# HMO Minnesota dibla Blue Plus 

Minnesota Supplement Report \#1

## STATEMENT OF REVENUE, EXPENSES AND NET INCOME

For the year ending December 31, 2016

| NAIC\# 1___ NAIC Descritpion | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As found on page 4 of the Annual Statement 1 Member Months | $\frac{\text { NAIC Totals }}{3.878,751}$ | Non-Minnesota Products (Eliminations) | $\begin{array}{\|c} \begin{array}{c} \text { Total Minnesota } \\ \text { Products } \end{array} \\ \hline 200751 \end{array}$ | Commercial | $\begin{array}{r} \text { Medicare + } \\ \text { Choice (BE) } \\ \hline \end{array}$ | Medicare Cost | $\begin{array}{\|c\|} \begin{array}{c} \text { Minnesota Senior } \\ \text { Heath Options } \\ \text { (MSHOH) } \end{array} \\ \hline 139.651 \end{array}$ | SNBC (MA Only) | SNBC (integrated) | $\begin{array}{\|l\|l\|} \hline \begin{array}{l} \text { Prepaid Medical } \\ \text { Assistance } \\ \text { Program (PMAP) } \\ \hline 3,266,397 \end{array} \end{array}$ | MNCare | Dental | $\begin{gathered} \substack{\text { Med. Supp. \& } \\ \text { Other }} \\ \hline 1,123 \\ \hline \hline \end{gathered}$ | Administrative Services Only |
| REVENUES: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1,816,154,664 |  | 1,816,154,664 | 60,681,555 | (216,874) | 0 | 325,038,178 | 0 | 0 | 1,313,228,326 | 117,156,931 | 0 | 266,548 | 0 |
| 3 Change in unearned premium reserves and serve for rate credits | 0 |  | 0 |  |  |  |  |  |  |  |  |  |  |  |
| - 4 Fee-for-service (net of \$ medical expenses) | 0 |  | 0 |  |  |  |  |  |  |  |  |  |  |  |
| -5 Risk revenue | 0 |  | 0 |  |  |  |  |  |  |  |  |  |  |  |
| -6 Aggregate wite-ins for other heath care related revenues (Line 699) | 319 | NR | 319 | 319 | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| 7 Aggregate wite-ins for other non-health revenues (Line 7999 | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| $\underline{8} 8$ TOTAL REVENUES (Lines 2 trough 7 ) | 1,816,154,983 | NR | 1,816,154,983 | ${ }^{60,681.874}$ | (216,874) | 0 | 325,038,178 | 0 | 0 | 1,313,228,326 | 117,156,931 |  | 266.548 | 0 |
| EXPENSES: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 9 Hospitalmedical benefits | 1,425,712,346 |  | 1,425,712,346 | 54,448,402 | (4,068) | 0 | 260,768,033 | 0 | 0 | 1,029,614,098 | 80,672,074 | 0 | 213,807 | 0 |
| 10 Other professional services | 70,443,972 |  | 70,443,972 | 2,262,676 | (171) | 0 | 11,449,825 | 0 | 0 | 52,214,412 | 4,508,145 | 0 | 9,085 | 0 |
| 11 Outside referrals | 1,803,960 |  | 1,803,960 | 57,944 | (4) | 0 | 293,212 | 0 | 0 | 1,337,128 | 115,447 | 0 | 233 | 0 |
| 12 Emergency room and out-of-area | 58,725,845 |  | 58,725,845 | 1,886,287 | (143) | 0 | 9,545,183 | 0 | 0 | 43,528,715 | 3,758,229 | 0 | 7,574 | 0 |
| 13 Prescription drugs | 240,719,925 |  | 240,719,925 | $(885,203)$ | 0 | 0 | 10,839,112 | 0 | 0 | 205,664,871 | 25,099,180 | 0 | 1,965 | 0 |
| 14 Aggregate wite-ins for other hospital and medical expenses (Line 1499) | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| 15 Incentive Pool and Withhold Adjustments | 6,554,562 |  | 6,554,562 | 173,518 | 0 |  | 316,862 | 0 | 0 | 4,770,682 | 1,293,500 |  | 0 |  |
| $\xlongequal{16 \text { TOTAL EXPENSES (Lines } 9 \text { through 15) }}$ | 1,803,960,610 | NR | 1,803,960,610 | 57,943,624 | (4,386) | 0 | $\underline{\text { 293,212,227 }}$ | 0 | 0 | 1,337,129,906 | 115,446,575 | 0 | 232,664 | 0 |
| LESS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 17 Net reinsurance recoveries | 1,162,676 |  | 1,162.676 | 1,162,676 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 18 Total hospital and medical (Lines 16 minus 17) | 1,802,797,934 | NR | 1,802,797,934 | 56,780,948 | $(4,386)$ | 0 | 293,212,227 | 0 | 0 | 1,337,129,906 | 115,446,575 | 0 | 232,664 | 0 |
| 19 Non-heath claims | 0 |  | 0 |  |  | 0 |  | 0 |  |  |  |  |  |  |
| 20 Claims adjustment expenses | 113,711,358 |  | 113,711,358 | 5,541,019 | 196,540 | 0 | 10,223,055 | 0 | 0 | 90,322,182 | 7,403,521 | 0 | 25,041 | 0 |
| 21 General administrative expenses | 74,936,733 |  | 74,936,733 | 7,273,497 | 17,049 | 0 | 9,372,307 | 0 | 0 | 53,022,304 | 5,167,604 | 0 | 83,972 | 0 |
| 22 Increase in reserves for life, accident and health contracts (including \$ increase in reserves for life only) | $(600,000)$ |  | $(600,000)$ | $(600,000)$ |  | 0 |  | 0 | 0 |  |  |  |  |  |
| 23 Total underwwiting deductions (Lines 18 through 22) | 1,990,846,025 | NR | 1,990,846,025 | 68,995,464 | 209,203 | 0 | 312,807,589 | 0 | 0 | 1,480,474,392 | 128,017,700 | 0 | 341,677 | 0 |
| 24 Net underwriting gain or (loss)(Lines 8 minus 23) | (174,691,042) | NR | (174,691,042) | (8,313,590) | $(426,077)$ | 0 | 12,230,589 | 0 | 0 | (167,246,066) | (10,860,769) | 0 | (75,129) | 0 |
| 25 Net investment income earned | 15,669,596 |  | 15,669,596 | 241,496 | 0 | 0 | 8,874,795 | 0 | 0 | 3,302,927 | 1,061,328 | 0 | 2,189,050 |  |
| 26 Net reaized captial gains or (losses) | 2,357,663 |  | 2,357,663 | 36,336 | 0 | 0 | 1,335,310 | 0 | 0 | 496,962 | 159,688 | 0 | 329,367 |  |
| 27 Net investment gains or (losses)(Lines 25 plus 26) | 18,027,259 | NR | 18,027,259 | 277,832 | 0 | 0 | 10,210,105 | 0 | 0 | 3,799,889 | 1,221,016 | 0 | 2,518,417 | NR |
| 28 Net gain or (loss) from agents' or premium balances charged off |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 29 Aggregate wite-ins for other income or expenses (Line 2999) | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| 30 Net income or (loss) before federal income taxes (Lines 24 plus 27 plus 28 plus 29) | (156,663,783) | NR | ( $156,663,783)$ | $(8,035,758)$ | (426,077) | 0 | 22,440,694 | 0 | 0 | ${ }_{(163,446,177)}$ | (9,639,753) | 0 | 2,443,288 | 0 |
| 31 Federal and foreign income taxes incurred |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 32 Net income (loss) (Lines 30 minus 31) | (156,663,783) | NR | (156,663,783) | (8,035,758) | (426,077) | 0 | 22,400,694 | 0 | 0 | (163,446,177) | (0,639,753) | 0 | 2.443,288 | 0 |

HMO Minnesota d／b／a Blue Plus Minnesota Supplement Report \＃1
STATEMENT OF REVENUE，EXPENSES AND NET INCOME
For the year ending December 31， 2016

|  |  | 2 |  | 4 | 5 | 6 |  | 8 | 9 | 10 | 11 | 12 | $\frac{13}{\text { Other：}}$ | 14 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| detalls Of WRITE－INS | NAIC Totals | $\begin{gathered} \text { Non-Minnesota } \\ \text { Products } \\ \text { (Eliminations) } \\ \hline \end{gathered}$ | $\underset{\substack{\text { Total Minnesota } \\ \text { Products }}}{\text { Then }}$ | Commercial | Medicare＋ Choice | Medicare Cost | Minnesota Senior Health Options （MSHO） | SNBC（MA Only） | SNBC（integrated） | $\begin{aligned} & \text { Prepaid Medical } \\ & \text { Assistance } \\ & \text { Program (PMAP) } \end{aligned}$ | MNCare | Dental | $\underset{\substack{\text { Med. Supp. \& } \\ \text { Other }}}{ }$ | Administrative Services Only |
| OTHER HEALTH CARE RELATED REVENUES（Line 6） 0601 Miscellaneous Revenue | 319 |  | 319 | 319 |  |  |  |  |  |  |  |  |  |  |
| 0602 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0603 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0604 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0605 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0606 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0607 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0608 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0609 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0698 Summary of Remaining Write－Ins for Line 6 Overllow |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\xlongequal{0699}$ TOTALS（Lines 0601 through 0609 plus 0698 ）（Line 6 above） | 319 | NR | 319 | 319 | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| OTHER NON－HEALTH REVENUES（Line 7） |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0701 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{0702}{0703}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0798 Summary of Remaining Write－Ins for Line 7 Overflow |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0799 TOTALS（Lines 0701 through 0703 plus 0798）（Line 7 above） | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| OTHER MEDICAL AND HOSPITAL EXPENSES（Line 14） |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{1401}{1402}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{1402}{1403}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{1404}{}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1405 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1406 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1407 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1408 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1409 － 1408 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{1498}{}$ Summary of Remaining Write－In tor Line 14 Overiow | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| OTHER INCOME AND EXPENSES（Line 29） OTHER INCOME |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2901 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{2902}{2902}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{2903}{2904}$ |  |  |  |  |  |  | － | － | 龶 |  |  |  |  |  |
| $\frac{2904}{2905}$ |  | 兂 | 兂 | － | － | － | － | － | － | － |  | ， | 碞 |  |
| 2918 Summary of Remaining Write－Ins for Other Income Overfllow |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2919 Subtota of other Income（Lines 2901 through 2918） | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| OTHER EXPENSES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{2922}{}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{2923}{}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2924 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2925 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2938 Summary of Remaining Write－Ins for Other Expenses Overflow |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{2939}{\text { 2999 TOTALALS－（Lines }}$ 2919 minus ${ }^{\text {a }}$ 29399（Line 29） | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | $\frac{\mathrm{NR}}{\text { NR }}$ | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | $\frac{\mathrm{NR}}{\mathrm{NR}}$ |

