

**HMO Minnesota d/b/a/ Blue Plus  
Minnesota Supplement Report #1A**

**REALLOCATION OF EXPENSES AND INVESTMENT INCOME  
For the Year Ending December 31, 2013  
Public Information, Minnesota Statutes § 62D.08**

Line	Direct Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14
		Total	Non MN	Total MN	Commercial	M+C (BE)	Medicare	MSHO	SNBC MA	SNBC	PMAP	MNCare	Dental	Other(Med)	Admin
1	Employee benefit expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2	Sales expenses	1,589,237	0	1,589,237	163,991	1,424,103	0	0	0	0	0	0	0	1,143	0
3	General business/office expense	0	0	0	0	0	0	0	0	0	0	0	0	0	0
4	State premium taxes and assessments	19,529,180	0	19,529,180	1,291,401	0	0	1,928,547	0	0	10,958,015	5,317,358	0	33,859	0
5	Consulting and professional fees	0	0	0	0	0	0	0	0	0	0	0	0	0	0
6	Outsourced services	6,766,448	0	6,766,448	0	2,728,236	0	4,038,213	0	0	0	0	0	0	0
7	Other expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0
8	<b>Total Direct Expenses</b>	<b>27,884,866</b>	<b>0</b>	<b>27,884,866</b>	<b>1,455,392</b>	<b>4,152,339</b>	<b>0</b>	<b>5,966,760</b>	<b>0</b>	<b>0</b>	<b>10,958,015</b>	<b>5,317,358</b>	<b>0</b>	<b>35,002</b>	<b>0</b>

Line	Reallocated Indirect Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14
		Total	Non MN	Total MN	Commercial	M+C	Medicare	MSHO	SNBC MA	SNBC	PMAP	MNCare	Dental	Other	Admin
9	Employee benefit expenses	10,101,432	0	10,101,432	177,770	756,243	0	3,147,804	0	0	4,077,098	1,937,266	0	5,250	0
10	Sales expenses	855,744	0	855,744	15,060	64,065	0	266,667	0	0	345,392	164,116	0	445	0
11	General business/office expense	5,263,495	0	5,263,495	92,630	394,051	0	1,640,208	0	0	2,124,430	1,009,440	0	2,736	0
12	State premium taxes and assessments	0	0	0	0	0	0	0	0	0	0	0	0	0	0
13	Consulting and professional fees	8,821,462	0	8,821,462	155,245	660,418	0	2,748,940	0	0	3,560,482	1,691,792	0	4,585	0
14	Outsourced services	347,940	0	347,940	6,123	26,048	0	108,425	0	0	140,434	66,728	0	181	0
15	Other expenses	975,686	0	975,686	17,171	73,045	0	304,043	0	0	393,803	187,118	0	507	0
16	<b>Total Indirect Expenses</b>	<b>26,365,759</b>	<b>0</b>	<b>26,365,759</b>	<b>463,999</b>	<b>1,973,872</b>	<b>0</b>	<b>8,216,086</b>	<b>0</b>	<b>0</b>	<b>10,641,638</b>	<b>5,056,461</b>	<b>0</b>	<b>13,703</b>	<b>0</b>

Line	Direct plus Indirect Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14
		NAIC Total	Non MN	Total MN	Commercial	M+C	Medicare	MSHO	SNBC MA	SNBC	PMAP	MNCare	Dental	Other	Admin
17	Employee benefit expenses	10,101,432	0	10,101,432	177,770	756,243	0	3,147,804	0	0	4,077,098	1,937,266	0	5,250	0
18	Sales expenses	2,444,981	0	2,444,981	179,051	1,488,169	0	266,667	0	0	345,392	164,116	0	1,588	0
19	General business/office expense	5,263,495	0	5,263,495	92,630	394,051	0	1,640,208	0	0	2,124,430	1,009,440	0	2,736	0
20	State premium taxes and assessments	19,529,180	0	19,529,180	1,291,401	0	0	1,928,547	0	0	10,958,015	5,317,358	0	33,859	0
21	Consulting and professional fees	8,821,462	0	8,821,462	155,245	660,418	0	2,748,940	0	0	3,560,482	1,691,792	0	4,585	0
22	Outsourced services	7,114,388	0	7,114,388	6,123	2,754,284	0	4,146,637	0	0	140,434	66,728	0	181	0
23	Other expenses	975,686	0	975,686	17,171	73,045	0	304,043	0	0	393,803	187,118	0	507	0
24	<b>Total Non-Claim Expenses = Sum of Lines 17 to 23</b>	<b>54,250,625</b>	<b>0</b>	<b>54,250,625</b>	<b>1,919,390</b>	<b>6,126,211</b>	<b>0</b>	<b>14,182,846</b>	<b>0</b>	<b>0</b>	<b>21,599,653</b>	<b>10,373,819</b>	<b>0</b>	<b>48,705</b>	<b>0</b>
25	<b>Claims Adjustment Expenses (Supp #1, line 20)</b>	<b>39,565,420</b>	<b>0</b>	<b>39,565,420</b>	<b>763,052</b>	<b>1,922,512</b>	<b>0</b>	<b>8,307,537</b>	<b>0</b>	<b>0</b>	<b>19,118,948</b>	<b>9,412,903</b>	<b>0</b>	<b>40,468</b>	<b>0</b>
26	<b>Revenues (Supp Report #1, Line 8)</b>	<b>1,016,673,047</b>	<b>0</b>	<b>1,016,673,047</b>	<b>17,891,948</b>	<b>76,113,192</b>	<b>0</b>	<b>316,815,216</b>	<b>0</b>	<b>0</b>	<b>410,345,344</b>	<b>194,978,949</b>	<b>0</b>	<b>528,398</b>	<b>0</b>
27	<b>Incurred Claims (Supp Report #1, Line 18 + Line 22)</b>	<b>875,385,915</b>	<b>0</b>	<b>875,385,915</b>	<b>15,783,967</b>	<b>65,121,721</b>	<b>0</b>	<b>286,176,162</b>	<b>0</b>	<b>0</b>	<b>343,884,390</b>	<b>164,034,593</b>	<b>0</b>	<b>385,082</b>	<b>0</b>
28	<b>Net Investment Gain/(Loss) (Allocated)</b>	<b>25,711,227</b>	<b>0</b>	<b>25,711,227</b>	<b>2,625,842</b>	<b>0</b>	<b>0</b>	<b>14,244,622</b>	<b>0</b>	<b>0</b>	<b>6,234,054</b>	<b>0</b>	<b>0</b>	<b>2,606,709</b>	<b>0</b>
29	<b>Aggregate Write Ins for Other Income or (Expenses)</b>	<b>37</b>	<b>0</b>	<b>37</b>	<b>37</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
30	<b>Federal and Foreign Income Taxes Incurred</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
31	<b>Net Income = Lines 26+28+29-24-25-27-30</b>	<b>73,182,351</b>	<b>0</b>	<b>73,182,351</b>	<b>2,051,418</b>	<b>2,942,748</b>	<b>0</b>	<b>22,393,293</b>	<b>0</b>	<b>0</b>	<b>31,976,407</b>	<b>11,157,634</b>	<b>0</b>	<b>2,660,852</b>	<b>0</b>