

HMO Minnesota d/b/a Blue Plus  
Minnesota Supplement Report #1A  
**REALLOCATION OF EXPENSES AND INVESTMENT INCOME**  
For the Year Ending December 31, 2016  
Public Information, Minnesota Statutes § 62D.08

Line	Direct Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14
		Total	Non MN	Total MN	Commercial	M+C	Medicare	MSHO	SNBC MA	SNBC	PMAP	MNCare	Dental	Other	Admin
1	Employee benefit expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2	Sales expenses	923,308	0	923,308	922,774	0	0	0	0	0	0	0	0	534	0
3	General business/office expense	0	0	0	0	0	0	0	0	0	0	0	0	0	0
4	State premium taxes and assessments	27,287,641	0	27,287,641	2,216,639	0	0	2,127,348	0	0	20,998,496	1,872,644	0	72,514	0
5	Consulting and professional fees	0	0	0	0	0	0	0	0	0	0	0	0	0	0
6	Outsourced services	2,442,754	0	2,442,754	0	0	0	2,442,754	0	0	0	0	0	0	0
7	Other expenses	335,992	0	335,992	335,683	309	0	0	0	0	0	0	0	0	0
8	<b>Total Direct Expenses</b>	<b>30,989,695</b>	<b>0</b>	<b>30,989,695</b>	<b>3,475,096</b>	<b>309</b>	<b>0</b>	<b>4,570,102</b>	<b>0</b>	<b>0</b>	<b>20,998,496</b>	<b>1,872,644</b>	<b>0</b>	<b>73,048</b>	<b>0</b>

Line	Reallocated Indirect Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14
		Total	Non MN	Total MN	Commercial	M+C	Medicare	MSHO	SNBC MA	SNBC	PMAP	MNCare	Dental	Other	Admin
9	Employee benefit expenses	19,912,717	0	19,912,717	665,326	-2,378	0	3,563,790	0	0	14,398,522	1,284,534	0	2,922	0
10	Sales expenses	368,431	0	368,431	12,310	-44	0	65,938	0	0	266,406	23,767	0	54	0
11	General business/office expense	9,449,107	0	9,449,107	315,715	-1,128	0	1,691,112	0	0	6,832,477	609,545	0	1,387	0
12	State premium taxes and assessments	0	0	0	0	0	0	0	0	0	0	0	0	0	0
13	Consulting and professional fees	8,200,351	0	8,200,351	273,991	-979	0	1,467,621	0	0	5,929,525	528,990	0	1,204	0
14	Outsourced services	4,740,659	0	4,740,659	158,395	-566	0	848,438	0	0	3,427,884	305,812	0	696	0
15	Other expenses	1,275,773	0	1,275,773	42,626	-152	0	228,326	0	0	922,488	82,298	0	187	0
16	<b>Total Indirect Expenses</b>	<b>43,947,037</b>	<b>0</b>	<b>43,947,037</b>	<b>1,468,363</b>	<b>-5,248</b>	<b>0</b>	<b>7,865,225</b>	<b>0</b>	<b>0</b>	<b>31,777,301</b>	<b>2,834,946</b>	<b>0</b>	<b>6,450</b>	<b>0</b>

Line	Direct plus Indirect Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14
		NAIC Total	Non MN	Total MN	Commercial	M+C	Medicare	MSHO	SNBC MA	SNBC	PMAP	MNCare	Dental	Other	Admin
17	Employee benefit expenses	19,912,717	0	19,912,717	665,326	-2,378	0	3,563,790	0	0	14,398,522	1,284,534	0	2,922	0
18	Sales expenses	1,291,739	0	1,291,739	935,084	-44	0	65,938	0	0	266,406	23,767	0	588	0
19	General business/office expense	9,449,107	0	9,449,107	315,715	-1,128	0	1,691,112	0	0	6,832,477	609,545	0	1,387	0
20	State premium taxes and assessments	27,287,641	0	27,287,641	2,216,639	0	0	2,127,348	0	0	20,998,496	1,872,644	0	72,514	0
21	Consulting and professional fees	8,200,351	0	8,200,351	273,991	-979	0	1,467,621	0	0	5,929,525	528,990	0	1,204	0
22	Outsourced services	7,183,413	0	7,183,413	158,395	-566	0	3,291,192	0	0	3,427,884	305,812	0	696	0
23	Other expenses	1,611,765	0	1,611,765	378,309	157	0	228,326	0	0	922,488	82,298	0	187	0
24	<b>Total Non-Claim Expenses = Sum of Lines 17 to 23</b>	<b>74,936,733</b>	<b>0</b>	<b>74,936,733</b>	<b>4,943,459</b>	<b>-4,939</b>	<b>0</b>	<b>12,435,327</b>	<b>0</b>	<b>0</b>	<b>52,775,797</b>	<b>4,707,590</b>	<b>0</b>	<b>79,498</b>	<b>0</b>
25	Claims Adjustment Expenses	113,711,358	0	113,711,358	5,541,019	196,540	0	10,223,055	0	0	90,322,182	7,403,521	0	25,041	0
26	Revenues (Supp Report #1, Line 8)	1,816,154,983	0	1,816,154,983	60,681,874	-216,874	0	325,038,178	0	0	1,313,228,326	117,156,931	0	266,548	0
27	Incurred Claims (Supp Report #1, Line 18 + Line 22)	1,802,197,934	0	1,802,197,934	56,180,948	-4,386	0	293,212,227	0	0	1,337,129,906	115,446,575	0	232,664	0
28	Net Investment Gain/(Loss) (Allocated)	18,027,259	0	18,027,259	277,832	0	0	10,210,105	0	0	3,799,889	1,221,016	0	2,518,417	0
29	Aggregate Write Ins for Other Income or (Expenses)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
30	Federal and Foreign Income Taxes Incurred	0	0	0	0	0	0	0	0	0	0	0	0	0	0
31	<b>Net Income = Lines 26+28+29-24-25-27-30</b>	<b>-156,663,783</b>	<b>0</b>	<b>-156,663,783</b>	<b>-5,705,720</b>	<b>-404,089</b>	<b>0</b>	<b>19,377,674</b>	<b>0</b>	<b>0</b>	<b>-163,199,670</b>	<b>-9,179,739</b>	<b>0</b>	<b>2,447,762</b>	<b>0</b>