

Medica Health Plans
Minnesota Supplement Report #1A
REALLOCATION OF EXPENSES AND INVESTMENT INCOME
For the Year Ending December 31, 2017
Public Information, Minnesota Statutes § 62D.08

Line	Direct Non-Claim Expenses	1 Total	2 Non MN products	3 Total MN products	4 Commercial	5 Medicare Advantage	6 Medicare Cost	7 MSHO	8 SNBC MA only	9 SNBC Integrated	10 MSC+	11 PMAP	12 MNCare	13 Dental	14 Other	15 Admin Services
1	Employee benefit expenses	5,000,000	-	5,000,000	-	-	-	-	-	-	364,015	4,110,220	525,765	-	-	-
2	Sales expenses	669,138	-	669,138	669,138	-	-	-	-	-	-	-	-	-	-	-
3	General business/office expense	99,083	-	99,083	447,114	-	-	(69,011)	(65,812)	-	(15,454)	(174,497)	(22,321)	-	(935)	-
4	State premium taxes and assessments	20,284,440	9,884	20,274,556	360,920	-	-	3,407,621	6,941,488	-	2,452,610	6,347,409	755,137	-	9,370	-
5	Consulting and professional fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6	Outsourced services	12,904,739	-	12,904,739	566,492	-	-	3,450,091	1,968,620	-	385,163	5,732,394	779,836	-	22,143	-
7	Other expenses	4,720,555	-	4,720,555	705,841	-	-	796,080	759,181	-	178,270	2,012,910	257,485	-	10,789	-
8	Total Direct Expenses	43,677,956	9,884	43,668,071	2,749,505	-	-	7,584,780	9,603,476	-	3,364,604	18,028,437	2,295,902	-	41,367	-

Line	Reallocated Indirect Non-Claim Expenses	1 Total	2 Non MN products	3 Total MN products	4 Commercial	5 Medicare Advantage	6 Medicare Cost	7 MSHO	8 SNBC MA only	9 SNBC Integrated	10 MSC+	11 PMAP	12 MNCare	13 Dental	14 Other	15 Admin Services
9	Employee benefit expenses	20,148,953	(3,389,867)	23,538,819	326,109	-	-	8,029,497	4,374,585	-	1,520,231	8,223,885	992,290	65,771	6,451	-
10	Sales expenses	2,171,708	(368,611)	2,540,318	35,194	-	-	866,546	472,107	-	164,064	887,525	107,088	7,098	696	-
11	General business/office expense	6,558,589	(1,400,713)	7,959,302	110,269	-	-	2,715,055	1,479,201	-	514,043	2,780,785	335,528	22,239	2,181	-
12	State premium taxes and assessments	594,185	-	594,185	8,232	-	-	202,687	110,427	-	38,375	207,594	25,048	1,660	163	-
13	Consulting and professional fees	1,147,852	(241,702)	1,389,554	19,251	-	-	474,001	258,242	-	89,743	485,476	58,577	3,883	381	-
14	Outsourced services	2,645,522	(578,783)	3,224,305	44,670	-	-	1,099,866	599,223	-	208,238	1,126,493	135,922	9,009	884	-
15	Other expenses	119,828	(23,775)	143,603	1,989	-	-	48,985	26,688	-	9,274	50,171	6,054	401	39	-
16	Total Indirect Expenses	33,386,636	(6,003,450)	39,390,086	545,715	-	-	13,436,637	7,320,472	-	2,543,969	13,761,929	1,660,507	110,061	10,796	-

Line	Direct plus Indirect Non-Claim Expenses	1 NAIC Total	2 Non MN products	3 Total MN products	4 Commercial	5 Medicare Advantage	6 Medicare Cost	7 MSHO	8 SNBC MA only	9 SNBC Integrated	10 MSC+	11 PMAP	12 MNCare	13 Dental	14 Other	15 Admin Services
17	Employee benefit expenses	25,148,953	(3,389,867)	28,538,819	326,109	-	-	8,029,497	4,374,585	-	1,884,246	12,334,105	1,518,055	65,771	6,451	-
18	Sales expenses	2,840,846	(368,611)	3,209,457	704,332	-	-	866,546	472,107	-	164,064	887,525	107,088	7,098	696	-
19	General business/office expense	6,657,672	(1,400,713)	8,058,385	557,383	-	-	2,646,044	1,413,388	-	498,589	2,606,288	313,207	22,239	1,246	-
20	State premium taxes and assessments	20,878,625	9,884	20,868,740	369,152	-	-	3,610,308	7,051,914	-	2,490,985	6,555,003	780,185	1,660	9,533	-
21	Consulting and professional fees	1,147,852	(241,702)	1,389,554	19,251	-	-	474,001	258,242	-	89,743	485,476	58,577	3,883	381	-
22	Outsourced services	15,550,261	(578,783)	16,129,044	611,162	-	-	4,549,957	2,567,843	-	593,401	6,858,887	915,758	9,009	23,027	-
23	Other expenses	4,840,383	(23,775)	4,864,158	707,831	-	-	845,065	785,869	-	187,545	2,063,082	263,538	401	10,828	-
24	Total Non-Claim Expenses = Sum of Lines 17 to 23	77,064,591	(5,993,566)	83,058,157	3,295,220	-	-	21,021,418	16,923,948	-	5,908,573	31,790,366	3,956,409	110,061	52,163	-
25	Claims Adjustment Expenses	8,367,874	65,698	8,302,176	(10)	-	-	1,348,608	1,009,206	-	268,726	5,020,988	645,150	-	9,508	-
26	Revenues (Supp Report #1, Line 8)	1,269,915,730	16,797,258	1,253,118,472	17,360,844	-	-	427,460,318	232,886,496	-	80,931,379	437,808,817	52,825,795	3,501,378	343,445	-
27	Incurred Claims (Supp Report #1, Line 18 + Line 22)	1,129,321,086	26,901,654	1,102,419,432	(3,051,978)	-	(70)	386,179,406	198,148,561	-	76,604,187	392,301,414	48,673,616	3,363,946	200,350	-
28	Net Investment Gain/(Loss) (Allocated)	23,225,863	15,990,730	7,635,133	(19,003,046)	-	(8,513,967)	(23,733,435)	15,889,757	-	2,658,644	35,400,546	6,464,248	(700,816)	(826,797)	-
29	Aggregate Write Ins for Other Income or (Expenses)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
30	Federal and Foreign Income Taxes Incurred	(97,126)	(97,141)	15	15	-	-	-	-	-	-	-	-	-	-	-
31	Net Income = Lines 26+28+29-24-25-27-30	78,485,168	11,511,342	66,973,825	(1,885,449)	-	(8,513,897)	(4,822,549)	32,694,538	-	808,538	44,096,595	6,014,868	(673,445)	(745,373)	-