

Medica Health Plans
Minnesota Supplement Report #1A
REALLOCATION OF EXPENSES AND INVESTMENT INCOME
For the Year Ending December 31, 2015
Public Information, Minnesota Statutes § 62D.08

Line	Direct Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14
		Total	Non MN products	Total MN products	Commercial	M+C	Medicare Cost	MSHO	SNBC MA only	SNBC	PMAP	MNCare	Dental	Other	Admin
1	Employee benefit expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2	Sales expenses	2,320,989	-	2,320,989	2,295,850	-	-	-	-	-	-	-	-	25,139	-
3	General business/office expense	2,694,459	-	2,694,459	3,073,911	-	(33)	(19,478)	(42,341)	-	(266,334)	(52,773)	-	1,508	-
4	State premium taxes and assessments	24,675,306	-	24,675,306	2,184,785	-	4,647	2,871,520	4,711,550	-	12,927,181	1,975,527	-	95	-
5	Consulting and professional fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6	Outsourced services	17,878,617	-	17,878,617	83,992	-	1,391	1,486,086	7,691,696	-	7,281,917	1,331,974	-	1,563	-
7	Other expenses	11,817,087	-	11,817,087	(16,735)	-	-	2,447,749	2,269,657	-	6,173,147	943,268	-	1	-
8	Total Direct Expenses	59,386,457	-	59,386,457	7,621,803	-	6,005	6,785,875	14,630,561	-	26,115,912	4,197,996	-	28,306	-

Line	Reallocated Indirect Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14
		Total	Non MN products	Total MN products	Commercial	M+C	Medicare Cost	MSHO	SNBC MA only	SNBC	PMAP	MNCare	Dental	Other	Admin
9	Employee benefit expenses	30,027,112	3,375,606	26,651,507	1,377,742	-	(25)	5,211,146	4,858,672	-	13,126,725	2,004,437	69,014	3,796	-
10	Sales expenses	4,583,095	527,860	4,055,235	209,634	-	(4)	792,917	739,285	-	1,997,334	304,991	10,501	578	-
11	General business/office expense	9,657,650	1,295,705	8,361,945	432,268	-	(8)	1,635,004	1,524,415	-	4,118,527	628,895	21,653	1,191	-
12	State premium taxes and assessments	819,972	-	819,972	42,388	-	(1)	160,328	149,484	-	403,862	61,669	2,123	117	-
13	Consulting and professional fees	2,472,482	315,138	2,157,344	111,523	-	(2)	421,824	393,292	-	1,062,562	162,252	5,586	307	-
14	Outsourced services	3,594,968	460,365	3,134,603	162,042	-	(3)	612,906	571,450	-	1,543,893	235,751	8,117	446	-
15	Other expenses	235,446	28,777	206,669	10,684	-	(0)	40,410	37,677	-	101,791	15,543	535	29	-
16	Total Indirect Expenses	51,390,726	6,003,450	45,387,276	2,346,282	-	(43)	8,874,535	8,274,274	-	22,354,694	3,413,539	117,530	6,465	-

Line	Direct plus Indirect Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14
		NAIC Total	Non MN products	Total MN products	Commercial	M+C	Medicare Cost	MSHO	SNBC MA only	SNBC	PMAP	MNCare	Dental	Other	Admin
17	Employee benefit expenses	30,027,112	3,375,606	26,651,507	1,377,742	-	(25)	5,211,146	4,858,672	-	13,126,725	2,004,437	69,014	3,796	-
18	Sales expenses	6,904,084	527,860	6,376,224	2,505,484	-	(4)	792,917	739,285	-	1,997,334	304,991	10,501	25,716	-
19	General business/office expense	12,352,109	1,295,705	11,056,404	3,506,179	-	(41)	1,615,525	1,482,073	-	3,852,193	576,122	21,653	2,699	-
20	State premium taxes and assessments	25,495,277	-	25,495,277	2,227,174	-	4,647	3,031,848	4,861,034	-	13,331,044	2,037,196	2,123	212	-
21	Consulting and professional fees	2,472,482	315,138	2,157,344	111,523	-	(2)	421,824	393,292	-	1,062,562	162,252	5,586	307	-
22	Outsourced services	21,473,585	460,365	21,013,220	246,034	-	1,388	2,098,992	8,263,146	-	8,825,810	1,567,724	8,117	2,009	-
23	Other expenses	12,052,534	28,777	12,023,756	(6,052)	-	(0)	2,488,158	2,307,334	-	6,274,939	958,812	535	30	-
24	Total Non-Claim Expenses = Sum of Lines 17 to 23	110,777,183	6,003,450	104,773,733	9,968,085	-	5,962	15,660,410	22,904,835	-	48,470,606	7,611,535	117,530	34,770	-
25	Claims Adjustment Expenses	15,866,856	21,626	15,845,230	118,043	-	-	1,456,868	1,673,507	-	10,487,898	2,097,839	-	11,075	-
26	Revenues (Supp Report #1, Line 8)	1,777,027,958	16,720,827	1,760,307,131	90,998,566	-	(1,667)	344,191,330	320,910,720	-	867,007,913	132,391,225	4,558,317	250,727	-
27	Incurred Claims (Supp Report #1, Line 18 + Line 22)	1,612,677,085	18,232,379	1,594,444,706	79,230,355	-	(54,462)	342,241,646	309,600,718	-	732,647,092	127,138,977	3,352,296	288,084	-
28	Net Investment Gain/(Loss) (Allocated)	8,076,274	(1,386,569)	9,462,843	2,181,349	-	676,001	3,050,015	29,948	104,954	5,109,041	(1,518,712)	272	(170,025)	-
29	Aggregate Write Ins for Other Income or (Expenses)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
30	Federal and Foreign Income Taxes Incurred	337,940	52,379	285,561	285,561	-	-	-	-	-	-	-	-	-	-
31	Net Income = Lines 26+28+29-24-25-27-30	45,445,168	(8,975,576)	54,420,744	3,577,871	-	722,834	(12,117,580)	(13,238,392)	104,954	80,511,358	(5,975,837)	1,088,763	(253,228)	-