

## Sage Screening Programs: Breast and Cervical Cancer Screening Program



health.state.mn.us

## Sage Program Staff

- Carlie Koberstine | Clinical Services Consultant | Carlie.Koberstine@state.mn.us
- Nikki Kuechenmeister | Follow-Up Coordinator | Nikki.Kuechenmeister@state.mn.us
- Candace Burke | Data & Billing Coordinator | Candace.Burke@state.mn.us
- Joyce Osborne | Data & Billing Technician | Joyce.Osborne@state.mn.us

## Objectives

- Program eligibility criteria is defined and reviewed.
- Covered services (both screening and diagnostic) are reviewed and explained.
- Required forms are reviewed.
- Form submission process is demonstrated.
- The process for following up on an abnormal screening result is explained.
- Billing information is provided.
- Opportunity for questions is provided.

## Background

- The Sage Screening Program is part of the National Breast and Cervical Cancer Early Detection Program (NBCCEDP)
- Minnesota was one of the first four states to receive federal funding to develop a program to provide free breast and cervical cancer screening to uninsured or under-insured, lower income individuals.

## Background Continued...

## Since 1991:

- 176,614 women have received services through Sage.
- **3,181** breast cancers (invasive and in-situ) have been detected.
- **127** cervical cancers and **8,530** cervical pre-cancers have been detected.

## **Program Basics**

- The Sage Screening Program provides free screening for breast and cervical cancer and includes breast and cervical diagnostic services for the underserved Minnesota population.
- The program has been active since 1991, and individuals can access services in over 400 clinics.
- Individuals qualify for Sage program based on age, income and family size, and insurance status.

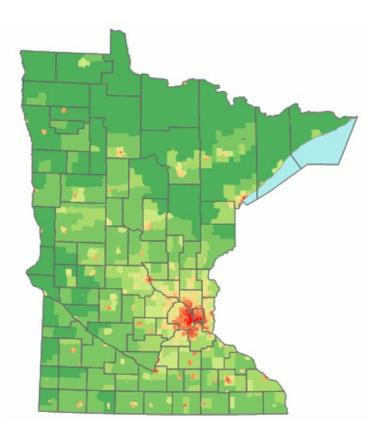
## Eligibility

#### Patients may take part in the free breast and cervical cancer screening program if:

- They are 30 64 years old
  - 40 64 for breast cancer screening including mammogram
  - 30 64 for cervical cancer screening including Pap, Human Papillomavirus (HPV) tests
- They do not have health insurance or
  - They have health insurance but have a co-pay or unmet deductible or
  - Their health insurance does not cover Pap, HPV tests, or mammograms
- Their household income is within guidelines (250% of the Federal Poverty Level)
  - Self-employed or farmers may take income after business expenses are removed

## Residency

- The Sage Breast and Cervical Cancer Screening Program serves Minnesota residents. The Sage Breast and Cervical Cancer Screening Program serves Minnesota residents.
  - Immigration status is not considered.
- Every state has a program like Sage.
  - Individuals from other states should access services through their state of residence



## What Constitutes "Under-Insured"?

Patients with insurance may qualify for Sage if:

- Their insurance does not cover breast or cervical cancer screening or diagnostic tests
- They have an unmet deductible (including individuals who have coverage for their screening services, but must meet their deductible before their insurance will cover breast or cervical diagnostic services)
- They have excessive co-payments

### Income

- Based on patient self-report
- 250% of FPL (see income guidelines on next slide) and changes yearly
- Income is based on an individual's gross income
- Self-employed or farmers should use their net income *after* deducting business expenses.

## 2025 Income Guidelines

Household Size	Monthly Income	Yearly Income
1	\$3,261	\$39,125
2	\$4,407	\$52,875
3	\$5,553	\$66,625
4	\$6,698	\$80,375
5	\$7,844	\$94,125
6	\$8,990	\$107,875
Add for each additional	\$1,146	\$13,750

Self-employed or farmers: use household net income (after business expenses)

## Which Screening Services are Covered?

- Office visits for breast and cervical exam and/or breast health education
- Screening mammogram
  - Breast exam recommended
- Pap test
  - Pap smear every three years, or a Pap accompanied by HPV co-testing every five years
  - HPV test

## Which Diagnostic Services are Covered?

- Office visit to review abnormal screening results
- Breast surgical consult
- Diagnostic mammogram
- Fine needle aspiration of breast lump, including pathology reading
- Colposcopy, including biopsy
- Endometrial Biopsy (when done as a followup for a Pap with abnormal result of Endometrial cells or Adenocarcinoma)

- High Risk HPV Panels (when done as a follow-up for a Sage-covered Pap as followup per ASCCP algorithm)
  - Note: low risk panel is not reimbursable
- Breast ultrasound
- Breast biopsy

**Note:** Treatment for non-insured, Sage patients may be covered by the Medical Assistance for Breast or Cervical Cancer (MA-BC).

## Which Services are NOT Covered?

- Sage can only pay for the breast and cervical cancer screening and diagnostic tests mentioned on previous slides
- If a provider wants to order a non-covered service, the patient must agree to pay for the testing/services
- Examples of non-covered services include
  - Breast MRIs, cholesterol check, urinalysis, STD tests, removal of cervical polyp, pelvic ultrasound, etc.
- If you are uncertain if a test will be covered, contact the Sage Program at 651-201-5600

## **Determining Eligibility**

- Your clinic can determine if a patient qualifies for Sage services.
  - Clinic staff should determine patient eligibility prior to Enrollment Form completion

\*Providers must not charge enrolled patients for Sage-covered services. If a clinic enrolled a patient into Sage but they are not deemed eligible by Sage staff, the clinic is responsible for any patient bill.\*

• The Sage phone center can determine whether an individual qualifies for Sage and can connect them to a Sage clinic.

#### Sage Phone Center: 1-866-643-2584

 All eligibility criteria and services covered can be found on <u>Sage Cancer Screenings</u> <u>Covered Services and Eligibility</u>

## Form Completion

#### Three important forms:

- Sage Enrollment Form
- Sage Imaging Summary Form
- Sage Pap Summary Form

Download and print forms at <u>Sage Forms and Encounter Labels</u>

```
Sage encounter number (e.g., ABC123)
```

- Each time a patient returns for a new episode of care for Sage services (i.e., yearly) they get a **new** encounter number
- Colposcopies require a new encounter number

## Sage Enrollment Form

- Needs to be completed at each new visit
- The patient completes pages 1 3 of the Sage Enrollment Form, and the clinician, nurse, or other clinic staff completes page 4 "Visit Summary"
- Clinic assigns an encounter number to the Sage paperwork

Sage Consent/Enrollment Form Version 4.0 The Minnesota Department of Health (MDH) manages the Sage Colorectal Cancer Program, the Sage Bre Program, and SagePlus (Well Integrated Screening and Evaluation for Women Across the Nation/"WISEV collectively called "Sage Programs" (we/us/our/Sage). Sage Programs are paid for by the Centers for Dis and the State of Minnesota. Please read and sign this consent form to receive program-covered services paid for by Sage Programs. How to participate. Sage Programs needs to collect some medical and personal information from you a tiste laws protect the information that we collect, create, or maintain about you. All of your private i we will not disclose it to others except as permitted by you in this form, or as allowed or required by law (You are not required to provide any information to us, however, if you do not provide all of the requeste to receive certain services from Sage Programs. Sage Programs will use your information to:     betermine you receive appropriate program     Assure thay un receive appropriate program     Assure thay or eceive appropriate program     Remind you about upcoming screenings and alert you to other program opportunities fyou agree to sign up, you give permission for your Sage providers to give the following to Sage Progr     Personal information, including your name, date of birth, address, and phone number     Contact information, including your provide there are providers	womAn", J sease Control and your Sag information v w. ed informatic	These program I and Prevent ge providers. I will be kept so	creening sare for (CDC) Federal and ecurely and	1
The Minnesota Department of Health (MDH) manages the Sage Colorectal Cancer Program, the Sage Nerrorgam, and Sage/Bus (Well Integrated Screening and Evaluation for Women Across the Nation/"WISEV collectively called "Sage Programs" (we/us/our/Sage). Sage Programs are paid for by the Centers for Distant the State of Minnesota.  Please read and sign this consent form to receive program-covered services paid for by Sage Programs.  Adve to participate. Sage Programs needs to collect some medical and personal information from you a tate laws protect the information that we collect, create, or maintain about you. All of your private i we will not disclose it to others except as permitted by you in this form, or as allowed or required by law (You are not required to provide any information to us, however, if you do not provide all of the request or receive certain services from Sage Programs.  Sage Programs will use your information to:  Determine your eligibility for the program Assure that you receive appropriate proparation, screening, and diagnostic follow-up Help connect you to resources to support your treatment (if needed) Manage and evaluate the program Remind you about upcoming screenings and alert you to other program opportunities fyou agree to sign up, you give permission for your Sage providers to give the following to Sage Program Personal information, including your name, date of birth, address, and phone number	womAn", J sease Control and your Sag information v w. ed informatic	These program I and Prevent ge providers. I will be kept so	ns are fon (CDC) Federal and ecurely and	
<ul> <li>Program, and SagePlus (Well integrated Screening and Evaluation for Women Across the Nation/"WISEV isoldectively called "Sage Programs" (we/us/our/Sage). Sage Programs are paid for by the Centers for Dis and the State of Minnesota.</li> <li>Please read and sign this consent form to receive program-covered services paid for by Sage Programs.</li> <li>Adve to participate. Sage Programs needs to collect some medical and personal information from you a tate laws protect the information that we collect, create, or maintain about you. All of your private i we will not disclose it to others except as permitted by you in this form, or as allowed or required by law (or acreater services from Sage Programs.</li> <li>Sage Programs will use your information to us, however, if you do not provide all of the request to receive certain services from Sage Programs.</li> <li>Sage Programs will use your information to: <ul> <li>Determine your eligibility for the program</li> <li>Assure that you receive appropriate proparation, screening, and diagnostic follow-up</li> <li>Help connect you to resources to support your treatment (if needed)</li> <li>Manage and evaluate the program</li> <li>Remind you about upcoming screenings and alert you to other program opportunities</li> </ul> </li> <li>f you agree to sign up, you give permission for your Sage providers to give the following to Sage Program Personal information, including your name, date of birth, address, and phone number</li> </ul>	womAn", J sease Control and your Sag information v w. ed informatic	These program I and Prevent ge providers. I will be kept so	ns are fon (CDC) Federal and ecurely and	
tow to participate. Sage Programs needs to collect some medical and personal information from you a tate laws protect the information that we collect, create, or maintain about you. All of your private i we will not disclose it to others except as permitted by you in this form, or as allowed or required by law rou are not required to provide any information to us, however, if you do not provide all of the request or receive certain services from Sage Programs. Sage Programs will use your information to: Determine your eligibility for the program Assure that you receive appropriate preparation, screening, and diagnostic follow-up Help connect you to resources to support your treatment (if needed) Manage and evaluate the program Remind you about upcoming screenings and alert you to other program opportunities fyou agree to sign up, you give permission for your Sage providers to give the following to Sage Program Personal information, including your name, date of birth, address, and phone number	information v	will be kept s	ecurely and	
tate laws protect the information that we collect, create, or maintain about you. All of your private i ve will not disclose it to others except as permitted by you in this form, or as allowed or required by law 'ou are not required to provide any information to us, however, if you do not provide all of the request or creative certain services from Sage Programs. Sage Programs will use your information to: Determine your eligibility for the program Assure that you receive appropriate preparation, screening, and diagnostic follow-up Help connect you to resources to support your treatment (if needed) Manage and evaluate the program Remind you about upcoming screenings and alert you to other program opportunities f you agree to sign up, you give permission for your Sage providers to give the following to Sage Progr Personal information, including your name, date of birth, address, and phone number	information v	will be kept s	ecurely and	
o receive certain services from Sage Programs. Sage Programs will use your information to: Determine your eligibility for the program Assure that you receive appropriate preparation, screening, and diagnostic follow-up Help connect you to resources to support your treatment (if needed) Manage and evaluate the program Remind you about upcoming screenings and alert you to other program opportunities f you agree to sign up, you give permission for your Sage providers to give the following to Sage Progr Personal information, including your name, date of birth, address, and phone number		on, yeu may n	ot be able	
Determine your eligibility for the program Assure that you receive appropriate preparation, screening, and diagnostic follow-up Help connect you to resources to support your treatment (if needed) Manage and evaluate the program Remind you about upcoming screenings and alert you to other program opportunities f you agree to sign up, you give permission for your Sage providers to give the following to Sage Progr Personal information, including your name, date of birth, address, and phone number	rams:			
Assure that you receive appropriate preparation, screening, and diagnostic follow-up Help connect you to resources to support your treatment (if needed) Manage and evaluate the program Remind you about upcoming screenings and alert you to other program opportunities f you agree to sign up, you give permission for your Sage providers to give the following to Sage Progr Personal information, including your name, date of birth, address, and phone number	rams:			
Personal information, including your name, date of birth, address, and phone number	rams:			
Medical information collected while participating in the program				
You also give Sage Programs permission to share information it has about you with your Sage provider: reatment, you also authorize Sage Programs to release this information to your state and county human			overage for	
You may withdraw from Sage Programs and cancel the permissions given in this consent form at any tim you must send a letter to Sage Programs. The letter must include the date, your name, date of birth, a stat elease your information, and your signature. <b>PLEASE NOTE</b> : If you cancel your permission, you will no lor may be financially responsible for any outstanding medical costs incurred while you were enrolled.	ement cance	ling your pern	nission to	
choose to participate in the services offered by Sage Programs and agree to the conditions described ab	bove.			
Patient Name: (printed) Date of Birth: (m	10.)	(day)	(yr.)	
Patient Signature: Signature Date: (r	mo.)	(day)	(уг.)	
Note to health care providers: This document complies with the requirements of HIPAA (Health Ins Act), the Federal Privacy Act of 1974, the Minnesota Government Data Practices Act, and the Minr authorizations to disclose protected health information. See C.F.R. § 164.508(c) (1); 5 U.S.C. 552a; Minn 144.298.	nesota Healtl	h Records Ac	t, regarding	
Pisage Pi	EPARTM F HEALT	ENT		
			Pg. 1	

## Sage Pap Summary Form

- The Sage Pap Summary form gets sent with the patient's pap specimen to the lab and needs to include the Sage encounter number.
- Sage pap summary is required to track a patient's results as well as to be able to pay for the service.

Sage Pap Summary			Sag Ass	ge Encounter Number sign a new number for each visit
A. PAP TEST INFORMATION (To be a	completed by clinic staff)			
Patient name (Last, First, MI):			Date of Birtl	h://
Date specimen collected:/ month	/ Spe lay year	cimen Type: 🗌	Conventional Liquid-based	
B. PAP TEST INFORMATION (To be a	completed by cytotechnolog	gist or pathologi	st)	
Lab name: SPECIMEN ADEQUACY		Specim	en #:Option	nal
Satisfactory for evaluation (de Unsatisfactory	escribe other quality indica	tors)		
C. INTERPRETATION RESULT (To be	completed by cytotechnolo	gist or patholog	ist)	
ASC-US (Atypical Squamous Cells		Atypical:		
ASC-H (Atypical Squamous Cells, c     LSIL (Low Grade Squamous Intraep     HSIL (High Grade SquamousIntrae)     HSIL (High Grade SquamousIntrae)     Endometrial Cells (in a woman ≥     Other Malignant Neoplasms (spece	annot exclude HSIL) Ithelial Lesion) pithelial Lesion) 40 years of age) 	Endo ce Endome Glandul Comments Atypical: Endoce	etrial cells (NOS or ar cells (NOS or spa : rvical cells, favor ar cells, favor ne	neoplasm
ASC-H (Atypical Squamous Cells, c     LSIL (Low Grade Squamous Intraep     HSIL (High Grade Squamous Intrae)     HSIL (High Grade Squamous Intrae)     Gther Malignant Neoplasms (spec) D. HPV RESULT (Report the HPV find	annot exclude HSIL) Ithelial Lesion) pithelial Lesion) 40 years of age) 	Endo ce Endome Glandul Comments Atypical: Endoce Glandul	etrial cells (NOS or ar cells (NOS or spa : rvical cells, favor ar cells, favor ne	specify in comments) ecify in comments) neoplasm
ASC-H (Atypical Squamous Cells, c     LSIL (Low Grade Squamous Intraep     HSIL (High Grade Squamous Intraep     HSIL (High Grade Squamous Intrae)     Other Malignant Neoplasms (spece D. HPV RESULT (Report the HPV fine     Negative	annot exclude HSIL) thelial Lesion) 40 years of age) cify) dings here)	Endo ce     Endome     Glandul     Comments     Atypical:     Glandul     Glandul     Adenocarcin	etrial cells (NOS or spe ar cells (NOS or spe vical cells, favor ar cells, favor nee noma	specify in comments) ecify in comments) neoplasm oplasm

## Sage Imaging Summary Form

- The Sage Imaging Summary form gets sent to the imaging provider/mammogram facility and needs to include the Sage encounter number.
- Sage Imaging Summary is required to track a patient's results as well as to be able to pay for the service.

Sage Imaging Sun	nmary	(	Sage Encounter Number Assign a new number for each visit
PLEASE COMPLETE ALL INFORM	/ATION (only complete	forms can be processed)	
A. IMAGING CATERGORY (chec	k only <u>ONE</u> type. A sep	arate form is needed for each ir	maging type.)
Screening Mammogram	Additional	Mammogram 🗌 Bre	east Ultrasound
B. IMAGING INFORMATION			
Patient name (Last, First, MI): _ Imaging facility (name/location Imaging date:///	):	Date c	
Type:    Bilateral    Unilateral - Left    Unilateral - Right	Format: Digita or Conve		
C. Radiologist's Assessment an	d Recommendation (ch	eck appropriate boxes)	
ACR ASSESSMENT CATEGOR 0 Assessment is inco additional imaging		RECOMMENDATIONS         Magnification views         Additional projections         Spot compression         Ultrasound examination         Film comparison (comparison (comparison (comparison (comparison)))	are to prior mamm.)
1 Negative		Mammogram in year(s)	
2 Benign finding		Mammogram in year(s)	
3 Probably benign fir interval follow-up	0	Imaging in month(s)	
4 Suspicious abnorm should be consider	, , ,	Surgical consult/biopsy	
5 Highly suggestive of appropriate action	f malignancy – 🛛 🗖	Surgical consult/biopsy	
Remember that 3 or 6 month for assigned by the clinic.		or ultrasounds need a new Sage	encounter number
m		e and return to: artment of Health	
OF HEALTH	Sage Screening P.O. Box 64882 St. Paul, MN 55	-	

## Current Sage Forms Handling

Sage forms can be downloaded for printing and encounter labels can be ordered from the <u>Sage website: Provider</u> <u>Resources</u>.

#### Materials

Sage Forms and Encounter Labels

To download and print forms and to order encounter labels visit: <u>Sage Forms and</u> <u>Encounter Labels.</u>

Outreach and Educational Materials

To order complete the Sage Outreach/Educational Materials Order Form.

#### **Options for Submitting Forms:**

- Email completed forms to health.sagebilling@state.mn.us
- Fax completed forms to 1-877-495-7545

## Sage Program Abnormal Follow-up for Breast and Cervical

- When screening patients for breast and cervical cancer, abnormal findings are just a part of the process
- Sage patients have access to high quality diagnostic services/follow-up at our Sage participating clinics
- Being enrolled into the Sage Breast and Cervical Screening Program also gives them
  potential access to the vital treatment resource Medical Assistance for Breast and
  Cervical Cancer (MA-BC), if they are diagnosed with Breast or Cervical Cancer or
  need treatment for a cervical dysplasia needing treatment
- Visit the Sage website for more information on MA-BC <u>Following Up on Abnormal</u> <u>Results</u>
- Watch the MA-BC webinar recording <u>Sage Screening Program Videos</u>

lame: /ledical Record #:		Date of Birth: Sage ID #:	
-	N h		
Sage A	Abnormal B	reast Screening Fo	llow-Up Report
	Breast Sci	eening Procedures Ordered /	Done
		Date:	Encounter #:
CBE:			
Mammogram: Breast Ultrasound:			
		eening Procedures Ordered /	Done
	Date Completed	Findings	
Repeat breast exam and/or surigcal consultation	//	[ ] Benign (includes fibrocystic cha	anges)
-	mo. day year	[ ] Further evaluation required	
Comparison with old films (Date comparision made)	// mo. day year		] Probably Benign ] Suspicious Abnormality,Bx should be considered
		[] Benign [	] Highly Suggestive of Malignancy
Additional mamographic views,	1 1		] Probably Benign
including mag, compression views	mo. day year		] Suspicious Abnormality,Bx should be considered
		[]Benign [	] Highly Suggestive of Malignancy
Breast ultrasound	1 1	[ ] Assessment Incomplete [	] Probably Benign
	mo. day year		] Suspicious Abnormality,Bx should be considered
		[]Benign [	] Highly Suggestive of Malignancy
Simple cyst aspiration	1 1	[ ] Benign	
	mo. day year	[ ] Further evaluation required	
Fine needle aspiration	1 1	_ [] Negative	
	mo. day year	[ ] Indeterminate	
		[ ] Suspicious for Malignancy	
Breast biopsy	//	_ [ ] Benign (fibrocystic, fibroadenor)	ma, etc.)
	mo. day year	[ ] Benign with atypical hyperplasi	
		[ ] Malignant	
	St	atus of Diagnostic Work-Up	
[ ] Complete - All recommended diage	ostic / treament procedur	es have been completed	
[ ] Incomplete - Explain:			
		Rescreen Plan	
When is the next mammogram recomm	nended? /		
Ŭ	mo.	year	
Transfer of o	are ( Complete if <b>P</b>	atient's care has been transfe	erred to another physician)
Name:		Phone:	
Address:		City/St/Zip:	
Comments:		P	lease return to:
Comments:		M	linnesota Department of Health, Cancer Control Secti
			age Screening Program .O. Box 64882, St. Paul, MN 55164-0882
		-	
			Sage Use Only
			Final Dx:
			Final Imag:
			Dx Disp:

Abnormal Breast Screening Form

Follow-up Coordinator creates and sends form to Follow-up Contact at Clinic

Clinic prints form

Clinic completes and returns to Sage

Any questions, please call

Name:	Date of Birth:	m	SAGE
Medical Record #:	Sage ID #:	DEPARTMENT OF HEALTH	MINIESOTA'S CANCER SCREENING PROOF

Sage Abnormal Cervical Screening Follow-Up Report

	Pap / Colposcopy Results	
Pap Date: Pap Resu	lt:	Pap Encounter #:
HPV Date: High Risk	HPV Encounter #:	
Was a colopscopy performed?		
[ ] No, not indicated		
[ ] Needed, but not performed		
[ ] Yes - Date of colposcopy:	Colpo Encounter #:	Work-up for Sage AGCUS/AdenoCA Paps:
Was a CERVICAL biopsy done with this colposcopy?	Was a HISTOLOGICAL endocervical sampling (ECS) done with this colposcopy?	Endometrial Bx Date:
[]No	[ ] No	Endometrial Bx Results:
[ ] Yes - CERVICAL Biopsy results:	[ ] Yes - ECS results:	[ ] Normal/Benign
[ ] Normal/benign reaction	[ ] Normal/benign reaction	[ ] Simple hyperplasia
[ ] HPV/condylomata/atypical	<ul> <li>] HPV/condylomata/atypical</li> </ul>	[ ] Complex hyperplasia
[ ] CIN 1/mild dysplasia	[ ] CIN 1/mild dysplasia	[ ] Malignant
[ ] CIN 2/moderate dysplasia	[ ] CIN 2/moderate dysplasia	[ ] Other: Attach path report
[ ] CIN 3/severe dysplasia/CIS	[ ] CIN 3/severe dysplasia/CIS	
[ ] Invasive squamous cell cancer	[ ] Invasive squamous cell cancer	
[ ] Other	[ ] Other	
	Follow-Up Recommendations / Pla	an
[ ] No [ ] Yes" - Check all that apply [ ] Cryosurgery [ ] Laser [ ] Loop Electroexcision (LEEP) [ ] Conization [ ] Hysterectomy [ ] Other (specify in * If pathology report available from these proceed	/ / / / / / / / / / dures, please attach a copy to this form.	Date Performed
Status of Diagnostic	: Work-Up / Treatment	Rescreen Plan
Complete- All recommended diagostic/tream     Incomplete- Explain:		If workup is complete, when is the next screening Pap smear recommended?/year
Transfer of care ( C	Complete if Patient's care has been transf	ferred to another physician)
Name:	Phone:	
Address:	City/State/2	Zip:
Comments		Please return to: Minnesota Department of Health, Cancer Control Sectior Sage Screening Program P.O. Box 64882, St. Paul, MN 55164-0882
		Sage Use Only
		Final Dx:
		Dx Disp:
		Tx: Disp:
		TA: Disp.

Abnormal Cervical Screening Form

Follow-up Coordinator creates and sends form to Follow-up Contact at Clinic

Clinic prints form

Clinic completes and returns to Sage

Any questions, please call

## Sage Billing Basics

- Sage only accepts electronic claims.
- Sage follows a 120-day timely filing limit for claims and form submissions.
- Sage reimburses at the Medicare rate for CPT's that are covered by Sage.
  - Reimbursement rates sheet: <u>Sage Program Resources for Providers and Professionals</u>
- Sage is the payor of last resort
  - Exception Sage is billed before Indian Health Services coverage.
- Enrolled Sage patients will not be billed for Sage covered services.
  - Patients can be billed for services not covered by Sage. However, the patient must be made aware of the charges prior to services being rendered.

## Sage Remittance Advice

- Sage will submit an electronic (835) and or paper copy remittance advice when Sage has completed a payment cycle.
- There are 2 different payment cycles you will receive remittance advices for: Electronic and Paper.
- On the remittance advice, you will typically see 4 different claims status'
  - WAIT STATUS P1
  - WAIT STATUS P2
  - DENIED
  - PAID

## Sage Remittance Advice example

#### \*\*\*\*\*WAIT STATUS P1: ACTION NEEDED: Sage data entry is current for these dates of service.

laim ID	Encounter	Patient	Patier	nt Acct	Service	CPT	Amt	Ins. P	aid Amt Paid	Error Description
					04/26/2024	77063-26	\$ 60.00	\$ 0.	.00 \$ 0.00	Mammogram Results Needed
					04/26/2024	77067-26	\$ 162.00	\$ 0.	.00 \$ 0.00	Mammogram Results Needed
					04/25/2024	77063-TC	\$ 25.00	\$ 0.	.00 \$ 0.00	Mammogram Results Needed
*****WAI	T STATUS P2:	NOTE: Forms with the	ese DOS not en	tered yet. No	action may b	be needed. R	ead for billir	ng errors.		
Claim ID	Encounter P	atient	Patient Acct	Service	СРТ	Amt	Ins. Paid	Amt Paid	Error Description	
					99202	\$ 226.00	\$ 0.00		Missing patients enrollm Patient is not enrolled in	ent form to process payment, please so Sage until received.
					99214	\$ 321.00	\$ 0.00	\$ 0.00	Missing patients enrollm	ent form to process payment, please so
***DENI	ED STATUS									
laim ID	Encounter Pa	tient	Patient Acct	Service	CPT	Amt	Ins. Paid	Amt Paid En	ror Description	
				03/15/2024	77061-TC	\$ 25.00	\$ 0.00	\$0.00 Ch	narge Code (CPT) is not	payable by Sage
				03/15/2024	77065-LT	\$ 325.00	\$ 0.00		mely filing has expired - F ys from DOS	Forms/Results were not received within
****PAI	D STATUS									
laim ID	Encounter	Patient		Patient Acct	Servi	ice CPT		Amt	Ins. Paid	Amt Paid Invoice ID
					05/30	0/2024 9921	13	\$ 222.00	\$ 0.00	\$ 88.19
					05/30	0/2024 9921	13	\$ 222.00	\$ 0.00	\$ 88.19

## Sage Billing Contact and additional info

- Sage billing phone #: 651-201-5630
- Sage billing email: <u>Health.Sagebilling@state.mn.us</u>
- Sage billing website:

https://www.health.state.mn.us/diseases/cancer/sage/providers/billing.html

## Next Steps Before Your First Sage Patient

- Work with Sage to determine clinic roles and contact info
  - Scheduling, Screening, Breast Follow-up, Cervical Follow-up, Billing
- Download and print Sage Forms (Enrollment, Imaging, Pap)
- Order Encounter Labels



- <u>Sage Forms and Encounter Labels MN Dept. of Health</u>
- Sage will mail Encounter Labels to your clinic after you've placed the order

# Q&A



## Thank You!

Carlie Koberstine | Clinical Services Consultant | Carlie.Koberstine@state.mn.us

Nikki Kuechenmeister | Follow-Up Coordinator | Nikki.Kuechenmeister@state.mn.us