## <u>Gundersen Health Plan Minnesota</u> Minnesota Supplement Report #1A

## REALLOCATION OF EXPENSES AND INVESTMENT INCOME For the Year Ending December 31, 2017 Public Information, Minnesota Statutes § 62D.08

		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Line	Direct Non-Claim Expenses	Total	Non MN	Total MN	Commercial	Medicare	Medicare	MSHO	SNBC MA	SNBC	MSC+	PMAP	MNCare	Dental	Other	Admin
			products	products		Advantage	Cost		only	Integrated						Services
1	Employee benefit expenses	0		0												
2	Sales expenses	107379		107379	107379											
3	General business/office expense	0		0												
4	State premium taxes and assessments	62912		62912	36273	26639										
5	Consulting and professional fees	0		0												
6	Outsourced services	0		0												
7	Other expenses	0		0												
8	Total Direct Expenses	170291	0	170291	143652	26639	0	0	0	0	0	0	0	0	0	0
				•			•		•			•	•			
		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Line	Reallocated Indirect Non-Claim Expenses	Total	Non MN	Total MN	Commercial	Medicare	Medicare	MSHO	SNBC MA	SNBC	MSC+	PMAP	MNCare	Dental	Other	Admin
			products	products		Advantage	Cost		only	Integrated						Services
9	Employee benefit expenses	277004		277004	78215	198789										
10	Sales expenses	17871		17871	5361	12510										
11	General business/office expense	108275		108275	37369	70906										
12	State premium taxes and assessments	0		0												
13	Consulting and professional fees	0		0												
14	Outsourced services	0		0												
15	Other expenses	12502		12502	3751	8751										
16	Total Indirect Expenses	415652	0	415652	124696	290956	0	0	0	0	0	0	0	0	0	0
		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Line	Direct plus Indirect Non-Claim Expenses	NAIC Total	Non MN	Total MN	Commercial	Medicare	Medicare	MSHO	SNBC MA	SNBC	MSC+	PMAP	MNCare	Dental	Other	Admin
			products	products		Advantage	Cost		only	Integrated						Services
17	Employee benefit expenses	277004	0	277004	78215	198789	0	0	0	0	0	0	0	0	0	0
18	Sales expenses	125250	0	125250	112740	12510	0	0	0	0	0	0	0	0	0	0
19	General business/office expense	108275	0	108275	37369	70906	0	0	0	0	0	0	0	0	0	0
20	State premium taxes and assessments	62912	0	62912	36273	26639	0	0	0	0	0	0	0	0	0	0
21	Consulting and professional fees	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
22	Outsourced services	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
23	Other expenses	12502	0	12502	3751	8751	0	0	0	0	0	0	0	0	0	0
24	Total Non-Claim Expenses = Sum of Lines 17 to 23	585943	0	585943	268348	317595	0	0	0	0	0	0	0	0	0	0
25	Claims Adjustment Expenses	236223		236223	70867	165356										
26	Revenues (Supp Report #1, Line 8)	8137037		8137037	2475208	5661829										
27	Incurred Claims (Supp Report #1, Line 18 + Line 22)	7462666		7462666	2206826	5255840										
28	Net Investment Gain/(Loss) (Allocated)	2456		2456	737	1719										
29	Aggregate Write Ins for Other Income or (Expenses)	0	_	0							-					
30	Federal and Foreign Income Taxes Incurred	0		0									<u> </u>			