

SOUTH COUNTRY HEALTH ALLIANCE

Minnesota Supplement Report #1A

REALLOCATION OF EXPENSES AND INVESTMENT INCOME

For the Year Ending December 31, 2017

Public Information, Minnesota Statutes § 62D.08

Line	Direct Non-Claim Expenses	1 Total	2 Non MN products	3 Total MN products	4 Commercial	5 Medicare Advantage	6 Medicare Cost	7 MSHO	8 SNBC MA only	9 SNBC Integrated	10 MSC+	11 PMAP	12 MNCare	13 Dental	14 Other	15 Admin Services
1	Employee benefit expenses	0		0												
2	Sales expenses	348566		348566				17139	10902	13463	6175	271550	29337			
3	General business/office expense	87808		87808				14576	12337	3148	2590	46735	8422			
4	State premium taxes and assessments	0		0												
5	Consulting and professional fees	676558		676558				239529	50821	184448		157854	43906			
6	Outsourced services	1538034		1538034				193492	80933	61943	32527	1057896	111243			
7	Other expenses	0		0												
8	Total Direct Expenses	2650966	0	2650966	0	0	0	464736	154993	263002	41292	1534035	192908	0	0	0

Line	Reallocated Indirect Non-Claim Expenses	1 Total	2 Non MN products	3 Total MN products	4 Commercial	5 Medicare Advantage	6 Medicare Cost	7 MSHO	8 SNBC MA only	9 SNBC Integrated	10 MSC+	11 PMAP	12 MNCare	13 Dental	14 Other	15 Admin Services
9	Employee benefit expenses	7116077		7116077				1520073	767335	279434	330735	3811988	406512			
10	Sales expenses	101318		101318				21643	10925	3979	4709	54274	5788			
11	General business/office expense	2502277		2502277				534514	269824	98260	116299	1340436	142944			
12	State premium taxes and assessments	0		0												
13	Consulting and professional fees	2225990		2225990				475496	240031	87410	103458	1192434	127161			
14	Outsourced services	0		0												
15	Other expenses	0		0												
16	Total Indirect Expenses	11945662	0	11945662	0	0	0	2551726	1288115	469083	555201	6399132	682405	0	0	0

Line	Direct plus Indirect Non-Claim Expenses	1 NAIC Total	2 Non MN products	3 Total MN products	4 Commercial	5 Medicare Advantage	6 Medicare Cost	7 MSHO	8 SNBC MA only	9 SNBC Integrated	10 MSC+	11 PMAP	12 MNCare	13 Dental	14 Other	15 Admin Services
17	Employee benefit expenses	7116077	0	7116077	0	0	0	1520073	767335	279434	330735	3811988	406512	0	0	0
18	Sales expenses	449884	0	449884	0	0	0	38782	21827	17442	10884	325824	35125	0	0	0
19	General business/office expense	2590085	0	2590085	0	0	0	549090	282161	101408	118889	1387171	151366	0	0	0
20	State premium taxes and assessments	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
21	Consulting and professional fees	2902548	0	2902548	0	0	0	715025	290852	271858	103458	1350288	171067	0	0	0
22	Outsourced services	1538034	0	1538034	0	0	0	193492	80933	61943	32527	1057896	111243	0	0	0
23	Other expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
24	Total Non-Claim Expenses = Sum of Lines 17 to 23	14596628	0	14596628	0	0	0	3016462	1443108	732085	596493	7933167	875313	0	0	0
25	Claims Adjustment Expenses	10529611		10529611				1299489	682597	339887	313976	7141257	752405			
26	Revenues (Supp Report #1, Line 8)	272887694		272887694				58291824	29425807	10715759	12683058	146182314	15588932			
27	Incurred Claims (Supp Report #1, Line 18 + Line 22)	242700013		242700013				49565415	25668065	10086844	9302879	133384061	14692749			
28	Net Investment Gain/(Loss) (Allocated)	417031		417031				35375	252312		129344					
29	Aggregate Write Ins for Other Income or (Expenses)	0		0												
30	Federal and Foreign Income Taxes Incurred	0		0												
31	Net Income = Lines 26+28+29-24-25-27-30	5478473	0	5478473	0	0	0	4445833	1884349	-443057	2599054	-2276171	-731535	0	0	0