

**Medica Health Plans
Minnesota Supplement Report #1A**

**REALLOCATION OF EXPENSES AND INVESTMENT INCOME
For the Year Ending December 31, 2014
Public Information, Minnesota Statutes § 62D.08**

Line	Direct Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14
		Total	Non MN	Total MN	Commercial	M+C	Medicare	MSHO	SNBC MA	SNBC	PMAP	MNCare	Dental	Other	Admin
1	Employee benefit expenses	5,405,462	-	5,405,462	5,405,462	-	-	-	-	-	-	-	-	-	-
2	Sales expenses	8,648,739	-	8,648,739	8,648,739	-	-	-	-	-	-	-	-	-	-
3	General business/office expense	5,405,462	-	5,405,462	5,405,462	-	-	-	-	-	-	-	-	-	-
4	State premium taxes and assessments	23,971,780	1,341	23,970,438	11,475,437	-	6,930	1,607,084	2,990,266	-	6,978,735	911,985	-	-	-
5	Consulting and professional fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6	Outsourced services	-	-	-	-	-	-	-	-	-	-	-	-	-	-
7	Other expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-
8	Total Direct Expenses	43,431,442	1,341	43,430,100	30,935,099	-	6,930	1,607,084	2,990,266	-	6,978,735	911,985	-	-	-

Line	Reallocated Indirect Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14
		Total	Non MN	Total MN	Commercial	M+C	Medicare	MSHO	SNBC MA	SNBC	PMAP	MNCare	Dental	Other	Admin
9	Employee benefit expenses	16,420,361	82,914	16,337,447	4,667,902	-	13	2,709,244	2,444,544	-	5,698,839	747,290	-	69,614	-
10	Sales expenses	3,817,949	19,279	3,798,670	1,085,348	-	3	629,935	568,389	-	1,325,055	173,755	-	16,186	-
11	General business/office expense	3,442,372	17,382	3,424,990	978,581	-	3	567,967	512,475	-	1,194,707	156,662	-	14,594	-
12	State premium taxes and assessments	6,071,380	30,657	6,040,723	1,725,943	-	5	1,001,735	903,863	-	2,107,129	276,308	-	25,740	-
13	Consulting and professional fees	2,077,738	10,491	2,067,246	590,649	-	2	342,812	309,319	-	721,098	94,558	-	8,809	-
14	Outsourced services	2,282,738	11,527	2,271,212	648,926	-	2	376,636	339,838	-	792,246	103,887	-	9,678	-
15	Other expenses	5,078,992	25,646	5,053,346	1,443,832	-	4	837,998	756,124	-	1,762,712	231,145	-	21,532	-
16	Total Indirect Expenses	39,191,530	197,896	38,993,634	11,141,181	-	32	6,466,327	5,834,551	-	13,601,785	1,783,605	-	166,153	-

Line	Direct plus Indirect Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14
		NAIC Total	Non MN	Total MN	Commercial	M+C	Medicare	MSHO	SNBC MA	SNBC	PMAP	MNCare	Dental	Other	Admin
17	Employee benefit expenses	21,825,822	82,914	21,742,909	10,073,363	-	13	2,709,244	2,444,544	-	5,698,839	747,290	-	69,614	-
18	Sales expenses	12,466,688	19,279	12,447,409	9,734,087	-	3	629,935	568,389	-	1,325,055	173,755	-	16,186	-
19	General business/office expense	8,847,834	17,382	8,830,451	6,384,043	-	3	567,967	512,475	-	1,194,707	156,662	-	14,594	-
20	State premium taxes and assessments	30,043,160	31,999	30,011,161	13,201,380	-	6,935	2,608,820	3,894,129	-	9,085,864	1,188,294	-	25,740	-
21	Consulting and professional fees	2,077,738	10,491	2,067,246	590,649	-	2	342,812	309,319	-	721,098	94,558	-	8,809	-
22	Outsourced services	2,282,738	11,527	2,271,212	648,926	-	2	376,636	339,838	-	792,246	103,887	-	9,678	-
23	Other expenses	5,078,992	25,646	5,053,346	1,443,832	-	4	837,998	756,124	-	1,762,712	231,145	-	21,532	-
24	Total Non-Claim Expenses = Sum of Lines 17 to 23	82,622,972	199,237	82,423,735	42,076,280	-	6,962	8,073,412	8,824,818	-	20,580,520	2,695,590	-	166,153	-
25	Claims Adjustment Expenses	21,898,377	104,175	21,794,202	110,689	-	-	2,286,951	2,564,126	-	14,511,329	2,099,755	-	221,352	-
26	Revenues (Supp Report #1, Line 8)	1,719,567,619	10,016,115	1,709,551,504	299,851,792	-	1,595	327,281,037	295,304,880	-	688,428,858	90,273,825	-	8,409,517	-
27	Incurred Claims (Supp Report #1, Line 18 + Line 22)	1,583,909,331	13,239,235	1,570,670,096	272,199,866	-	(5,727)	298,873,928	295,737,731	-	630,016,109	70,271,998	-	3,576,191	-
28	Net Investment Gain/(Loss) (Allocated)	15,941,252	(2,455,525)	18,396,777	4,942,069	-	1,002,527	3,857,344	1,160,232	202,903	12,666,634	(4,469,923)	(1,218)	(963,791)	-
29	Aggregate Write Ins for Other Income or (Expenses)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
30	Federal and Foreign Income Taxes Incurred	167,496	3,363	164,133	164,133	-	-	-	-	-	-	-	-	-	-
31	Net Income = Lines 26+28+29-24-25-27-30	46,910,696	(5,985,420)	52,896,116	(9,757,107)	-	1,002,887	21,904,090	(10,661,563)	202,903	35,987,534	10,736,558	(1,218)	3,482,030	-