From: Fruitrail, Cindy J

To: Simon, Alisha (MDH)

Cc: Edwards, Mary C; Swanholm, John (HealthEast); Correia, Kathryn

Subject: Regions: Comment from Fairview

Date: Friday, February 23, 2018 9:59:32 AM

Good morning, Alisha.

On behalf of Fairview Health Services, I am submitting the following comment to Regions Hospital Proposal to Increase Licensed Beds. Thank you for the opportunity to provide our perspective.

"We recognize that the public interest review of the Regions request for 100 new bed licenses presents the legislature with the challenge of balancing the needs of the State of Minnesota with the needs of one hospital. It's a particularly challenging decision given the scope of the request--the largest request ever made to the State for additional beds to our knowledge. Another challenging element of this proposal is that Regions projects patient needs out to 2050—a much longer timeframe than typically used for health system planning practices. The challenges presented by the scope and timeframe of this request are only compounded when one considers how rapidly health care is evolving and that more care is moving from inpatient to outpatient settings. Weighing these kinds of issues is exactly why the public interest review and legislative process was established. We respect the process and the State's role in carrying it out."

Cindy Fruitrail | Vice President of Brands, Marketing and Corporate Communications

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