DEPARTMENT OF HEALTH

FY2025 Rural Family Medicine Residency Grant Program

GRANT REQUEST FOR PROPOSAL (RFP)

Minnesota Department of Health PO Box 64975 St. Paul, MN 55164-0975 <u>Health.ORHPC.WorkforceGrants@state.mn.us</u> www.health.state.mn.us

10/16/2024 To obtain this information in a different format, call: 651-201-3838.

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RFP Part 1: Overview

1.1 General Information

- Announcement Title: FY2025 Rural Family Medicine Residency Grant Program
- Minnesota Department of Health (MDH) Program Website: <u>Rural Family Medicine</u> <u>Residency Grant Program</u>
- Application Step 1 (Letter of Intent) Deadline: November 6, 2024
- Application Step 2 Deadline: December 4, 2024

1.2 Program Description

Minnesota Statutes <u>Sec. 144.1912</u> authorizes the Minnesota Department of Health (MDH) Office of Rural Health and Primary Care (ORHPC) to award grants to existing, eligible, not-forprofit family medicine residency programs to support current and new residency positions, with priority given to new positions. The Minnesota Legislature created the Rural Family Medicine Residency Grant Program for programs located in rural areas and focused on training family medicine physicians to serve in rural areas, with a track record of placing graduates in rural Minnesota communities.

The Rural Family Medicine Residency Grant Program addresses the shortage of primary care physicians in rural areas of Minnesota by supporting opportunities for family medicine residents to practice in these settings. Expanding training opportunities in rural-focused programs gives residents experience and connections that encourage them to remain in rural practice.

1.3 Funding and Project Dates

Funding

The Minnesota Legislature has appropriated \$1,000,000 in grant funds for fiscal year 2025.

Funds will be allocated first to proposed new family medicine residency positions. Up to \$400,000 will be available for each new residency position. New residency positions will be funded for up to three years.

Remaining funds will be allocated proportionally based on the number of existing residents in eligible programs. Funding amounts for existing residency positions will be based on a ratio of the number of family medicine residents under contract in each applicant's program to the total number of family medicine residents under contract in all eligible applicants' programs.

Funding will be allocated through a competitive process. If selected, you may only incur eligible expenditures when the grant agreement is fully executed and the grant has reached its effective date.

Funding	Estimate
Estimated Amount to Grant	\$1,000,000
Estimated Number of Awards	3-4
Estimated Award Maximum	\$400,000
Estimated Award Minimum	n/a

Match Requirement

There is no match requirement.

Project Dates

- Application Open: October 16, 2024
- Application Step 1 (Letter of Intent) Deadline: November 6, 2024
- Grant Distribution Announcement: Week of November 11, 2024
- Application Step 2 Deadline: December 4, 2024
- Grant Agreements Begin (estimated): April 1, 2025

1.4 Eligible Applicants

Eligible applicants are family medicine residency programs that fulfill all of the following criteria:

- Are located in Minnesota, outside the 7-county metropolitan area (defined in Minnesota Statutes <u>Sec. 473.121, subdivision 4</u> as Anoka, Carver, Dakota, Hennepin, Ramsey, Scott and Washington counties).
- Demonstrate a focus on educating and training family medicine physicians to serve communities outside the 7-county metropolitan area.
- Demonstrate that at least 25% of graduates from the previous three years currently practice in Minnesota communities outside the 7-county metropolitan area.
- Demonstrate current accreditation, or candidacy for accreditation, with the Accreditation Council for Graduate Medical Education (ACGME) and are compliant with the institutional and program requirements for Graduate Medical Education in Family Medicine.

Applicants must document the baseline number of current residents in family medicine and commit to maintaining the baseline number of residents, in addition to any new residents supported by grant funding, for the duration of the grant period.

Grant funds are not transferrable to any other entity. Applicants that are aware of any upcoming mergers, acquisitions, or any other changes in their organization or legal standing, must disclose this information to MDH in their application, or as soon as they are aware of it.

Collaboration

Collaborative proposals are encouraged.

1.5 Questions and Answers

All questions regarding this RFP must be submitted by email to <u>Health.ORHPC.WorkforceGrants@state.mn.us</u>. All answers will be posted within five business days on the <u>Rural Family Medicine Residency Grant Program</u> grants page.

Please submit questions no later than 4:30 p.m. Central Time on October 25, 2024.

To ensure the proper and fair evaluation of all applications, other communications regarding this RFP including verbal, telephone, written or internet initiated by or on behalf of any applicant to any employee of the Department, other than questions submitted to as outlined above, are prohibited. **Any violation of this prohibition may result in the disqualification of the applicant.**

RFP Part 2: Program Details

2.1 Priorities

Health Equity Priorities

It is the policy of the State of Minnesota to ensure fairness, precision, equity, and consistency in competitive grant awards. This includes implementing diversity and inclusion in grant-making. <u>The Policy on Rating Criteria for Competitive Grant Review</u> establishes the expectation that grant programs intentionally identify how the grant serves diverse populations, especially populations experiencing inequities and/or disparities.

This grant will serve rural populations in Minnesota by providing family medicine residency programs the opportunity to maintain and expand clinical training in rural communities.

Applicants will be asked how they incorporate health equity and cultural responsiveness training for residents into their program.

Grant outcomes will include:

- Expanding the rural physician workforce, specifically the number of family medicine physicians practicing outside the 7-county metropolitan area.
- Increasing training opportunities for family medicine residents in rural Minnesota communities.

Other Competitive Priorities

See Part 4 of this RFP for complete application guidance.

2.2 Eligible Projects

Grant funds awarded may only be spent to cover the costs of eligible residency positions.

Eligible Expenses

- Resident, faculty, and preceptor salaries and fringe.
- Recruitment, training, and retention of residents and faculty.
- Travel and lodging for residents.
- Funding for training site costs directly related to the training of residents.
- Contractual services directly related to the training of residents.
- Equipment purchases directly related to the training of residents.
- Other costs directly related to establishing, maintaining, or expanding training for family medicine residents.

Ineligible Expenses

Ineligible expenses include but are not limited to:

- Fundraising.
- Solicitating donations.
- Taxes, except sales tax on goods and services.
- Lobbyists, political contributions.
- Bad debts, late payment fees, finance charges, or contingency funds.
- Activities funded by other state grants, such as Primary Care Residency Expansion Grant Program funding.
- Indirect costs.
- Grant funds shall not be used to supplant any other government or private funds available for these purposes.

2.3 Grant Management Responsibilities

Grant Agreement

Each grantee must formally enter into a grant agreement. The grant agreement will address the conditions of the award, including implementation for the project. Grantee should read the grant agreement, sign, and once signed, comply with all conditions of the grant agreement.

No work on grant activities can begin until a fully executed grant agreement is in place and the State's Authorized Representative has notified the Grantee that work may start.

The funded applicant will be legally responsible for assuring implementation of the work plan and compliance with all applicable state requirements including worker's compensation insurance, nondiscrimination, data privacy, budget compliance, and reporting.

Applicants can view a sample grant agreement on the MDH Grant Resources webpage.

Accountability and Reporting Requirements

It is the policy of the State of Minnesota to monitor progress on state grants by requiring grantees to submit interim written progress reports until all grant funds have been expended and all of the terms in the grant agreement have been met.

Reports will be submitted through the Office of Rural Health and Primary Care online grants portal. Standard progress report forms will be provided to grantees. Reports will be due 20 days after each quarter ends per the following schedule:

- January 20
- April 20
- July 20
- October 20

Grantees will be required to provide data to help MDH evaluate the program. Data collected may include, for example:

- Rotation locations
- Number of residents at each rotation site
- Summary demographic information on residents
- Communities served by residents

Grant Monitoring

Minn. Stat. § 16B.97 and Policy on Grant Monitoring require the following:

- One monitoring visit during the grant period on all state grants over \$50,000.
- Annual monitoring visits during the grant period on all grants over \$250,000.
- Conducting a financial reconciliation of grantee's expenditures at least once during the grant period on grants over \$50,000.

Technical Assistance

MDH is available to provide technical assistance for grantees. MDH will provide forms and templates for invoices and progress reports. It is the grantee's responsibility to meet all obligations in the contract, and to notify MDH and request approval for any changes to these obligations. For assistance, contact Roble Aden at Health.ORHPC.WorkforceGrants@state.mn.us.

Grant Payments

Per <u>State Policy on Grant Payments</u>, reimbursement is the method for making grant payments. All grantee requests for reimbursement must correspond to the approved grant budget. The State shall review each request for reimbursement against the approved grant budget, grant expenditures to-date and the latest grant progress report before approving payment. Grant payments shall not be made on grants with past due progress reports unless MDH has given the grantee a written extension.

Financial reports will be assigned and completed in the online grant portal. The invoicing and payment schedule will be quarterly:

- January 20
- April 20
- July 20
- October 20

Payments will be distributed upon receipt of a progress report, an invoice, an expenditure report, and acceptable documentation of expenses.

2.4 Grant Provisions

Contracting and Bidding Requirements

(a) Municipalities A grantee that is a municipality, defined as a county, town, city, school district or other municipal corporation or political subdivision of the state authorized by law to enter into contracts is subject to the contracting requirements set forth under <u>Minn. Stat. § 471.345</u>. Projects that involve construction work are subject to the applicable prevailing wage laws, including those under <u>Minn. Stat. § 177.41</u>, et. seq.

(b) Non-municipalities Grantees that are not municipalities must adhere to the following standards in the event that duties assigned to the Grantee are to be subcontracted out to a third party:

- i. Any services or materials that are expected to cost \$100,000 or more must undergo a formal notice and bidding process consistent with the standards set forth under Minnesota Statutes 16B.
- ii. Services or materials that are expected to cost between \$25,000 and \$99,999 must be competitively awarded based on a minimum of three (3) verbal quotes or bids.
- iii. Services or materials that are expected to cost between \$10,000 and \$24,999 must be competitively awarded based on a minimum of two (2) verbal quotes or bids or awarded to a targeted vendor.
- iv. The grantee must take all necessary affirmative steps to assure that targeted vendors from businesses with active certifications through these entities are used when possible:
 - Minnesota Department of Administration's Certified Targeted Group, Economically Disadvantaged and Veteran-Owned Vendor List (Equity in Procurement (TG/ED/VO) Directory / Minnesota Office of State Procurement (mn.gov));
 - Metropolitan Council's Targeted Vendor list: Minnesota Unified Certification Program (<u>https://mnucp.metc.state.mn.us/) or</u>
 - Small Business Certification Program through Hennepin County, Ramsey County, and City of St. Paul: Central Certification Program (<u>https://www.stpaul.gov/departments/human-rights-equal-economic-opportunity/contract-compliance-business-development-9</u>).
- v. The grantee must maintain written standards of conduct covering conflicts of interest and governing the actions of its employees engaged in the selection, award and administration of contracts.
- vi. The grantee must maintain support documentation of the purchasing or bidding process utilized to contract services in their financial records, including support documentation justifying a single/sole source bid, if applicable.
- vii. Notwithstanding (i) (iv) above, State may waive bidding process requirements when:

- Vendors included in response to competitive grant request for proposal process were approved and incorporated as an approved work plan for the grant or
- There is only one legitimate or practical source for such materials or services and that grantee has established a fair and reasonable price.
- viii. Projects that include construction work of \$25,000 or more, are subject to applicable prevailing wage laws, including those under Minnesota Statutes 177.41 through 177.44.
- ix. Grantee must not contract with vendors who are suspended or debarred in Minnesota: The list of debarred vendors is available at: <u>https://mn.gov/admin/osp/government/suspended-debarred/.</u>

Conflicts of Interest

MDH will take steps to prevent individual and organizational conflicts of interest, both in reference to applicants and reviewers per <u>Minn. Stat.§ 16B.98</u> and the Office of Grants Management's Policy 08-01, "Conflict of Interest Policy for State Grant-Making."

Applicants must complete the Applicant Conflict of Disclosure form (Attachment C) and submit it as part of the completed application. Failure to complete and submit this form will result in disqualification from the review process.

Organizational conflicts of interest occur when:

- a grantee or applicant is unable or potentially unable to render impartial assistance or advice
- a grantee's or applicant's objectivity in performing the grant work is or might be otherwise impaired
- a grantee or applicant has an unfair competitive advantage

Individual conflicts of interest occur when:

- an applicant, or any of its employees, uses their position to obtain special advantage, benefit, or access to MDH's time, services, facilities, equipment, supplies, prestige, or influence
- An applicant, or any of its employees, receives or accepts money, or anything else of value, from another state grantee or grant applicant with respect to the specific project covered by this RFP/project.
- An applicant, or any of its employees, has equity or a financial interest in, or partial or whole ownership of, a competing grant applicant organization.
- An applicant, or any of its employees, is an employee of MDH or is a relative of an employee of MDH.

In cases where a conflict of interest is perceived, disclosed, or discovered, the applicants or grantees will be notified and actions may be pursued, including but not limited to disqualification from eligibility for the grant award or termination of the grant agreement.

Public Data and Trade Secret Materials

All applications submitted in response to this RFP will become property of the State. In accordance with <u>Minn. Stat. § 13.599</u>, all applications and their contents are private or nonpublic until the applications are opened.

Once the applications are opened, the name and address of each applicant and the amount requested is public. All other data in an application is private or nonpublic data until completion of the evaluation process, which is defined by statute as when MDH has completed negotiating the grant agreement with the selected applicant.

After MDH has completed the evaluation process, all remaining data in the applications is public with the exception of trade secret data as defined and classified in <u>Minn. Stat. § 13.37</u>, subd. 1(b). A statement by an applicant that the application is copyrighted or otherwise protected does not prevent public access to the application or its contents. (<u>Minn. Stat. § 13.599</u>, subd. 3(a)).

If an applicant submits any information in an application that it believes to be trade secret information, as defined by <u>Minn. Stat. § 13.37</u>, the applicant must:

- Clearly mark all trade secret materials in its application at the time it is submitted,
- Include a statement attached to its application justifying the trade secret designation for each item, and
- Defend any action seeking release of the materials it believes to be trade secret, and indemnify and hold harmless MDH and the State of Minnesota, its agents and employees, from any judgments or damages awarded against the State in favor of the party requesting the materials, and any and all costs connected with that defense.
- This indemnification survives MDH's award of a grant agreement. In submitting an application in response to this RFP, the applicant agrees that this indemnification survives as long as the trade secret materials are in possession of MDH. The State will not consider the prices submitted by the responder to be proprietary or trade secret materials.

MDH reserves the right to reject a claim that any particular information in an application is trade secret information if it determines the applicant has not met the burden of establishing that the information constitutes a trade secret. MDH will not consider the budgets submitted by applicants to be proprietary or trade secret materials. Use of generic trade secret language encompassing substantial portions of the application or simple assertions of trade secret without substantial explanation of the basis for that designation will be insufficient to warrant a trade secret designation.

If a grant is awarded to an applicant, MDH may use or disclose the trade secret data to the extent provided by law. Any decision by the State to disclose information determined to be trade secret information will be made consistent with the Minnesota Government Data Practices Act (<u>Ch. 13 MN Statutes</u>) and other relevant laws and regulations.

If certain information is found to constitute trade secret information, the remainder of the application will become public; in the event a data request is received for application information, only the trade secret data will be removed and remain nonpublic.

Audits

Per <u>Minn. Stat. § 16B.98</u>, subd. 8, the grantee's books, records, documents, and accounting procedures and practices of the grantee or other party that are relevant to the grant or transaction are subject to examination by the granting agency and either the legislative auditor or the state auditor, as appropriate. This requirement will last for a minimum of six years from the grant agreement end date, receipt, and approval of all final reports, or the required period of time to satisfy all state and program retention requirements, whichever is later.

Affirmative Action and Non-Discrimination Requirements for all Grantees

The grantee agrees not to discriminate against any employee or applicant for employment because of race, color, creed, religion, national origin, sex, marital status, status in regard to public assistance, membership or activity in a local commission, disability, sexual orientation, or age in regard to any position for which the employee or applicant for employment is qualified. <u>Minn. Stat. § 363A.02</u>. The grantee agrees to take affirmative steps to employ, advance in employment, upgrade, train, and recruit minority persons, women, and persons with disabilities.

The grantee must not discriminate against any employee or applicant for employment because of physical or mental disability in regard to any position for which the employee or applicant for employment is qualified. The grantee agrees to take affirmative action to employ, advance in employment, and otherwise treat qualified disabled persons without discrimination based upon their physical or mental disability in all employment practices such as the following: employment, upgrading, demotion or transfer, recruitment, advertising, layoff or termination, rates of pay or other forms of compensation, and selection for training, including apprenticeship. Minn. Rules, part 5000.3550.

The grantee agrees to comply with the rules and relevant orders of the Minnesota Department of Human Rights issued pursuant to the Minnesota Human Rights Act.

Non-Transferability

Grant funds are not transferrable to any other entity. Applicants that are aware of any upcoming mergers, acquisitions, or any other changes in their organization or legal standing, must disclose this information to MDH in their application, or as soon as they are aware of it.

2.5 Review and Selection Process

Review Process

Applications received by the deadline will be reviewed for completeness and eligibility. Applicants proposing new residency positions will be awarded up to \$400,000 per new position, depending on available funds and the number of new positions proposed by applicants. Any remaining funds will be allocated proportionally based on the number of existing residents in eligible programs. Funding amounts for existing residency positions will be calculated based on the ratio of the number of family medicine residents under contract in each applicant's program to the total number of family medicine residents under contract in all eligible applicants' programs. As funding permits, all eligible programs will receive an award distribution.

The award decisions of MDH are final and not subject to appeal. Additionally:

- MDH reserves the right to withhold the distribution of funds in cases where proposals submitted do not meet the necessary criteria.
- The RFP does not obligate MDH to award a grant agreement or complete the project, and MDH reserves the right to cancel this RFP if it is considered to be in its best interest.
- MDH reserves the right to waive minor irregularities or request additional information to further clarify or validate information submitted in the application, provided the application, as submitted, substantially complies with the requirements of this RFP. There is, however, no guarantee MDH will look for information or clarification outside of the submitted written application. Therefore, it is important that all applicants ensure that all sections of their application are complete to avoid the possibility of failing an evaluation phase or having their score reduced for lack of information.

Selection Criteria and Weight

Applications received by the deadline will be reviewed for completeness and eligibility. After any new family medicine residency positions have been funded, in amounts up to \$400,000 per new position depending on available funds and the number of new positions proposed by applicants, grant awards for existing residency positions will be determined by the formulabased calculation.

The criteria according to which applications will be reviewed are detailed in **Attachment A: Application Evaluation Criteria**.

Grantee Past Performance and Due Diligence Review Process

- It is the policy of the State of Minnesota to consider a grant applicant's past performance before awarding subsequent grants to them.
- State policy requires states to conduct a pre-award risk assessment prior to a grant award. Additional information may be required for proposed budgets of \$50,000 and higher to a potential applicant in order to comply with <u>Policy on Pre-Award Risk</u> <u>Assessment for Potential Grantees.</u>

Notification

MDH anticipates notifying all applicants via email of funding decisions the week of November 11, 2024. Funding decision emails will be sent to the person listed in the application as the Authorized Organization Representative.

RFP Part 3: Application and Submission Instructions

3.1 Application Deadline

All applications must be received by MDH no later than 4:30 p.m. Central Time on the following dates:

Application Step 1 (Letter of Intent): November 6, 2024

Application Step 2: December 4, 2024

Late applications will not be accepted. It is the applicant's sole responsibility to allow sufficient time to address all potential delays caused by any reason whatsoever. MDH will not be responsible for delays caused by mail, delivery, computer, or technology problems.

Acknowledgement of application receipt. The <u>Online Grants Portal</u> will send an automated email to the user who submitted the application to confirm the submission of your application. Additionally, the application status will change from "Draft" to "Submitted" on the Applicant Dashboard and record the date the application was submitted. If the application is still in draft status by the application deadline, you will no longer be able to edit or submit the application.

If you do not receive an automated email confirming submission, or encounter any other issues with the online application, please contact Roble Aden promptly at <u>Health.ORHPC.WorkforceGrants@state.mn.us</u>. We encourage you to submit in advance of the deadline to allow time to address any technical issues.

3.2 Application Submission Instructions

ORHPC requires application submissions to be made through an online <u>Grants Portal</u>. Please reference the ORHPC <u>Grantee Guide</u> for information on account creation, password recovery, application creation, and collaboration.

Read **RFP Part 4: Application Guidance** within this RFP document for instructions on how to address the application questions in the Grants Portal.

If you have any questions, please contact Roble Aden at <u>Health.ORHPC.WorkforceGrants@state.mn.us</u>.

3.3 Application Instructions

Applicants will submit Application Step 1 by 4:30 pm on November 6, 2024. MDH will review applications for completeness and eligibility and calculate the distribution of grant funds. The week of November 11, 2024, MDH will announce the award amounts from Step 1 via email to the Authorized Organization Representative listed in the application.

Grant awardees will then draft a detailed budget and project work plan detailing how the grant funds will be spent, to be submitted in Application Step 2 by 4:30 pm on December 4, 2024.

You must complete all required fields in the online application form and submit all required attachments for your application to be considered complete.

Incomplete applications will be rejected and not evaluated.

Applications must include all required application materials, including attachments. Do not provide any materials that are not requested in this RFP, as such materials will neither be considered nor evaluated. **MDH reserves the right to reject any application that does not meet these requirements.**

By submitting an application, each applicant warrants that the information provided is true, correct, and reliable for purposes of evaluation for potential grant award. The submission of inaccurate or misleading information may be grounds for disqualification from the award, as well as subject the applicant to suspension or debarment proceedings and other remedies available by law.

All costs incurred in responding to this RFP will be borne by the applicant.

RFP Part 4: Application Guidance

Application Step 1 (Letter of Intent)

Organization and Applicant Information

Basic information about the applicant entity is requested, including legal and business name, address, and tax identification. This information will be used for contracting purposes.

Project Information

This section requests contact information for the organization, including the Authorized Organization Representative (AOR). This person is often the CEO of the organization and must have the authority to enter into a contract with the State. An additional program contact is also advised.

Organization Background and Capacity

Program Overview

Provide a brief summary of your program, including its history, location outside the 7-county metropolitan area, faculty and staff, and administrative structure.

Focus on Rural Training

Describe your program's emphasis on training residents to practice in communities outside the 7-county metropolitan area.

Health Equity Training

Describe how your program incorporates health equity and cultural responsiveness training for residents.

Cost Per Resident

Please indicate the overall cost of training one family medicine resident and how you arrived at the cost per resident.

Project Narrative

Number of New Residency Positions

Indicate the number of new residency positions for which you are seeking funding.

Number of Existing Residency Positions

Indicate the number of existing residency positions for which you are seeking funding.

Recent Number of Residents

Provide the number of residents in your program over the previous five years, or maximum years available if fewer than five years. Explain any reductions or increases in the number of residents.

Baseline Number of Residents

Indicate the baseline number of residents in your program: the number of residents you expect to maintain over the next three years in addition to any new grant-funded position(s). Submission of your application constitutes agreement to maintain that baseline number of residents as well as any new residency position(s) supported by grant funding. Grantees will be asked to verify the number of residents in the program each year to continue to receive funds.

Enhanced Training for Existing Positions

If you are applying for grant funds to support existing residency positions, describe your plans to enhance training for those residents. This may include facility improvements.

Program Sustainability

Describe the program's plan for sustaining the new or existing residency position(s) beyond the grant period.

Required Attachments

Program Graduate Practice Sites

Upload a spreadsheet showing that at least 25% of the program's graduates from the previous three years currently practice in Minnesota communities outside the 7-county metropolitan area. Applicants must identify all program graduates from the previous three years, along with each graduate's current medical practice site name and location. The spreadsheet should contain these columns: graduation year, graduate name, current practice site name, practice site county, outside 7-county metro (yes/no).

Audited Financial Statements

Please upload a copy of the most recent independent audit into the online application. If the audit encompasses multiple entities within a system or umbrella organization, please provide additional financial information, such as an income statement, specific to the applicant entity.

Due Diligence

Please complete the <u>Due Diligence Form</u> and attach to the online application form.

Proof of Accreditation

Provide documentation of current accreditation by ACGME or another national body that accredits family medicine residency programs, or a detailed, credible plan to obtain accreditation.

Applicant Conflict of Interest Disclosure

Applicants will complete a Conflict of Interest Disclosure form in the online application. See a copy of the form on the <u>MDH Grant Resources webpage</u>.

Application Step 2

After being notified of their award amount based on Application Step 1, applicants will be invited to complete Step 2.

Project Work Plan

List key project activities. For each activity, indicate the title/position of each person who will be involved, the expected outcome, and the expected timeline.

Budget & Budget Narrative

Provide a detailed justification for each of the estimated expenses to successfully meet the goals of the proposed project.

Budget Line Items

Provide the amount of grant funds requested, as well as the amounts and sources of other funding, in the appropriate fields for each budget area.

Budget categories:

- Salaries: Salaries should include the costs of personnel, such as residents and faculty, who work directly for the applicant and are paid a salary or wage directly from the applicant organization. Salaries can be calculated and described in the Budget Narrative as an hourly wage with total hours estimated to be spent on the project, or an annual salary with the estimated percentage of the total FTE.
- Fringe: This category includes share of payroll tax, health insurance costs, Medicare/Medicaid, etc. for employees billed to this grant under the Salaries category. In the Budget Narrative, explain how fringe expenses were calculated. Fringe is often calculated at a percentage of salary. Example: \$50,000 x 25% fringe = \$12,500
- Travel: Describe any proposed travel and/or lodging for residents as it relates to the direct operation of the program. Allowed and approved travel expenses will be reimbursed in no greater amount than as provided in the current Minnesota Management and Budget <u>Commissioner's Plan</u> or at the grantee's established rate, whichever is lower, at the time travel occurred.
- **Supplies:** Include supplies required for the grant-funded residency position(s). Do not include existing program expenses.
- **Contracted Services:** Include any contracted services, such as costs associated with training sites, required to train family medicine residents.
- Equipment and Capital Improvements: Include any equipment or training site improvement costs required for training family medicine residents. Equipment has a value of \$10,000 or more. Items below \$10,000 are considered supplies.

• **Other expenses:** Whenever possible, include proposed expenditures in the categories listed above. If it is necessary to include expenditures in this general category, include a detailed description of the activities as they relate to the direct operation of the program. Note that indirect expenses are not allowed.

Grantees may choose to use the <u>Budget Worksheet Form</u> to calculate budget costs before entering them in the application portal.

RFP Part 5: Attachments

• Attachment A: Application Evaluation Criteria

Attachment A: Application Evaluation Criteria

Applications received by the deadline will be reviewed for completeness and eligibility. Applicants proposing new residency positions will be awarded up to \$400,000 per new position, depending on available funds and the number of new positions proposed by applicants. Any remaining funds will be allocated proportionally based on the number of existing residents in eligible programs.

ASSESSMENT OF APPLICANT ELIGIBILITY

Eligibility Criteria	Yes/No	Comments
Applicant is accredited as a family medicine residency program or is a candidate for accreditation.		
Applicant program is located in Minnesota outside the 7- county metropolitan area.		
Applicant program is focused on training family medicine physicians to serve rural communities.		
Applicant demonstrates that at least 25% of its graduates from the past three years practice in Minnesota communities outside the 7-county metropolitan area.		
Applicant has documented the number of residents in the program in recent years and indicated the baseline number of residents they commit to maintaining for the next three years, in addition to any new grant-funded positions.		
Applicant answered all required questions and provided all required attachments.		
Determination of applicant eligibility		