

HMO Name  
Minnesota Supplement Report #1A  
**REALLOCATION OF EXPENSES AND INVESTMENT INCOME**  
For the Year Ending December 31, 2016  
Public Information, Minnesota Statutes § 62D.08

Line	Direct Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
		Total	Non MN products	Total MN products	Commercial	Medicare Advantage	Medicare Cost	MSHO	SNBC MA only	SNBC Integrated	MSC+	PMAP	MNCare	Dental	Other	Admin Services
1	Employee benefit expenses	1,848,109	-	1,848,109	1,848,109	-	-	-	-	-	-	-	-	-	-	-
2	Sales expenses	2,956,974	-	2,956,974	2,956,974	-	-	-	-	-	-	-	-	-	-	-
3	General business/office expense	1,848,109	-	1,848,109	1,848,109	-	-	-	-	-	-	-	-	-	-	-
4	State premium taxes and assessments	24,574,634	22,419	24,552,215	4,460,684	-	3,823	1,920,369	2,844,321	-	13,218,509	2,104,509	-	-	-	-
5	Consulting and professional fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6	Outsourced services	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
7	Other expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
8	<b>Total Direct Expenses</b>	<b>31,227,825</b>	<b>22,419</b>	<b>31,205,406</b>	<b>11,113,875</b>	<b>-</b>	<b>3,823</b>	<b>1,920,369</b>	<b>2,844,321</b>	<b>-</b>	<b>13,218,509</b>	<b>2,104,509</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>

Line	Reallocated Indirect Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
		Total	Non MN products	Total MN products	Commercial	Medicare Advantage	Medicare Cost	MSHO	SNBC MA only	SNBC Integrated	MSC+	PMAP	MNCare	Dental	Other	Admin Services
9	Employee benefit expenses	33,896,960	401,762	33,495,198	2,659,868	-	-	5,287,110	3,990,476	-	18,537,346	2,952,548	62,486	5,364	-	-
10	Sales expenses	5,399,994	64,003	5,335,991	423,733	-	-	842,269	635,707	-	2,953,113	470,359	9,954	854	-	-
11	General business/office expense	17,803,781	211,019	17,592,763	1,397,049	-	-	2,776,961	2,095,927	-	9,736,415	1,550,774	32,820	2,817	-	-
12	State premium taxes and assessments	6,486,169	76,877	6,409,292	508,965	-	-	1,011,686	763,576	-	3,547,114	564,969	11,957	1,026	-	-
13	Consulting and professional fees	2,375,991	28,161	2,347,830	186,442	-	-	370,597	279,710	-	1,299,366	206,957	4,380	376	-	-
14	Outsourced services	25,989,721	308,042	25,681,679	2,039,393	-	-	4,053,771	3,059,606	-	14,213,087	2,263,799	47,910	4,113	-	-
15	Other expenses	8,104,600	96,059	8,008,541	635,962	-	-	1,264,123	954,104	-	4,432,190	705,940	14,940	1,282	-	-
16	<b>Total Indirect Expenses</b>	<b>100,057,217</b>	<b>1,185,924</b>	<b>98,871,293</b>	<b>7,851,411</b>	<b>-</b>	<b>-</b>	<b>15,606,518</b>	<b>11,779,106</b>	<b>-</b>	<b>54,718,632</b>	<b>8,715,347</b>	<b>184,446</b>	<b>15,833</b>	<b>-</b>	<b>-</b>

Line	Direct plus Indirect Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
		NAIC Total	Non MN products	Total MN products	Commercial	Medicare Advantage	Medicare Cost	MSHO	SNBC MA only	SNBC Integrated	MSC+	PMAP	MNCare	Dental	Other	Admin Services
17	Employee benefit expenses	35,745,069	401,762	35,343,306	4,507,977	-	-	5,287,110	3,990,476	-	18,537,346	2,952,548	62,486	5,364	-	-
18	Sales expenses	8,356,968	64,003	8,292,965	3,380,707	-	-	842,269	635,707	-	2,953,113	470,359	9,954	854	-	-
19	General business/office expense	19,651,890	211,019	19,440,871	3,245,157	-	-	2,776,961	2,095,927	-	9,736,415	1,550,774	32,820	2,817	-	-
20	State premium taxes and assessments	31,060,803	99,296	30,961,507	4,969,648	-	3,823	2,932,055	3,607,897	-	16,765,623	2,669,478	11,957	1,026	-	-
21	Consulting and professional fees	2,375,991	28,161	2,347,830	186,442	-	-	370,597	279,710	-	1,299,366	206,957	4,380	376	-	-
22	Outsourced services	25,989,721	308,042	25,681,679	2,039,393	-	-	4,053,771	3,059,606	-	14,213,087	2,263,799	47,910	4,113	-	-
23	Other expenses	8,104,600	96,059	8,008,541	635,962	-	-	1,264,123	954,104	-	4,432,190	705,940	14,940	1,282	-	-
24	<b>Total Non-Claim Expenses = Sum of Lines 17 to 23</b>	<b>131,285,042</b>	<b>1,208,343</b>	<b>130,076,699</b>	<b>18,965,286</b>	<b>-</b>	<b>3,823</b>	<b>17,526,886</b>	<b>14,623,426</b>	<b>-</b>	<b>67,937,141</b>	<b>10,819,856</b>	<b>184,446</b>	<b>15,833</b>	<b>-</b>	<b>-</b>
25	Claims Adjustment Expenses	24,726,643	22,395	24,704,248	77,898	-	-	1,463,402	1,382,076	-	18,540,825	3,231,405	-	8,642	-	-
26	Revenues (Supp Report #1, Line 8)	2,327,451,916	28,636,655	2,298,815,261	100,946,724	-	-	376,852,548	284,431,548	-	1,321,297,690	210,450,581	4,453,847	382,323	-	-
27	Incurred Claims (Supp Report #1, Line 18 + Line 22)	2,379,175,201	27,369,480	2,351,805,721	86,495,707	-	6,182	356,112,790	292,397,841	-	1,397,395,438	214,857,319	4,371,131	169,313	-	-
28	Net Investment Gain/(Loss) (Allocated)	17,637,332	(3,045,988)	20,683,320	3,549,991	-	1,877,309	3,628,066	(1,018,782)	203,777	11,141,764	969,928	144,568	186,698	-	-
29	Aggregate Write Ins for Other Income or (Expenses)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
30	Federal and Foreign Income Taxes Incurred	(246,720)	(55,091)	(191,629)	(191,629)	-	-	-	-	-	-	-	-	-	-	-
31	<b>Net Income = Lines 26+28+29-24-25-27-30</b>	<b>(189,850,918)</b>	<b>(2,954,460)</b>	<b>(186,896,458)</b>	<b>(850,547)</b>	<b>-</b>	<b>1,867,304</b>	<b>5,377,536</b>	<b>(24,990,577)</b>	<b>203,777</b>	<b>(151,433,950)</b>	<b>(17,488,071)</b>	<b>42,838</b>	<b>375,233</b>	<b>-</b>	<b>-</b>