mn DEPARTMENT OF HEALTH

MANAGED CARE SYSTEMS
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Request for Waiver

Plan Year: 2019

Please ensure that information contained on this waiver request coincides with information provided on the geographical access maps and provider list submitted with this application.

1. Name and Title of Person Submitting this Document:

Carrier	Name Network	Network ID
Sanford Health Plan of Minnesota	Sanford Health Plan of Minnesota TRUE Network	MNN002
Name	**Title**	**Date**
Sean Hartka	Government Policy Specialist	8/20/2018

2. By submitting this form, the above-referenced confirms:

A. That person submitting this request has personal knowledge of the network contracting process involved in this submission, and

B. That access cannot be met for the following provider type(s). Include the county and reason(s) for not meeting the requirements.

Provider Type	County	Reason Code	Notes
General Hospital facilities	*Beltrami,Clearwater,Hubbard,Clay*	*4*	Sanford Health Plan's TRUE Network is a focused Narrow Network alternative, and is new to MN for 2019. This plan is offered to individuals in counties where we have ensured a robust, but focused provider network is available. The Sanford TRUE plans are offered at a lower cost since eligible individuals agree to use a more focused network of Sanford Health providers and facilities. Members can choose to see any licensed provider in the Sanford TRUE network for covered services without a referral. For routine or non-emergent medical services outside of the TRUE focused provider network, Members will need prior approval to receive in-network benefits. This plan does not have out-of-network benefits.
Primary Care providers	*Beltrami*	*4*	Sanford Health Plan's TRUE Network is a focused Narrow Network alternative, and is new to MN for 2019. This plan is offered to individuals in counties where we have ensured a robust, but focused provider network is available. The Sanford TRUE plans are offered at a lower cost since eligible individuals agree to use a more focused network of Sanford Health providers and facilities. Members can choose to see any licensed provider in the Sanford TRUE network for covered services without a referral. For routine or non-emergent medical services outside of the TRUE focused provider network, Members will need prior approval to receive in-network benefits. This plan does not have out-of-network benefits.
Pediatric Services Providers	*Beltrami,Clearwater,Rock,Jackson,Cottonwood*	*1*	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.

Specialty	Counties	Count	Notes
Allergy, Immunology and Rheumatology	*Beltrami,Pennington,Red Lake,Clearwater,Hubbard*	*4*	Sanford Health Plan's TRUE Network is a focused Narrow Network alternative, and is new to MN for 2019. This plan is offered to individuals in counties where we have ensured a robust, but focused provider network is available. The Sanford TRUE plans are offered at a lower cost since eligible individuals agree to use a more focused network of Sanford Health providers and facilities. Members can choose to see any licensed provider in the Sanford TRUE network for covered services without a referral. For routine or non-emergent medical services outside of the TRUE focused provider network, Members will need prior approval to receive in-network benefits. This plan does not have out-of-network benefits.
Anesthesiology Physicians and Certified Registered Nurse Anesthetists	*Beltrami*	*1*	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Cardiac Surgery	*Beltrami,Clearwater,Hubbard,Pennington,Red Lake,Murray,Cottonwood,Nobles,Jackson*	*1*	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Colon and Rectal Surgery	*Beltrami,Clearwater,Hubbard,Pennington,Red Lake,Murray,Cottonwood,Nobles,Jackson,Rock*	*1*	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Endocrinology	*Murray,Cottonwood,Nobles,Jackson*	*4*	Sanford Health Plan's TRUE Network is a focused Narrow Network alternative, and is new to MN for 2019. This plan is offered to individuals in counties where we have ensured a robust, but focused provider network is available. The Sanford TRUE plans are offered at a lower cost since eligible individuals agree to use a more focused network of Sanford Health providers and facilities. Members can choose to see any licensed provider in the Sanford TRUE network for covered services without a referral. For routine or non-emergent medical services outside of the TRUE focused provider network, Members will need prior approval to receive in-network benefits. This plan does not have out-of-network benefits.
Endocrinology	*Beltrami,Pennington*	*1*	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Genetics	*Beltrami,Clearwater,Hubbard,Pennington,Red Lake,Cottonwood,Jackson,Nobles,Murray*	*1*	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Dermatology	*Beltrami,Murray,Cottonwood,Nobles,Jackson*	*1*	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Nephrology	*Beltrami*	*1*	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Neurology and Neurological Surgery	*Beltrami*	*1*	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Ophthalmology	*Beltrami,Pennington,Red Lake*	*1*	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Orthopedic Surgery	*Beltrami*	*1*	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Physical Medicine and Rehabilitation and Occupational Medicine	*Beltrami*	*1*	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Pulmonary Disease	*Beltrami,Pennington,Red Lake*	*1*	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.

Radiology and Nuclear Medicine	*Beltrami*	*1*	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Reconstructive Surgery	*Beltrami,Pennington,Red Lake,Clearwater,Hubbard,Cottonwood,Murray,Nobles,Jackson*	*1*	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Urology	*Beltrami*	*1*	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Vascular Surgery	*Beltrami*	*1*	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Physical Therapy, Occupational Therapy and Speech Therapy	*Cottonwood*	*1*	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.

Please use additional sheet if needed

As part of this waiver request for all reason codes, a carrier must demonstrate with specific data that the geographic access standards cannot be met in a particular service area or part of a service area and also state what steps were and will be taken to address the network inadequacy (MN Statutes § 62K.10, subdivision 5).

Reason Codes:
1. Carrier has conducted a good faith search for providers and determined that there are no providers physically present in the service area of the type requested in the waiver. MDH will not grant a waiver for this reason code unless the carrier demonstrates, with specific information, that there are no providers physically present in the part(s) of the service area for which the waiver is sought.
Specific information may include provider directories and sources consulted, physical geography that affects the location of providers, or other information that affects the availability and location of providers. Telemedicine may be used as a means to provide access when there are no providers physically present to meet the standard. The carrier should describe how it will assess the availability of providers who begin practice in the service area where the standard cannot currently be met.

2. Provider does not meet carrier's credentialing requirements. Carrier must cite the reason(s) provider does not meet carrier's credentialing requirements.

3. Carrier has made a good faith effort to contract with provider and offered a contract at the same/similar rate as other providers of the same provider type in the network, and provider has refused to accept a contract.   A carrier representative must attest, below, that a contract was offered at same/similar rates and provider refused to contract.

4. Other: Please describe why geographic access standards cannot be met. Please also describe how access will be provided for this provider type for the residents of the affected county or counties.

Attestation for the Request for Waiver

The undersigned attests that he/she is a representative of the carrier with personal knowledge of the network and reasons for the above waiver requests, and that the waiver requests meet the requirements for the waiver, as outlined above. The undersigned also attests that good faith efforts have been made to locate and contract with providers, as outlined above, and that if providers become available in the service area, carrier will make a good faith effort to contract with said providers at same or similar rates as other providers of the same type in carrier's network.

Lisa M. Carlson, Sanford Health Plan, Sr. Director, Market Strategy
_____
Name, Company, Title

08/01/18
_____
Date Attestation Signed

Provider Type	County	Reason Code	Notes
Home Health Care Agency	*Beltrami,Pennington*	*4*	Sanford Health Plan's TRUE Network is a focused Narrow Network alternative, and is new to MN for 2019. This plan is offered to individuals in counties where we have ensured a robust, but focused provider network is available. The Sanford TRUE plans are offered at a lower cost since eligible individuals agree to use a more focused network of Sanford Health providers and facilities. Members can choose to see any licensed provider in the Sanford TRUE network for covered services without a referral. For routine or non-emergent medical services outside of the TRUE focused provider network, Members will need prior approval to receive in-network benefits. This plan does not have out-of-network benefits.
Pediatric Dental Care	*Beltrami,Pennington,Cottonwood,Murray,Nobles,Jackson*	*4*	Sanford Health Plan's TRUE Network is a focused Narrow Network alternative, and is new to MN for 2019. This plan is offered to individuals in counties where we have ensured a robust, but focused provider network is available. The Sanford TRUE plans are offered at a lower cost since eligible individuals agree to use a more focused network of Sanford Health providers and facilities. Members can choose to see any licensed provider in the Sanford TRUE network for covered services without a referral. For routine or non-emergent medical services outside of the TRUE focused provider network, Members will need prior approval to receive in-network benefits. This plan does not have out-of-network benefits.
Chemical Dependency Outpatient	*Beltrami,Clearwater,Hubbard,Cottonwood,Jackson*	*4*	Sanford Health Plan's TRUE Network is a focused Narrow Network alternative, and is new to MN for 2019. This plan is offered to individuals in counties where we have ensured a robust, but focused provider network is available. The Sanford TRUE plans are offered at a lower cost since eligible individuals agree to use a more focused network of Sanford Health providers and facilities. Members can choose to see any licensed provider in the Sanford TRUE network for covered services without a referral. For routine or non-emergent medical services outside of the TRUE focused provider network, Members will need prior approval to receive in-network benefits. This plan does not have out-of-network benefits.
Chemical Dependency Inpatient	*Beltrami,Clearwater,Hubbard,Cottonwood,Jackson*	*4*	Sanford Health Plan's TRUE Network is a focused Narrow Network alternative, and is new to MN for 2019. This plan is offered to individuals in counties where we have ensured a robust, but focused provider network is available. The Sanford TRUE plans are offered at a lower cost since eligible individuals agree to use a more focused network of Sanford Health providers and facilities. Members can choose to see any licensed provider in the Sanford TRUE network for covered services without a referral. For routine or non-emergent medical services outside of the TRUE focused provider network, Members will need prior approval to receive in-network benefits. This plan does not have out-of-network benefits.
Mental health providers	*Beltrami,Clearwater*	*1*	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Pediatric Specialty Providers	*Beltrami*	*1*	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Thoracic Surgery	*Beltrami,Pennington,Red Lake,Clearwater,Hubbard,Murray,Cottonwood,Nobles,Jackson*	*1*	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Cardiovascular Disease	*Beltrami*	*1*	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Gastroenterology	*Beltrami,Pennington,Red Lake*	*4*	Sanford Health Plan's TRUE Network is a focused Narrow Network alternative, and is new to MN for 2019. This plan is offered to individuals in counties where we have ensured a robust, but focused provider network is available. The Sanford TRUE plans are offered at a lower cost since eligible individuals agree to use a more focused network of Sanford Health providers and facilities. Members can choose to see any licensed provider in the Sanford TRUE network for covered services without a referral. For routine or non-emergent medical services outside of the TRUE focused provider network, Members will need prior approval to receive in-network benefits. This plan does not have out-of-network benefits.
General Surgery	*Beltrami*	*1*	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Obstetrics and Gynecology	*Beltrami*	*1*	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Oncology	*Beltrami*	*1*	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.

Otolaryngology	*Beltrami*	*1*	Utilized Quest Analytics tool to search for providers. If the Quest tool produces providers in the future, Sanford Health Plan will make a good faith effort to contract with them when coverage is not currently present. Sanford Health Plan currently reviews networks for new providers on an annual basis.
Chiropractic	*Beltrami,Cottonwood,Jackson*	*4*	Sanford Health Plan's TRUE Network is a focused Narrow Network alternative, and is new to MN for 2019. This plan is offered to individuals in counties where we have ensured a robust, but focused provider network is available. The Sanford TRUE plans are offered at a lower cost since eligible individuals agree to use a more focused network of Sanford Health providers and facilities. Members can choose to see any licensed provider in the Sanford TRUE network for covered services without a referral. For routine or non-emergent medical services outside of the TRUE focused provider network, Members will need prior approval to receive in-network benefits. This plan does not have out-of-network benefits.
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