

**Itasca Medical Care**  
**Minnesota Supplement Report #1A**  
**REALLOCATION OF EXPENSES AND INVESTMENT INCOME**  
**For the Year Ending December 31, 2016**  
**Public Information, Minnesota Statutes § 62D.08**

Line	Direct Non-Claim Expenses	1 Total	2 Non MN products	3 Total MN products	4 Commercial	5 Medicare Advantage	6 Medicare Cost	7 MSHO	8 SNBC MA only	9 SNBC Integrated	10 MSC+	11 PMAP	12 MNCare	13 Dental	14 Other	15 Admin Services
1	Employee benefit expenses	637252		637252				160455			24517	417393	34887			0
2	Sales expenses	0		0				0			0	0	0			0
3	General business/office expense	304585		304585				76692			11719	199500	16674			0
4	State premium taxes and assessments	0		0				0			0	0	0			0
5	Consulting and professional fees	434423		434423				109173			16682	283992	23736			840
6	Outsourced services	418603		418603				103091			15753	268172	22414			9173
7	Other expenses	343227		343227				86421			13205	224809	18789			3
8	<b>Total Direct Expenses</b>	<b>2138090</b>	<b>0</b>	<b>2138090</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>535832</b>	<b>0</b>	<b>0</b>	<b>81876</b>	<b>1393866</b>	<b>116500</b>	<b>0</b>	<b>0</b>	<b>10016</b>

Line	Reallocated Indirect Non-Claim Expenses	1 Total	2 Non MN products	3 Total MN products	4 Commercial	5 Medicare Advantage	6 Medicare Cost	7 MSHO	8 SNBC MA only	9 SNBC Integrated	10 MSC+	11 PMAP	12 MNCare	13 Dental	14 Other	15 Admin Services
9	Employee benefit expenses	318626		318626				80227			12259	208697	17443			0
10	Sales expenses	0		0				0			0	0	0			0
11	General business/office expense	152292		152292				38346			5859	99750	8337			0
12	State premium taxes and assessments	0		0				0			0	0	0			0
13	Consulting and professional fees	217213		217213				54587			8341	141997	11868			420
14	Outsourced services	209301		209301				51546			7876	134086	11207			4586
15	Other expenses	171616		171616				43211			6603	112405	9395			2
16	<b>Total Indirect Expenses</b>	<b>1069048</b>	<b>0</b>	<b>1069048</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>267917</b>	<b>0</b>	<b>0</b>	<b>40938</b>	<b>696935</b>	<b>58250</b>	<b>0</b>	<b>0</b>	<b>5008</b>

Line	Direct plus Indirect Non-Claim Expenses	1 NAIC Total	2 Non MN products	3 Total MN products	4 Commercial	5 Medicare Advantage	6 Medicare Cost	7 MSHO	8 SNBC MA only	9 SNBC Integrated	10 MSC+	11 PMAP	12 MNCare	13 Dental	14 Other	15 Admin Services
17	Employee benefit expenses	955878	0	955878	0	0	0	240682	0	0	36776	626090	52330	0	0	0
18	Sales expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
19	General business/office expense	456877	0	456877	0	0	0	115038	0	0	17578	299250	25011	0	0	0
20	State premium taxes and assessments	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
21	Consulting and professional fees	651636	0	651636	0	0	0	163760	0	0	25023	425989	35604	0	0	1260
22	Outsourced services	627904	0	627904	0	0	0	154637	0	0	23629	402258	33621	0	0	13759
23	Other expenses	514843	0	514843	0	0	0	129632	0	0	19808	337214	28184	0	0	5
24	<b>Total Non-Claim Expenses = Sum of Lines 17 to 23</b>	<b>3207138</b>	<b>0</b>	<b>3207138</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>803749</b>	<b>0</b>	<b>0</b>	<b>122814</b>	<b>2090801</b>	<b>174750</b>	<b>0</b>	<b>0</b>	<b>15024</b>
25	<b>Claims Adjustment Expenses</b>	<b>2663898</b>	<b>0</b>	<b>2663898</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>670748</b>	<b>0</b>	<b>0</b>	<b>121073</b>	<b>1726244</b>	<b>145833</b>	<b>0</b>	<b>0</b>	<b>0</b>
26	<b>Revenues (Supp Report #1, Line 8)</b>	<b>62092906</b>	<b>0</b>	<b>62092906</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>15627065</b>	<b>0</b>	<b>0</b>	<b>2821526</b>	<b>40096696</b>	<b>3386500</b>	<b>0</b>	<b>0</b>	<b>161119</b>
27	<b>Incurred Claims (Supp Report #1, Line 18 + Line 22)</b>	<b>56075775</b>	<b>0</b>	<b>56075775</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>14458033</b>	<b>0</b>	<b>0</b>	<b>2534547</b>	<b>35949971</b>	<b>3133224</b>	<b>0</b>	<b>0</b>	<b>0</b>
28	<b>Net Investment Gain/(Loss) (Allocated)</b>	<b>4931</b>	<b>0</b>	<b>4931</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1242</b>	<b>0</b>	<b>0</b>	<b>190</b>	<b>3229</b>	<b>270</b>	<b>0</b>	<b>0</b>	<b>0</b>
29	<b>Aggregate Write Ins for Other Income or (Expenses)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
30	<b>Federal and Foreign Income Taxes Incurred</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
31	<b>Net Income = Lines 26+28+29-24-25-27-30</b>	<b>151026</b>	<b>0</b>	<b>151026</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-304223</b>	<b>0</b>	<b>0</b>	<b>43282</b>	<b>332909</b>	<b>-67037</b>	<b>0</b>	<b>0</b>	<b>146095</b>