

HMO Minnesota d/b/a Blue Plus
Minnesota Supplement Report #1A

REALLOCATION OF EXPENSES AND INVESTMENT INCOME
For the Year Ending December 31, 2017
Public Information, Minnesota Statutes § 62D.08

Line	Direct Non-Claim Expenses	1 Total	2 Non MN products	3 Total MN products	4 Commercial	5 Medicare Advantage	6 Medicare Cost	7 MSHO	8 SNBC MA only	9 SNBC Integrated	10 MSC+	11 PMAP	12 MNCare	13 Dental	14 Other	15 Admin Services
1	Employee benefit expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2	Sales expenses	2,311,453	0	2,311,453	2,311,090	0	0	0	0	0	0	0	0	0	363	0
3	General business/office expense	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
4	State premium taxes and assessments	42,683,442	0	42,683,442	11,690,257	0	0	2,315,676	0	0	1,102,156	25,400,361	2,237,613	0	-62,621	0
5	Consulting and professional fees	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
6	Outsourced services	940,290	0	940,290	0	0	0	940,290	0	0	0	0	0	0	0	0
7	Other expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
8	Total Direct Expenses	45,935,186	0	45,935,186	14,001,347	0	0	3,255,966	0	0	1,102,156	25,400,361	2,237,613	0	-62,258	0

Line	Reallocated Indirect Non-Claim Expenses	1 Total	2 Non MN products	3 Total MN products	4 Commercial	5 Medicare Advantage	6 Medicare Cost	7 MSHO	8 SNBC MA only	9 SNBC Integrated	10 MSC+	11 PMAP	12 MNCare	13 Dental	14 Other	15 Admin Services
9	Employee benefit expenses	28,575,601	0	28,575,601	5,932,127	0	0	2,709,412	0	0	469,335	17,692,024	1,768,295	0	4,409	0
10	Sales expenses	537,838	0	537,838	231,215	0	0	25,555	0	0	3,924	250,661	26,128	0	354	0
11	General business/office expense	11,782,873	0	11,782,873	5,168,492	0	0	642,109	0	0	106,972	5,303,380	560,630	0	1,290	0
12	State premium taxes and assessments	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
13	Consulting and professional fees	10,604,552	0	10,604,552	1,465,514	7,630	0	617,595	0	0	86,168	7,707,707	718,618	0	1,321	0
14	Outsourced services	4,262,868	0	4,262,868	2,186,557	0	0	90,214	0	0	8,913	1,814,922	161,323	0	939	0
15	Other expenses	1,041,042	0	1,041,042	49,701	0	0	14,727	0	0	4,181	895,383	76,978	0	71	0
16	Total Indirect Expenses	56,804,775	0	56,804,775	15,033,606	7,630	0	4,099,612	0	0	679,493	33,664,077	3,311,972	0	8,385	0

Line	Direct plus Indirect Non-Claim Expenses	1 NAIC Total	2 Non MN products	3 Total MN products	4 Commercial	5 Medicare Advantage	6 Medicare Cost	7 MSHO	8 SNBC MA only	9 SNBC Integrated	10 MSC+	11 PMAP	12 MNCare	13 Dental	14 Other	15 Admin Services
17	Employee benefit expenses	28,575,601	0	28,575,601	5,932,127	0	0	2,709,412	0	0	469,335	17,692,024	1,768,295	0	4,409	0
18	Sales expenses	2,849,292	0	2,849,292	2,542,305	0	0	25,555	0	0	3,924	250,661	26,128	0	717	0
19	General business/office expense	11,782,873	0	11,782,873	5,168,492	0	0	642,109	0	0	106,972	5,303,380	560,630	0	1,290	0
20	State premium taxes and assessments	42,683,442	0	42,683,442	11,690,257	0	0	2,315,676	0	0	1,102,156	25,400,361	2,237,613	0	-62,621	0
21	Consulting and professional fees	10,604,552	0	10,604,552	1,465,514	7,630	0	617,595	0	0	86,168	7,707,707	718,618	0	1,321	0
22	Outsourced services	5,203,158	0	5,203,158	2,186,557	0	0	1,030,505	0	0	8,913	1,814,922	161,323	0	939	0
23	Other expenses	1,041,042	0	1,041,042	49,701	0	0	14,727	0	0	4,181	895,383	76,978	0	71	0
24	Total Non-Claim Expenses = Sum of Lines 17 to 23	102,739,961	0	102,739,961	29,034,953	7,630	0	7,355,579	0	0	1,781,649	59,064,438	5,549,585	0	-53,873	0
25	Claims Adjustment Expenses	125,102,537	0	125,102,537	14,613,766	38,119	0	6,713,090	0	0	2,233,840	94,166,464	7,321,073	0	16,185	0
26	Revenues (Supp Report #1, Line 8)	2,406,492,351	0	2,406,492,351	308,214,135	114,284	0	298,073,954	0	0	69,031,493	1,590,734,046	140,135,004	0	189,435	0
27	Incurred Claims (Supp Report #1, Line 18 + Line 22)	2,169,321,904	0	2,169,321,904	214,120,448	-49,986	0	258,908,788	0	0	65,887,541	1,497,412,726	132,945,879	0	96,508	0
28	Net Investment Gain/(Loss) (Allocated)	22,902,712	0	22,902,712	0	0	0	15,592,117	0	0	1,085,659	0	1,521,496	0	4,703,440	0
29	Aggregate Write Ins for Other Income or (Expenses)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
30	Federal and Foreign Income Taxes Incurred	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
31	Net Income = Lines 26+28+29-24-25-27-30	32,230,661	0	32,230,661	50,444,968	118,521	0	40,688,614	0	0	214,122	-59,909,582	-4,160,037	0	4,834,055	0