

form revised 5/21/2018

MANAGED CARE SYSTEMS P.O. Box 64882, St. Paul, MN 55164-0882 Telephone: 651-201-5100 Email: <u>health.managedcare@state.mn.us</u>

# **Request for Waiver**

2019

Plan Year:

Please ensure that information contained on this waiver request coincides with information provided on the geographical access maps and provider list submitted with this application.

1. Name and Title of Person Submitting this Document:

Carrier	Name Network	Network ID
Medica Insurance Company	Engage by Medica	MNN014
Name	Title	Date
Lori Nelson	Senior Vice President, Provider Strategy & Network Management	7/30/2018

## 2. By submitting this form, the above-referenced confirms:

A. That person submitting this request has personal knowledge of the network contracting process involved in this submission, and

B. That access cannot be met for the following provider type(s). Include the county and reason(s) for not meeting the requirements.

Provider Type	County	Reason Code	Notes
Allergy, Immunology and Rheumatology	Martin,Redwood	4	This product is an accountable care organization (ACO) with Mayo Clinic Health System and their partner clinics and facilities. Because they work together as an integrated system, they can better coordinate care and deliver a better member experience. Integration, collaboration and coordination among all providers within the network are critical to this model's success. As a result, non-partner clinics and facilities are not included in this network. The ACO network is developed to provide members access to a comprehensive group of providers. If a service or type of care is unavailable within the network, members may receive a referral to a non-network provider and receive in-network benefits. Medica supports Telehealth and Telemedicine technologies, as additional options for members.
Colon and Rectal Surgery	Houston	1	Completed an internet search consulting sources such as www.medicare.gov, www.healthgrades.com, and provider websites as needed. No providers were found in an area where there is a gap in coverage. Medica will review the network annually and intermittently throughout the year as needed offering a contract to providers that meet the criteria
Colon and Rectal Surgery	Blue Earth,Brown,Faribault,Le Sueur,Martin,Nicollet,Redwood ,Watonwan	4	This product is an accountable care organization (ACO) with Mayo Clinic Health System and their partner clinics and facilities. Because they work together as an integrated system, they can better coordinate care and deliver a better member experience. Integration, collaboration and coordination among all providers within the network are critical to this model's success. As a result, non-partner clinics and facilities are not included in this network. The ACO network is developed to provide members access to a comprehensive group of providers. If a service or type of care is unavailable within the network, members may receive a referral to a non-network provider and receive in-network benefits.

Endocrinology	Martin,Redwood	4	This product is an accountable care organization (ACO) with Mayo Clinic Health System and their partner clinics and facilities. Because they work together as an integrated system, they can better coordinate care and deliver a better member experience. Integration, collaboration and coordination among all providers within the network are critical to this model's success. As a result, non-partner clinics and facilities are not included in this network. The ACO network is developed to provide members access to a comprehensive group of providers. If a service or type of care is unavailable within the network, members may receive a referral to a non-network provider and receive in-network benefils. Medica supports Telehealth and Telemedicine technologies, as additional options for members.
Gastroenterology	Redwood	4	This product is an accountable care organization (ACO) with Mayo Clinic Health System and their partner clinics and facilities. Because they work together as an integrated system, they can better coordinate care and deliver a better member experience. Integration, collaboration and coordination among all providers within the network are critical to this model's success. As a result, non-partner clinics and facilities are not included in this network. The ACO network is developed to provider members access to a comprehensive group of providers. If a service or type of care is unavailable within the network, members may receive a referral to a non-network provider and receive in-network benefits. Medica supports Telehealth and Telemedicine technologies, as additional options for members.
General Hospital facilities	Fillmore	1	Completed an internet search consulting sources such as www.medicare.gov, www.healthgrades.com, and provider websites as needed. No providers were found in an area where there is a gap in coverage. Medica will review the network annually and intermittently throughout the year as needed offering a contract to providers that meet the criteria
General Hospital facilities	Redwood	4	This product is an accountable care organization (ACO) with Mayo Clinic Health System and their partner clinics and facilities. Because they work together as an integrated system, they can better coordinate care and deliver a better member experience. Integration, collaboration and coordination among all providers within the network are critical to this model's success. As a result, non-partner clinics and facilities are not included in this network. The ACO network is developed to provide members access to a comprehensive group of providers. If a service or type of care is unavailable within the network, members may receive a referral to a non-network provider and receive in-network benefits.
Genetics	Blue Earth,Brown,Faribault,Martin,R edwood,Watonwan,Houston	1	Completed an internet search consulting sources such as www.medicare.gov, www.healthgrades.com, and provider websites as needed. No providers were found in an area where there is a gap in coverage. Medica supports Teleheath and Telemedicine technologies as an additional option for members. Medica will review the network annually and intermittently throughout the year as needed offering a contract to providers that meet the criteria
Genetics	Le Sueur,Nicollet	4	This product is an accountable care organization (ACO) with Mayo Clinic Health System and their partner clinics and facilities. Because they work together as an integrated system, they can better coordinate care and deliver a better member experience. Integration, collaboration and coordination among all providers within the network are critical to this model's success. As a result, non-partner clinics and facilities are not included in this network. The ACO network is developed to provide members access to a comprehensive group of providers. If a service or type of care is unavailable within the network, members may receive a referral to a non-network provider and receive in-network benefits. Medica supports Telehealth and Telemedicine technologies, as additional options for members.
Dermatology	Redwood	4	This product is an accountable care organization (ACO) with Mayo Clinic Health System and their partner clinics and facilities. Because they work together as an integrated system, they can better coordinate care and deliver a better member experience. Integration, collaboration and coordination among all providers within the network are critical to this model's success. As a result, non-partner clinics and facilities are not included in this network. The ACO network is developed to provide members access to a comprehensive group of providers. If a service or type of care is unavailable within the network, members may receive a referral to a non-network provider and receive in-network benefits. Medica supports Telehealth and Telemedicine technologies, as additional options for members.
Nephrology	Redwood	4	This product is an accountable care organization (ACO) with Mayo Clinic Health System and their partner clinics and facilities. Because they work together as an integrated system, they can better coordinate care and deliver a better member experience. Integration, collaboration and coordination among all providers within the network are critical to this model's success. As a result, non-partner clinics and facilities are not included in this network. The ACO network is developed to provide members access to a comprehensive group of providers. If a service or type of care is unavailable within the network, members may receive a referral to a non-network provider and receive in-network benefits. Medica supports Telehealth and Telemedicine technologies, as additional options for members.

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Neurology and Neurological Surgery	Redwood	4	This product is an accountable care organization (ACO) with Mayo Clinic Health System and their partner clinics and facilities. Because they work together as an integrated system, they can better coordinate care and deliver a better member experience. Integration, collaboration and coordination among all providers within the network are critical to this model's success. As a result, non-partner clinics and facilities are not included in this network. The ACO network is developed to provide members access to a comprehensive group of providers. If a service or type of care is unavailable within the network, members may receive a referral to a non-network provider and receive in-network benefits.
Ophthalmology	Redwood	4	This product is an accountable care organization (ACO) with Mayo Clinic Health System and their partner clinics and facilities. Because they work together as an integrated system, they can better coordinate care and deliver a better member experience. Integration, collaboration and coordination among all providers within the network are critical to this model's success. As a result, non-partner clinics and facilities are not included in this network. The ACO network is developed to provider members access to a comprehensive group of providers. If a service or type of care is unavailable within the network, members may receive a referral to a non-network provider and receive in-network benefits. Medica supports Telehealth and Telemedicine technologies, as additional options for members.
Orthopedic Surgery	Redwood	4	This product is an accountable care organization (ACO) with Mayo Clinic Health System and their partner clinics and facilities. Because they work together as an integrated system, they can better coordinate care and deliver a better member experience. Integration, collaboration and coordination among all providers within the network are critical to this model's success. As a result, non-partner clinics and facilities are not included in this network. The ACO network is developed to provide members access to a comprehensive group of providers. If a service or type of care is unavailable within the network, members may receive a referral to a non-network provider and receive in-network benefits.
Pediatric Services Providers	Brown,Nicollet,Redwood	4	This product is an accountable care organization (ACO) with Mayo Clinic Health System and their partner clinics and facilities. Because they work together as an integrated system, they can better coordinate care and deliver a better member experience. Integration, collaboration and coordination among all providers within the network are critical to this model's success. As a result, non-partner clinics and facilities are not included in this network. The ACO network is developed to provide members access to a comprehensive group of providers. If a service or type of care is unavailable within the network, members may receive a referral to a non-network provider and receive in-network benefits. Medica supports Telehealth and Telemedicine technologies, as additional options for members.
Pediatric Services Providers	Faribault,Fillmore,Houston,Mar tin	1	Completed an internet search consulting sources such as www.medicare.gov, www.healthgrades.com, and provider websites as needed. No providers were found in an area where there is a gap in coverage. Medica supports Teleheath and Telemedicine technologies as an additional option for members. Medica will review the network annually and intermittently throughout the year as needed offering a contract to providers that meet the criteria
Pediatric Specialty Providers	Redwood	4	This product is an accountable care organization (ACO) with Mayo Clinic Health System and their partner clinics and facilities. Because they work together as an integrated system, they can better coordinate care and deliver a better member experience. Integration, collaboration and coordination among all providers within the network are critical to this model's success. As a result, non-partner clinics and facilities are not included in this network. The ACO network is developed to provide members access to a comprehensive group of providers. If a service or type of care is unavailable within the network, members may receive a referral to a non-network provider and receive in-network benefits. Medica supports Telehealth and Telemedicine technologies, as additional options for members.
Physical Medicine and Rehabilitation and Occupational Medicine	Martin,Redwood	4	This product is an accountable care organization (ACO) with Mayo Clinic Health System and their partner clinics and facilities. Because they work together as an integrated system, they can better coordinate care and deliver a better member experience. Integration, collaboration and coordination among all providers within the network are critical to this model's success. As a result, non-partner clinics and facilities are not included in this network. The ACO network is developed to provide members access to a comprehensive group of providers. If a service or type of care is unavailable within the network, members may receive a referral to a non-network provider and receive in-network benefits. Medica supports Telehealth and Telemedicine technologies, as additional options for members.
Pulmonary Disease	Redwood	4	This product is an accountable care organization (ACO) with Mayo Clinic Health System and their partner clinics and facilities. Because they work together as an integrated system, they can better coordinate care and deliver a better member experience. Integration, collaboration and coordination among all providers within the network are critical to this model's success. As a result, non-partner clinics and facilities are not included in this network. The ACO network is developed to provide members access to a comprehensive group of providers. If a service or type of care is unavailable within the network, members may receive a referral to a non-network provider and receive in-network benefits. Medica supports Telehealth and Telemedicine technologies, as additional options for members.
Reconstructive Surgery	Martin,Redwood	1	Completed an internet search consulting sources such as www.medicare.gov, www.healthgrades.com, and provider websites as needed. No providers were found in an area where there is a gap in coverage. Medica will review the network annually and intermittently throughout the year as needed offering a contract to providers that meet the criteria

Thoracic Surgery	Blue Earth,Brown,Faribault,Martin,N icollet,Redwood,Le Sueur,Watonwan	1	Completed an internet search consulting sources such as www.medicare.gov, www.healthgrades.com, and provider websites as needed. No providers were found in an area where there is a gap in coverage. Medica will review the network annually and intermittently throughout the year as needed offering a contract to providers that meet the criteria
	Brown,Le Sueur,Martin,Nicollet,Redwood ,Watonwan		This product is an accountable care organization (ACO) with Mayo Clinic Health System and their partner clinics and facilities. Because they work together as an integrated system, they can better coordinate care and deliver a better member experience. Integration, collaboration and coordination among all providers within the network are critical to this model's success. As a result, non-partner clinics and facilities are not included in this network. The ACO network is developed to provide members access to a comprehensive group of providers. If a service or type of care is unavailable within the network, members may receive a referral to a non-network provider and receive in-network benefits.
Vascular Surgery	Blue Earth,Faribault,Houston	1	Completed an internet search consulting sources such as www.medicare.gov, www.healthgrades.com, and provider websites as needed. No providers were found in an area where there is a gap in coverage. Medica will review the network annually and intermittently throughout the year as needed offering a contract to providers that meet the criteria

#### Please use additional sheet if needed

As part of this waiver request for all reason codes, a carrier must demonstrate with specific data that the geographic access standards cannot be met in a particular service area or part of a service area and also state what steps were and will be taken to address the network inadequacy (MN Statutes § 62K.10, subdivision 5).

### **Reason Codes:**

- Carrier has conducted a good faith search for providers and determined that there are no providers physically present in the service area
  of the type requested in the waiver. MDH will not grant a waiver for this reason code unless the carrier demonstrates, with specific information,
  that there are no providers physically present in the part(s) of the service area for which the waiver is sought.
  Specific information may include provider directories and sources consulted, physical geography that affects the location of providers,
  or other information that affects the availability and location of providers. Telemedicine may be used as a means to provide access when there are no
  providers physically present to meet the standard. The carrier should describe how it will assess the availability of providers who begin practice
  in the service area where the standard cannot currently be met.
- 2. Provider does not meet carrier's credentialing requirements. Carrier must cite the reason(s) provider does not meet carrier's credentialing requirements.
- Carrier has made a good faith effort to contract with provider and offered a contract at the same/similar rate as other providers
  of the same provider type in the network, and provider has refused to accept a contract. A carrier representative must attest, below, that a
  contract was offered at same/similar rates and provider refused to contract.
- 4. Other: Please describe why geographic access standards cannot be met. Please also describe how access will be provided for this provider type for the residents of the affected county or counties.

## Attestation for the Request for Waiver

The undersigned attests that he/she is a representative of the carrier with personal knowledge of the network and reasons for the above waiver requests, and that the waiver requests meet the requirements for the waiver, as outlined above. The undersigned also attests that good faith efforts have been made to locate and contract with providers, as outlined above, and that if providers become available in the service area, carrier will make a good faith effort to contract with said providers at same or similar rates as other providers of the same type in carrier's network.

Lori Nelson, Medica Insurance Company, SVP Provider Strategy and Network Management Name, Company, Title Date Attestation Signed 7/27/2018

Provider Type	County	Reason Code	Notes
Oncology	Redwood	4	This product is an accountable care organization (ACO) with Mayo Clinic Health System and their partner clinics and facilities. Because they work together as an integrated system, they can better coordinate care and deliver a better member experience. Integration, collaboration and coordination among all providers within the network are critical to this model's success. As a result, non-partner clinics and facilities are not included in this network. The ACO network is developed to provide members access to a comprehensive group of providers. If a service or type of care is unavailable within the network, members may receive a referral to a non-network provider and receive in-network benefits.
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