

Hennepin Health
Minnesota Supplement Report #1A
REALLOCATION OF EXPENSES AND INVESTMENT INCOME
For the Year Ending December 31, 2020
Public Information, Minnesota Statutes § 62D.08

Line	Direct Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
		Total	Non MN products	Total MN products	Commercial	Medicare Advantage	Medicare Cost	Medicare Supplement	Medicare Part D	MSHO	SNBC MA only	SNBC Integrated	PMAP	MSC+	MNCare	Dental	Other	Admin Services Only
1	Employee benefit expenses	-	-	-														
2	Sales expenses	800	-	800							800							
3	General business/office expense	-	-	-														
4	State premium taxes and assessments	4,125,453	-	4,125,453							680,444		3,274,895		170,114			
5	Consulting and professional fees	145,006	-	145,006							10,943		125,496		8,567			
6	Outsourced services	6,826	-	6,826							6,826							
7	Other expenses	-	-	-														
8	Total Direct Expenses	4,278,084	-	4,278,084	-	-	-	-	-	-	699,013	-	3,400,391	-	178,681	-	-	-

Line	Reallocated Indirect Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
		Total	Non MN products	Total MN products	Commercial	Medicare Advantage	Medicare Cost	Medicare Supplement	Medicare Part D	MSHO	SNBC MA only	SNBC Integrated	PMAP	MSC+	MNCare	Dental	Other	Admin Services Only
9	Employee benefit expenses	6,774,904	-	6,774,904							1,115,544		5,380,281		279,079			
10	Sales expenses	427,651	-	427,651							70,416		339,619		17,616			
11	General business/office expense	802,115	-	802,115							132,075		636,998		33,042			
12	State premium taxes and assessments	-	-	-							-		-		-			
13	Consulting and professional fees	682,339	-	682,339							113,402		540,881		28,056			
14	Outsourced services	2,450,851	-	2,450,851							403,553		1,946,340		100,959			
15	Other expenses	55,756	-	55,756							9,181		44,278		2,297			
16	Total Indirect Expenses	11,193,616	-	11,193,616	-	-	-	-	-	-	1,844,171	-	8,888,396	-	461,049	-	-	-

Line	Direct plus Indirect Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
		NAIC Total	Non MN products	Total MN products	Commercial	Medicare Advantage	Medicare Cost	Medicare Supplement	Medicare Part D	MSHO	SNBC MA only	SNBC Integrated	PMAP	MSC+	MNCare	Dental	Other	Admin Services Only
17	Employee benefit expenses	6,774,904	-	6,774,904							1,115,544		5,380,281		279,079			
18	Sales expenses	428,451	-	428,451							71,216		339,619		17,616			
19	General business/office expense	802,115	-	802,115							132,075		636,998		33,042			
20	State premium taxes and assessments	4,125,453	-	4,125,453							680,444		3,274,895		170,114			
21	Consulting and professional fees	827,345	-	827,345							124,345		666,377		36,623			
22	Outsourced services	2,457,677	-	2,457,677							410,379		1,946,340		100,959			
23	Other expenses	55,756	-	55,756							9,181		44,278		2,297			
24	Total Non-Claim Expenses = Sum of Lines 17 to 23	15,471,700	-	15,471,700	-	-	-	-	-	-	2,543,184	-	12,288,786	-	639,730	-	-	-
25	Claims Adjustment Expenses	14,279,002	-	14,279,002							1,614,686		11,936,165		728,151			
26	Revenues (Supp Report #1, Line 8)	256,680,280	-	256,680,280							42,357,136		203,752,651		10,570,493			
27	Incurred Claims (Supp Report #1, Line 18 + Line 22)	219,689,508	-	219,689,508							36,496,001		174,320,372		8,873,135			
28	Net Investment Gain/(Loss) (Allocated)	479,727	-	479,727							79,125		380,821		19,782			
29	Aggregate Write Ins for Other Income or (Expenses)	-	-	-														
30	Federal and Foreign Income Taxes Incurred	-	-	-														
31	Net Income = Lines 26+28+29-24-25-27-30	7,719,797	-	7,719,797	-	-	-	-	-	-	1,782,389	-	5,588,147	-	349,260	-	-	-