## <u>Gundersen Health Plan Minnesota</u> Minnesota Supplement Report #1A

## REALLOCATION OF EXPENSES AND INVESTMENT INCOME For the Year Ending December 31, 2018 Public Information, Minnesota Statutes § 62D.08

		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Line	Direct Non-Claim Expenses	Total	Non MN	Total MN	Commercial	Medicare	Medicare	MSHO	SNBC MA	SNBC	MSC+	PMAP	MNCare	Dental	Other	Admin
			products	products		Advantage	Cost		only	Integrated						Services
1	Employee benefit expenses	0		0												
2	Sales expenses	85,935		85,935	85,935											
3	General business/office expense	0		0												
4	State premium taxes and assessments	25,978		25,978	25,978											
5	Consulting and professional fees	0		0												
6	Outsourced services	86,238		86,238	7,250	78,988										
7	Other expenses	16,876		16,876	1,460	15,416										
8	Total Direct Expenses	215,027	0	215,027	120,623	94,404	0	0	0	0	0	0	0	0	0	0
		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Line	Reallocated Indirect Non-Claim Expenses	Total	Non MN	Total MN	Commercial	Medicare	Medicare	MSHO	SNBC MA	SNBC	MSC+	PMAP	MNCare	Dental	Other	Admin
			products	products		Advantage	Cost		only	Integrated						Services
9	Employee benefit expenses	174,993		174,993	25,568	149,425										
10	Sales expenses	12,939		12,939	3,500	9,439										
11	General business/office expense	61,616		61,616	16,666	44,950										
12	State premium taxes and assessments	0		0	0	0										
13	Consulting and professional fees	3,375		3,375	913	2,462										
14	Outsourced services	0		0	0											
15	Other expenses	3,506		3,506	948	2,558										
16	Total Indirect Expenses	256,429	0	256,429	47,595	208,834	0	0	0	0	0	0	0	0	0	0
		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Line	Direct plus Indirect Non-Claim Expenses	NAIC Total	Non MN	Total MN	Commercial	Medicare	Medicare	MSHO	SNBC MA	SNBC	MSC+	PMAP	MNCare	Dental	Other	Admin
		151.000	products	products		Advantage	Cost		only	Integrated						Services
17	Employee benefit expenses	174,993	0	174,993	25,568	149,425	0	0	0	0	0	0	0	0	0	0
18	Sales expenses	98,874	0	98,874	89,435	9,439	0	0	0	0	0	0	0	0	0	0
19	General business/office expense	61,616	0	61,616	16,666	44,950	0	0	0	0	0	0	0	0	0	0
20	State premium taxes and assessments	25,978	0	25,978	25,978	0	0	0	0	0	0	0	0	0	0	0
21	Consulting and professional fees	3,375	0	3,375	913	2,462	0	0	0	0	0	0	0	0	0	0
22	Outsourced services	86,238	0	86,238	7,250	78,988	0	0	0	0	0	0	0	0	0	0
23	Other expenses	20,382	0	20,382	2,408	17,974	0	0	0	0	0	0	0	0	0	0
24	Total Non-Claim Expenses = Sum of Lines 17 to 23	471,456	0	471,456	168,218	303,238	0	0	0	0	0	0	0	0	0	0
25	Claims Adjustment Expenses	252,101		252,101	89,951	162,150										
26	Revenues (Supp Report #1, Line 8)	8,838,997		8,838,997	2,390,769	6,448,228										
27	Incurred Claims (Supp Report #1, Line 18 + Line 22)	8,278,975		8,278,975	2,277,209	6,001,766										<u> </u>
28	Net Investment Gain/(Loss) (Allocated)	4,713		4,713	1,274	3,439										
29	Aggregate Write Ins for Other Income or (Expenses)	0		0												
30	Federal and Foreign Income Taxes Incurred	0		0												
31	Net Income = Lines 26+28+29-24-25-27-30	-158,822	0	-158,822	-143,335	-15,487	0	0	0	0		0	0	0	0	0