



2023 Health Professional Clinical Training Expansion Grant Program

GRANT REQUEST FOR PROPOSAL (RFP)

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To obtain this information in a different format, call: 651-201- 3838

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RFP Part 1: Overview

1.1 General Information

- **Announcement Title:** 2023 Health Professionals Clinical Training Expansion Grant
- **Minnesota Department of Health (MDH) Program Website:** [ORHPC Grants Information - HPCE Grant Program](#)
- **Application Deadline:** October 3, 2022

1.2 Program Description

Minnesota Statutes [Sec. 144.1505](#) authorizes the Commissioner of Health to award grants to support the establishment or expansion of clinical training for eligible health professional training programs. Clinical training is a required step for health professionals seeking licensure and opportunities to receive clinical training are limited. Providing opportunities to assist in funding clinical training programs will strengthen Minnesota’s health care workforce and increase access to primary care and mental health services in rural and underserved urban areas. This grant program funds activities associated with creating and implementing new clinical training programs and expanding existing clinical training programs in rural and underserved urban areas in Minnesota.

1.3 Funding and Project Dates

Funding

The Minnesota Legislature appropriated \$500,000 annually for this program.

Distribution of Funding

- Eligible clinical training programs may receive up to \$75,000 for planning projects.
- Eligible clinical training programs that wish to expand may receive \$150,000 for the first year, \$100,000 for the second year, and \$50,000 for the third year per program, not to exceed \$300,000 over a three-year period.

It is possible that a program would receive less than the maximum amount available for training projects.

Funding will be allocated through a competitive process. If selected, you may only incur eligible expenditures when the grant agreement is fully executed, and the grant has reached its effective date.

Funding	Estimate
Estimated Amount to Grant	\$1,000,000

Funding	Estimate
Estimated Number of Awards	3-6
Estimated Award Maximum	\$300,000
Estimated Award Minimum	n/a

Match Requirement

There is no match requirement for this grant.

Project Dates

RFP Published:	August 18, 2022
Informational Webinar:	August 26, 2022
Application due to MDH:	October 3, 2022
Grant distribution announcement (estimated):	November 7, 2022
Grant Agreements begin (estimated):	January 2, 2023

1.4 Eligible Applicants

Eligible applicants are programs that fulfill the following criteria:

- 1) Are located in Minnesota and train, or are proposing to train, students residing and working in Minnesota.
- 2) Plan to establish or expand clinical training for students in the following health professions:
 - a) Advanced Practice Registered Nurses
 - i) Must be accredited as a master's, doctoral, or postgraduate level advanced practice registered nurse program by the Commission on Collegiate Nursing Education, or by the Accreditation Commission for Education in Nursing, or is a candidate for accreditation.
 - b) Dental Therapists and Advanced Dental Therapists
 - i) Must be approved by the Board of Dentistry, or currently accredited by the Commission on Dental Accreditation.
 - c) Mental Health Professional Program
 - i) Must be accrediting by one of the governing mental health boards: clinical social work, psychology, marriage and family therapy, or licensed professional clinical counseling, or is a candidate for accreditation.
 - d) Mental Health Professionals

- i) Defined as an individual providing clinical services in the treatment of mental illness who meets one of the qualifications under [Sec. 2451.04 MN Statutes](#).
 - e) Pharmacy Program
 - i) Must be accredited as a Doctor of Pharmacy program by the Accreditation Council on Pharmacy Education.
 - f) Physician Assistant Program
 - i) Must be accredited as a physician assistant program by the Accreditation Review Commission on Education for the Physician Assistant or is a candidate for accreditation.
- 3) Applicants must be able to demonstrate applicable membership and compliance with the corresponding accrediting bodies.

1.5 Collaboration

Collaboration with students of eligible health professions is required. Successful applicants will be required to work with students of eligible health professions, accrediting bodies, health care providers and provider organizations.

1.6 Questions and Answers

All questions regarding this RFP must be submitted by email or phone to joanne.madrid@state.mn.us or 651-201-3895. All answers will be posted within five business days at: [ORHPC Grant Information - HPCE Grant Program](#)

Please submit questions no later than 4:30 p.m. Central Standard Time (CST), on **September 27, 2022**.

To ensure the proper and fair evaluation of all applications, other communications regarding this RFP including verbal, telephone, written or internet initiated by or on behalf of any applicant to any employee of the Department, other than questions submitted to as outlined above, are prohibited. **Any violation of this prohibition may result in the disqualification of the applicant.**

RFP Information Meeting

An RFP Informational Webinar will be held at 10:00 am on August 26, 2022. Details to access the webinar may be found here: [ORHPC Grant Information - HPCE Grant Program](#)

RFP Part 2: Program Details

2.1 Priorities

1) Health Equity Priorities

It is the policy of the State of Minnesota to ensure fairness, precision, equity and consistency in competitive grant awards. This includes implementing diversity and inclusion in grant-making. [The Policy on Rating Criteria for Competitive Grant Review](#) establishes the expectation that grant programs intentionally identify how the grant serves diverse populations, especially populations experiencing inequities and/or disparities. [How applicants propose to use grant funds to address health equity will factor into the competitive grant selection.](#)

The Health Professionals Clinical Training Expansion Grant seeks to expand Minnesota's health care workforce by establishing and expanding health professions clinical training opportunities, with a particular focus on increasing the number of health professionals serving in rural and underserved urban communities in Minnesota. Clinical training is a necessary component of health professional education, but capacity for clinical training is limited and barriers to expansion can exist.

This grant will serve the State by increasing the number and type of clinical training opportunities for health care providers in eligible professions. Eligible professions include:

- 1) Advanced Practice Registered Nurses,
- 2) Dental Therapists and Advanced Dental Therapists,
- 3) Mental Health Professionals, as defined under, [Sec. 245I.04 MN Statutes](#).
- 4) Pharmacists, and
- 5) Physician Assistants.

Grant outcomes should include:

- 1) An increase in the number of clinical training opportunities for health professionals which will increase access to health care in rural and underserved urban communities in Minnesota.
- 2) Grant performance will be measured by submission of quarterly progress reports that track activities as listed in the Project Work Plan (Attachment B).

2) Other Competitive Priorities

- 1) Efficient operation of the training program once the grant project is completed.
- 2) The proposed project incorporates team-based primary care in rural and underserved urban communities.

2.2 Eligible Projects

Eligible projects will develop and/or expand clinical training opportunities for students of eligible training programs which will increase access to primary care in rural and underserved urban communities. Applicants are strongly encouraged to partner with providers and provider organizations to create new clinical training opportunities.

1) Eligible Expenses

Grant funds awarded may only be spent to cover the cost of:

- 1) Establishing or expanding clinical training for physician assistants, advanced practice registered nurses, pharmacists, dental therapists, advanced dental therapists, and mental health professionals in Minnesota.
- 2) Recruitment, training and retention of students and faculty.
- 3) Connecting students with appropriate clinical training sites, internships, practicums, or externship activities.
- 4) Development and implementation of health equity and cultural responsiveness training.
- 5) Supporting clinical education in which trainees are part of a primary care team model.
- 6) Travel and lodging for students.
- 7) Faculty, student and preceptor salaries, incentives, or other financial support.
- 8) Training site improvements, fees, equipment and supplies required to establish, maintain, or expand a physician assistant, advanced practice registered nurse, pharmacy, dental therapy, or mental health professional training program.
- 9) Evaluations of the proposed clinical training program(s).

2) Ineligible Expenses

Ineligible expenses include but are not limited to:

- 1) Fundraising.
- 2) Taxes, except sales tax on goods and services
- 3) Lobbyists, political contributions.
- 4) Bad debts, late payment fees, finance charges, or contingency funds
- 5) Supplanting existing program funds.
- 6) Funding activities supported by other state grants, such as Medical Education and Research Costs (MERC) funding.
- 7) Supporting administrative costs not directly related to clinical training or obtaining accreditation.

2.3 Grant Management Responsibilities

1) Grant Agreement

Each grantee must formally enter into a grant agreement. The grant agreement will address the conditions of the award, including implementation for the project. Grantee should read the grant agreement, sign, and once signed, comply with all conditions of the grant agreement.

No work on grant activities can begin until a fully executed grant agreement is in place and the State's Authorized Representative has notified the Grantee that work may start.

The funded applicant will be legally responsible for assuring implementation of the work plan and compliance with all applicable state requirements including worker's compensation insurance, nondiscrimination, data privacy, budget compliance, and reporting.

2) Accountability and Reporting Requirements

It is the policy of the State of Minnesota to monitor progress on state grants by requiring grantees to submit written progress reports at least annually until all grant funds have been expended and all of the terms in the grant agreement have been met.

The reporting schedule will be in accordance with the State of Minnesota's policy requiring at least an annual written progress report, or a quarterly minimum.

The reporting schedule will be quarterly.

3) Grant Monitoring

[Minn. Stat. §16B.97](#) and [Policy on Grant Monitoring](#) require the following:

- One monitoring visit during the grant period on all state grants over \$50,000.
- Annual monitoring visits during the grant period on all grants over \$250,000.
- Conducting a financial reconciliation of grantee's expenditures at least once during the grant period on grants over \$50,000.

The monitoring schedule will be in keeping with [Minn. Stat. §16B.97](#) and [Policy on Grant Monitoring](#) guidelines.

4) Technical Assistance

Consultation and guidance in completing the application process is available upon request. MDH will provide all forms and templates for invoices and progress reports. MDH is also available to provide technical assistance for grantees. It is the grantee's responsibility to meet all obligations in the contract, and to notify MDH and request approval for any changes to these obligations.

For assistance, contact Joanne Madrid, Office of Rural Health and Primary Care, at 651-201-3895, toll free from Greater Minnesota at 1-800-366-5424 or at joanne.madrid@state.mn.us.

5) Grant Payments

Per [State Policy on Grant Payments](#), reimbursement is the method for making grant payments. All grantee requests for reimbursement must correspond to the approved grant budget. The State shall review each request for reimbursement against the approved grant budget, grant expenditures to-date and the latest grant progress report before approving payment. Grant payments shall not be made on grants with past due progress reports unless MDH has given the grantee a written extension.

a. The invoicing and payment schedule will be:

- i) Payments will be distributed quarterly, upon receipt of a progress report that includes certifying approved projects under contract, an invoice, and an expenditure report.
- ii) The invoicing should be submitted quarterly, 20 days after close of the most recently completed fiscal quarter. Reports will be assigned and completed in the Online Portal. Additional information can be found in Section 3.2. of this RFP

2.4 Grant Provisions

Contracting and Bidding Requirements

(a) Municipalities A grantee that is a municipality, defined as a county, town, city, school district or other municipal corporation or political subdivision of the state authorized by law to enter into contracts is subject to the contracting requirements set forth under [Minn. Stat. § 471.345](#). Projects that involve construction work are subject to the applicable prevailing wage laws, including those under [Minn. Stat. § 177.41](#), et. seq.

(b) Non-municipalities Grantees that are not municipalities must adhere to the following standards in the event that duties assigned to the Grantee are to be subcontracted out to a third party:

- i. Any services or materials that are expected to cost \$100,000 or more must undergo a formal notice and bidding process consistent with the standards set forth under Minnesota Statutes 16B.
- ii. Services or materials that are expected to cost between \$25,000 and \$99,999 must be competitively awarded based on a minimum of three (3) verbal quotes or bids.
- iii. Services or materials that are expected to cost between \$10,000 and \$24,999 must be competitively awarded based on a minimum of two (2) verbal quotes or bids or awarded to a targeted vendor.
- iv. The grantee must take all necessary affirmative steps to assure that targeted vendors from businesses with active certifications through these entities are used when possible:

- Minnesota Department of Administration’s Certified Targeted Group, Economically Disadvantaged and Veteran-Owned Vendor List (<http://www.mmd.admin.state.mn.us/process/search>);
 - Metropolitan Council’s Targeted Vendor list: Minnesota Unified Certification Program (<https://mnuccp.metc.state.mn.us/>) or
 - Small Business Certification Program through Hennepin County, Ramsey County, and City of St. Paul: Central Certification Program (<https://www.stpaul.gov/departments/human-rights-equal-economic-opportunity/contract-compliance-business-development-9>).
- v. The grantee must maintain written standards of conduct covering conflicts of interest and governing the actions of its employees engaged in the selection, award and administration of contracts.
 - vi. The grantee must maintain support documentation of the purchasing or bidding process utilized to contract services in their financial records, including support documentation justifying a single/sole source bid, if applicable.
 - vii. Notwithstanding (i) - (iv) above, State may waive bidding process requirements when:
 - Vendors included in response to competitive grant request for proposal process were approved and incorporated as an approved work plan for the grant or
 - There is only one legitimate or practical source for such materials or services and that grantee has established a fair and reasonable price.
 - viii. Projects that include construction work of \$25,000 or more, are subject to applicable prevailing wage laws, including those under Minnesota Statutes 177.41 through 177.44.
 - ix. Grantee must not contract with vendors who are suspended or debarred in MN: The list of debarred vendors is available at: <http://www.mmd.admin.state.mn.us/debarredreport.asp>.

Conflicts of Interest

MDH will take steps to prevent individual and organizational conflicts of interest, both in reference to applicants and reviewers per [Minn. Stat. § 16B.98](#) and the Office of Grants Management’s Policy 08-01, “Conflict of Interest Policy for State Grant-Making”.

Applicants must complete the Applicant Conflict of Disclosure form (Attachment D) and submit it as part of the completed application. Failure to complete and submit this form will result in disqualification from the review process.

Applicants must provide a list of all entities with which it has relationships that create, or appear to create, a conflict of interest with the work contemplated by this RFP. The list must provide the name of the entity, the relationship, and a discussion of the conflict. Submit the list

as an attachment to the application. If an applicant does not submit a list of conflicts of interest, MDH will assume that no conflicts of interest exist for that applicant.

Organizational conflicts of interest occur when:

- a grantee or applicant is unable or potentially unable to render impartial assistance or advice
- a grantee's or applicant's objectivity in performing the grant work is or might be otherwise impaired
- a grantee or applicant has an unfair competitive advantage

Individual conflicts of interest occur when:

- an applicant, or any of its employees, uses their position to obtain special advantage, benefit, or access to MDH's time, services, facilities, equipment, supplies, prestige, or influence
- An applicant, or any of its employees, receives or accepts money, or anything else of value, from another state grantee or grant applicant with respect to the specific project covered by this RFP/project.
- An applicant, or any of its employees, has equity or a financial interest in, or partial or whole ownership of, a competing grant applicant organization.
- An applicant, or any of its employees, is an employee of MDH or is a relative of an employee of MDH.

In cases where a conflict of interest is perceived, disclosed, or discovered, the applicants or grantees will be notified and actions may be pursued, including but not limited to disqualification from eligibility for the grant award or termination of the grant agreement.

Public Data and Trade Secret Materials

All applications submitted in response to this RFP will become property of the State. In accordance with [Minn. Stat. § 13.599](#), all applications and their contents are private or nonpublic until the applications are opened.

Once the applications are opened, the name and address of each applicant and the amount requested is public. All other data in an application is private or nonpublic data until completion of the evaluation process, which is defined by statute as when MDH has completed negotiating the grant agreement with the selected applicant.

After MDH has completed the evaluation process, all remaining data in the applications is public with the exception of trade secret data as defined and classified in [Minn. Stat. § 13.37](#), subd. 1(b). A statement by an applicant that the application is copyrighted or otherwise protected does not prevent public access to the application or its contents. ([Minn. Stat. § 13.599](#), subd. 3(a)).

If an applicant submits any information in an application that it believes to be trade secret information, as defined by [Minn. Stat. § 13.37](#), the applicant must:

- Clearly mark all trade secret materials in its application at the time it is submitted,

- Include a statement attached to its application justifying the trade secret designation for each item, and
- Defend any action seeking release of the materials it believes to be trade secret, and indemnify and hold harmless MDH and the State of Minnesota, its agents and employees, from any judgments or damages awarded against the State in favor of the party requesting the materials, and any and all costs connected with that defense.
- This indemnification survives MDH's award of a grant agreement. In submitting an application in response to this RFP, the applicant agrees that this indemnification survives as long as the trade secret materials are in possession of MDH. The State will not consider the prices submitted by the responder to be proprietary or trade secret materials.

MDH reserves the right to reject a claim that any particular information in an application is trade secret information if it determines the applicant has not met the burden of establishing that the information constitutes a trade secret. MDH will not consider the budgets submitted by applicants to be proprietary or trade secret materials. Use of generic trade secret language encompassing substantial portions of the application or simple assertions of trade secret without substantial explanation of the basis for that designation will be insufficient to warrant a trade secret designation.

If a grant is awarded to an applicant, MDH may use or disclose the trade secret data to the extent provided by law. Any decision by the State to disclose information determined to be trade secret information will be made consistent with the Minnesota Government Data Practices Act ([Ch. 13 MN Statutes](#)) and other relevant laws and regulations.

If certain information is found to constitute trade secret information, the remainder of the application will become public; in the event a data request is received for application information, only the trade secret data will be removed and remain nonpublic.

Audits

Per [Minn. Stat. § 16B.98](#), subd. 8, the grantee's books, records, documents, and accounting procedures and practices of the grantee or other party that are relevant to the grant or transaction are subject to examination by the granting agency and either the legislative auditor or the state auditor, as appropriate. This requirement will last for a minimum of six years from the grant agreement end date, receipt, and approval of all final reports, or the required period of time to satisfy all state and program retention requirements, whichever is later.

Affirmative Action and Non-Discrimination Requirements for all Grantees

The grantee agrees not to discriminate against any employee or applicant for employment because of race, color, creed, religion, national origin, sex, marital status, status in regard to public assistance, membership or activity in a local commission, disability, sexual orientation, or age in regard to any position for which the employee or applicant for employment is qualified. [Minn. Stat. § 363A.02](#). The grantee agrees to take affirmative steps to employ, advance in employment, upgrade, train, and recruit minority persons, women, and persons with disabilities.

The grantee must not discriminate against any employee or applicant for employment because of physical or mental disability in regard to any position for which the employee or applicant for employment is qualified. The grantee agrees to take affirmative action to employ, advance in employment, and otherwise treat qualified disabled persons without discrimination based upon their physical or mental disability in all employment practices such as the following: employment, upgrading, demotion or transfer, recruitment, advertising, layoff or termination, rates of pay or other forms of compensation, and selection for training, including apprenticeship. Minn. Rules, part [5000.3550](#).

The grantee agrees to comply with the rules and relevant orders of the Minnesota Department of Human Rights issued pursuant to the Minnesota Human Rights Act.

2.5 Review and Selection Process

Review Process

Funding will be allocated through a competitive process with review by a committee representing content and community specialists, including those with knowledge of health professional training programs. The review committee will recommend funding decisions to the Commissioner. The review committee will evaluate all eligible and complete applications received by the deadline.

MDH will review all committee recommendations and is responsible for award decisions.

The award decisions of MDH are final and not subject to appeal.

Additionally:

- MDH reserves the right to withhold the distribution of funds in cases where proposals submitted do not meet the necessary criteria.
- The RFP does not obligate MDH to award a grant agreement or complete the project, and MDH reserves the right to cancel this RFP if it is in its best interest.
- MDH reserves the right to waive minor irregularities or request additional information to further clarify or validate information submitted in the application, provided the application, as submitted, substantially complies with the requirements of this RFP. There is, however, no guarantee MDH will look for information or clarification outside of the submitted written application. Therefore, it is important that all applicants ensure that all sections of their application are complete to avoid the possibility of failing an evaluation phase or having their score reduced for lack of information.

Timeline

Application due to MDH:	October 3, 2022
Grant Announcement (estimated):	November 7, 2022
Grant Agreements begin (estimated):	January 2, 2023

Selection Criteria and Weight

The review committee will be reviewing each applicant on a 100-point scale. A standardized scoring system will be used to determine the extent to which the applicant meets the selection criteria.

The scoring factors and weight that applications will be judged are based on criteria detailed in Attachment A, 'Scoring and Evaluation Criteria'.

Grantee Past Performance and Due Diligence Review Process

- It is the policy of the State of Minnesota to consider a grant applicant's past performance before awarding subsequent grants to them.
- State policy requires states to conduct a financial review prior to a grant award made of \$25,000 and higher to a nonprofit organization, in order to comply with [Policy on the Financial Review of Nongovernmental Organizations](#).

Notification

MDH anticipates notifying all applicants via email of funding decisions by November 7, 2022.

RFP Part 3: Application and Submission Instructions

3.1 Application Deadline

All applications **must** be received by MDH no later than **11:59 p.m. Central Standard Time, on October 3rd, 2022**. **Late applications will not be accepted**. It is the applicant's sole responsibility to allow sufficient time to address all potential delays caused by any reason, whatsoever. MDH will not be responsible for delays caused by computer or technology problems.

3.2 Submission Instructions

ORHPC requires application submissions to be made through an [Online Grants Portal](#).

- 1) Existing users: If your organization currently has, or has had a grant with the ORHPC, and you already have a user account, please enter your credentials and log-in. If you forgot your passwords, please use the "Forgot your Password?" link to reset your password.
- 2) If you think that you or someone at your organization has already registered your organization in the system but you do not yet have an account, do not create a new account. Please contact our office to receive a username and password for the existing account.
- 3) New users: If your organization does not already have a profile in the system, you will need to create an account. Please click on "Create New Account" to complete the registration process and create your logon credentials.
- 4) To add collaborators, such as a fiscal officer, to the application, follow the instructions provided in the [ORHPC Creating and Managing a User Profile Guide](#).
- 5) Once in the system, click on the link "apply" located on the upper tool bar on the home page.
 - a) You will be redirected to a list of open applications in the system; select the appropriate program and click 'Apply'.

All costs incurred in responding to this RFP will be borne by the applicant.

By submitting an application, each applicant warrants that the information provided is true, correct, and reliable for purposes of evaluation for potential grant award. The submission of inaccurate or misleading information may be grounds for disqualification from the award, as well as subject the applicant to suspension or debarment proceedings and other remedies available by law.

If you have any questions, please contact: Joanne.Madrid@state.mn.us.

3.3 Application Instructions

You must complete all required fields in your online submission in order for the application to be considered complete. **MDH reserves the right to reject any application that is incomplete at time of submission**

The online application will include the following:

- 1) Organization and Applicant Information:
 - a) Basic information about the applicant entity is requested, including legal and business name, address, and tax identification. This information will be used for contracting purposes.
- 2) Contact Information:
 - a) This section requests contact information for the organization. All applicants must identify the Authorized Organization Representative (AOR). This person is often the CEO of the organization and must have the authority to enter a contract with the State. An additional program contact is also advised.
- 3) Project Narrative:
 - a) The online form will ask a series of questions about the applicant organization and proposed program model.
- 4) Work plan (Attachment B):
 - a) Applicants will provide data about the program they are proposing. If your application is selected for award, this will be used to develop the activity work plan that will serve as the basis of a contract. For each training program being proposed, provide:
 - i) Name of the program
 - ii) Staff role/title of the staff person responsible for each objective. If subcontracted, note the company or provider
 - iii) Proposed # of students to be trained in the proposed training program(s)
 - iv) The number of proposed students training in rural locations
 - v) The number of proposed students training in underserved urban locations.
 - vi) Start date of training(s)
 - vii) End date of training(s)
 - viii) The location of the training program(s)
- 5) Budget Narrative
 - a) All grantees must commit to using grant funds to cover the cost of developing or expanding an eligible training program. Please include a cost break-down for each budget line item requested.
 - b) Salary:
 - i) This category should be used for program personnel that work directly for the applicant organization. Grant funds can only be used for staff working directly with the program.
 - b) Fringe:
 - i) Applicants would provide the cost of benefits and fringe based on their own organization's allocation schedules or plans. Provide an explanation for the fringe rate and a summary of what costs are included.
 - c) Travel:
 - i) This line should be used by grantees to detail costs for mileage, food, and lodging.
 - (1) In-State room and board for students and trainers requiring accommodations to participate in trainings is an allowable expense. These expenses must not exceed the federally approved GSA

schedule for the region the training is offered. The schedule can be found at [Travel Resources | GSA](#)

- (2) Mileage must be calculated at the current IRS approved rate of \$0.625
- d) Supplies:
 - i) Outline estimated costs for supplies and materials for training program implementation or expansion.
- e) Contracted:
 - i) This category should be used for any external contracts required to offer the trainings or reach proposed grant objectives. Examples include space rental, website development or a training facilitator if the responsible party is not an employee of the applicant's organization. Applicants can use grant funds to work with outside consultants for training or curriculum development, but these costs must be project specific. Outline estimated costs for each proposed contract, separately.
- f) Other:
 - i) Grantee will list project specific costs here that are not already addressed and provide a brief description of the costs. If the grantee would like to request support for the cost of training space owned by organization, it should go here based on your organization's defined allocation schedule that must be maintained to file. However, facilities costs cannot be billed to this grant if they are already accounted for within an organization's indirect rate.
- g) Indirect:
 - i) An indirect cost rate is a percentage used to distribute indirect costs to all of an organization's programs that benefit from them. Grantees cannot claim indirect costs in excess of the indirect cost rate that applies to their organization. Grantees must submit and retain on-file, the corresponding documentation of that indirect cost rate as outlined below:
 - (1) Grantees with a federally negotiated indirect cost rate can use grant funds for indirect costs in an amount up to but not exceeding that rate. Grantees must submit proof of the federally negotiated indirect cost rate as an attachment to this application. Grantees are responsible for ensuring that the rate is not applied to direct costs that are excluded from the indirect rate.
 - (2) Grantees without a federally negotiated indirect cost rate can use grant funds for indirect costs in an amount up to but not exceeding 10% of total grant funds.
- 6) Budget Form (Attachment C):
 - a) Each budget line item should reflect the proposed budget in the Application. A link to the Budget Form will be provided in the online application.

RFP Part 4: Attachments

- 1) Required Attachments:
 - a) Due Diligence Form
 - b) Conflict of Interest Disclosure Form (Attachment D)
 - c) Financial Statement/Audit
 - d) Project Work Plan (Attachment B)
 - e) Project Budget Form (Attachment C)
 - f) Proof of Accreditation
 - g) Proof of federally negotiated Indirect rate if other than 10%

- 2) Optional Attachments:
 - a) Resumes/Curricula Vitae of Project Personnel
 - b) Other attachments applicable to the proposal.

MDH reserves the right to reject any application that does not meet these requirements.

By submitting an application, each applicant warrants that the information provided is true, correct, and reliable for purposes of evaluation for a potential grant award. The submission of inaccurate or misleading information may be grounds for disqualification from the award, as well as subject the applicant to suspension or debarment proceedings and other remedies available by law. Upon selection and announcement of all grant recipients, all submitted application information and documentation will become public data

All costs incurred in responding to this RFP will be borne by the applicant.

Attachment A: Application Evaluation Criteria

A numerical scoring system will be used to evaluate eligible applications. Scores will be used to develop final recommendations.

All complete applications from eligible applicants will be scored on a 100-point scale. Below is a breakdown of that scale, and the component of the application where the information must be presented.

- **Organizational Overview (5000 characters) Not scored**
 - Provide a summary of your organization, including the date your organization was established. Explain your organization's legal structure. Include information on the accreditations your organization holds, or is a candidate for, that are applicable to this proposal.
- **Organizational Capacity (5000 characters) 20 points**
 - Include a brief description of organization's current clinical training program(s) and locations of those programs. Please specify if the proposed program(s) has been sustained through grant funding from the Health Professionals Clinical Expansion Program in the past.
 - If the same or similar training program being proposed has been offered in the past, include service statistics.
 - If the same or similar training program has been offered in the past, explain how the proposed project will expand the program to serve additional professionals.
 - If the proposed project is for a new clinical program, include a description of similar programs the organization has established with the same, or similar, clinical focus.
- **Statement of Need (2500 characters) 10 points**
 - Include a statement of need for the proposed project and explain how the project will address that need.
 - Describe how the proposed program will have a positive impact on the state's health professional workforce.
- **Project Description (10,000 characters) 40 points**
 - Include a narrative of project activities including the number of students expected to participate in the training program(s), the location(s) of the training program(s) and the length and duration of the training program(s).
 - Include information on any increase in the number of new students for expansion proposals, if applicable. Clearly define a program baseline for the proposed project for the upcoming three years, by year.

- Include information about how proposed project will recruit and retain students and note any reduction in the number of students trained, if applicable, over the past two years in training programs with the same or similar clinical focus.
- Include details on how health equity is addressed in the proposed project.
- Explain if and how the proposed project will increase access to primary care and or mental health services for rural and underserved urban communities.
- Explain if and how the proposed project will incorporate principles of team-based care.
- Explain how the project will ensure proper and efficient operation of the training program once the grant project is completed.
- Applicants will be required to upload a Project Work Plan that includes the expected outcomes resulting from the establishment of a new program or the expansion of an existing program (see Attachment B 'Project Work Plan').
- **Proposed Budget and Budget Narrative (5000 characters) 20 points**
 - Provide justification and a breakdown for each requested budget line item. The budget should be reasonable for the successful completion of the proposed project activities. Ensure that the budget narrative gives adequate detail on how funds will be accounted for and spent.
 - If supplies are requested, specify if the supplies are required to establish a new program. If proposing a program expansion, specify if the supplies are required to expand or maintain the existing program.
 - The Budget Form should match the budget categories, as outlined in the budget narrative.
- **Training Program Sustainability (2500 characters) 10 points**
 - Explain how the proposed new training program or the expansion of an existing program will be sustained after the grant.
 - Describe any challenges with recruiting new students, with maintaining student retention, and with future program sustainability, if applicable.

Attachment B: Project Work Plan

2023 Health Professional Clinical Training Expansion Grant Work Plan

Grantee Organization: NAME of ORGANIZATION HERE

Project Name:

Expansion Program (yes or no):

New Program (yes or no):

Program Objectives (as outlined in the application) <i>NOTE: If applying for a 3-year program, please include applicable year of start and end dates for each Objective.</i>	Staff Role and/or Agency Responsible (do not include staff names)	# of Proposed Students (indicate if these are new or current students)	Location of Training (be specific-county, city or town, facility)	Start Date (proposed project start date, or later)	End Date (proposed project start date, or later)

Add additional rows to reflect each Objective.

Attachment C: Project Budget Form

2023 Health Professionals Clinical Training Expansion Grant Budget Form

Budget Categories	Amount Requested
Salaries	\$
Fringe	\$
Travel	\$
Supplies	\$
Contracted	\$
Equipment/Capital	\$
Scholarship/Support Services	\$
Other 1	\$
Other 2	\$
Subtotal	\$
Indirect (cannot exceed 10% of award)	\$
Total	\$

Attachment D: Applicant Conflict of Interest Disclosure

Applicants will complete this form in the online application.

The purpose of this form is to provide grant applicants a mechanism to disclose any actual, perceived or potential individual or organizational conflicts of interest that exist, as required by [Minn. Stat. § 16B.98, subd 2-3](#); Minnesota Office of Grants Management (OGM) [Policy 08-01, “Conflict of Interest Policy for State Grant-Making”](#); and federal regulation [2 Code of Federal Regulation \(CFR\) § 200.112, “Conflict of Interest.”](#) It is helpful if the applicant explains the reason for the conflict, but it is not required.

A disclosure will not automatically result in removal of the applicant, or grant application, from the review process.

Instructions

Read the descriptions below, mark the appropriate box(es) that pertain to you and your organization as it relates to this specific Request for Proposal (RFP), obtain applicant signature (applicant to determine appropriate signer).

Conflicts of Interest

Conflicts of interest may be actual, potential, or perceived. An actual conflict of interest occurs when a person uses or attempts to use their official position to secure benefits, privileges, exemptions or advantages for self, relatives, or organization with which the person is associated which are different from those available to the general public ([Minn. Stat. § 43A.38, subd. 5](#)). A potential conflict of interest may exist if an applicant has relationships, affiliations, or other interests that could create an inappropriate influence if the person is called on to make a decision or recommendation that would affect one or more of those relationships, affiliations, or interests. A perceived conflict of interest is any situation in which a reasonable person would conclude that conflicting duties or loyalties exists. A conflict of interest may exist even if no unethical, improper or illegal act results from it.

The Minnesota Department of Health (MDH) recognizes that applicants must maintain relationships with other public and private sector entities in order to continue as a viable organization. MDH will take this into account as it evaluates the appropriateness of proposed measures to mitigate actual, potential, and perceived conflicts of interest. It is not MDH’s intent to disqualify applicants based merely on the existence of a relationships with another entity, but rather only when such relationships cause a conflict that cannot be mitigated. Nevertheless, MDH and its partners must follow federal regulation and statutory guidance on conflicts of interest.

I. Organizational Conflict of Interest:

An **organizational conflict** of interest exists when, because of other activities or relationships with other persons, a person is unable or potentially unable to render impartial assistance or advice, or a person’s objectivity in performing the grant work is or might be otherwise impaired, or a person has an unfair competitive advantage.

An example of organizational conflict of interest includes, but is not limited to:

- Unequal Access to Information. Access to information that is classified as nonpublic data or is otherwise unavailable to the public could provide a vendor a competitive advantage in a later competition for another grant. For example, a nonprofit entity, in the course of conducting grant work for the State, may be given access to information that is not available to the public such as government plans, opinions, interpretations or positions. This nonprofit entity cannot use this information to its advantage in securing a subsequent grant, and measures must be put into place to assure this. Such an advantage could be perceived as unfair by a competing vendor who is not given similar access to the relevant information.

II. Individual Conflict of Interest:

An **individual conflict** of interest occurs when any of the following conditions is present:

- a. An applicant, or any of its employees, uses their position to obtain special advantage, benefit, or access to MDH’s time, services, facilities, equipment, supplies, prestige, or influence.
- b. An applicant, or any of its employees, receives or accepts money, or anything else of value, from another state grantee or grant applicant with respect to the specific project covered by this RFP/project.
- c. An applicant, or any of its employees, has equity or a financial interest in, or partial or whole ownership of, a competing grant applicant organization.
- d. An applicant, or any of its employees, is an employee of MDH or is a relative of an employee of MDH.

Examples of individual conflict of interest include, but are not limited to:

- An individual owns Entity C and also sits on the board of Entity D, and both entities are applying to the same RFP.
- An employee or volunteer of the applicant has previously worked with MDH to create the “ground rules” for this solicitation by performing work such as, but not limited to: writing this RFP, preparing evaluation criteria, or evaluation guides for this RFP.
- An employee or volunteer of the applicant is compensated for serving on the board of a non-profit that may benefit from this work.

Instances in which an individual or applicant worked in a volunteer capacity with MDH should be evaluated on a case-by-case basis. Volunteer status has the potential to, but does not necessarily create a conflict of interest, depending on the nature of the relationship between the two parties. Volunteer is defined as “[a]n individual who performs hours of service for a public agency for civic, charitable, or humanitarian reasons, without promise, expectation or receipt of compensation for services rendered, is considered to be a volunteer during such hours” ([29 CFR § 553.101\(a\)](#)).

Certification and signature required on next page.

III. Certification:

Applicant Name:	
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2023 HEALTH PROFESSIONALS CLINICAL TRAINING EXPANSION GRANT PROGRAM

RFP Title:	
MDH Grant Program Name: <i>(Ex. Family Planning Grant)</i>	

By signing in the space provided below, Applicant certifies the following:

A. To the best of Applicant’s knowledge and belief, and except as otherwise disclosed, there are no relevant facts or circumstances that could give rise to individual or organizational conflicts of interest.

B. Applicant, or employees of applicant, have an actual, potential, or perceived conflict(s) of interest which are listed below.

To the best of your knowledge, write the names of entities/individuals with which you have an actual, potential, or perceived conflict:

<i>Name of entity/individual</i>	<i>Relationship (e.g., Volunteer, Employee, Contractor, Family Relation)</i>	<i>Description of conflict (optional)</i>

C. If a conflict of interest is discovered at any time after submission of this form, Applicant will immediately provide full disclosure in writing to MDH. If a conflict of interest is determined to exist, MDH may, at its discretion, take action.

D. Applicant will obtain, and keep record of, conflict of interest disclosure forms from any subgrantees or subcontractors and keep them on file.

Applicant’s Signature

Printed Name	Title
Signature	Date

This form is required from every grant applicant.

Applicants will complete this form within the online Application.

(This form is considered public data under [Minn. Stat. § 13.599](#))

MDH Program Use Only

This section to be completed by appropriate Grant Program Staff.

- Applicant has no conflict(s) of interest.
- Applicant has disclosed conflict(s) of interest and appropriate MDH Program staff have reviewed the conflict(s) in accordance with [ST510.01](#). MDH Program has determined the conflict(s) can be mitigated in the following way(s):

Describe how conflict(s) will be eliminated. Example: *Applicant's application will not be reviewed by External Partners with which they have a conflict.*

- Applicant has disclosed conflict(s) of interest and appropriate MDH Program staff have reviewed the conflict(s) in accordance with ST510.01. MDH Program has determined the conflict(s) cannot be mitigated. As such Applicant will not move forward in the RFP/grant process. MDH will communicate back to the Applicant and keep documentation of communication in RFP/grant files.

I certify that the conflict(s) has/have been discussed with this Applicant and the actions above have been taken.

MDH Program's Signature

Printed Name	Title
Signature	Date