

**Group Health Plan, Inc.**  
**Minnesota Supplement Report #1A**

**REALLOCATION OF EXPENSES AND INVESTMENT INCOME**  
**For the Year Ending December 31, 2012**  
**Public Information, Minnesota Statutes § 62D.08**

| Line | Direct Non-Claim Expenses           | 1                 | 2        | 3                 | 4                 | 5        | 6                 | 7        | 8        | 9        | 10       | 11       | 12               | 13       | 14       |
|------|-------------------------------------|-------------------|----------|-------------------|-------------------|----------|-------------------|----------|----------|----------|----------|----------|------------------|----------|----------|
|      |                                     | Total             | Non MN   | Total MN          | Commercial        | M+C      | Medicare          | MSHO     | SNBC MA  | SNBC     | PMAP     | MNCare   | Dental           | Other    | Admin    |
| 1    | Employee benefit expenses           | 22,459,000        | 0        | 22,459,000        | 13,937,000        | 0        | 5,800,000         | 0        | 0        | 0        | 0        | 0        | 2,722,000        | 0        | 0        |
| 2    | Sales expenses                      | 1,014,000         | 0        | 1,014,000         | 629,000           | 0        | 262,000           | 0        | 0        | 0        | 0        | 0        | 123,000          | 0        | 0        |
| 3    | General business/office expense     | 7,493,000         | 0        | 7,493,000         | 4,650,000         | 0        | 1,935,000         | 0        | 0        | 0        | 0        | 0        | 908,000          | 0        | 0        |
| 4    | State premium taxes and assessments | 7,906,000         | 0        | 7,906,000         | 156,000           | 0        | 7,750,000         | 0        | 0        | 0        | 0        | 0        | 0                | 0        | 0        |
| 5    | Consulting and professional fees    | 863,000           | 0        | 863,000           | 536,000           | 0        | 223,000           | 0        | 0        | 0        | 0        | 0        | 104,000          | 0        | 0        |
| 6    | Outsourced services                 | 1,443,000         | 0        | 1,443,000         | 895,000           | 0        | 373,000           | 0        | 0        | 0        | 0        | 0        | 175,000          | 0        | 0        |
| 7    | Other expenses                      | 2,105,000         | 0        | 2,105,000         | 1,307,000         | 0        | 543,000           | 0        | 0        | 0        | 0        | 0        | 255,000          | 0        | 0        |
| 8    | <b>Total Direct Expenses</b>        | <b>43,283,000</b> | <b>0</b> | <b>43,283,000</b> | <b>22,110,000</b> | <b>0</b> | <b>16,886,000</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>4,287,000</b> | <b>0</b> | <b>0</b> |

| Line | Reallocated Indirect Non-Claim Expenses | 1        | 2        | 3        | 4          | 5        | 6        | 7        | 8        | 9        | 10       | 11       | 12       | 13       | 14       |
|------|---|----------|----------|----------|------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|      |   | Total    | Non MN   | Total MN | Commercial | M+C      | Medicare | MSHO     | SNBC MA  | SNBC     | PMAP     | MNCare   | Dental   | Other    | Admin    |
| 9    | Employee benefit expenses               | 0        | 0        | 0        | 0          | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 10   | Sales expenses                          | 0        | 0        | 0        | 0          | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 11   | General business/office expense         | 0        | 0        | 0        | 0          | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 12   | State premium taxes and assessments     | 0        | 0        | 0        | 0          | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 13   | Consulting and professional fees        | 0        | 0        | 0        | 0          | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 14   | Outsourced services                     | 0        | 0        | 0        | 0          | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 15   | Other expenses                          | 0        | 0        | 0        | 0          | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 16   | <b>Total Indirect Expenses</b>          | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b>   | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> |

| Line | Direct plus Indirect Non-Claim Expenses                    | 1                  | 2        | 3                  | 4                  | 5        | 6                  | 7        | 8        | 9        | 10       | 11       | 12                 | 13       | 14       |
|------|--|--------------------|----------|--------------------|--------------------|----------|--------------------|----------|----------|----------|----------|----------|--------------------|----------|----------|
|      |  | NAIC Total         | Non MN   | Total MN           | Commercial         | M+C      | Medicare           | MSHO     | SNBC MA  | SNBC     | PMAP     | MNCare   | Dental             | Other    | Admin    |
| 17   | Employee benefit expenses                                  | 22,459,000         | 0        | 22,459,000         | 13,937,000         | 0        | 5,800,000          | 0        | 0        | 0        | 0        | 0        | 2,722,000          | 0        | 0        |
| 18   | Sales expenses   | 1,014,000          | 0        | 1,014,000          | 629,000            | 0        | 262,000            | 0        | 0        | 0        | 0        | 0        | 123,000            | 0        | 0        |
| 19   | General business/office expense                            | 7,493,000          | 0        | 7,493,000          | 4,650,000          | 0        | 1,935,000          | 0        | 0        | 0        | 0        | 0        | 908,000            | 0        | 0        |
| 20   | State premium taxes and assessments                        | 7,906,000          | 0        | 7,906,000          | 156,000            | 0        | 7,750,000          | 0        | 0        | 0        | 0        | 0        | 0                  | 0        | 0        |
| 21   | Consulting and professional fees                           | 863,000            | 0        | 863,000            | 536,000            | 0        | 223,000            | 0        | 0        | 0        | 0        | 0        | 104,000            | 0        | 0        |
| 22   | Outsourced services  | 1,443,000          | 0        | 1,443,000          | 895,000            | 0        | 373,000            | 0        | 0        | 0        | 0        | 0        | 175,000            | 0        | 0        |
| 23   | Other expenses   | 2,105,000          | 0        | 2,105,000          | 1,307,000          | 0        | 543,000            | 0        | 0        | 0        | 0        | 0        | 255,000            | 0        | 0        |
| 24   | <b>Total Non-Claim Expenses = Sum of Lines 17 to 23</b>    | <b>43,283,000</b>  | <b>0</b> | <b>43,283,000</b>  | <b>22,110,000</b>  | <b>0</b> | <b>16,886,000</b>  | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>4,287,000</b>   | <b>0</b> | <b>0</b> |
| 25   | <b>Claims Adjustment Expenses</b>                          | <b>11,963,000</b>  | <b>0</b> | <b>11,963,000</b>  | <b>1,735,000</b>   | <b>0</b> | <b>10,228,000</b>  | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b>           | <b>0</b> | <b>0</b> |
| 26   | <b>Revenues (Supp Report #1, Line 8)</b>                   | <b>968,435,000</b> |          | <b>968,435,000</b> | <b>580,578,000</b> | <b>0</b> | <b>350,439,000</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>37,418,000</b>  | <b>0</b> | <b>0</b> |
| 27   | <b>Incurred Claims (Supp Report #1, Line 18 + Line 22)</b> | <b>898,172,000</b> |          | <b>898,172,000</b> | <b>566,101,000</b> | <b>0</b> | <b>297,914,000</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>34,157,000</b>  | <b>0</b> | <b>0</b> |
| 28   | <b>Net Investment Gain/(Loss) (Allocated)</b>              | <b>5,307,000</b>   |          | <b>5,307,000</b>   | <b>4,431,000</b>   | <b>0</b> | <b>876,000</b>     | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b>           | <b>0</b> | <b>0</b> |
| 29   | <b>Aggregate Write Ins for Other Income or (Expenses)</b>  | <b>0</b>           |          | <b>0</b>           | <b>0</b>           | <b>0</b> | <b>0</b>           | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b>           | <b>0</b> | <b>0</b> |
| 30   | <b>Federal and Foreign Income Taxes Incurred</b>           | <b>0</b>           |          | <b>0</b>           | <b>0</b>           | <b>0</b> | <b>0</b>           | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b>           | <b>0</b> | <b>0</b> |
| 31   | <b>Net Income = Lines 26+28+29-24-25-27-30</b>             | <b>20,324,000</b>  | <b>0</b> | <b>20,324,000</b>  | <b>(4,937,000)</b> | <b>0</b> | <b>26,287,000</b>  | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>(1,026,000)</b> | <b>0</b> | <b>0</b> |