

**Medica Health Plans
Minnesota Supplement Report #1A**

**REALLOCATION OF EXPENSES AND INVESTMENT INCOME
For the Year Ending December 31, 2012
Public Information, Minnesota Statutes § 62D.08**

Line	Direct Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14
		Total	Non MN	Total MN products	Commercial	M+C	Medicare	MSHO	SNBC MA only	SNBC	PMAP	MNCare	Dental	Other	Admin
1	Employee benefit expenses	4,381,889		4,381,889	4,381,889										
2	Sales expenses	10,954,723		10,954,723	10,954,723										
3	General business/office expense	4,381,889		4,381,889	4,381,889										
4	State premium taxes and assessments	33,668,664	5,201	33,663,463	24,100,391			1,348,085	1,738,985		5,463,987	1,002,193		9,822	
5	Consulting and professional fees	-		-											
6	Outsourced services	-		-											
7	Other expenses	-		-											
8	Total Direct Expenses	53,387,165	5,201	53,381,964	43,818,892	-	-	1,348,085	1,738,985	-	5,463,987	1,002,193	-	9,822	-

Line	Reallocated Indirect Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14
		Total	Non MN	Total MN products	Commercial	M+C	Medicare	MSHO	SNBC MA only	SNBC	PMAP	MNCare	Dental	Other	Admin
9	Employee benefit expenses	15,847,396	3,563	15,843,833	156,281	-	220,368	4,182,595	2,382,331		7,485,413	1,372,958		43,888	
10	Sales expenses	4,150,007	933	4,149,074	40,926	-	57,708	1,095,309	623,868		1,960,229	359,541		11,493	
11	General business/office expense	16,204,440	3,643	16,200,797	159,802	-	225,333	4,276,829	2,436,005		7,654,061	1,403,891		44,877	
12	State premium taxes and assessments	6,874,186	1,545	6,872,641	67,790	-	95,590	1,814,300	1,033,393		3,246,977	595,553		19,037	
13	Consulting and professional fees	1,280,875	288	1,280,587	12,631	-	17,811	338,061	192,553		605,013	110,970		3,547	
14	Outsourced services	541,338	122	541,216	5,338	-	7,528	142,875	81,379		255,697	46,899		1,499	
15	Other expenses	-		-											
16	Total Indirect Expenses	44,898,242	10,094	44,888,148	442,768	-	624,337	11,849,969	6,749,529	-	21,207,389	3,889,814	-	124,341	-

Line	Direct plus Indirect Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14
		NAIC Total	Non MN	Total MN products	Commercial	M+C	Medicare	MSHO	SNBC MA only	SNBC	PMAP	MNCare	Dental	Other	Admin
17	Employee benefit expenses	20,229,285	3,563	20,225,722	4,538,170	-	220,368	4,182,595	2,382,331	-	7,485,413	1,372,958	-	43,888	0
18	Sales expenses	15,104,730	933	15,103,797	10,995,649	-	57,708	1,095,309	623,868	-	1,960,229	359,541	-	11,493	0
19	General business/office expense	20,586,329	3,643	20,582,686	4,541,691	-	225,333	4,276,829	2,436,005	-	7,654,061	1,403,891	-	44,877	0
20	State premium taxes and assessments	40,542,850	6,746	40,536,104	24,168,181	-	95,590	3,162,385	2,772,378	-	8,710,964	1,597,746	-	28,859	0
21	Consulting and professional fees	1,280,875	288	1,280,587	12,631	-	17,811	338,061	192,553	-	605,013	110,970	-	3,547	0
22	Outsourced services	541,338	122	541,216	5,338	-	7,528	142,875	81,379	-	255,697	46,899	-	1,499	0
23	Other expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	0
24	Total Non-Claim Expenses = Sum of Lines 17 to 23	98,285,407	15,295	98,270,112	44,261,660	-	624,337	13,198,054	8,488,514	-	26,671,376	4,892,007	-	134,163	0
25	Claims Adjustment Expenses	18,508,694	80	18,508,614	138,038			2,759,493	1,565,870		11,872,597	1,947,335		225,281	
26	Revenues (Supp Report #1, Line 8)	1,594,520,698	260,069	1,594,260,629	449,145,776	-	16,085,765	305,309,032	173,898,515	NR	546,398,676	100,219,274	NR	3,203,591	NR
27	Incurred Claims (Supp Report #1, Line 18 + Line 22)	1,449,264,625	2,316,226	1,446,948,399	403,589,755		(143)	294,508,101	143,900,652		521,510,130	82,177,695		1,262,209	
28	Net Investment Gain/(Loss) (Allocated)	16,055,703	(1,871,294)	17,926,997	822,662		(2,327,885)	6,862,519	(2,293,267)	198,739	18,986,180	(6,926,105)	100,881	2,503,273	
29	Aggregate Write Ins for Other Income or (Expenses)	-		-											
30	Federal and Foreign Income Taxes Incurred	31,099		31,099	31,099										
31	Net Income = Lines 26+28+29-24-25-27-30	44,486,576	(3,942,826)	48,429,402	1,947,886	-	13,133,686	1,705,903	17,650,212		5,330,753	4,276,132		4,085,211	