

**HealthPartners, Inc.**  
**Minnesota Supplement Report #1**  
**STATEMENT OF REVENUE, EXPENSES AND NET INCOME**  
**For the Year Ending December 31, 2012**  
**Public Information, Minnesota Statutes § 62D.08**

NAIC #	NAIC Description	1	2	3	4	5	6	7	8	9	10	11	12	13	14
	As found on page 4 of the Annual Statement													Other:	Other:
		NAIC Totals	Non-Minnesota Products (Eliminations)	Total Minnesota Products	Commercial	Medicare + Choice	Medicare Cost	MN Senior Health Options (MSHO)	SNBC (MA Only)	SNBC (Integrated)	Prepaid Medical Assistance Program (PMAP)	MNCare	Dental	Medicaid Expansion	MSC
1	Member Months	2,860,065	0	2,860,065	1,847,577	11,567	0	37,129	0	0	588,023	222,481	0	137,430	15,858
<b>REVENUES:</b>															
2	Net Premium Income (including \$ non-health premium income)	1,370,126,000	0	1,370,126,000	761,587,000	2,397,000	0	100,702,000	0	0	221,490,000	82,141,000	50,621,000	132,143,000	19,045,000
3	Change in unearned premium reserves and serve for rate credits	0	0	0	0	0	0	0	0	0	0	0	0	0	0
4	Fee-for-service (net of \$ medical expenses)	1,198,000	0	1,198,000	1,198,000	0	0	0	0	0	0	0	0	0	0
5	Risk revenue	0	0	0	0	0	0	0	0	0	0	0	0	0	0
6	Aggregate write-ins for other health care related revenues (Line 699)	7,871,000	0	7,871,000	7,871,000	0	0	0	0	0	0	0	0	0	0
7	Aggregate write-ins for other non-health revenues (Line 799)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
8	TOTAL REVENUES (Lines 2 through 7)	1,379,195,000	0	1,379,195,000	770,656,000	2,397,000	0	100,702,000	0	0	221,490,000	82,141,000	50,621,000	132,143,000	19,045,000
<b>EXPENSES:</b>															
9	Hospital/medical benefits	955,929,000	0	955,929,000	551,556,000	489,000	0	74,673,000	0	0	171,036,000	58,581,000	0	86,324,000	13,270,000
10	Other professional services	59,215,000	0	59,215,000	0	0	0	858,000	0	0	12,449,000	4,583,000	37,991,000	2,853,000	481,000
11	Outside referrals	0	0	0	0	0	0	0	0	0	0	0	0	0	0
12	Emergency room and out-of-area	0	0	0	0	0	0	0	0	0	0	0	0	0	0
13	Prescription drugs	142,763,000	0	142,763,000	81,986,000	1,520,000	0	10,349,000	0	0	18,873,000	14,371,000	0	15,099,000	565,000
14	Aggregate write-ins for other hospital and medical expenses (Line 1499)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
15	Incentive Pool and Withhold Adjustments	0	0	0	0	0	0	0	0	0	0	0	0	0	0
16	TOTAL EXPENSES (Lines 9 through 15)	1,157,907,000	0	1,157,907,000	633,542,000	2,009,000	0	85,880,000	0	0	202,358,000	77,535,000	37,991,000	104,276,000	14,316,000
<b>LESS</b>															
17	Net reinsurance recoveries	0	0	0	0	0	0	0	0	0	0	0	0	0	0
18	Total hospital and medical (Lines 16 minus 17)	1,157,907,000	0	1,157,907,000	633,542,000	2,009,000	0	85,880,000	0	0	202,358,000	77,535,000	37,991,000	104,276,000	14,316,000
19	Non-health claims	0	0	0	0	0	0	0	0	0	0	0	0	0	0
20	Claims adjustment expenses	26,898,000	0	26,898,000	15,216,000	48,000	0	2,063,000	0	0	4,860,000	1,862,000	0	2,505,000	344,000
21	General administrative expenses	91,904,000	0	91,904,000	57,534,000	332,000	0	5,048,000	0	0	12,318,000	4,797,000	6,159,000	4,517,000	1,199,000
22	Increase in reserves for life, accident and health contracts (including \$ increase in reserves for life only)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
23	Total underwriting deductions (Lines 18 through 22)	1,276,709,000	0	1,276,709,000	706,292,000	2,389,000	0	92,991,000	0	0	219,536,000	84,194,000	44,150,000	111,298,000	15,859,000
24	Net underwriting gain or (loss)(Lines 8 minus 23)	102,486,000	0	102,486,000	64,364,000	8,000	0	7,711,000	0	0	1,954,000	(2,053,000)	6,471,000	20,845,000	3,186,000
25	Net investment income earned	3,014,000	0	3,014,000	3,036,000	15,000	0	169,000	0	0	(181,000)	(128,000)	0	61,000	42,000
26	Net realized capital gains or (losses)	929,000	0	929,000	929,000	0	0	0	0	0	0	0	0	0	0
27	Net investment gains or (losses)(Lines 25 plus 26)	3,943,000	0	3,943,000	3,965,000	15,000	0	169,000	0	0	(181,000)	(128,000)	0	61,000	42,000
28	Net gain or (loss) from agents' or premium balances charged off	0	0	0	0	0	0	0	0	0	0	0	0	0	0
29	Aggregate write-ins for other income or expenses (Line 2999)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
30	Net income or (loss) before federal income taxes (Lines 24 plus 27 plus 28 plus 29)	106,429,000	0	106,429,000	68,329,000	23,000	0	7,880,000	0	0	1,773,000	(2,181,000)	6,471,000	20,906,000	3,228,000
31	Federal and foreign income taxes incurred	0	0	0	0	0	0	0	0	0	0	0	0	0	0
32	Net income (loss) (Lines 30 minus 31)	106,429,000	0	106,429,000	68,329,000	23,000	0	7,880,000	0	0	1,773,000	(2,181,000)	6,471,000	20,906,000	3,228,000

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	1	2	3	4	5	6	7	8	9	10	11	12	13	14
													Other:	
DETAILS OF WRITE-INS	NAIC Totals	Non-Minnesota Products (Eliminations)	Total Minnesota Products	Commercial	Medicare + Choice	Medicare Cost	MN Senior Health Options (MSHO)	MN Disability Health Options (MDHO)	General Assistance Medical Care (GAMC)	Prepaid Medical Assistance Program (PMAP)	MNCare	Dental	Medicaid Expansion	Administrative Services Only
<b>OTHER HEALTH CARE RELATED REVENUES (Line 6)</b>														
0601 Other Health Care Revenue	7,871,000	0	7,871,000	7,871,000	0	0	0	0	0	0	0	0	0	0
0602	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0603	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0604	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0605	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0606	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0607	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0608	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0609	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0698 Summary of Remaining Write-Ins for Line 6 Overflow	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0699 TOTALS (Lines 0601 through 0609 plus 0698) (Line 6 above)	7,871,000	0	7,871,000	7,871,000	0	0	0	0	0	0	0	0	0	0
<b>OTHER NON-HEALTH REVENUES (Line 7)</b>														
0701	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0702	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0703	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0798 Summary of Remaining Write-Ins for Line 7 Overflow	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0799 TOTALS (Lines 0701 through 0703 plus 0798) (Line 7 above)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>OTHER MEDICAL AND HOSPITAL EXPENSES (Line 14)</b>														
1401	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1402	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1403	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1404	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1405	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1406	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1407	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1408	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1409	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1498 Summary of Remaining Write-Ins for Line 14 Overflow	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1499 TOTALS (Lines 1401 through 1409 plus 1498) (Line 14 above)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>OTHER INCOME AND EXPENSES (Line 29)</b>														
<b>OTHER INCOME</b>														
2901	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2902	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2903	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2904	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2905	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2918 Summary of Remaining Write-Ins for Other Income Overflow	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2919 Subtotal of Other Income (Lines 2901 through 2918)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>OTHER EXPENSES</b>														
2921	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2922	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2923	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2924	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2925	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2938 Summary of Remaining Write-Ins for Other Expenses Overflow	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2939 Subtotal of Other Expenses (Lines 2921 through 2938)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2999 TOTALS - (Lines 2919 minus 2939) (Line 29)	0	0	0	0	0	0	0	0	0	0	0	0	0	0