |  |               |   |  |
| Product Management and Marketing                |  | 1,213         | 1,213   |  |
| Underwriting                                    |  |               |   |  |
| Regulatory Compliance and<br>Government         |  |               |   |  |
| Lobbying  |  |               |   |  |
| Provider Relations and Contracting              |  |               |   |  |
| Quality Assurance and Utilization<br>Management |  |               |   |  |
| Wellness and Health Education                   |  |               |   |  |
| Research and Product Development                |  |               |   |  |
| Charitable Contributions                        |  |               |   |  |
| General Administration                          |  | 1,079,139     | 1,079,139   |  |
| Total Indirect Health Care Expenses             |  | 1,080,352     | 1,080,352   |  |

| Taxes and Assessments       |         | Calendar Year 2023 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           |         |                    |
| Other Taxes and Assessments | 126,791 |                    |

| Capital Costs Calendar Year                        |               |               | Calendar Year 2023 |
|--|---------------|---------------|--------------------|
|  | 2023 Incurred | 2023 Payments |                    |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                    |
| Capital Acquisitions                               |               |               |                    |
| Other Capital Costs                                |               |               |                    |
| Total Capital Expenditures                         |               |               |                    |

### 2023 Administrative Spending: Golden Rule Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 13.3%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 13.3%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | ect Health Care Expenses (Medical and Dental)  Calendar Year 2023 |               |   |  |
|---|---|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits   | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 10,141  | 22,259        | 32,400  |  |
| Claim Processing                                | 47,717  | 104,731       | 152,448   |  |
| Detection and Prevention of Fraud               | 12,558  | 27,563        | 40,121  |  |
| Customer Service                                | 35,185  | 77,227        | 112,412   |  |
| Product Management and Marketing                | 38,659  | 84,849        | 123,508   |  |
| Underwriting                                    | 1,414   | 3,104         | 4,518   |  |
| Regulatory Compliance and<br>Government         | 226   | 495           | 721   |  |
| Lobbying  | 0   | 0             |   |  |
| Provider Relations and Contracting              | 46,474  | 102,004       | 148,478   |  |
| Quality Assurance and Utilization<br>Management | 31,466  | 69,063        | 100,529   |  |
| Wellness and Health Education                   | 0   | 0             |   |  |
| Research and Product Development                | 15,377  | 33,750        | 49,127  |  |
| Charitable Contributions                        | 0   | 0             |   |  |
| General Administration                          | 36,263  | 79,592        | 115,855   |  |
| Total Indirect Health Care Expenses             | 275,480   | 604,637       | 880,117   |  |

| Taxes and Assessments       | Calendar Year 2023 |
|-----------------------------|--------------------|
| MinnesotaCare Tax           |                    |
| Other Taxes and Assessments |                    |

| apital Costs Calendar Year 2                       |               |               |  |
|--|---------------|---------------|--|
|  | 2023 Incurred | 2023 Payments |  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |  |
| Capital Acquisitions                               |               |               |  |
| Other Capital Costs                                |               |               |  |
| Total Capital Expenditures                         |               |               |  |

### 2023 Administrative Spending: Guardian Life Insurance Company of America

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 16.9%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 18.0%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | irect Health Care Expenses (Medical and Dental)  Calendar Year 2023 |               |   |  |
|---|---|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits   | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 11,113  | 16,863        | 27,976  |  |
| Claim Processing                                | 94,193  | 106,704       | 200,897   |  |
| Detection and Prevention of Fraud               |   |               |   |  |
| Customer Service                                | 7,543   | 11,521        | 19,064  |  |
| Product Management and Marketing                | 334,556   | 125,511       | 460,067   |  |
| Underwriting                                    | 50,401  | 13,170        | 63,571  |  |
| Regulatory Compliance and<br>Government         | 27,605  | 37,681        | 65,286  |  |
| Lobbying  |   |               |   |  |
| Provider Relations and Contracting              |   |               |   |  |
| Quality Assurance and Utilization<br>Management | 8,671   | 2,238         | 10,909  |  |
| Wellness and Health Education                   |   |               |   |  |
| Research and Product Development                |   |               |   |  |
| Charitable Contributions                        |   |               |   |  |
| General Administration                          | 466,913   | 1,264,491     | 1,731,404   |  |
| Total Indirect Health Care Expenses             | 1,000,995   | 1,578,179     | 2,579,174   |  |

| Taxes and Assessments       | Calendar Year 2023 |
|-----------------------------|--------------------|
| MinnesotaCare Tax           |                    |
| Other Taxes and Assessments |                    |

| apital Costs Calendar Year 2                       |               |               | Calendar Year 2023 |
|--|---------------|---------------|--------------------|
|  | 2023 Incurred | 2023 Payments |                    |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                    |
| Capital Acquisitions                               |               |               |                    |
| Other Capital Costs                                |               |               |                    |
| Total Capital Expenditures                         |               |               |                    |

### 2023 Administrative Spending: HCC Life Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 4.7%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| direct Health Care Expenses (Medical and Dental) |                       |               | Calendar Year 2023                                  |
|--|-----------------------|---------------|---|
| Indirect Expense Category                        | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                           | 74,608                | 12,920        | 87,528  |
| Claim Processing                                 | 283,953               | 49,172        | 333,125   |
| Detection and Prevention of Fraud                |                       |               |   |
| Customer Service                                 |                       |               |   |
| Product Management and Marketing                 | 148,628               | 25,738        | 174,366   |
| Underwriting                                     | 293,206               | 50,774        | 343,980   |
| Regulatory Compliance and Government             |                       |               |   |
| Lobbying   |                       |               |   |
| Provider Relations and Contracting               |                       |               |   |
| Quality Assurance and Utilization<br>Management  |                       |               |   |
| Wellness and Health Education                    |                       |               |   |
| Research and Product Development                 |                       |               |   |
| Charitable Contributions                         |                       |               |   |
| General Administration                           | 859,320               | 148,807       | 1,008,127   |
| Total Indirect Health Care Expenses              | 1,659,715             | 287,411       | 1,947,126   |

| Taxes and Assessments       |         | Calendar Year 2023 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           |         |                    |
| Other Taxes and Assessments | 604,009 |                    |

| apital Costs Calendar Year                         |               |               | Calendar Year 2023 |
|--|---------------|---------------|--------------------|
|  | 2023 Incurred | 2023 Payments |                    |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                    |
| Capital Acquisitions                               |               |               |                    |
| Other Capital Costs                                |               |               |                    |
| Total Capital Expenditures                         |               |               |                    |

### 2023 Administrative Spending: Health Care Service Corporation, A Mutual Legal Reserve Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 33.9%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 7.5%           |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 10.1%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | ect Health Care Expenses (Medical and Dental)  Calendar Year 2023 |               |   |  |
|---|---|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits   | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 51,458  | 37,384        | 88,842  |  |
| Claim Processing                                | 2,361,874   | 9,212,168     | 11,574,042  |  |
| Detection and Prevention of Fraud               | 53,883  | 28,969        | 82,852  |  |
| Customer Service                                | 1,578,136   | 1,536,197     | 3,114,333   |  |
| Product Management and Marketing                | 1,623,776   | 7,647,002     | 9,270,778   |  |
| Underwriting                                    | 427,921   | 294,092       | 722,013   |  |
| Regulatory Compliance and<br>Government         | 28,737  | 42,332        | 71,069  |  |
| Lobbying  | 6,196   | 27,338        | 33,534  |  |
| Provider Relations and Contracting              | 821,186   | 1,146,240     | 1,967,426   |  |
| Quality Assurance and Utilization<br>Management | 86,232  | 41,896        | 128,128   |  |
| Wellness and Health Education                   | 21,843  | 11,830        | 33,673  |  |
| Research and Product Development                | 15,454  | 20,039        | 35,493  |  |
| Charitable Contributions                        | 8,779   | 94,222        | 103,001   |  |
| General Administration                          | 10,702,322  | 1,578,676     | 12,280,998  |  |
| Total Indirect Health Care Expenses             | 17,787,797  | 21,718,385    | 39,506,182  |  |

| Taxes and Assessments       |           | Calendar Year 2023 |
|-----------------------------|-----------|--------------------|
| MinnesotaCare Tax           |           |                    |
| Other Taxes and Assessments | 1,528,500 |                    |

| Calendar Year 2                                    |               |               |  |
|--|---------------|---------------|--|
|  | 2023 Incurred | 2023 Payments |  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |  |
| Capital Acquisitions                               |               |               |  |
| Other Capital Costs                                |               |               |  |
| Total Capital Expenditures                         |               |               |  |

### 2023 Administrative Spending: HealthPartners, Inc.

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 6.4% |
|--|------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 8.3% |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | 5.9% |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 6.0% |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | irect Health Care Expenses (Medical and Dental)  Calendar Year 20 |               |   |  |
|---|---|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits   | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 6,123,506   | 611,540       | 6,735,046   |  |
| Claim Processing                                | 18,893,518  | 6,195,717     | 25,089,235  |  |
| Detection and Prevention of Fraud               | 255,915   | 100,639       | 356,554   |  |
| Customer Service                                | 12,922,684  | 173,925       | 13,096,609  |  |
| Product Management and Marketing                | 15,523,137  | 8,062,632     | 23,585,769  |  |
| Underwriting                                    | 2,699,905   | 188,737       | 2,888,642   |  |
| Regulatory Compliance and<br>Government         | 2,229,906   | 1,063,859     | 3,293,765   |  |
| Lobbying  | 345,809   | 0             | 345,809   |  |
| Provider Relations and Contracting              | 5,310,614   | 425,947       | 5,736,561   |  |
| Quality Assurance and Utilization<br>Management | 24,172,231  | 2,161,539     | 26,333,770  |  |
| Wellness and Health Education                   | 2,069,248   | 2,200,022     | 4,269,270   |  |
| Research and Product Development                | 997,605   | 105,160       | 1,102,765   |  |
| Charitable Contributions                        | 0   | 124,512       | 124,512   |  |
| General Administration                          | 122,774,036   | 167,024,070   | 289,798,106   |  |
| Total Indirect Health Care Expenses             | 214,318,114   | 188,438,299   | 402,756,413   |  |

| Taxes and Assessments       |            | Calendar Year 2023 |
|-----------------------------|------------|--------------------|
| MinnesotaCare Tax           | 0          |                    |
| Other Taxes and Assessments | 42,620,902 |                    |

| apital Costs                                       |               |               |  |
|--|---------------|---------------|--|
|  | 2023 Incurred | 2023 Payments |  |
| Capital Costs on Behalf of a Hospital or<br>Clinic | 5,364,026     | 3,945,648     |  |
| Capital Acquisitions                               | 3,585,713     | 2,630,541     |  |
| Other Capital Costs                                | 0             | 0             |  |
| Total Capital Expenditures                         | 8,949,739     | 6,576,189     |  |

# 2023 Administrative Spending: HealthPartners Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 7.2%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 7.6%           |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| ct Health Care Expenses (Medical and Dental) |                       |               | Calendar Year 2023                                  |
|--|-----------------------|---------------|---|
| Indirect Expense Category                    | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                       | 705,618               | 132,916       | 838,53  |
| Claim Processing                             | 2,177,121             | 1,346,612     | 3,523,73  |
| Detection and Prevention of Fraud            | 29,489                | 21,873        | 51,36   |
| Customer Service                             | 1,489,095             | 37,802        | 1,526,89  |
| Product Management and Marketing             | 1,788,748             | 1,752,378     | 3,541,12  |
| Underwriting                                 | 311,113               | 41,021        | 352,13  |
| Regulatory Compliance and Government         | 256,954               | 231,225       | 488,17  |
| Lobbying                                     | 39,848                | 0             | 39,84   |
| Provider Relations and Contracting           | 611,948               | 92,578        | 704,52  |
| Quality Assurance and Utilization Management | 2,785,392             | 469,801       | 3,255,19  |
| Wellness and Health Education                | 238,442               | 478,165       | 716,60  |
| Research and Product Development             | 114,955               | 22,856        | 137,81  |
| Charitable Contributions                     | 0                     | 27,062        | 27,06   |
| General Administration                       | 14,147,386            | 36,301,951    | 50,449,33   |
| Total Indirect Health Care Expenses          | 24,696,109            | 40,956,240    | 65,652,34   |

| Taxes and Assessments       |            | Calendar Year 2023 |
|-----------------------------|------------|--------------------|
| MinnesotaCare Tax           |            |                    |
| Other Taxes and Assessments | 18,331,831 |                    |

| Capital Costs                                      |               |               | Calendar Year 2023 |
|--|---------------|---------------|--------------------|
|  | 2023 Incurred | 2023 Payments |                    |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                    |
| Capital Acquisitions                               |               |               |                    |
| Other Capital Costs                                |               |               |                    |
| Total Capital Expenditures                         |               |               |                    |

### 2023 Administrative Spending: Hennepin Health

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 7.7%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | 7.7%           |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | rect Health Care Expenses (Medical and Dental)  Calendar Year 202 |               |   |  |
|---|---|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits   | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 337,641   | 88,465        | 426,106   |  |
| Claim Processing                                | 1,331,203   | 10,716,607    | 12,047,810  |  |
| Detection and Prevention of Fraud               | 227,678   | 8,009         | 235,687   |  |
| Customer Service                                | 2,620,992   | 65,472        | 2,686,464   |  |
| Product Management and Marketing                | 764,406   | 345,078       | 1,109,484   |  |
| Underwriting                                    | 0   | 0             |   |  |
| Regulatory Compliance and<br>Government         | 2,241,142   | 377,025       | 2,618,167   |  |
| Lobbying  | 0   | 40,000        | 40,000  |  |
| Provider Relations and Contracting              | 1,299,287   | 197,267       | 1,496,554   |  |
| Quality Assurance and Utilization<br>Management | 2,789,711   | 1,918,944     | 4,708,655   |  |
| Wellness and Health Education                   | 227,135   | 51,899        | 279,034   |  |
| Research and Product Development                | 0   | 0             |   |  |
| Charitable Contributions                        | 0   | 0             |   |  |
| General Administration                          | 1,109,475   | 3,792,064     | 4,901,539   |  |
| Total Indirect Health Care Expenses             | 12,948,670  | 17,600,830    | 30,549,500  |  |

| Taxes and Assessments       |           | Calendar Year 2023 |
|-----------------------------|-----------|--------------------|
| MinnesotaCare Tax           | 2,567,029 |                    |
| Other Taxes and Assessments | 4,278,382 |                    |

| apital Costs Calendar Year                         |               |               | Calendar Year 20 |
|--|---------------|---------------|------------------|
|  | 2023 Incurred | 2023 Payments |                  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                  |
| Capital Acquisitions                               |               |               |                  |
| Other Capital Costs                                |               |               |                  |
| Total Capital Expenditures                         |               |               |                  |

### 2023 Administrative Spending: Humana Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 12.8%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 2.5%           |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 12.8%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | ect Health Care Expenses (Medical and Dental)  Calendar Year 2023 |               |   |  |
|---|---|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits   | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 538,020   | 320,513       | 858,533   |  |
| Claim Processing                                | 2,962,321   | 1,764,735     | 4,727,056   |  |
| Detection and Prevention of Fraud               | 1,608,569   | 958,268       | 2,566,837   |  |
| Customer Service                                | 2,472,940   | 1,473,198     | 3,946,138   |  |
| Product Management and Marketing                | 27,840,450  | 16,585,314    | 44,425,764  |  |
| Underwriting                                    | 30,465  | 18,149        | 48,614  |  |
| Regulatory Compliance and<br>Government         | 2,728,803   | 1,625,622     | 4,354,425   |  |
| Lobbying  | 0   | 0             |   |  |
| Provider Relations and Contracting              | 1,484,107   | 884,123       | 2,368,230   |  |
| Quality Assurance and Utilization<br>Management | 2,883,280   | 1,717,648     | 4,600,928   |  |
| Wellness and Health Education                   | 9,500,367   | 3,892,272     | 13,392,639  |  |
| Research and Product Development                | 2,120,757   | 1,263,393     | 3,384,150   |  |
| Charitable Contributions                        | 0   | 0             |   |  |
| General Administration                          | 17,181,386  | 10,237,505    | 27,418,891  |  |
| Total Indirect Health Care Expenses             | 71,351,465  | 40,740,740    | 112,092,205   |  |

| Taxes and Assessments       |         | Calendar Year 2023 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           |         |                    |
| Other Taxes and Assessments | 232,924 |                    |

| apital Costs Calendar Year 2                       |               |               |  |
|--|---------------|---------------|--|
|  | 2023 Incurred | 2023 Payments |  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |  |
| Capital Acquisitions                               |               |               |  |
| Other Capital Costs                                |               |               |  |
| Total Capital Expenditures                         |               |               |  |

### 2023 Administrative Spending: Humana Wisconsin Health Organization Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 10.6%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 10.6%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | rect Health Care Expenses (Medical and Dental)  Calendar Year 2023 |               |   |  |
|---|--|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits  | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 19,646   | 16,489        | 36,135  |  |
| Claim Processing                                | 143,022  | 120,041       | 263,063   |  |
| Detection and Prevention of Fraud               | 87,463   | 73,410        | 160,873   |  |
| Customer Service                                | 120,920  | 101,491       | 222,411   |  |
| Product Management and Marketing                | 827,927  | 694,897       | 1,522,824   |  |
| Underwriting                                    | 0  | 0             |   |  |
| Regulatory Compliance and<br>Government         | 147,761  | 124,019       | 271,780   |  |
| Lobbying  | 0  | 0             |   |  |
| Provider Relations and Contracting              | 77,981   | 65,452        | 143,433   |  |
| Quality Assurance and Utilization<br>Management | 114,187  | 95,839        | 210,026   |  |
| Wellness and Health Education                   | 487,030  | 282,754       | 769,784   |  |
| Research and Product Development                | 96,195   | 80,738        | 176,933   |  |
| Charitable Contributions                        | 0  | 0             |   |  |
| General Administration                          | 787,247  | 660,754       | 1,448,001   |  |
| Total Indirect Health Care Expenses             | 2,909,379  | 2,315,884     | 5,225,263   |  |

| Taxes and Assessments       |        | Calendar Year 2023 |
|-----------------------------|--------|--------------------|
| MinnesotaCare Tax           |        |                    |
| Other Taxes and Assessments | 23,417 |                    |

| apital Costs Calendar Year                         |               |               | Calendar Year 20 |
|--|---------------|---------------|------------------|
|  | 2023 Incurred | 2023 Payments |                  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                  |
| Capital Acquisitions                               |               |               |                  |
| Other Capital Costs                                |               |               |                  |
| Total Capital Expenditures                         |               |               |                  |

### 2023 Administrative Spending: Itasca Medical Care

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 8.3%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | 8.3%           |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| ct Health Care Expenses (Medical and Dental)  Calendar Year 2023 |                       |               |   |
|--|-----------------------|---------------|---|
| Indirect Expense Category  | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment   | 45,041                | 165,956       | 210,99  |
| Claim Processing   | 463,952               | 1,727,894     | 2,191,84  |
| Detection and Prevention of Fraud                                | 148,754               | 156,532       | 305,28  |
| Customer Service   | 221,574               | 77,485        | 299,05  |
| Product Management and Marketing                                 | 0                     | 16            | 1   |
| Underwriting   | 0                     | 0             |   |
| Regulatory Compliance and Government                             | 251,056               | 764,375       | 1,015,43  |
| Lobbying   | 0                     | 1,103         | 1,10  |
| Provider Relations and Contracting                               | 98,461                | 232,212       | 330,67  |
| Quality Assurance and Utilization<br>Management                  | 1,032,061             | 1,055,374     | 2,087,43  |
| Wellness and Health Education                                    | 0                     | 900           | 90  |
| Research and Product Development                                 | 0                     | 0             |   |
| Charitable Contributions   | 0                     | 2,000         | 2,00  |
| General Administration   | 218,570               | 288,434       | 507,00  |
| Total Indirect Health Care Expenses                              | 2,479,469             | 4,472,281     | 6,951,75  |

| Taxes and Assessments       |         | Calendar Year 2023 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           | 615,126 |                    |
| Other Taxes and Assessments |         |                    |

| apital Costs Calendar Year 2                       |               |               |  |
|--|---------------|---------------|--|
|  | 2023 Incurred | 2023 Payments |  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |  |
| Capital Acquisitions                               |               |               |  |
| Other Capital Costs                                |               |               |  |
| Total Capital Expenditures                         |               |               |  |

### 2023 Administrative Spending: Loyal American Life Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 18.0%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 18.1%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 18.0%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | rect Health Care Expenses (Medical and Dental) |               |   |
|---|--|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits                          | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 60,555   | 16,303        | 76,858  |
| Claim Processing                                | 20,942   | 42,252        | 63,194  |
| Detection and Prevention of Fraud               |  |               |   |
| Customer Service                                | 55,307   | 24,644        | 79,951  |
| Product Management and Marketing                | 86,348   | 98,345        | 184,693   |
| Underwriting                                    | 885  | 509           | 1,394   |
| Regulatory Compliance and<br>Government         |  |               |   |
| Lobbying  |  |               |   |
| Provider Relations and Contracting              |  |               |   |
| Quality Assurance and Utilization<br>Management |  |               |   |
| Wellness and Health Education                   |  |               |   |
| Research and Product Development                |  |               |   |
| Charitable Contributions                        |  |               |   |
| General Administration                          | 152,685  | 134,716       | 287,401   |
| Total Indirect Health Care Expenses             | 376,722  | 316,769       | 693,491   |

| Taxes and Assessments       |         | Calendar Year 2023 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           |         |                    |
| Other Taxes and Assessments | 157,936 |                    |

| apital Costs Calendar Year 2                       |               |               |  |
|--|---------------|---------------|--|
|  | 2023 Incurred | 2023 Payments |  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |  |
| Capital Acquisitions                               |               |               |  |
| Other Capital Costs                                |               |               |  |
| Total Capital Expenditures                         |               |               |  |

### 2023 Administrative Spending: Medica Health Plans

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 8.1%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | 6.7%           |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 10.6%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| direct Health Care Expenses (Medical and De     | Calendar Year 2023    |               |   |
|---|-----------------------|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 1,689,434             | 3,160,123     | 4,849,557   |
| Claim Processing                                | 3,571,198             | 4,291,124     | 7,862,322   |
| Detection and Prevention of Fraud               | 375,483               | 51,158        | 426,641   |
| Customer Service                                | 5,514,299             | 1,245,123     | 6,759,422   |
| Product Management and Marketing                | 7,918,152             | 18,128,458    | 26,046,610  |
| Underwriting                                    | 0                     | 0             |   |
| Regulatory Compliance and<br>Government         | 4,113,654             | 2,677,116     | 6,790,770   |
| Lobbying  | 188,010               | 115,199       | 303,209   |
| Provider Relations and Contracting              | 3,849,134             | 1,617,474     | 5,466,608   |
| Quality Assurance and Utilization<br>Management | 1,750,726             | 964,697       | 2,715,423   |
| Wellness and Health Education                   | 2,678,517             | 257,137       | 2,935,654   |
| Research and Product Development                | 610,500               | 532,371       | 1,142,871   |
| Charitable Contributions                        | 18,392                | 1,982         | 20,374  |
| General Administration                          | 17,012,680            | 31,186,508    | 48,199,188  |
| Total Indirect Health Care Expenses             | 49,290,179            | 64,228,470    | 113,518,649   |

| Taxes and Assessments       |            | Calendar Year 2023 |
|-----------------------------|------------|--------------------|
| MinnesotaCare Tax           | 0          |                    |
| Other Taxes and Assessments | 10,242,008 |                    |

| pital Costs Calendar Year                          |               |               | Calendar Year 2 |
|--|---------------|---------------|-----------------|
|  | 2023 Incurred | 2023 Payments |                 |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                 |
| Capital Acquisitions                               |               |               |                 |
| Other Capital Costs                                |               |               |                 |
| Total Capital Expenditures                         |               |               | ]               |

### 2023 Administrative Spending: Medica Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 8.5%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 8.4%           |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 19.0%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | rect Health Care Expenses (Medical and Dental) |               |   |
|---|--|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits                          | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 1,283,283                                      | 5,770,427     | 7,053,710   |
| Claim Processing                                | 2,377,355                                      | 8,645,670     | 11,023,025  |
| Detection and Prevention of Fraud               | 118,645  | 16,058        | 134,703   |
| Customer Service                                | 7,879,678                                      | 1,810,227     | 9,689,905   |
| Product Management and Marketing                | 3,217,311                                      | 36,459,230    | 39,676,541  |
| Underwriting                                    | 376,880  | 109,971       | 486,851   |
| Regulatory Compliance and<br>Government         | 2,257,873                                      | 1,367,206     | 3,625,079   |
| Lobbying  | 237,109  | 180,551       | 417,660   |
| Provider Relations and Contracting              | 4,547,030                                      | 1,192,447     | 5,739,477   |
| Quality Assurance and Utilization<br>Management | 3,231,139                                      | 1,659,234     | 4,890,373   |
| Wellness and Health Education                   | 1,269,053                                      | 88,537        | 1,357,590   |
| Research and Product Development                | 882,653  | 1,096,988     | 1,979,641   |
| Charitable Contributions                        | 39,488   | 4,280         | 43,768  |
| General Administration                          | 21,170,829                                     | 23,072,337    | 44,243,166  |
| Total Indirect Health Care Expenses             | 48,888,326                                     | 81,473,163    | 130,361,489   |

| Taxes and Assessments       |            | Calendar Year 2023 |
|-----------------------------|------------|--------------------|
| MinnesotaCare Tax           | 0          |                    |
| Other Taxes and Assessments | 28,847,852 |                    |

| apital Costs Calendar Year                         |               |               | Calendar Year 20 |
|--|---------------|---------------|------------------|
|  | 2023 Incurred | 2023 Payments |                  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                  |
| Capital Acquisitions                               |               |               |                  |
| Other Capital Costs                                |               |               |                  |
| Total Capital Expenditures                         |               |               | ]                |

### 2023 Administrative Spending: Medica Self Insured

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 5.0%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| direct Health Care Expenses (Medical and Dental) |                       |               | Calendar Year 2023                                  |
|--|-----------------------|---------------|---|
| Indirect Expense Category                        | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                           | 955,321               | 7,074,723     | 8,030,044   |
| Claim Processing                                 | 1,688,316             | 12,484,792    | 14,173,108  |
| Detection and Prevention of Fraud                | 48,738                | 6,425         | 55,163  |
| Customer Service                                 | 7,176,131             | 2,114,895     | 9,291,026   |
| Product Management and Marketing                 | 3,370,778             | 11,061,229    | 14,432,007  |
| Underwriting                                     | 1,207,286             | 352,832       | 1,560,118   |
| Regulatory Compliance and<br>Government          | 1,437,687             | 1,049,388     | 2,487,075   |
| Lobbying   | 149,456               | 110,950       | 260,406   |
| Provider Relations and Contracting               | 3,167,362             | 1,256,539     | 4,423,901   |
| Quality Assurance and Utilization<br>Management  | 3,713,777             | 1,995,805     | 5,709,582   |
| Wellness and Health Education                    | 1,528,314             | 92,076        | 1,620,390   |
| Research and Product Development                 | 652,414               | 1,581,732     | 2,234,146   |
| Charitable Contributions                         | 50,109                | 5,444         | 55,553  |
| General Administration                           | 13,503,635            | 14,322,499    | 27,826,134  |
| Total Indirect Health Care Expenses              | 38,649,324            | 53,509,329    | 92,158,653  |

| Taxes and Assessments       |            | Calendar Year 2023 |
|-----------------------------|------------|--------------------|
| MinnesotaCare Tax           | 0          |                    |
| Other Taxes and Assessments | -3,140,589 |                    |

| apital Costs Calendar Year                         |               |               | Calendar Year 20 |
|--|---------------|---------------|------------------|
|  | 2023 Incurred | 2023 Payments |                  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                  |
| Capital Acquisitions                               |               |               |                  |
| Other Capital Costs                                |               |               |                  |
| Total Capital Expenditures                         |               |               | ]                |

### 2023 Administrative Spending: Metropolitan Life Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 10.5%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 11.5%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | rect Health Care Expenses (Medical and Dental) Calendar Year 20 |               |   |  |
|---|---|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits   | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 82,881  | 85,352        | 168,233   |  |
| Claim Processing                                | 112,925   | 632,154       | 745,079   |  |
| Detection and Prevention of Fraud               | 3,325   | 0             | 3,325   |  |
| Customer Service                                | 139,599   | 227,766       | 367,365   |  |
| Product Management and Marketing                | 1,227,947   | 2,246,252     | 3,474,199   |  |
| Underwriting                                    | 112,379   | 12,584        | 124,963   |  |
| Regulatory Compliance and<br>Government         | 2,911   | 19,959        | 22,870  |  |
| Lobbying  | 0   | 0             |   |  |
| Provider Relations and Contracting              | 29,322  | 52,194        | 81,516  |  |
| Quality Assurance and Utilization<br>Management | 14,124  | 10,265        | 24,389  |  |
| Wellness and Health Education                   | 0   | 0             |   |  |
| Research and Product Development                | 0   | 0             |   |  |
| Charitable Contributions                        | 0   | 0             |   |  |
| General Administration                          | 24,421  | 2,016,743     | 2,041,164   |  |
| Total Indirect Health Care Expenses             | 1,749,834   | 5,303,269     | 7,053,103   |  |

| Taxes and Assessments       |         | Calendar Year 2023 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           |         |                    |
| Other Taxes and Assessments | 595,068 |                    |

| Capital Costs Calendar Ye                          |               |               | Calendar Year 2023 |
|--|---------------|---------------|--------------------|
|  | 2023 Incurred | 2023 Payments |                    |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                    |
| Capital Acquisitions                               |               |               |                    |
| Other Capital Costs                                |               |               |                    |
| Total Capital Expenditures                         |               |               |                    |

### 2023 Administrative Spending: MII Life Insurance, Incorporated

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 2.9%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 0.0%           |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | Calendar Year 2023    |               |   |
|---|-----------------------|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          |                       |               |   |
| Claim Processing                                |                       |               |   |
| Detection and Prevention of Fraud               |                       |               |   |
| Customer Service                                |                       |               |   |
| Product Management and Marketing                |                       |               |   |
| Underwriting                                    |                       |               |   |
| Regulatory Compliance and<br>Government         | 14,331                | 56,850        | 71,181  |
| Lobbying  |                       |               |   |
| Provider Relations and Contracting              |                       |               |   |
| Quality Assurance and Utilization<br>Management |                       |               |   |
| Wellness and Health Education                   |                       |               |   |
| Research and Product Development                |                       |               |   |
| Charitable Contributions                        |                       |               |   |
| General Administration                          | 118,745               | 126,528       | 245,273   |
| Total Indirect Health Care Expenses             | 133,076               | 183,378       | 316,454   |

| Taxes and Assessments       |       | Calendar Year 2023 |
|-----------------------------|-------|--------------------|
| MinnesotaCare Tax           |       |                    |
| Other Taxes and Assessments | 4,418 |                    |

| Calendar Year                                      |               |               | Calendar Year 202 |
|--|---------------|---------------|-------------------|
|  | 2023 Incurred | 2023 Payments |                   |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                   |
| Capital Acquisitions                               |               |               |                   |
| Other Capital Costs                                |               |               |                   |
| Total Capital Expenditures                         |               |               |                   |

# 2023 Administrative Spending: National Health Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 27.3%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 30.0%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 29.6%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | direct Health Care Expenses (Medical and Dental) Calendar Year 202 |               |   |  |
|---|--|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits  | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          |  |               |   |  |
| Claim Processing                                |  |               |   |  |
| Detection and Prevention of Fraud               |  |               |   |  |
| Customer Service                                |  |               |   |  |
| Product Management and Marketing                |  |               |   |  |
| Underwriting                                    |  |               |   |  |
| Regulatory Compliance and<br>Government         |  |               |   |  |
| Lobbying  |  |               |   |  |
| Provider Relations and Contracting              |  |               |   |  |
| Quality Assurance and Utilization<br>Management |  |               |   |  |
| Wellness and Health Education                   |  |               |   |  |
| Research and Product Development                |  |               |   |  |
| Charitable Contributions                        |  |               |   |  |
| General Administration                          | 1,006,968  | 1,522,128     | 2,529,096   |  |
| Total Indirect Health Care Expenses             | 1,006,968  | 1,522,128     | 2,529,096   |  |

| Taxes and Assessments       | Calendar Year 2023 |
|-----------------------------|--------------------|
| MinnesotaCare Tax           |                    |
| Other Taxes and Assessments |                    |

| Capital Costs Calendar Year                        |               |               | Calendar Year 202 |
|--|---------------|---------------|-------------------|
|  | 2023 Incurred | 2023 Payments |                   |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                   |
| Capital Acquisitions                               |               |               |                   |
| Other Capital Costs                                |               |               |                   |
| Total Capital Expenditures                         |               |               |                   |

### 2023 Administrative Spending: Omaha Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 7.6%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 7.6%           |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | rect Health Care Expenses (Medical and Dental)  Calendar Year 2023 |               |   |  |
|---|--|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits  | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 6,840  | 468           | 7,308   |  |
| Claim Processing                                | 13,092   | 16,799        | 29,891  |  |
| Detection and Prevention of Fraud               |  |               |   |  |
| Customer Service                                | 22,007   | 4,328         | 26,335  |  |
| Product Management and Marketing                | 59,348   | 54,516        | 113,864   |  |
| Underwriting                                    | 4,297  | 2,659         | 6,956   |  |
| Regulatory Compliance and<br>Government         |  |               |   |  |
| Lobbying  |  |               |   |  |
| Provider Relations and Contracting              |  |               |   |  |
| Quality Assurance and Utilization<br>Management | 5,751  | 7,862         | 13,613  |  |
| Wellness and Health Education                   |  |               |   |  |
| Research and Product Development                | 5,802  | 1,516         | 7,318   |  |
| Charitable Contributions                        |  |               |   |  |
| General Administration                          | 129,165  | 53,301        | 182,466   |  |
| Total Indirect Health Care Expenses             | 246,302  | 141,449       | 387,751   |  |

| Taxes and Assessments       |         | Calendar Year 2023 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           |         |                    |
| Other Taxes and Assessments | 114,820 |                    |

| apital Costs Calendar Year                         |               |               | Calendar Year 20 |
|--|---------------|---------------|------------------|
|  | 2023 Incurred | 2023 Payments |                  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                  |
| Capital Acquisitions                               |               |               |                  |
| Other Capital Costs                                |               |               |                  |
| Total Capital Expenditures                         |               |               |                  |

### 2023 Administrative Spending: Pan-American Life Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 16.8%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 17.6%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| ndirect Health Care Expenses (Medical and Dental) |                       |               | Calendar Year 2023                                  |
|---|-----------------------|---------------|---|
| Indirect Expense Category                         | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                            | 80,739                | 28,995        | 109,734   |
| Claim Processing                                  | 53,826                | 19,330        | 73,156  |
| Detection and Prevention of Fraud                 |                       |               |   |
| Customer Service                                  |                       |               |   |
| Product Management and Marketing                  |                       | 1,679,898     | 1,679,898   |
| Underwriting                                      |                       |               |   |
| Regulatory Compliance and<br>Government           |                       |               |   |
| Lobbying  |                       |               |   |
| Provider Relations and Contracting                |                       |               |   |
| Quality Assurance and Utilization<br>Management   |                       |               |   |
| Wellness and Health Education                     |                       |               |   |
| Research and Product Development                  |                       |               |   |
| Charitable Contributions                          |                       |               |   |
| General Administration                            |                       | 5,092         | 5,092   |
| Total Indirect Health Care Expenses               | 134,565               | 1,733,315     | 1,867,880   |

| Taxes and Assessments       |         | Calendar Year 2023 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           |         |                    |
| Other Taxes and Assessments | 325,610 |                    |

| Capital Costs Calendar Year                        |               |               | Calendar Year 202 |
|--|---------------|---------------|-------------------|
|  | 2023 Incurred | 2023 Payments |                   |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                   |
| Capital Acquisitions                               |               |               |                   |
| Other Capital Costs                                |               |               |                   |
| Total Capital Expenditures                         |               |               |                   |

### 2023 Administrative Spending: PreferredOne Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 12.3%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 14.8%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| ect Health Care Expenses (Medical and Dental)  Calendar Year 2023 |                       |               |   |
|---|-----------------------|---------------|---|
| Indirect Expense Category   | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment  | 226,187               | 153,959       | 380,146   |
| Claim Processing  | 366,298               | 249,329       | 615,627   |
| Detection and Prevention of Fraud                                 | 52,967                | 36,053        | 89,020  |
| Customer Service  | 333,857               | 227,247       | 561,104   |
| Product Management and Marketing                                  | 777,386               | 1,639,721     | 2,417,107   |
| Underwriting  | 283,459               | 192,943       | 476,402   |
| Regulatory Compliance and Government                              | 180,596               | 122,926       | 303,522   |
| Lobbying  | 5,974                 | 4,066         | 10,040  |
| Provider Relations and Contracting                                | 259,829               | 176,859       | 436,688   |
| Quality Assurance and Utilization<br>Management                   | 205,728               | 140,033       | 345,761   |
| Wellness and Health Education                                     | 65,583                | 167,549       | 233,132   |
| Research and Product Development                                  | 126,794               | 86,305        | 213,099   |
| Charitable Contributions  |                       |               |   |
| General Administration  | 452,908               | 308,282       | 761,190   |
| Total Indirect Health Care Expenses                               | 3,337,566             | 3,505,272     | 6,842,838   |

| Taxes and Assessments       |           | Calendar Year 2023 |
|-----------------------------|-----------|--------------------|
| MinnesotaCare Tax           | 1,302,640 |                    |
| Other Taxes and Assessments | 1,147,266 |                    |

| Capital Costs                                      |               |               | Calendar Year 2023 |
|--|---------------|---------------|--------------------|
|  | 2023 Incurred | 2023 Payments |                    |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                    |
| Capital Acquisitions                               |               |               |                    |
| Other Capital Costs                                |               |               |                    |
| Total Capital Expenditures                         |               |               |                    |

### 2023 Administrative Spending: PrimeWest Health

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 7.1%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | 7.1%           |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| irect Health Care Expenses (Medical and Dental)  Calendar Year 2023 |                       |               |   |
|---|-----------------------|---------------|---|
| Indirect Expense Category   | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment  | 1,091,363             | 72,034        | 1,163,397   |
| Claim Processing  | 2,458,057             | 4,000,957     | 6,459,014   |
| Detection and Prevention of Fraud                                   | 1,094,583             | 1,374,602     | 2,469,185   |
| Customer Service  | 685,161               | 1,295,144     | 1,980,305   |
| Product Management and Marketing                                    | 92,867                | 3,133,666     | 3,226,533   |
| Underwriting  | 0                     | 0             |   |
| Regulatory Compliance and<br>Government                             | 763,063               | 1,115,736     | 1,878,799   |
| Lobbying  | 0                     | 0             |   |
| Provider Relations and Contracting                                  | 2,253,987             | 1,369,207     | 3,623,194   |
| Quality Assurance and Utilization<br>Management                     | 2,731,725             | 2,074,892     | 4,806,617   |
| Wellness and Health Education                                       | 1,711,896             | 1,270,992     | 2,982,888   |
| Research and Product Development                                    | 0                     | 0             |   |
| Charitable Contributions  | 0                     | 0             |   |
| General Administration  | 1,940,304             | 2,270,748     | 4,211,052   |
| Total Indirect Health Care Expenses                                 | 14,823,006            | 17,977,978    | 32,800,984  |

| Taxes and Assessments       |           | Calendar Year 2023 |
|-----------------------------|-----------|--------------------|
| MinnesotaCare Tax           | 2,993,027 |                    |
| Other Taxes and Assessments |           |                    |

| apital Costs                                    |               |               |  |
|---|---------------|---------------|--|
|   | 2023 Incurred | 2023 Payments |  |
| Capital Costs on Behalf of a Hospital or Clinic | 0             | 0             |  |
| Capital Acquisitions                            | 103,624       | 103,624       |  |
| Other Capital Costs                             | 0             | 0             |  |
| Total Capital Expenditures                      | 103,624       | 103,624       |  |

### 2023 Administrative Spending: Principal Life Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 20.5%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 21.9%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 0.0%           |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | irect Health Care Expenses (Medical and Dental) Calendar Year 2023 |               |   |  |
|---|--|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits  | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 73,734   | 80,092        | 153,826   |  |
| Claim Processing                                | 421,957  | 458,342       | 880,299   |  |
| Detection and Prevention of Fraud               | 0  | 0             |   |  |
| Customer Service                                | 9,474  | 10,290        | 19,764  |  |
| Product Management and Marketing                | 893,766  | 970,835       | 1,864,601   |  |
| Underwriting                                    | 0  | 0             |   |  |
| Regulatory Compliance and<br>Government         | 8,052  | 8,747         | 16,799  |  |
| Lobbying  | 0  | 0             |   |  |
| Provider Relations and Contracting              | 27,394   | 29,756        | 57,150  |  |
| Quality Assurance and Utilization<br>Management | 31,657   | 34,386        | 66,043  |  |
| Wellness and Health Education                   | 0  | 0             |   |  |
| Research and Product Development                | 11,131   | 12,091        | 23,222  |  |
| Charitable Contributions                        | 0  | 0             |   |  |
| General Administration                          | 206,045  | 223,812       | 429,857   |  |
| Total Indirect Health Care Expenses             | 1,683,210  | 1,828,351     | 3,511,561   |  |

| Taxes and Assessments       |         | Calendar Year 2023 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           | 0       |                    |
| Other Taxes and Assessments | 368,881 |                    |

| apital Costs Calenda                               |               |               | Calendar Year 20 |
|--|---------------|---------------|------------------|
|  | 2023 Incurred | 2023 Payments |                  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                  |
| Capital Acquisitions                               |               |               |                  |
| Other Capital Costs                                |               |               |                  |
| Total Capital Expenditures                         |               |               | ]                |

### 2023 Administrative Spending: QBE Insurance Corporation

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 10.6%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | direct Health Care Expenses (Medical and Dental) |               |   |
|---|--|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits                            | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          |  |               |   |
| Claim Processing                                |  |               |   |
| Detection and Prevention of Fraud               |  |               |   |
| Customer Service                                |  |               |   |
| Product Management and Marketing                |  | 362,737       | 362,737   |
| Underwriting                                    |  |               |   |
| Regulatory Compliance and<br>Government         |  |               |   |
| Lobbying  |  |               |   |
| Provider Relations and Contracting              |  |               |   |
| Quality Assurance and Utilization<br>Management |  |               |   |
| Wellness and Health Education                   |  |               |   |
| Research and Product Development                |  |               |   |
| Charitable Contributions                        |  |               |   |
| General Administration                          | 644,819  | 98,918        | 743,737   |
| Total Indirect Health Care Expenses             | 644,819  | 461,655       | 1,106,474   |

| Taxes and Assessments       |         | Calendar Year 2023 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           |         |                    |
| Other Taxes and Assessments | 291,369 |                    |

| Capital Costs Calendar Year 2                      |               |               |  |
|--|---------------|---------------|--|
|  | 2023 Incurred | 2023 Payments |  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |  |
| Capital Acquisitions                               |               |               |  |
| Other Capital Costs                                |               |               |  |
| Total Capital Expenditures                         |               |               |  |

### 2023 Administrative Spending: Quartz Health Plan MN Corporation

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 7.9%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 9.8%           |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 7.2%           |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| direct Health Care Expenses (Medical and De     | ct Health Care Expenses (Medical and Dental) |               |   |
|---|--|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits                        | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 51,431                                       | 91,489        | 142,920   |
| Claim Processing                                | 129,885                                      | 83,409        | 213,294   |
| Detection and Prevention of Fraud               |  |               |   |
| Customer Service                                | 89,225                                       | 16,282        | 105,507   |
| Product Management and Marketing                | 95,931                                       | 756,579       | 852,510   |
| Underwriting                                    | 37,245                                       | 37,402        | 74,647  |
| Regulatory Compliance and Government            | 32,996                                       | 42,194        | 75,190  |
| Lobbying  |  | 2,055         | 2,055   |
| Provider Relations and Contracting              | 34,794                                       | 68,971        | 103,765   |
| Quality Assurance and Utilization<br>Management | 181,612                                      | 332,659       | 514,271   |
| Wellness and Health Education                   | 14,390                                       | 117,556       | 131,946   |
| Research and Product Development                | 20,655                                       | 64,112        | 84,767  |
| Charitable Contributions                        |  | 3,732         | 3,732   |
| General Administration                          | 674,562                                      | 417,294       | 1,091,856   |
| Total Indirect Health Care Expenses             | 1,362,726                                    | 2,033,734     | 3,396,460   |

| Taxes and Assessments       |         | Calendar Year 2023 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           |         |                    |
| Other Taxes and Assessments | 124,586 |                    |

| Capital Costs Calendar Ye                          |               |               | Calendar Year 2023 |
|--|---------------|---------------|--------------------|
|  | 2023 Incurred | 2023 Payments |                    |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                    |
| Capital Acquisitions                               |               |               |                    |
| Other Capital Costs                                |               |               |                    |
| Total Capital Expenditures                         |               |               |                    |

### 2023 Administrative Spending: ReliaStar Life Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 29.7%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 35.9%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 1.4%           |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | rect Health Care Expenses (Medical and Dental)  Calendar Year 2023 |               |   |  |
|---|--|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits  | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 84,925   | 28,845        | 113,770   |  |
| Claim Processing                                | 57,452   | 19,662        | 77,114  |  |
| Detection and Prevention of Fraud               | 6,384  | 2,185         | 8,569   |  |
| Customer Service                                | 95,870   | 16,110        | 111,980   |  |
| Product Management and Marketing                | 215,881  | 46,236        | 262,117   |  |
| Underwriting                                    | 90,574   | 10,337        | 100,911   |  |
| Regulatory Compliance and<br>Government         | 6,792  | 3,181         | 9,973   |  |
| Lobbying  | 604  | 1,399         | 2,003   |  |
| Provider Relations and Contracting              | 0  | 0             |   |  |
| Quality Assurance and Utilization<br>Management | 0  | 0             |   |  |
| Wellness and Health Education                   | 0  | 0             |   |  |
| Research and Product Development                | 43,689   | 24,620        | 68,309  |  |
| Charitable Contributions                        | 2,485  | 7,834         | 10,319  |  |
| General Administration                          | 462,384  | 1,329,744     | 1,792,128   |  |
| Total Indirect Health Care Expenses             | 1,067,040  | 1,490,153     | 2,557,193   |  |

| Taxes and Assessments       |        | Calendar Year 2023 |
|-----------------------------|--------|--------------------|
| MinnesotaCare Tax           |        |                    |
| Other Taxes and Assessments | 23,936 |                    |

| apital Costs Calendar Year                         |               |               | Calendar Year 20 |
|--|---------------|---------------|------------------|
|  | 2023 Incurred | 2023 Payments |                  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                  |
| Capital Acquisitions                               |               |               |                  |
| Other Capital Costs                                |               |               |                  |
| Total Capital Expenditures                         |               |               |                  |

# 2023 Administrative Spending: Renaissance Life & Health Insurance Company of America

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 42.1%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 42.3%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 26.1%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | rect Health Care Expenses (Medical and Dental)  Calendar Year 2023 |               |   |  |
|---|--|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits  | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 76,413   | 26,794        | 103,207   |  |
| Claim Processing                                | 58,056   | 53            | 58,109  |  |
| Detection and Prevention of Fraud               | 8,708  | 8             | 8,716   |  |
| Customer Service                                | 255,397  | 69,993        | 325,390   |  |
| Product Management and Marketing                | 200,294  | 176,836       | 377,130   |  |
| Underwriting                                    | 30,051   | 30            | 30,081  |  |
| Regulatory Compliance and<br>Government         |  | 246,779       | 246,779   |  |
| Lobbying  |  |               |   |  |
| Provider Relations and Contracting              | 4,022  | 1,410         | 5,432   |  |
| Quality Assurance and Utilization<br>Management | 5,806  | 5             | 5,811   |  |
| Wellness and Health Education                   |  |               |   |  |
| Research and Product Development                |  |               |   |  |
| Charitable Contributions                        |  | 1,511         | 1,511   |  |
| General Administration                          | 363,152  | 624,840       | 987,992   |  |
| Total Indirect Health Care Expenses             | 1,001,899  | 1,148,259     | 2,150,158   |  |

| Taxes and Assessments       |        | Calendar Year 2023 |
|-----------------------------|--------|--------------------|
| MinnesotaCare Tax           |        |                    |
| Other Taxes and Assessments | 98,352 |                    |

| apital Costs Calendar Year 2                       |               |               |  |
|--|---------------|---------------|--|
|  | 2023 Incurred | 2023 Payments |  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |  |
| Capital Acquisitions                               |               |               |  |
| Other Capital Costs                                |               |               |  |
| Total Capital Expenditures                         |               |               |  |

### 2023 Administrative Spending: Sanford Health Plan of Minnesota

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 10.7%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 7.4%           |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 22.4%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | ect Health Care Expenses (Medical and Dental)  Calendar Year 2023 |               |   |  |
|---|---|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits   | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 24,720  | 43,294        | 68,014  |  |
| Claim Processing                                | 23,991  | 188,854       | 212,845   |  |
| Detection and Prevention of Fraud               | 0   | 0             |   |  |
| Customer Service                                | 96,885  | 4,253         | 101,138   |  |
| Product Management and Marketing                | 136,549   | 843,905       | 980,454   |  |
| Underwriting                                    | 5,298   | 0             | 5,298   |  |
| Regulatory Compliance and<br>Government         | 13,880  | 69,661        | 83,541  |  |
| Lobbying  | 0   | 0             |   |  |
| Provider Relations and Contracting              | 57,261  | 25,920        | 83,181  |  |
| Quality Assurance and Utilization<br>Management | 114,406   | -12,522       | 101,884   |  |
| Wellness and Health Education                   | 9,446   | 3,367         | 12,813  |  |
| Research and Product Development                | 46,724  | 25,668        | 72,392  |  |
| Charitable Contributions                        | 0   | 0             |   |  |
| General Administration                          | 231,600   | 1,202,466     | 1,434,066   |  |
| Total Indirect Health Care Expenses             | 760,760   | 2,394,866     | 3,155,626   |  |

| Taxes and Assessments       |         | Calendar Year 2023 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           | 0       |                    |
| Other Taxes and Assessments | 365,851 |                    |

| pital Costs Calendar Yea                           |               |               |  |
|--|---------------|---------------|--|
|  | 2023 Incurred | 2023 Payments |  |
| Capital Costs on Behalf of a Hospital or<br>Clinic | 0             | 0             |  |
| Capital Acquisitions                               | 0             | 0             |  |
| Other Capital Costs                                | 0             | 0             |  |
| Total Capital Expenditures                         |               |               |  |

### 2023 Administrative Spending: Sierra Health and Life Insurance Company, Inc.

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 10.3%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 10.3%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | ect Health Care Expenses (Medical and Dental)  Calendar Year 2023 |               |   |  |
|---|---|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits   | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 707,385   | 656,150       | 1,363,535   |  |
| Claim Processing                                | 3,328,334   | 3,087,267     | 6,415,601   |  |
| Detection and Prevention of Fraud               | 875,942   | 812,499       | 1,688,441   |  |
| Customer Service                                | 2,454,254   | 2,276,494     | 4,730,748   |  |
| Product Management and Marketing                | 2,696,502   | 2,501,197     | 5,197,699   |  |
| Underwriting                                    | 98,633  | 91,489        | 190,122   |  |
| Regulatory Compliance and<br>Government         | 15,740  | 14,600        | 30,340  |  |
| Lobbying  |   |               |   |  |
| Provider Relations and Contracting              | 3,241,658   | 3,006,867     | 6,248,525   |  |
| Quality Assurance and Utilization<br>Management | 2,194,802   | 2,035,834     | 4,230,636   |  |
| Wellness and Health Education                   |   |               |   |  |
| Research and Product Development                | 1,072,579   | 994,893       | 2,067,472   |  |
| Charitable Contributions                        |   |               |   |  |
| General Administration                          | 2,529,426   | 2,346,221     | 4,875,647   |  |
| Total Indirect Health Care Expenses             | 19,215,255  | 17,823,511    | 37,038,766  |  |

| Taxes and Assessments       | Calendar Year 2023 |
|-----------------------------|--------------------|
| MinnesotaCare Tax           |                    |
| Other Taxes and Assessments |                    |

| apital Costs Calendar Year 2                       |               |               |  |
|--|---------------|---------------|--|
|  | 2023 Incurred | 2023 Payments |  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |  |
| Capital Acquisitions                               |               |               |  |
| Other Capital Costs                                |               |               |  |
| Total Capital Expenditures                         |               |               |  |

### 2023 Administrative Spending: SilverScript Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 17.2%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 17.2%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | irect Health Care Expenses (Medical and Dental) Calendar Year 2023 |               |   |  |
|---|--|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits  | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          |  |               |   |  |
| Claim Processing                                |  |               |   |  |
| Detection and Prevention of Fraud               |  |               |   |  |
| Customer Service                                |  |               |   |  |
| Product Management and Marketing                |  |               |   |  |
| Underwriting                                    |  |               |   |  |
| Regulatory Compliance and<br>Government         |  |               |   |  |
| Lobbying  |  |               |   |  |
| Provider Relations and Contracting              |  |               |   |  |
| Quality Assurance and Utilization<br>Management |  |               |   |  |
| Wellness and Health Education                   |  |               |   |  |
| Research and Product Development                |  |               |   |  |
| Charitable Contributions                        |  |               |   |  |
| General Administration                          | 988,215  | 3,596,708     | 4,584,923   |  |
| Total Indirect Health Care Expenses             | 988,215  | 3,596,708     | 4,584,923   |  |

| Taxes and Assessments       |         | Calendar Year 2023 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           |         |                    |
| Other Taxes and Assessments | 202,949 |                    |

| Capital Costs Calendar Year 2                      |               |               |  |
|--|---------------|---------------|--|
|  | 2023 Incurred | 2023 Payments |  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |  |
| Capital Acquisitions                               |               |               |  |
| Other Capital Costs                                |               |               |  |
| Total Capital Expenditures                         |               |               |  |

### 2023 Administrative Spending: South Country Health Alliance

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 8.4%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | 8.4%           |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | ect Health Care Expenses (Medical and Dental) Calendar Year 2023 |               |   |  |
|---|--|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits  | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 474,356  | 361,383       | 835,739   |  |
| Claim Processing                                |  | 5,384,271     | 5,384,271   |  |
| Detection and Prevention of Fraud               | 371,044  | 145,151       | 516,195   |  |
| Customer Service                                | 607,950  | 183,685       | 791,635   |  |
| Product Management and Marketing                | 948,713  | 232,092       | 1,180,805   |  |
| Underwriting                                    |  |               |   |  |
| Regulatory Compliance and Government            | 787,057  | 727,242       | 1,514,299   |  |
| Lobbying  |  |               |   |  |
| Provider Relations and Contracting              | 609,511  | 339,257       | 948,768   |  |
| Quality Assurance and Utilization<br>Management | 2,560,002  | 125,690       | 2,685,692   |  |
| Wellness and Health Education                   |  | 75,033        | 75,033  |  |
| Research and Product Development                |  |               |   |  |
| Charitable Contributions                        |  |               |   |  |
| General Administration                          | 2,759,857  | 4,102,219     | 6,862,076   |  |
| Total Indirect Health Care Expenses             | 9,118,490  | 11,676,023    | 20,794,513  |  |

| Taxes and Assessments       |        | Calendar Year 2023 |
|-----------------------------|--------|--------------------|
| MinnesotaCare Tax           |        |                    |
| Other Taxes and Assessments | 21,500 |                    |

| apital Costs Calendar Year                         |               |               |   |
|--|---------------|---------------|---|
|  | 2023 Incurred | 2023 Payments |   |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |   |
| Capital Acquisitions                               |               |               |   |
| Other Capital Costs                                |               |               |   |
| Total Capital Expenditures                         |               |               | ] |

### 2023 Administrative Spending: Standard Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 17.8%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 17.8%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | rect Health Care Expenses (Medical and Dental)  Calendar Year 2023 |               |   |  |
|---|--|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits  | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 17,064   | 14,891        | 31,955  |  |
| Claim Processing                                | 67,532   | 58,932        | 126,464   |  |
| Detection and Prevention of Fraud               | 4,357  | 3,802         | 8,159   |  |
| Customer Service                                | 17,067   | 14,891        | 31,958  |  |
| Product Management and Marketing                | 17,067   | 14,891        | 31,958  |  |
| Underwriting                                    | 44,476   | 38,813        | 83,289  |  |
| Regulatory Compliance and<br>Government         | 17,064   | 14,891        | 31,955  |  |
| Lobbying  | 2,542  | 2,218         | 4,760   |  |
| Provider Relations and Contracting              | 21,784   | 19,010        | 40,794  |  |
| Quality Assurance and Utilization<br>Management | 4,357  | 3,802         | 8,159   |  |
| Wellness and Health Education                   | 4,357  | 3,802         | 8,159   |  |
| Research and Product Development                | 2,542  | 2,218         | 4,760   |  |
| Charitable Contributions                        | 2,542  | 2,218         | 4,760   |  |
| General Administration                          | 68,071   | 59,408        | 127,479   |  |
| Total Indirect Health Care Expenses             | 290,822  | 253,787       | 544,609   |  |

| Taxes and Assessments       |        | Calendar Year 2023 |
|-----------------------------|--------|--------------------|
| MinnesotaCare Tax           |        |                    |
| Other Taxes and Assessments | 68,191 |                    |

| apital Costs Calendar Year 2                       |               |               |  |
|--|---------------|---------------|--|
|  | 2023 Incurred | 2023 Payments |  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |  |
| Capital Acquisitions                               |               |               |  |
| Other Capital Costs                                |               |               |  |
| Total Capital Expenditures                         |               |               |  |

### 2023 Administrative Spending: Starmount Life Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 42.7%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 42.7%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | Calendar Year 2023    |               |   |
|---|-----------------------|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 81,822                | 1,500         | 83,322  |
| Claim Processing                                | 52,487                | 5,001         | 57,488  |
| Detection and Prevention of Fraud               | 922                   | 17            | 939   |
| Customer Service                                | 120,608               | 7,972         | 128,580   |
| Product Management and Marketing                | 1,025,821             | 182,639       | 1,208,460   |
| Underwriting                                    | 59,491                | 1,090         | 60,581  |
| Regulatory Compliance and<br>Government         | 7,763                 | 5,175         | 12,938  |
| Lobbying  | 3,089                 | 57            | 3,146   |
| Provider Relations and Contracting              | 96,155                | 134,987       | 231,142   |
| Quality Assurance and Utilization<br>Management | 0                     | 9,062         | 9,062   |
| Wellness and Health Education                   | 0                     | 0             |   |
| Research and Product Development                | 16,216                | 297           | 16,513  |
| Charitable Contributions                        | 1,422                 | 8,056         | 9,478   |
| General Administration                          | 408,898               | 331,859       | 740,757   |
| Total Indirect Health Care Expenses             | 1,874,694             | 687,712       | 2,562,406   |

| Taxes and Assessments       | Calendar Year 2023 |
|-----------------------------|--------------------|
| MinnesotaCare Tax           |                    |
| Other Taxes and Assessments |                    |

| apital Costs Calendar Year                         |               |               |  |
|--|---------------|---------------|--|
|  | 2023 Incurred | 2023 Payments |  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |  |
| Capital Acquisitions                               |               |               |  |
| Other Capital Costs                                |               |               |  |
| Total Capital Expenditures                         |               |               |  |

### 2023 Administrative Spending: State Farm Mutual Automobile Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 12.9%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 7.1%           |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 21.0%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| direct Health Care Expenses (Medical and Dental)  Calendar Yo |                       |               |   |
|---|-----------------------|---------------|---|
| Indirect Expense Category                                     | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment  | 65,919                | 9,591         | 75,510  |
| Claim Processing  | 248,324               | 441,466       | 689,790   |
| Detection and Prevention of Fraud                             | 13,070                | 23,235        | 36,305  |
| Customer Service  | 19,227                | 0             | 19,227  |
| Product Management and Marketing                              | 34,608                | 777,368       | 811,976   |
| Underwriting  | 3,846                 | 2,457         | 6,303   |
| Regulatory Compliance and<br>Government                       | 38,453                | 16,773        | 55,226  |
| Lobbying  | 0                     | 0             |   |
| Provider Relations and Contracting                            | 8,239                 | 0             | 8,239   |
| Quality Assurance and Utilization<br>Management               | 19,227                | 8,053         | 27,280  |
| Wellness and Health Education                                 | 2,747                 | 0             | 2,747   |
| Research and Product Development                              | 27,467                | 8,053         | 35,520  |
| Charitable Contributions                                      | 0                     | 0             |   |
| General Administration  | 54,933                | 34,970        | 89,903  |
| Total Indirect Health Care Expenses                           | 536,060               | 1,321,966     | 1,858,026   |

| Taxes and Assessments       |         | Calendar Year 2023 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           | 0       |                    |
| Other Taxes and Assessments | 300,104 |                    |

| Capital Costs Calendar Year                        |               |               | Calendar Year 202 |
|--|---------------|---------------|-------------------|
|  | 2023 Incurred | 2023 Payments |                   |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                   |
| Capital Acquisitions                               |               |               |                   |
| Other Capital Costs                                |               |               |                   |
| Total Capital Expenditures                         |               |               |                   |

### 2023 Administrative Spending: Sun Life Assurance Company of Canada

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 11.8%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 26.4%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | rect Health Care Expenses (Medical and Dental)  Calendar Year 2023 |               |   |  |
|---|--|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits  | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 46,320   | 22,764        | 69,084  |  |
| Claim Processing                                | 227,814  | 112,326       | 340,140   |  |
| Detection and Prevention of Fraud               | 0  | 0             |   |  |
| Customer Service                                | 15,519   | 6,258         | 21,777  |  |
| Product Management and Marketing                | 29,618   | 18,389        | 48,007  |  |
| Underwriting                                    | 142,724  | 17,054        | 159,778   |  |
| Regulatory Compliance and<br>Government         | 5,369  | 283           | 5,652   |  |
| Lobbying  | 0  | 0             |   |  |
| Provider Relations and Contracting              | 0  | 0             |   |  |
| Quality Assurance and Utilization<br>Management | 0  | 0             |   |  |
| Wellness and Health Education                   | 0  | 0             |   |  |
| Research and Product Development                | 20,923   | 0             | 20,923  |  |
| Charitable Contributions                        | 0  | 0             |   |  |
| General Administration                          | 1,227,817  | 510,540       | 1,738,357   |  |
| Total Indirect Health Care Expenses             | 1,716,104  | 687,614       | 2,403,718   |  |

| Taxes and Assessments       |       | Calendar Year 2023 |
|-----------------------------|-------|--------------------|
| MinnesotaCare Tax           |       |                    |
| Other Taxes and Assessments | 4,000 |                    |

| Capital Costs Calendar Yea                         |               |               | Calendar Year 2023 |
|--|---------------|---------------|--------------------|
|  | 2023 Incurred | 2023 Payments |                    |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                    |
| Capital Acquisitions                               |               |               |                    |
| Other Capital Costs                                |               |               |                    |
| Total Capital Expenditures                         |               |               |                    |

### 2023 Administrative Spending: Symetra Life Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 51.3%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | Not Applicable |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | ntal)                 |               | Calendar Year 2023                                  |
|---|-----------------------|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 35,979                | 2,163         | 38,142  |
| Claim Processing                                | 13,336                | 802           | 14,138  |
| Detection and Prevention of Fraud               | 466                   | 28            | 494   |
| Customer Service                                | 2,301                 | 138           | 2,439   |
| Product Management and Marketing                | 130,170               | 436,688       | 566,858   |
| Underwriting                                    | 28,364                | 1,706         | 30,070  |
| Regulatory Compliance and<br>Government         | 7,870                 | 473           | 8,343   |
| Lobbying  | 0                     | 0             |   |
| Provider Relations and Contracting              | 0                     | 0             |   |
| Quality Assurance and Utilization<br>Management | 0                     | 0             |   |
| Wellness and Health Education                   | 0                     | 0             |   |
| Research and Product Development                | 0                     | 0             |   |
| Charitable Contributions                        | 0                     | 0             |   |
| General Administration                          | 332,797               | 34,753        | 367,550   |
| Total Indirect Health Care Expenses             | 551,283               | 476,751       | 1,028,034   |

| Taxes and Assessments       |         | Calendar Year 2023 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           |         |                    |
| Other Taxes and Assessments | 103,239 |                    |

| apital Costs                                       |               |               | Calendar Year 20 |
|--|---------------|---------------|------------------|
|  | 2023 Incurred | 2023 Payments |                  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                  |
| Capital Acquisitions                               |               |               |                  |
| Other Capital Costs                                |               |               |                  |
| Total Capital Expenditures                         |               |               |                  |

### 2023 Administrative Spending: UCare Health, Inc.

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 8.1%           |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 0.3%           |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 11.4%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | ntal)                 |               | Calendar Year 2023                                  |
|---|-----------------------|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 63,889                | 143,037       | 206,926   |
| Claim Processing                                | 148,210               | 164,933       | 313,143   |
| Detection and Prevention of Fraud               | 12,396                | 27,753        | 40,149  |
| Customer Service                                | 259,944               | 581,967       | 841,911   |
| Product Management and Marketing                | 101,937               | 228,218       | 330,155   |
| Underwriting                                    | 6,675                 | 14,944        | 21,619  |
| Regulatory Compliance and<br>Government         | 42,434                | 95,002        | 137,436   |
| Lobbying  | 0                     | 0             |   |
| Provider Relations and Contracting              | 84,533                | 186,581       | 271,114   |
| Quality Assurance and Utilization<br>Management | 236,696               | 360,561       | 597,257   |
| Wellness and Health Education                   | 7,351                 | 16,224        | 23,575  |
| Research and Product Development                | 1,838                 | 4,056         | 5,894   |
| Charitable Contributions                        | 0                     | 0             |   |
| General Administration                          | 170,689               | 382,252       | 552,941   |
| Total Indirect Health Care Expenses             | 1,136,592             | 2,205,528     | 3,342,120   |

| Taxes and Assessments       |         | Calendar Year 2023 |
|-----------------------------|---------|--------------------|
| MinnesotaCare Tax           |         |                    |
| Other Taxes and Assessments | 160,479 |                    |

| Capital Costs                                      |               |               | Calendar Year 2023 |
|--|---------------|---------------|--------------------|
|  | 2023 Incurred | 2023 Payments |                    |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                    |
| Capital Acquisitions                               |               |               |                    |
| Other Capital Costs                                |               |               |                    |
| Total Capital Expenditures                         |               |               |                    |

### 2023 Administrative Spending: UCare Minnesota

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 8.1%  |
|--|-------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 11.7% |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | 7.4%  |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 9.9%  |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | ntal)                 |               | Calendar Year 2023                                  |
|---|-----------------------|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 11,132,422            | 11,295,055    | 22,427,477  |
| Claim Processing                                | 31,587,803            | 32,918,021    | 64,505,824  |
| Detection and Prevention of Fraud               | 2,123,237             | 1,046,384     | 3,169,621   |
| Customer Service                                | 47,854,221            | 21,527,071    | 69,381,292  |
| Product Management and Marketing                | 21,625,410            | 50,602,730    | 72,228,140  |
| Underwriting                                    | 1,973,800             | 529,906       | 2,503,706   |
| Regulatory Compliance and<br>Government         | 8,217,073             | 3,715,596     | 11,932,669  |
| Lobbying  | 228,483               | 552,372       | 780,855   |
| Provider Relations and Contracting              | 14,299,787            | 46,881,808    | 61,181,595  |
| Quality Assurance and Utilization<br>Management | 84,023,464            | 44,079,164    | 128,102,628   |
| Wellness and Health Education                   | 1,460,793             | 6,937,486     | 8,398,279   |
| Research and Product Development                | 124,333               | 115,150       | 239,483   |
| Charitable Contributions                        | 0                     | 168,085       | 168,085   |
| General Administration                          | 23,909,621            | 27,194,627    | 51,104,248  |
| Total Indirect Health Care Expenses             | 248,560,447           | 247,563,455   | 496,123,902   |

| Taxes and Assessments       |            | Calendar Year 2023 |
|-----------------------------|------------|--------------------|
| MinnesotaCare Tax           |            |                    |
| Other Taxes and Assessments | 68,761,664 |                    |

| apital Costs                                       |               |               |
|--|---------------|---------------|
|  | 2023 Incurred | 2023 Payments |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |
| Capital Acquisitions                               | 7,439,132     | 7,660,354     |
| Other Capital Costs                                |               |               |
| Total Capital Expenditures                         | 7,439,132     | 7,660,354     |

### 2023 Administrative Spending: United Healthcare of Illinois, Inc.

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 9.1%  |
|--|-------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 17.9% |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | 8.8%  |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 12.6% |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | Calendar Year 2023    |               |   |
|---|-----------------------|---------------|---|
| Indirect Expense Category                       | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                          | 229,848               | 218,377       | 448,225   |
| Claim Processing                                | 1,296,466             | 1,231,761     | 2,528,227   |
| Detection and Prevention of Fraud               | 366,683               | 348,383       | 715,066   |
| Customer Service                                | 1,488,852             | 1,414,546     | 2,903,398   |
| Product Management and Marketing                | 1,845,318             | 1,753,221     | 3,598,539   |
| Underwriting                                    | 64,821                | 61,586        | 126,407   |
| Regulatory Compliance and<br>Government         | 38,288                | 36,378        | 74,666  |
| Lobbying  | 0                     | 0             |   |
| Provider Relations and Contracting              | 1,184,205             | 1,125,103     | 2,309,308   |
| Quality Assurance and Utilization<br>Management | 1,370,309             | 1,301,919     | 2,672,228   |
| Wellness and Health Education                   | 67,045                | 63,699        | 130,744   |
| Research and Product Development                | 470,234               | 446,766       | 917,000   |
| Charitable Contributions                        | 0                     | 0             |   |
| General Administration                          | 1,148,579             | 1,091,260     | 2,239,839   |
| Total Indirect Health Care Expenses             | 9,570,648             | 9,092,999     | 18,663,647  |

| Taxes and Assessments       |           | Calendar Year 2023 |
|-----------------------------|-----------|--------------------|
| MinnesotaCare Tax           |           |                    |
| Other Taxes and Assessments | 3,848,313 |                    |

| Capital Costs Calendar Year                        |               |               | Calendar Year 20 |
|--|---------------|---------------|------------------|
|  | 2023 Incurred | 2023 Payments |                  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                  |
| Capital Acquisitions                               |               |               |                  |
| Other Capital Costs                                |               |               |                  |
| Total Capital Expenditures                         |               |               |                  |

## 2023 Administrative Spending: United of Omaha Life Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 20.4%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 22.5%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 4.8%           |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| Indirect Health Care Expenses (Medical and De   | direct Health Care Expenses (Medical and Dental) |               |   |  |
|---|--|---------------|---|--|
| Indirect Expense Category                       | Salaries and Benefits                            | Other Expense | Total Indirect Health Care<br>Expense (by category) |  |
| Billing and Enrollment                          | 227,044  | 17,399        | 244,443   |  |
| Claim Processing                                | 96,473   | 240,025       | 336,498   |  |
| Detection and Prevention of Fraud               |  |               |   |  |
| Customer Service                                | 13,961   | 2,429         | 16,390  |  |
| Product Management and Marketing                | 412,656  | 84,149        | 496,805   |  |
| Underwriting                                    | 73,505   |               | 73,505  |  |
| Regulatory Compliance and<br>Government         |  |               |   |  |
| Lobbying  |  |               |   |  |
| Provider Relations and Contracting              |  |               |   |  |
| Quality Assurance and Utilization<br>Management | 2,248  | 1,597         | 3,845   |  |
| Wellness and Health Education                   |  |               |   |  |
| Research and Product Development                | 7,795  | 11,014        | 18,809  |  |
| Charitable Contributions                        |  |               |   |  |
| General Administration                          | 152,050  | 69,082        | 221,132   |  |
| Total Indirect Health Care Expenses             | 985,732  | 425,695       | 1,411,427   |  |

| Taxes and Assessments       |        | Calendar Year 2023 |
|-----------------------------|--------|--------------------|
| MinnesotaCare Tax           |        |                    |
| Other Taxes and Assessments | 31,339 |                    |

| Capital Costs Calendar Year                        |               |               | Calendar Year 20 |
|--|---------------|---------------|------------------|
|  | 2023 Incurred | 2023 Payments |                  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                  |
| Capital Acquisitions                               |               |               |                  |
| Other Capital Costs                                |               |               |                  |
| Total Capital Expenditures                         |               |               |                  |

# 2023 Administrative Spending: UnitedHealthcare Insurance Company

| Total Administrative Spending as percent of Total Carrier Spending <sup>1</sup> :  | 10.6%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | 11.3%          |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 8.8%           |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| rect Health Care Expenses (Medical and Dental)  Calendaria |                       |               |   |
|--|-----------------------|---------------|---|
| Indirect Expense Category                                  | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                                     | 621,099               | 570,458       | 1,191,55  |
| Claim Processing   | 3,503,325             | 3,217,688     | 6,721,0   |
| Detection and Prevention of Fraud                          | 990,856               | 910,068       | 1,900,92  |
| Customer Service   | 4,023,194             | 3,695,172     | 7,718,30  |
| Product Management and Marketing                           | 4,986,438             | 4,579,878     | 9,566,33  |
| Underwriting   | 175,159               | 160,878       | 336,0   |
| Regulatory Compliance and Government                       | 103,463               | 95,028        | 198,4   |
| Lobbying   | 0                     | 0             |   |
| Provider Relations and Contracting                         | 3,199,972             | 2,939,069     | 6,139,0   |
| Quality Assurance and Utilization<br>Management            | 3,702,866             | 3,400,959     | 7,103,8   |
| Wellness and Health Education                              | 181,169               | 166,398       | 347,5   |
| Research and Product Development                           | 1,270,673             | 1,167,071     | 2,437,7   |
| Charitable Contributions                                   | 0                     | 0             |   |
| General Administration                                     | 3,103,703             | 2,850,648     | 5,954,3   |
| Total Indirect Health Care Expenses                        | 25,861,917            | 23,753,315    | 49,615,2  |

| Taxes and Assessments       |            | Calendar Year 2023 |
|-----------------------------|------------|--------------------|
| MinnesotaCare Tax           |            |                    |
| Other Taxes and Assessments | 13,031,554 |                    |

| Capital Costs                                      |               |               | Calendar Year 2023 |
|--|---------------|---------------|--------------------|
|  | 2023 Incurred | 2023 Payments |                    |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |                    |
| Capital Acquisitions                               |               |               |                    |
| Other Capital Costs                                |               |               |                    |
| Total Capital Expenditures                         |               |               |                    |

### 2023 Administrative Spending: Wellcare Prescription Insurance, Inc.

| Total Administrative Spending as percent of Total Carrier Spending 1:  | 28.4%          |
|--|----------------|
| Commercial Administrative Spending as percent of Commercial Spending:  | Not Applicable |
| MN Public Programs Administrative Spending as percent of MN Public Programs Spending:  | Not Applicable |
| Medicare Administrative Spending as percent of Medicare Spending (includes Medicare Advantage, Part D, and Medicare Supplement): | 28.4%          |

<sup>&</sup>lt;sup>1</sup>Self-insured expenses are not required to be reported, but are encouraged. When reported, these amounts are included in Total Administrative and Total Carrier Spending; thus, the Total Administrative percentage may not fall within the range reported for the Commercial, MN Public Program, and Medicare categories.

| ndirect Health Care Expenses (Medical and Dental) |                       |               | Calendar Year 2023                                  |
|---|-----------------------|---------------|---|
| Indirect Expense Category                         | Salaries and Benefits | Other Expense | Total Indirect Health Care<br>Expense (by category) |
| Billing and Enrollment                            |                       |               |   |
| Claim Processing                                  |                       |               |   |
| Detection and Prevention of Fraud                 |                       |               |   |
| Customer Service                                  |                       |               |   |
| Product Management and Marketing                  |                       |               |   |
| Underwriting                                      |                       |               |   |
| Regulatory Compliance and<br>Government           |                       |               |   |
| Lobbying  |                       |               |   |
| Provider Relations and Contracting                |                       |               |   |
| Quality Assurance and Utilization<br>Management   |                       |               |   |
| Wellness and Health Education                     |                       |               |   |
| Research and Product Development                  |                       |               |   |
| Charitable Contributions                          |                       |               |   |
| General Administration                            |                       | 9,466,745     | 9,466,745   |
| Total Indirect Health Care Expenses               |                       | 9,466,745     | 9,466,745   |

| Taxes and Assessments       | Calendar Year 2023 |
|-----------------------------|--------------------|
| MinnesotaCare Tax           |                    |
| Other Taxes and Assessments |                    |

| apital Costs Calendar Year 20                      |               |               |  |
|--|---------------|---------------|--|
|  | 2023 Incurred | 2023 Payments |  |
| Capital Costs on Behalf of a Hospital or<br>Clinic |               |               |  |
| Capital Acquisitions                               |               |               |  |
| Other Capital Costs                                |               |               |  |
| Total Capital Expenditures                         |               |               |  |